**FREE GUIDE** 

# Live of Palm Beach County

WE WILL MATCH ANY REPUTABLE REALTOR'S COMMISSION STRUCTURE!

# TOP OF REAL ESTATE AGENTS IN THE COUNTRY! SOLD

Happy Autumn



Your home may be worth WAY more than you think! Call Jeff at 561-440-4003

2 easy ways to get your home value Text "TTValues" to 59559 or visit www.HomeValuePalmBeach.com

YOUR LOCAL REAL ESTATE experts and neighbors

.TricoliTeam.com

561.440.4003

Area Experts





**CONTACT US TODAY TO HAVE YOUR HOME ADVERTISED IN OUR NEXT EDITION** 

# CLIENT TESTIMONIALS

Very clear about all the small details that go on when selling a house. **Great and hard working people**, the photos were beautiful inside and outside of the house. We like the way the whole team advertised.

-Mr. Torella

I had read the reviews for Jeff Tricoli, and I was impressed, so I hired him to sell my home. The process was wonderful from beginning to end. The photos that the Tricoli

Team photographer took of my home were so beautiful. When I compared them to the photos of other homes that were for sale, the difference was like night and day! The second week the home was listed I got a buyer! Jeff, Julie, and Ryan made the entire process a pleasure from start to finish. They were constantly e-mailing and texting to see if I needed anything. I was SO worried when I started out to sell the home, but the Tricoli Team made it so much better for me. There is a lot of stress and anxiety when selling a home, but their support system made a world of difference. Thank you from the bottom of my heart, Jeff, Julie, and Ryan!

-Ellen

Awesome team, for every step their was a specialist to walk us through the process. we found a house and the T-Team got us a showing right away, I was able to make an offer right then and there. 45 days later, were living the dream. BUT even better when we were ready to sell our old house (A house I thought would be on the market for at least 3 months) Jeff's team got 2 offers and one under contract in FIVE DAYS!!!

I got the price I wanted, un-believable! their team advise me on how to get the house ready and it work great. Could not have asked for a better outcome!!

-Mr. and Mrs. Hollis



### EPIPHANY LUTHERAN FALL FESTIVAL PUMPKIN PATCH & TRUNK N TREAT



Oct. 26th 6:00-8:00pm Epiphany Lutheran 4460 Lyons Road, Lake Worth

Bounce House Pumpkin Patch Crafts and More!!!

Vehicles will be decorated and candy will be handed out to trick-or-treaters of all ages! What a fun and safe way to celebrate Fall! While you are here, help support our Youth Group by visiting our pumpkin patch! This event is free!

WELLINGTON FALL FESTIVAL October 20th 3-10pm Village Park

ROYAL PALM BEACH FALL FESTIVAL October 28th 5-10pm Commons Park

# **FEATURED LISTINGS**



### 10360 Cypress Lakes Preserve Dr, Lake Worth, FL

Beautiful pool home in upscale, gated community located within an excellent school zone! You will love the eye catching curb appeal which includes beautiful landscaping and an expansive, paver driveway. Come inside and enjoy soaring ceiling, spacious living areas with tile throughout as well as an inviting, eat-in kitchen with wood cabinetry, granite counters and newer stainless steel appliances. All of the bedrooms are spacious as well and feature beautiful wood flooring. The master suite boasts a great walk-in closet and luxurious master bathroom has a Jacuzzi tub with separate shower and double sinks. This home has wonderful outdoor living space as well with a gorgeous pool and paver patio overlooking a very private backyard with no neighbors behind you! Live the resort lifestyle, in Fieldstone! A beautifully maintained gated community with a resort style pool. "A" rated public schools.



### 10689 Old Hammock Way, Wellington, FL

Step inside and be wowed by spacious living areas! The eat-in kitchen offers gorgeous wood cabinetry with stainless steel appliances. All of the bedrooms are spacious and the master suite is complete with a luxurious master bath offering a spa tub and separate shower along with a large walk in closet. Step outside and enjoy serene lake views and a very private backyard. Live the resort lifestyle in Black Diamond a luxury community within an excellent school zone in the heart of Wellington Florida where waterfalls greet you as you enter the impeccably maintained, 24-hour manned gated community which is located within an excellent school zone and close to everything!



#### by Deva Genest

As a nutritionist and a mother of three, this is the holiday that I least like because of all the candy my kids collect. It starts from the days leading up to Halloween from exterior sources such as school, grandparents, aunts and uncles. It continues days, sometimes weeks, after Halloween as kids are still consuming the candy they have collected. All this candy consumption can do damage to kids' teeth, health, and behavior and can be a parent's nightmare. With the following suggestions, this holiday can be a bit healthier and still be fun:

#### TIP #1: RE-DIRECT THE FOCUS.

Have a meeting with your child beforehand letting them know what is expected. Explain that this is not a race to get the most candy, but rather about seeing and talking about the fun and spooky sights with others in the community. If they see a costume they like, encourage them to compliment that person. Remind them to use the words "thank you" and allow time for the neighbors to see their costume.

#### TIP #2: A PLAN FOR THE CANDY

Set ground rules for the candy consumption such as two candies per day. If you have more candy than you ever wanted, you can go extreme (like me) and slowly throw the candy away little by little so they don't notice. Or you can use it to decorate cupcakes, save it for Easter to stuff the plastic eggs, or donate it. But whatever you choose to do, the most important thing is to encourage your kids to brush their teeth after eating their candy. It will save you money (from the dentist chair) in the long run.

#### TIP #3: ALTERNATIVES TO CANDY

The kids get plenty of candy. Why not hand out small boxes of raisins, toys, coins, or so other none candy treat.

# **SELLING 1 HOME EVERY 29 HOURS!!**



**945 66th Terr** Wonderful pool home with 1/1 guest house, a 3.5 car garage, on 2.5 acres with NO HOA located within an excellent school zone!



8360 Lake Cypress Road Beautiful home in Summer Chase offering 3 bedrooms, 2 baths, 2 car garage, and spacious living areas.



7335 Copperfield Circle Beautiful lakefront, pool home situated on an expansive corner lot in Smith Farm



6767 Jacques Way Lakefront replica of builder's award winning model situated on a large lot



7869 Amethyst Lake Point Expansive estate home in upscale, active adult community Valencia Shores!



**3308 Florence St** Take a look at this lovely three bedroom plus den home situated on a large, .54 acre lot in eastern Wellington!



275 Foresta Ter Great single family home with no HOA in central West Palm Beach location!



**16244 E Whitton Drive** Expansive pool home situated on almost 2 acres!



6624 Sweet Maple Lane Beautiful lake front, pool home in Vista Verde!



**9935 Torino Drive** Gorgeous, lakefront home on a cul-de-sac, in upscale community of Bellaggio





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7553 Oakboro Drive Gorgeous lakefront home in desirable Lake Charleston which is within an excellent school zone



7542 Saint Andrews Rd Spacious 4 bedroom pool home on an expansive lot in desirable Palm Beach National!



4392 Lake Tahoe Circle Great 4 bedroom home located in gated central West Palm Beach community close to everything!



**110 Monterey Way** Beautiful custom 4/3 lakefront home in Saratoga that is made for a mother/daughter setup. This is a Royal Wall built home



**7268 Viale Sonata** Impeccable home offering 5 bedrooms (1 bedroom and full bath downstairs), 4 baths and a 3 car garage in Isola Bella



8112 Covington Court Beautiful home located in the desirable golf course community of Lacuna in west Lake Worth, which is in an excellent school zone.



5026 Solar Point Drive Expansive home in gated community of Nautica Isles offering 6 bedrooms (2 bedrooms downstairs) situated on a gorgeous corner lot!



**9313 OImstead Drive** Fabulous lake front, pool home in upscale, gated, western Lake Worth community of Cypress Lakes Estates where you can walk to A rated schools!



9908 Kamena Cir Beautiful townhome featuring 2 bedrooms and 2.5 bathrooms!



**2114 Foxtail View Court** Like new, townhome in desirable, upscale community offering 3 bedrooms plus a loft and a garage!



6114 Elm Way Court Beautiful, lakefront corner unit townhouse in the Village of Woodlake offering 2 master suites and an attached garage!



5238 Rivermill Lane Great home in desirable Rivermill a gated West Lake Worth community!

## **SELLING 1 HOME EVERY 29 HOURS!!**



**7918 Blairwood Cir S** Beautiful, completely updated, pool home in desirable Countrywood/Country Lakes West within an excellent school zone!



5282 Oakmont Village Circle Beautiful lake front home in gated, golf course community of Winston Trails



6305 Harbour Oak Dr Located in the desirable, gated, golf course community of Lacuna/Atlantic National in west Lake Worth, which is in an excellent school zone.

## HIStory OF HalloWeen and trick or treat

It's almost that time of year when kids get into costume and walk around the neighborhood ringing doorbells and asking for treats. Trick or treating is kind of a strange tradition. Ever wonder where it came from?

It began with the Celtic tradition of celebrating the end of the year by dressing up as evil spirits. The Celts believed that, as we moved from one year to the next, the dead and the living would overlap, and evil spirits would roam the earth again.

Dressing up as demons was a defense mechanism for the Celts. They believed if you encountered a real demon roaming the Earth, they would think you were one of them if you were in costume. Sometime later the Catholic Church turned this tradition into All Hallows Eve, All Soul's Day, and All Saints Day and people dressed up as saints, angels and still a few as demons.

As for the trick or treating tradition, it began in the middleages when children and sometimes even poor adults would dress up in the mentioned costumes and go around door to door begging for food or money in exchange for songs and prayers. These songs and prayers were often said on behalf of people that had passed away.

Trick or treating didn't emerge in the United States until the 1920s. It did pause for a while during World War II because of the sugar rations but once the rations were lifted the tradition was in full force! Today, Halloween is celebrated throughout the US, the UK and even in Mexico. So get your bags of candy ready and leave your lights on!



### **RECENT CLOSED SALES** Year-to-Date the Tricoli Team has helped 215 people sell and/or buy homes

### We made our sellers \$12,904,639.90 MORE!

LA	KE WORTH		6531	
ABBI	NGTON		7712	
6842	Langdon	\$450,000		WBERRY LAKI
	PLUM		6108	Strawberry La
	Bruce	\$369,900		Summer Cha
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	TRYWOOD	¢004.000	8298	
	Canal	\$264,000	8383	
	Edgewood Bishopwood	\$255,000 \$239,900		OUGHBRED LA
	ESS LAKE ESTATES	ąz39,900		Clubhouse Tu
	Danielson	\$410,000		White Pinto
	Wokker	\$478,000	TROP	ICAL COUNTRY
	Danielson	\$465,000	9219	Bracelet
	ESS ROYALE	+,	9091	,
9186	Greenspire	\$625,000	9015	
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3861	Cypress Lake	\$395,000		Indian Forest
	Cypress Lake	\$310,000	6444	
	IDA GARDENS		6244 5649	
75	Akron	\$362,500	6172	
	Palm	\$320,000	5589	
	Mango	\$214,150	6448	
	A BELLA	¢440.000	5026	
	Via Bolzano	\$440,000 \$202,000	6174	
	Via Bolzano	\$392,000	5927	
	Pelican Harbour	\$312,000	6440	
	CHARLESTON	φ <b>312,000</b>	6752	
	Trescott	\$412,500	WOOD	DS WALK
7717	Thornlee	\$400,000	3807	Woods Walk
	Bryson	\$399,000		
	Spinnaker Bay	\$365,000		
	Hatteras	\$361,000		LLINGT
	Davit	\$360,000		ONY GROVES
7258	Davit	\$337,500	176	Canterbury
7591	Thornlee Drive	\$335,000	119	Canterbury
LAKE	S OF SHERBROOKE		172	Berenger Wa
5190	Whitewood	\$325,000	236	Berenger
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	Hunting	\$610,000		Moonstone
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5053	Starblaze	\$364,000		D ISLES
5065	Northern Lights	\$329,000	3572	Moon Bay
	Rising Comet	\$319,000 \$317,500	3597	Old Lighthous
5432 5007	Queenship Northorn Lighto	\$317,500 \$295,000	3776	Moon Bay
5007	Northern Lights Northern Lights	\$295,000 \$290,000		<b>NVIEW SHORE</b>
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	HTREE	\$205,000	1607	Farmington
7054	Lake Island	\$320,000	1086	Northumberla
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9150	Pineville	\$585,000	1684	Farmington
6374	Grebe	\$564,969	13628	Northumberla
	Vireo Ct	\$425,000	1574	
PALM	BEACH FARMS			Chatsworth V
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9110	Pinion	\$510,000		LAND
9065	Rodeo	\$380,000	5968	,
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6609	Rivermill Club	\$362,000	6401	Duckweed AT WELLING
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9122	Sedgewood	\$385,000	4586	
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7276	Copperfield	\$455,000 \$240,000		Paradise Cov
7458	Kingsley	\$340,000		

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elet	\$300,0		3015	Hamblin
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n Forest	\$464,0		2591	Sawyer
n Creek	\$400,0	00	2843	Shaughn
ow Tree Lane	\$370,0	00	9059	Dupont
eld Village	\$370,0	00	9099	Dupont
Hills	\$353,0		2784	Shaughn
eld Village	\$353,0		2340	Waburton
n Creek	\$353,0	00	2200	Alworth
e Dunes Village	\$350,0	00	9511	Phipps
ia	\$345,0			OLE RAN
ingside	\$340,0		5283	Michlar
n Creek	\$325,0		STONE	HAVEN
n Island Circle	\$295,0	00	1454	Newhave
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water	\$557,5	00	50	Palmetto
iers Cove	\$520,0			IM AT ARI
ward Cove	\$515,0		121	Elysium
dise Cove	\$505,0	00	117	Elysium

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1847	Osprey Pointe	-	\$495,000
1761	Knightsbridge		\$600,000
EAD	OWLAND COVE		
557	Bayridge		\$315,000
	ONT ESTATES		¢600.000
J488 LYMF	Longleaf		\$600,000
762	Pillsbury		\$805,000
274	Stotesbury Way		\$768,000
462	Mcaneeny		\$725,000
560	Cooper		\$660,000
536 710	Cooper Cooper		\$600,000 \$579,400
)15	Hamblin		\$562,000
344	Woolworth		\$475,000
364	Waburton		\$472,600
172	Alworth		\$434,000
591	Sawyer		\$413,500
343 )59	Shaughnessy Dupont		\$405,000 \$399,900
)99	Dupont		\$399,000
784	Shaughnessy		\$390,000
340	Waburton		\$385,000
200	Alworth		\$380,000
511 Engin	Phipps OLE RANCHES		\$415,000
283			\$430,000
	HAVEN		<i>Q</i> 100,000
	Newhaven Point		\$440,000
	R POND MANOR		¢265.000
	Geranium	ESTATES	\$365,000
	White Pinto	LOIAILO	\$386,000
	Saddle Trail		\$324,000
	Clubhouse Turn		\$405,000
	ILLES Versailles		\$640,000
	RIA GROVE		ψ0+0,000
30	Berenger		\$353,000
	HORSE ESTATES		
384	Harness Andalusian Way		\$535,000 \$274,000
	Paso Fino		\$374,900 \$285,000
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207	YAL PAL		CH
	TERRA		
26	Tuscany	Drive	\$466,250
14	Ibisca	Terrace	\$395,000
42 51	Catania	Way	\$389,000 \$362,500
	Catania WOOD	Way	¢302,300
14	Nottingham	Road	\$442,000
01	Chestnut	Circle	\$343,000
15	Preserve	Court	\$319,000
5 32	Sparrow Kings	Drive Way	\$310,000 \$309,900
22 23	Van Gogh	Way	\$309,900 \$295,000
16	Park	Road	\$230,000
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08	Meadow Woode		\$365,000
19 VDDE	Waterview SS KEY	Way	\$345,000
1981	Cypress Key	Way	\$470,000
3	Palmetto	Lane	\$395,000
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120	Pepper Tree Cre	es	\$402,500
123	Kapok Crescent		\$353,850
	WOOD MANOR		
8542	Butler Greenwoo		\$650,000
	N TRAIL ESTATES	-	
172	Ponce De Leon	Street	\$230,000
	ANCHA		
112	Ponce De Leon		\$390,000
110	Barcelona	Drive	\$360,000
112	Cortes	Avenue	\$335,000
115	Viscaya	Avenue	\$335,000
216	Ponce De Leon		\$310,000
133	Cordoba	Circle	\$304,900
144	Cortes	Avenue	\$297,500
128	Santander	Court	\$292,000
213 228	Bilbao Banaa Da Laan	Street	\$290,000
220 158	Ponce De Leon Cordoba	Street	\$290,000
		Circle	\$285,000
113	Granada	Street	\$270,000
123	Granada	Street	\$262,500
MAGN		Olieel	ψ202,500
203	Belle Grove	Lane	\$406,000
OLIVE		Lanc	ψ+00,000
272	Malibu	Circle	\$334,000
1719	Sawgrass	Circle	\$309,900
260	Malibu	Circle	\$295,000
1036	Salmon Isle	0.10.0	\$280,000
1737	Sawgrass	Circle	\$273,500
	BEACH FARMS		+=,
7405	Wilson	Road	\$600,000
239	Hidden	Lane	\$555,000
162	66th	Terrace	\$430,000
140	Possum Passag	е	\$356,400
PALM	<b>BEACH PLANTA</b>	<b>FION</b>	
457	Cottagewood	Lane	\$435,000
481	Cottagewood	Lane	\$427,500
441	Cottagewood	Lane	\$419,000
9041	New Hope	Court	\$410,000
708	Belle Grove	Lane	\$356,000
450	Mulberry Grove	Road	\$327,500
PORT			
2095	Belcara	Court	\$455,000
2920	Bellarosa	Circle	\$435,000
	BRIDGE		****
136	Two Pine	Drive	\$338,000
200	Trails End	Decil	\$325,000
100	Cove	Road	\$290,000
2802	Waters Edge	Circle	\$290,000
2759 329	Pointe	Circle	\$283,000
	Hammocks	Trail	\$260,000 \$380,000
125 2538	Two Pine	Drive Drive	\$335.000
	Egret Lake	Drive	φ <b>3</b> 555,000
2242	Vero Beach	Lane	\$515,000
7872	Quida	Drive	\$385,000
2564	Irma Lake	Drive	\$365,000
7950	Quida	Drive	\$355,000
2537	James River	Road	\$355,000
7169	Deer Point	Lane	\$355,000
2702	Kittbuck	Way	\$335,000
	Blue Springs	Road	\$290,000
			Ψ=00,000
2089			
2089	EHAVEN Newhaven Point	Lane	\$440,000

The listings above are just a sample of recent sales by all Realtors. All data taken from MLS. If you have a brokerage relationship with another agency, this is not intended as a solicitation.





\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*ECRWSSEDDM\*\*\*\*\* LOCAL POSTAL CUSTOMER

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ECRWSS

Jeffrey L Tricoli, PA **Keller Williams Realty** Search the MSL for Free at www.TricoliTeam.com www.LakeWorthHomes.com | www.HomeValuesLakeWorth.com | 561-440-4003 Interested in a carreer in real estate? Email: jeff@Tricoliteam.com © Jeffrey L Tricoli, PA

### SELLING 1 HOME EVERY 29 HOURS!! **Ranked #1 in Palm Beach County!**

# TIPS ON SELLING YOUR HOME IN THE FALL

The fall is the second best time of the year to sell a home! Many factors such as families having returned from summer vacations, kids being back to school and the holidays not upon us yet give us about 6 weeks of normalcy and that makes it a great time to sell a home!

Here are some tips for attracting those fall home buyers:

#### **CLEAN UP THE YARD**

Clean up the leaves and cutback vegetation which may be overgrown from all of the summer rain.

### ADD FALL CURB APPEAL

Your annuals plants may need changing.

#### **CLEAN THE WINDOWS**

Summer rain may make the windows dirty and streaky.

### CHECK THE HVAC

Although in Florida we may not use the heater much it's good to have it checked before winter, just in case.

### ADD SOME FALL ACCENT COLORS

Some new throw pillows or candles can make a home more inviting.

### TURN ON THE LIGHTS

As days get shorter you will want as much light as possible in the home.



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### **CONTACT US TODAY TO HAVE YOUR HOME ADVERTISED IN OUR NEXT EDITION**