

Everything you need to know about your Real Estate Market Today!

Compliments of:

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FRASER VALLEY EDITION

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	2	1	50%
500,001 – 600,000	2	1	50%
600,001 – 700,000	5	2	40%
700,001 – 800,000	27	11	41%
800,001 – 900,000	70	25	36%
900,001 – 1,000,000	82	45	55%
1,000,001 – 1,250,000	119	64	54%
1,250,001 – 1,500,000	126	36	29%
1,500,001 – 1,750,000	68	10	15%
1,750,001 – 2,000,000	47	4	9%
2,000,001 – 2,250,000	15	0	NA
2,250,001 – 2,500,000	11	0	NA
2,500,001 – 2,750,000	4	0	NA
2,750,001 – 3,000,000	4	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	3	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	589	199	34%

2 Bedrooms & Less	19	3	16%
3 to 4 Bedrooms	206	66	32%
5 to 6 Bedrooms	194	73	38%
7 Bedrooms & More	170	57	34%
TOTAL*	589	199	34%

SnapStats®	February	March	Variance
Inventory	588	589	0%
Solds	182	199	9%
Sale Price	\$1,050,000	\$1,059,000	1%
Sale Price SQFT	\$408	\$386	-5%
Sale to List Price Ratio	97%	98%	1%
Days on Market	18	14	-22%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

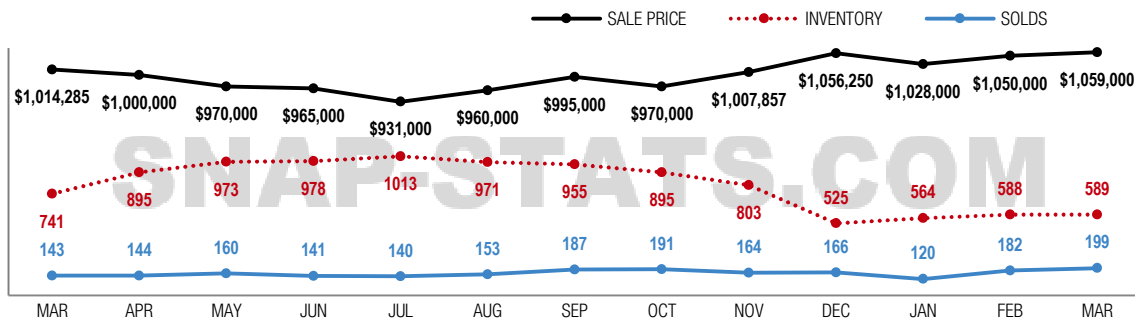
SnapStats®	Inventory	Sales	Sales Ratio
Bear Creek Green Timbers	48	16	33%
Bolivar Heights	42	10	24%
Bridgeview	11	3	27%
Cedar Hills	40	10	25%
East Newton	62	25	40%
Fleetwood Tynehead	67	29	43%
Fraser Heights	54	24	44%
Guildford	20	8	40%
Panorama Ridge	54	18	33%
Port Kells	3	0	NA
Queen Mary Park	35	10	29%
Royal Heights	16	1	6%
Sullivan Station	38	12	32%
West Newton	51	25	49%
Whalley	48	8	17%
TOTAL*	589	199	34%

Market Summary

- Market Type Indicator **SURREY DETACHED**: Sellers Market at 34% Sales Ratio average (3.4 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$900,000 to \$1.25 mil with average 55% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Royal Heights and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in East Newton, Fleetwood Tynehead, Fraser Heights, Guildford and West Newton

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	28	10	36%
300,001 – 400,000	151	66	44%
400,001 – 500,000	189	71	38%
500,001 – 600,000	165	52	32%
600,001 – 700,000	128	46	36%
700,001 – 800,000	38	11	29%
800,001 – 900,000	7	0	NA
900,001 – 1,000,000	9	1	11%
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	717	257	36%

0 to 1 Bedroom	144	51	35%
2 Bedrooms	283	99	35%
3 Bedrooms	218	79	36%
4 Bedrooms & Greater	72	28	39%
TOTAL*	717	257	36%

SnapStats®	February	March	Variance
Inventory	692	717	4%
Solds	236	257	9%
Sale Price	\$482,500	\$475,000	-2%
Sale Price SQFT	\$399	\$433	9%
Sale to List Price Ratio	97%	99%	2%
Days on Market	15	13	-13%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

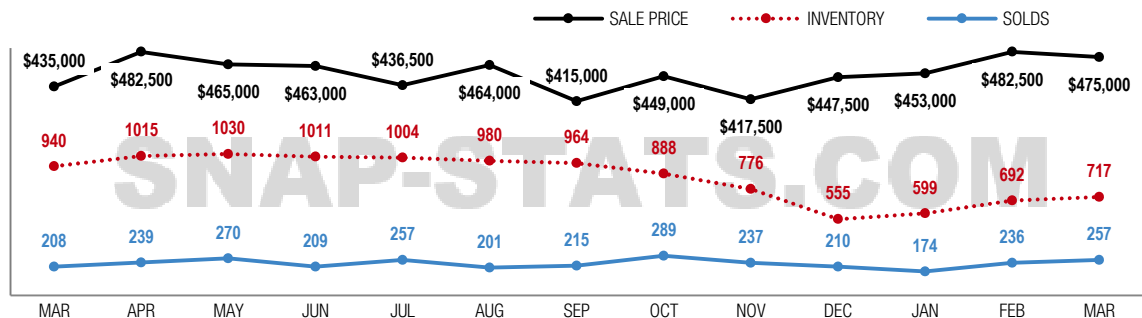
SnapStats®	Inventory	Sales	Sales Ratio
Bear Creek Green Timbers	5	3	60%
Bolivar Heights	8	1	13%
Bridgeview	2	1	50%
Cedar Hills	1	1	100%
East Newton	73	16	22%
Fleetwood Tynehead	62	33	53%
Fraser Heights	5	2	40%
Guildford	108	50	46%
Panorama Ridge	12	7	58%
Port Kells	0	0	NA
Queen Mary Park	45	17	38%
Royal Heights	2	0	NA
Sullivan Station	71	28	39%
West Newton	75	20	27%
Whalley	248	78	31%
TOTAL*	717	257	36%

Market Summary

- Market Type Indicator **SURREY ATTACHED**: Sellers Market at 36% Sales Ratio average (3.6 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 44% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, East Newton and up to 3 bedroom properties
- Sellers Best Bet** Selling homes in Fleetwood Tynehead, Panorama Ridge and minimum 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	1	NA*
800,001 – 900,000	6	1	17%
900,001 – 1,000,000	16	10	63%
1,000,001 – 1,250,000	66	27	41%
1,250,001 – 1,500,000	110	23	21%
1,500,001 – 1,750,000	47	9	19%
1,750,001 – 2,000,000	52	6	12%
2,000,001 – 2,250,000	26	5	19%
2,250,001 – 2,500,000	40	2	5%
2,500,001 – 2,750,000	16	2	13%
2,750,001 – 3,000,000	19	0	NA
3,000,001 – 3,500,000	18	0	NA
3,500,001 – 4,000,000	11	1	9%
4,000,001 & Greater	25	0	NA
TOTAL*	452	87	19%

2 Bedrooms & Less	27	3	11%
3 to 4 Bedrooms	196	51	26%
5 to 6 Bedrooms	194	27	14%
7 Bedrooms & More	35	6	17%
TOTAL*	452	87	19%

SnapStats®	February	March	Variance
Inventory	441	452	2%
Solds	72	87	21%
Sale Price	\$1,289,100	\$1,360,000	5%
Sale Price SQFT	\$453	\$469	4%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	16	25	56%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

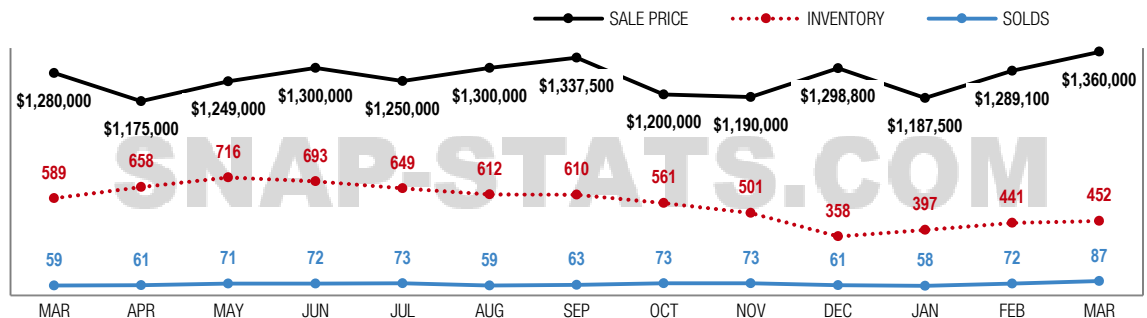
SnapStats®	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	55	14	25%
Elgin Chantrell	59	10	17%
Grandview	52	17	33%
Hazelmere	2	0	NA
King George Corridor	55	10	18%
Morgan Creek	47	6	13%
Pacific Douglas	28	6	21%
Sunnyside Park	49	6	12%
White Rock	105	18	17%
TOTAL*	452	87	19%

Market Summary

- Market Type Indicator **S SURREY WHITE ROCK DETACHED**: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$900,000 to \$1 mil with average 63% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.5 mil, Morgan Creek, Sunnyside Park and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Grandview and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	7	4	57%
300,001 – 400,000	44	15	34%
400,001 – 500,000	95	21	22%
500,001 – 600,000	73	24	33%
600,001 – 700,000	86	12	14%
700,001 – 800,000	71	17	24%
800,001 – 900,000	35	6	17%
900,001 – 1,000,000	32	6	19%
1,000,001 – 1,250,000	16	6	38%
1,250,001 – 1,500,000	7	1	14%
1,500,001 – 1,750,000	4	1	25%
1,750,001 – 2,000,000	4	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	1	1	100%
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	476	114	24%

0 to 1 Bedroom	49	14	29%
2 Bedrooms	258	53	21%
3 Bedrooms	103	31	30%
4 Bedrooms & Greater	66	16	24%
TOTAL*	476	114	24%

SnapStats®	February	March	Variance
Inventory	424	476	12%
Solds	113	114	1%
Sale Price	\$557,000	\$570,000	2%
Sale Price SQFT	\$439	\$421	-4%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	17	16	-6%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

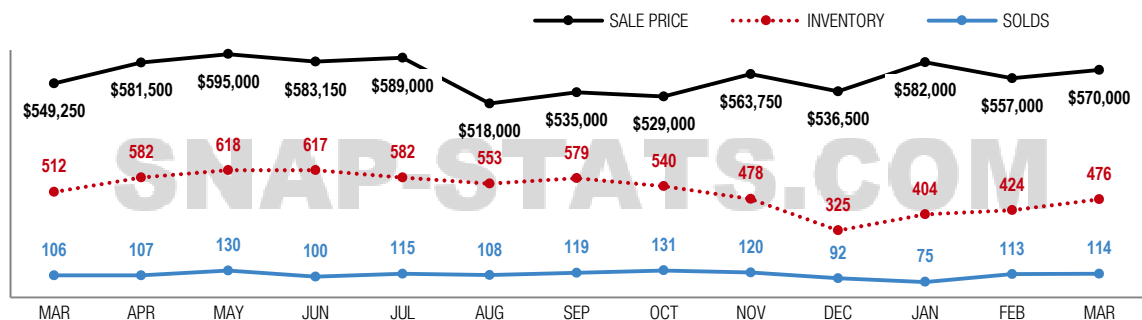
SnapStats®	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	7	3	43%
Elgin Chantrell	13	4	31%
Grandview	109	35	32%
Hazelmere	0	0	NA
King George Corridor	100	21	21%
Morgan Creek	46	13	28%
Pacific Douglas	28	3	11%
Sunnyside Park	35	10	29%
White Rock	138	25	18%
TOTAL*	476	114	24%

Market Summary

- Market Type Indicator **S SURREY WHITE ROCK ATTACHED**: Sellers Market at 24% Sales Ratio average (2.4 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Pacific Douglas and 2 bedroom properties
- Sellers Best Bet** Selling homes in Elgin Chantrell, Grandview and 3 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	2	1	50%
800,001 – 900,000	15	9	60%
900,001 – 1,000,000	31	13	42%
1,000,001 – 1,250,000	31	12	39%
1,250,001 – 1,500,000	27	3	11%
1,500,001 – 1,750,000	9	2	22%
1,750,001 – 2,000,000	8	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	125	40	32%

2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	62	26	42%
5 to 6 Bedrooms	51	10	20%
7 Bedrooms & More	10	4	40%
TOTAL*	125	40	32%

SnapStats®	February	March	Variance
Inventory	120	125	4%
Solds	37	40	8%
Sale Price	\$931,000	\$950,000	2%
Sale Price SQFT	\$401	\$404	1%
Sale to List Price Ratio	100%	100%	0%
Days on Market	12	6	-50%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

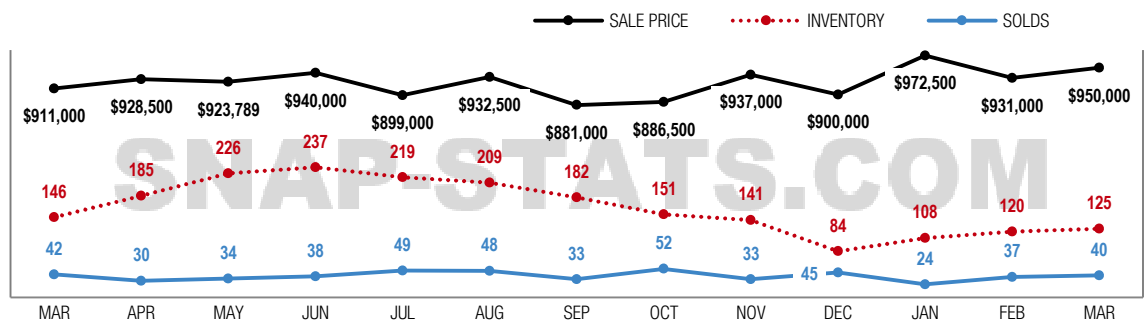
SnapStats®	Inventory	Sales	Sales Ratio
Annieville	34	11	32%
Nordel	30	8	27%
Scottsdale	33	12	36%
Sunshine Hills Woods	28	9	32%
TOTAL*	125	40	32%

Market Summary

- Market Type Indicator **NORTH DELTA DETACHED**: Sellers Market at 32% Sales Ratio average (3.2 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$800,000 to \$900,000 with average 60% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Nordel and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Scottsdale and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	4	0	NA
300,001 – 400,000	0	5	NA*
400,001 – 500,000	9	3	33%
500,001 – 600,000	15	4	27%
600,001 – 700,000	14	4	29%
700,001 – 800,000	5	5	100%
800,001 – 900,000	4	0	NA
900,001 – 1,000,000	0	1	NA*
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	51	22	43%

0 to 1 Bedroom	6	4	67%
2 Bedrooms	36	4	11%
3 Bedrooms	6	10	167%*
4 Bedrooms & Greater	3	4	133%*
TOTAL*	51	22	43%

SnapStats®	February	March	Variance
Inventory	55	51	-7%
Solds	10	22	120%
Sale Price	\$536,875	\$554,500	3%
Sale Price SQFT	\$384	\$396	3%
Sale to List Price Ratio	95%	96%	1%
Days on Market	12	10	-17%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

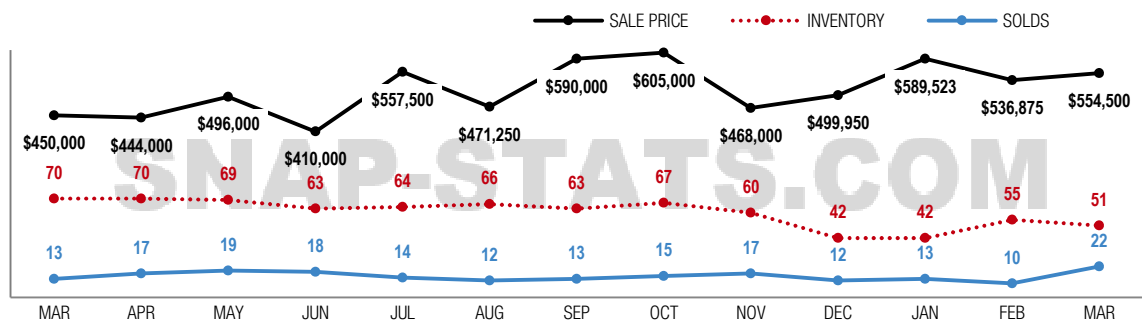
SnapStats®	Inventory	Sales	Sales Ratio
Annieville	21	5	24%
Nordel	8	7	88%
Scottsdale	16	4	25%
Sunshine Hills Woods	6	6	100%
TOTAL*	51	22	43%

Market Summary

- Market Type Indicator **NORTH DELTA ATTACHED**: Sellers Market at 43% Sales Ratio average (4.3 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$400,000 to \$500,000 with average 33% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Annieville, Scottsdale and 2 bedroom properties
- Sellers Best Bet** Selling homes in Nordel and 3 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	1	0	NA
800,001 – 900,000	12	8	67%
900,001 – 1,000,000	17	16	94%
1,000,001 – 1,250,000	39	22	56%
1,250,001 – 1,500,000	22	3	14%
1,500,001 – 1,750,000	14	0	NA
1,750,001 – 2,000,000	4	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	116	49	42%

2 Bedrooms & Less	5	3	60%
3 to 4 Bedrooms	34	23	68%
5 to 6 Bedrooms	48	18	38%
7 Bedrooms & More	29	5	17%
TOTAL*	116	49	42%

SnapStats®	February	March	Variance
Inventory	108	116	7%
Solds	40	49	23%
Sale Price	\$970,000	\$1,009,523	4%
Sale Price SQFT	\$362	\$385	6%
Sale to List Price Ratio	100%	101%	1%
Days on Market	7	12	71%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

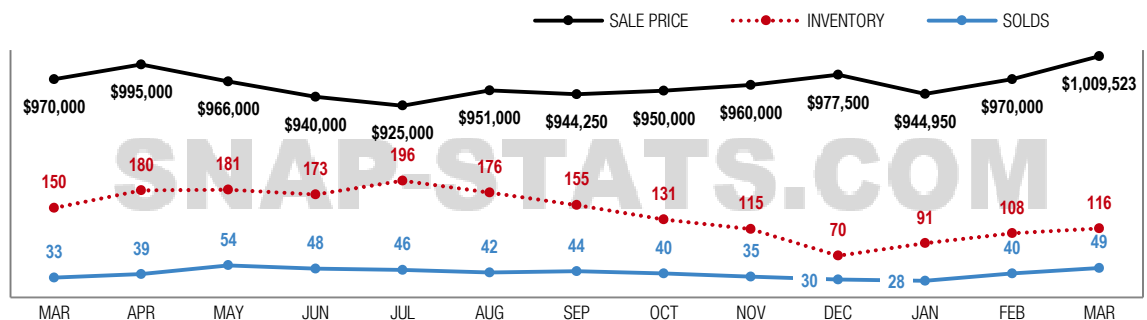
SnapStats®	Inventory	Sales	Sales Ratio
Clayton	20	10	50%
Cloverdale	96	39	41%
Serpentine	0	0	NA
TOTAL*	116	49	42%

Market Summary

- Market Type Indicator **CLOVERDALE DETACHED**: Sellers Market at 42% Sales Ratio average (4.2 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$900,000 to \$1 mil with average 94% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Cloverdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and 3 to 4 bedroom properties

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	12	11	92%
400,001 – 500,000	25	10	40%
500,001 – 600,000	42	19	45%
600,001 – 700,000	37	16	43%
700,001 – 800,000	16	4	25%
800,001 – 900,000	2	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	135	60	44%

0 to 1 Bedroom	9	10	111%*
2 Bedrooms	48	21	44%
3 Bedrooms	62	19	31%
4 Bedrooms & Greater	16	10	63%
TOTAL*	135	60	44%

SnapStats®	February	March	Variance
Inventory	105	135	29%
Solds	56	60	7%
Sale Price	\$530,000	\$548,750	4%
Sale Price SQFT	\$419	\$404	-4%
Sale to List Price Ratio	99%	100%	1%
Days on Market	6	9	50%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

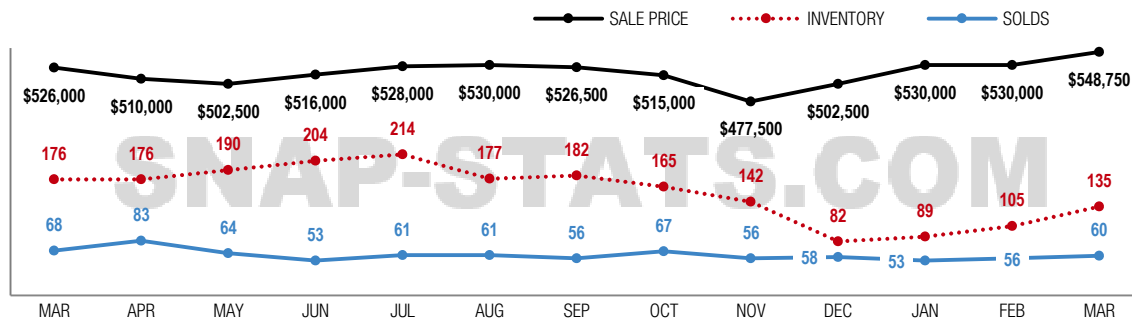
SnapStats®	Inventory	Sales	Sales Ratio
Clayton	75	38	51%
Cloverdale	60	22	37%
Serpentine	0	0	NA
TOTAL*	135	60	44%

Market Summary

- Market Type Indicator **CLOVERDALE ATTACHED**: Sellers Market at 44% Sales Ratio average (4.4 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$300,000 to \$400,000 with average 92% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Cloverdale and 3 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and up to 1 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	1	NA*
600,001 – 700,000	2	2	100%
700,001 – 800,000	25	9	36%
800,001 – 900,000	33	10	30%
900,001 – 1,000,000	33	16	48%
1,000,001 – 1,250,000	78	22	28%
1,250,001 – 1,500,000	42	8	19%
1,500,001 – 1,750,000	21	0	NA
1,750,001 – 2,000,000	14	2	14%
2,000,001 – 2,250,000	4	2	50%
2,250,001 – 2,500,000	6	0	NA
2,500,001 – 2,750,000	5	0	NA
2,750,001 – 3,000,000	4	0	NA
3,000,001 – 3,500,000	3	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 & Greater	6	0	NA
TOTAL*	278	72	26%

2 Bedrooms & Less	16	4	25%
3 to 4 Bedrooms	144	42	29%
5 to 6 Bedrooms	94	23	24%
7 Bedrooms & More	24	3	13%
TOTAL*	278	72	26%

SnapStats®	February	March	Variance
Inventory	232	278	20%
Solds	91	72	-21%
Sale Price	\$1,029,000	\$987,500	-4%
Sale Price SQFT	\$418	\$424	1%
Sale to List Price Ratio	100%	100%	0%
Days on Market	7	9	29%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

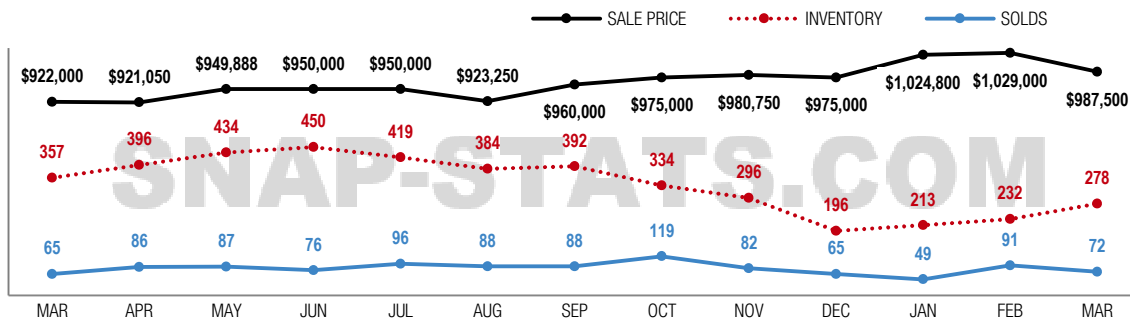
SnapStats®	Inventory	Sales	Sales Ratio
Aldergrove	27	9	33%
Brookwood	36	10	28%
Campbell Valley	13	1	8%
County Line Glen Valley	3	0	NA
Fort Langley	9	2	22%
Langley City	57	11	19%
Murrayville	17	2	12%
Otter District	0	1	NA*
Salmon River	11	4	36%
Walnut Grove	42	12	29%
Willoughby Heights	63	20	32%
TOTAL*	278	72	26%

Market Summary

- Market Type Indicator **LANGLEY DETACHED**: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$900,000 to \$1 mil with average 48% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Campbell Valley, Murrayville and 7 plus bedrooms
- Sellers Best Bet** Selling homes in Aldergrove, Salmon River, Willoughby Heights and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	9	7	78%
300,001 – 400,000	96	38	40%
400,001 – 500,000	131	32	24%
500,001 – 600,000	142	28	20%
600,001 – 700,000	66	24	36%
700,001 – 800,000	18	8	44%
800,001 – 900,000	8	2	25%
900,001 – 1,000,000	6	4	67%
1,000,001 – 1,250,000	1	1	100%
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	478	144	30%

0 to 1 Bedroom	88	27	31%
2 Bedrooms	265	63	24%
3 Bedrooms	97	44	45%
4 Bedrooms & Greater	28	10	36%
TOTAL*	478	144	30%

SnapStats®	February	March	Variance
Inventory	435	478	10%
Solds	158	144	-9%
Sale Price	\$507,000	\$474,250	-6%
Sale Price SQFT	\$415	\$392	-6%
Sale to List Price Ratio	100%	98%	-2%
Days on Market	13	11	-15%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

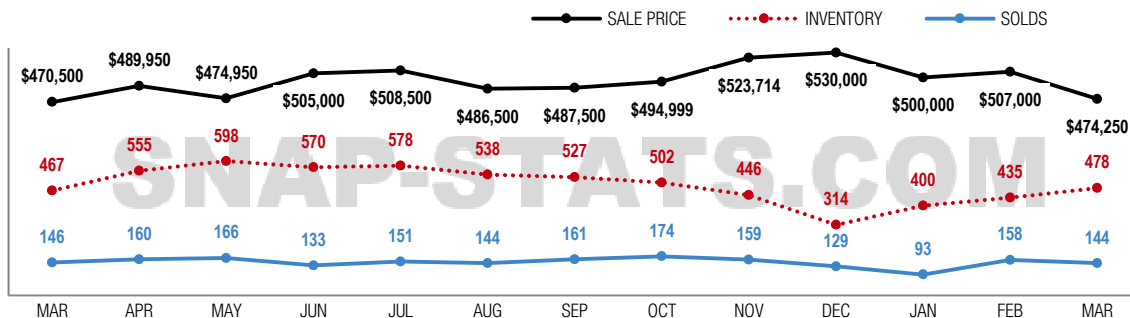
SnapStats®	Inventory	Sales	Sales Ratio
Aldergrove	5	7	140%*
Brookwood	0	0	NA
Campbell Valley	0	0	NA
County Line Glen Valley	0	0	NA
Fort Langley	4	2	50%
Langley City	169	39	23%
Murrayville	36	9	25%
Otter District	0	0	NA
Salmon River	5	6	120%*
Walnut Grove	33	24	73%
Willoughby Heights	226	57	25%
TOTAL*	478	144	30%

Market Summary

- Market Type Indicator **LANGLEY ATTACHED**: Sellers Market at 30% Sales Ratio average (3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$200,000 to \$300,000 with average 78% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Langley City, Murrayville and Willoughby Heights
- Sellers Best Bet** Selling homes in Walnut Grove and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	0	NA
500,001 – 600,000	8	4	50%
600,001 – 700,000	23	21	91%
700,001 – 800,000	59	25	42%
800,001 – 900,000	47	10	21%
900,001 – 1,000,000	35	10	29%
1,000,001 – 1,250,000	51	17	33%
1,250,001 – 1,500,000	24	2	8%
1,500,001 – 1,750,000	10	1	10%
1,750,001 – 2,000,000	6	0	NA
2,000,001 – 2,250,000	4	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	271	90	33%

2 Bedrooms & Less	13	3	23%
3 to 4 Bedrooms	134	44	33%
5 to 6 Bedrooms	96	36	38%
7 Bedrooms & More	28	7	25%
TOTAL*	271	90	33%

SnapStats®	February	March	Variance
Inventory	258	271	5%
Solds	77	90	17%
Sale Price	\$766,000	\$787,500	3%
Sale Price SQFT	\$315	\$304	-3%
Sale to List Price Ratio	99%	99%	0%
Days on Market	12	13	8%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

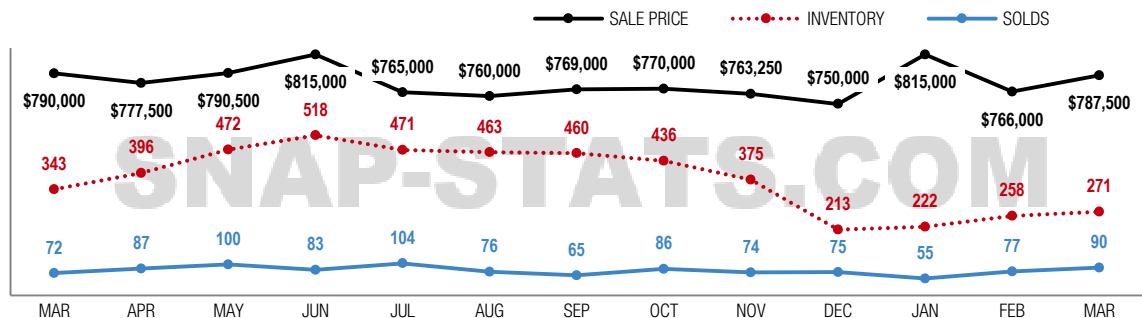
SnapStats®	Inventory	Sales	Sales Ratio
Abbotsford East	112	39	35%
Abbotsford West	68	30	44%
Aberdeen	27	3	11%
Bradner	0	0	NA
Central Abbotsford	40	13	33%
Matsqui	3	0	NA
Poplar	13	4	31%
Sumas Mountain	7	1	14%
Sumas Prairie	1	0	NA
TOTAL*	271	90	33%

Market Summary

- Market Type Indicator **ABBOTSFORD DETACHED**: Sellers Market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 91% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Aberdeen and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford West and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	11	3	27%
200,001 – 300,000	118	33	28%
300,001 – 400,000	89	19	21%
400,001 – 500,000	77	27	35%
500,001 – 600,000	49	16	33%
600,001 – 700,000	27	3	11%
700,001 – 800,000	10	2	20%
800,001 – 900,000	2	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	384	103	27%

0 to 1 Bedroom	55	19	35%
2 Bedrooms	230	51	22%
3 Bedrooms	71	27	38%
4 Bedrooms & Greater	28	6	21%
TOTAL*	384	103	27%

SnapStats®	February	March	Variance
Inventory	338	384	14%
Solds	72	103	43%
Sale Price	\$364,350	\$389,900	7%
Sale Price SQFT	\$320	\$334	4%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	11	17	55%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

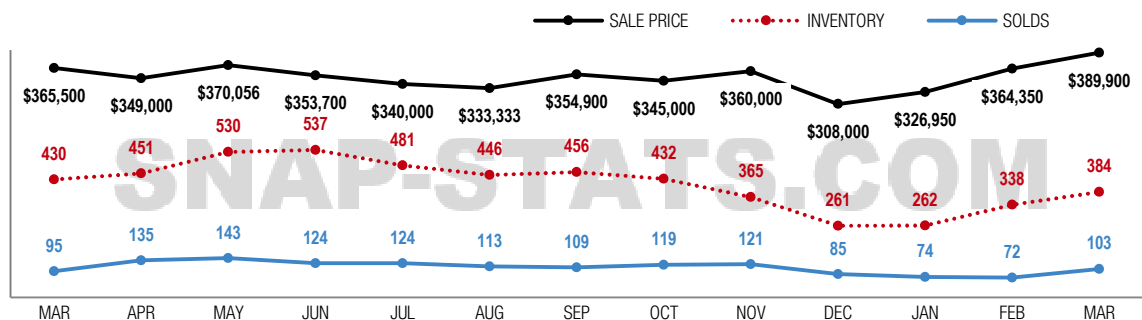
SnapStats®	Inventory	Sales	Sales Ratio
Abbotsford East	44	11	25%
Abbotsford West	144	37	26%
Aberdeen	1	3	300%*
Bradner	0	0	NA
Central Abbotsford	181	45	25%
Matsqui	0	0	NA
Poplar	14	7	50%
Sumas Mountain	0	0	NA
Sumas Prairie	0	0	NA
TOTAL*	384	103	27%

Market Summary

- Market Type Indicator **ABBOTSFORD ATTACHED**: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$400,000 to \$500,000 with average 35% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Abbotsford East/West/Central and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Poplar and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	3	1	33%
400,001 – 500,000	3	2	67%
500,001 – 600,000	20	5	25%
600,001 – 700,000	30	16	53%
700,001 – 800,000	18	4	22%
800,001 – 900,000	30	6	20%
900,001 – 1,000,000	14	4	29%
1,000,001 – 1,250,000	13	1	8%
1,250,001 – 1,500,000	9	2	22%
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	148	41	28%

2 Bedrooms & Less	15	2	13%
3 to 4 Bedrooms	74	20	27%
5 to 6 Bedrooms	49	15	31%
7 Bedrooms & More	10	4	40%
TOTAL*	148	41	28%

SnapStats®	February	March	Variance
Inventory	148	148	0%
Solds	35	41	17%
Sale Price	\$735,000	\$680,000	-7%
Sale Price SQFT	\$290	\$287	-1%
Sale to List Price Ratio	99%	100%	1%
Days on Market	18	20	11%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

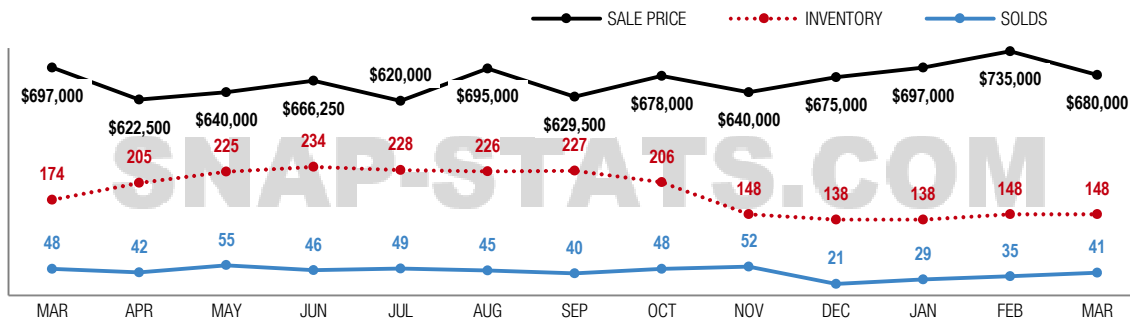
SnapStats®	Inventory	Sales	Sales Ratio
Dewdney Deroche	2	0	NA
Durieu	1	0	NA
Hatzic	12	2	17%
Hemlock	3	0	NA
Lake Errock	10	1	10%
Mission	109	36	33%
Mission West	8	2	25%
Stave Falls	3	0	NA
Steelhead	0	0	NA
TOTAL*	148	41	28%

Market Summary

- Market Type Indicator **MISSION DETACHED**: Sellers Market at 28% Sales Ratio average (2.8 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$600,000 to \$700,000 with average 53% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Lake Errock and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Mission and minimum 7 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	2	3	150%*
200,001 – 300,000	10	4	40%
300,001 – 400,000	14	4	29%
400,001 – 500,000	7	2	29%
500,001 – 600,000	13	2	15%
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	46	15	33%

0 to 1 Bedroom	4	3	75%
2 Bedrooms	24	6	25%
3 Bedrooms	18	6	33%
4 Bedrooms & Greater	0	0	NA
TOTAL*	46	15	33%

SnapStats®	February	March	Variance
Inventory	48	46	-4%
Solds	10	15	50%
Sale Price	\$444,500	\$310,000	-30%
Sale Price SQFT	\$270	\$280	4%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	62	32	-48%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

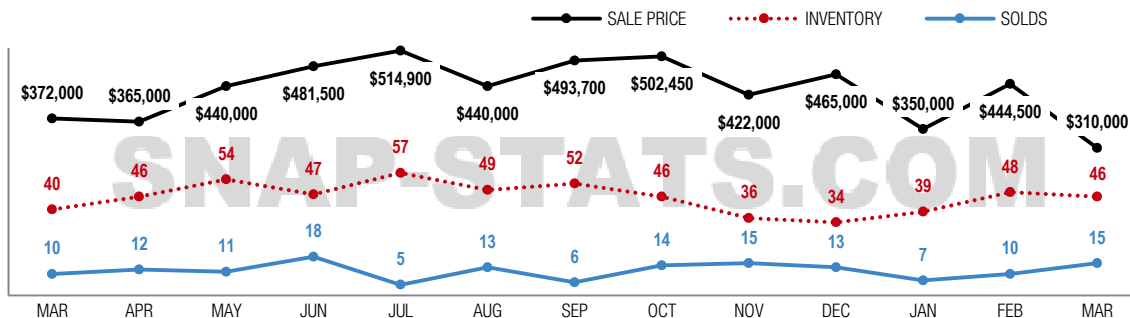
SnapStats®	Inventory	Sales	Sales Ratio
Dewdney Deroche	0	0	NA
Durieu	0	0	NA
Hatzic	0	0	NA
Hemlock	3	3	100%
Lake Errock	0	0	NA
Mission	43	12	28%
Mission West	0	0	NA
Stave Falls	0	0	NA
Steelhead	0	0	NA
TOTAL*	46	15	33%

Market Summary

- Market Type Indicator **MISSION ATTACHED**: Sellers Market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$200,000 to \$300,000 with average 40% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000 and 2 bedroom properties
- Sellers Best Bet** Selling homes in Mission and 3 bedroom properties

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13 Month Market Trend



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