

Everything you need to know about your Real Estate Market Today!

Compliments of:

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FRASER VALLEY EDITION

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	1	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	11	4	36%
1,250,001 - 1,500,000	91	29	32%
1,500,001 - 1,750,000	115	78	68%
1,750,001 - 2,000,000	152	58	38%
2,000,001 - 2,250,000	68	30	44%
2,250,001 - 2,500,000	71	30	42%
2,500,001 - 2,750,000	35	11	31%
2,750,001 - 3,000,000	40	9	23%
3,000,001 - 3,500,000	26	6	23%
3,500,001 - 4,000,000	11	2	18%
4,000,001 - 4,500,000	5	0	NA
4,500,001 - 5,000,000	2	0	NA
5,000,001 - 5,500,000	2	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	632	257	41%

2 Bedrooms & Less	19	4	21%
3 to 4 Bedrooms	211	91	43%
5 to 6 Bedrooms	195	92	47%
7 Bedrooms & More	207	70	34%
TOTAL*	632	257	41%

SnapStats®	February	March	Variance
Inventory	503	632	26%
Solds	181	257	42%
Sale Price	\$1,830,000	\$1,800,000	-2%
Sale Price SQFT	\$743	\$688	-7%
Sale to List Price Ratio	108%	106%	-2%
Days on Market	7	7	0%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

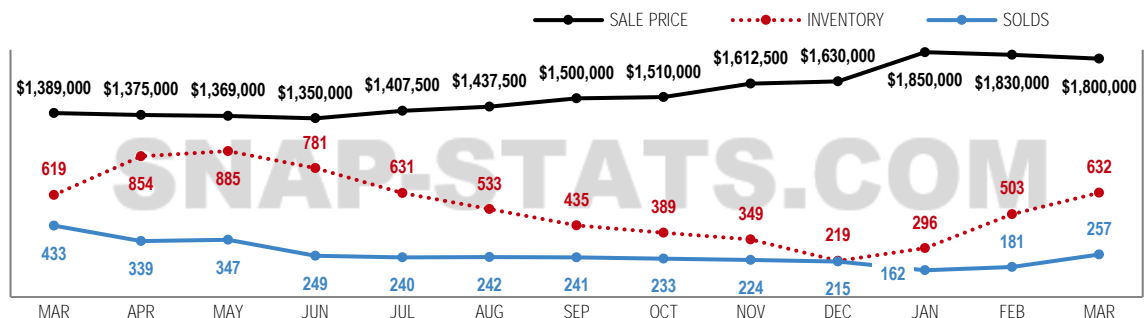
SnapStats®	Inventory	Sales	Sales Ratio
Bear Creek Green Timbers	44	18	41%
Bolivar Heights	67	25	37%
Bridgeview	15	4	27%
Cedar Hills	37	13	35%
East Newton	69	36	52%
Fleetwood Tynehead	75	38	51%
Fraser Heights	35	18	51%
Guildford	57	9	16%
Panorama Ridge	35	23	66%
Port Kells	2	1	50%
Queen Mary Park	40	13	33%
Royal Heights	12	4	33%
Sullivan Station	41	19	46%
West Newton	61	27	44%
Whalley	42	9	21%
TOTAL*	632	257	41%

Market Summary

- Market Type Indicator **SURREY DETACHED**: Sellers Market at 41% Sales Ratio average (4.1 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 68% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$3.5 mil to \$4 mil, Guildford and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Panorama Ridge and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	5	2	40%
300,001 – 400,000	35	18	51%
400,001 – 500,000	88	69	78%
500,001 – 600,000	113	97	86%
600,001 – 700,000	94	88	94%
700,001 – 800,000	84	47	56%
800,001 – 900,000	100	52	52%
900,001 – 1,000,000	119	48	40%
1,000,001 – 1,250,000	72	47	65%
1,250,001 – 1,500,000	20	12	60%
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	731	480	66%

0 to 1 Bedroom	144	134	93%
2 Bedrooms	249	196	79%
3 Bedrooms	220	107	49%
4 Bedrooms & Greater	118	43	36%
TOTAL*	731	480	66%

SnapStats®	February	March	Variance
Inventory	569	731	28%
Solds	359	480	34%
Sale Price	\$661,000	\$654,000	-1%
Sale Price SQFT	\$669	\$640	-4%
Sale to List Price Ratio	110%	109%	-1%
Days on Market	7	8	14%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

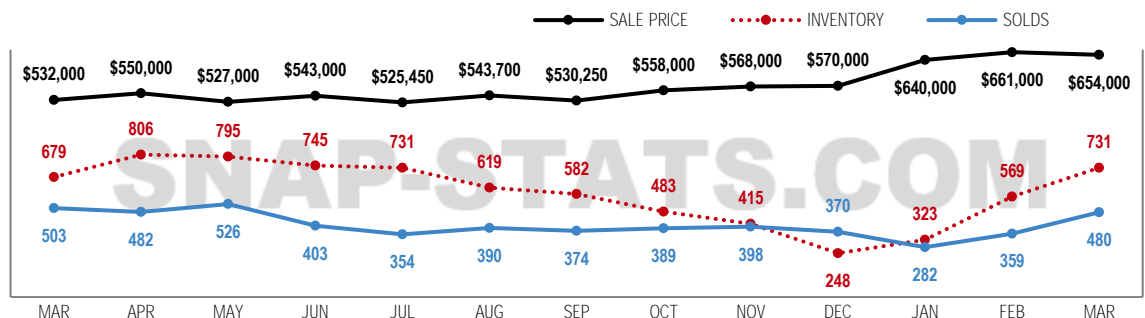
SnapStats®	Inventory	Sales	Sales Ratio
Bear Creek Green Timbers	22	9	41%
Bolivar Heights	10	4	40%
Bridgeview	0	2	NA*
Cedar Hills	0	2	NA*
East Newton	64	28	44%
Fleetwood Tynehead	75	65	87%
Fraser Heights	23	4	17%
Guildford	68	90	132%*
Panorama Ridge	20	9	45%
Port Kells	0	0	NA
Queen Mary Park	50	15	30%
Royal Heights	2	0	NA
Sullivan Station	100	45	45%
West Newton	70	39	56%
Whalley	227	168	74%
TOTAL*	731	480	66%

Market Summary

- Market Type Indicator **SURREY ATTACHED**: Sellers Market at 66% Sales Ratio average (6.6 in 10 homes selling rate)
- Homes are selling on average 9% above list price
- Most Active Price Band** \$600,000 to \$700,000 with average 94% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$300,000 to \$400,000, Fraser Heights, Queen Mary Park and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Fleetwood Tynehead, Guildford and up to 1 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	1	0	NA
1,250,001 - 1,500,000	12	12	100%
1,500,001 - 1,750,000	39	26	67%
1,750,001 - 2,000,000	42	36	86%
2,000,001 - 2,250,000	26	19	73%
2,250,001 - 2,500,000	34	16	47%
2,500,001 - 2,750,000	26	15	58%
2,750,001 - 3,000,000	31	8	26%
3,000,001 - 3,500,000	31	11	35%
3,500,001 - 4,000,000	15	3	20%
4,000,001 - 4,500,000	12	0	NA
4,500,001 - 5,000,000	12	1	8%
5,000,001 - 5,500,000	4	0	NA
5,500,001 - 6,000,000	5	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	8	0	NA
7,000,001 & Greater	6	0	NA
TOTAL*	304	147	48%

2 Bedrooms & Less	13	7	54%
3 to 4 Bedrooms	140	78	56%
5 to 6 Bedrooms	122	56	46%
7 Bedrooms & More	29	6	21%
TOTAL*	304	147	48%

SnapStats®	February	March	Variance
Inventory	256	304	19%
Solds	125	147	18%
Sale Price	\$2,115,000	\$2,000,000	-5%
Sale Price SQFT	\$678	\$693	2%
Sale to List Price Ratio	110%	103%	-6%
Days on Market	7	8	14%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

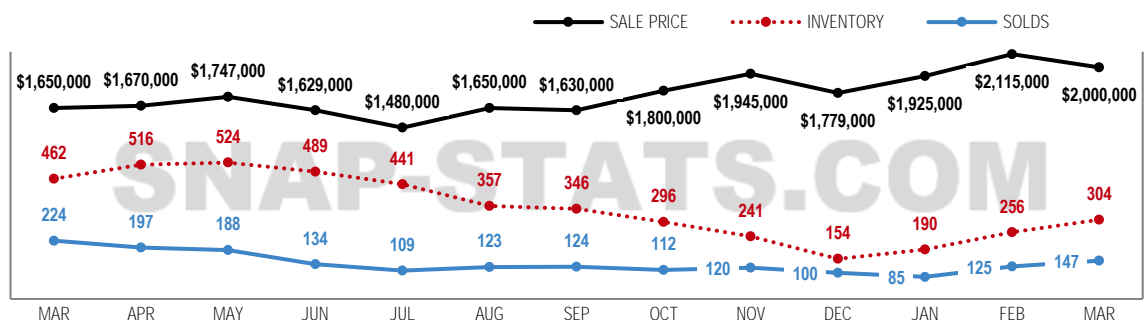
SnapStats®	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	55	24	44%
Elgin Chantrell	53	11	21%
Grandview	31	19	61%
Hazelmere	3	1	33%
King George Corridor	41	15	37%
Morgan Creek	20	13	65%
Pacific Douglas	16	7	44%
Sunnyside Park	23	23	100%
White Rock	62	34	55%
TOTAL*	304	147	48%

Market Summary

- Market Type Indicator **S SURREY WHITE ROCK DETACHED**: Sellers Market at 48% Sales Ratio average (4.8 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$4.5 mil to \$5 mil, Elgin Chantrell and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Sunnyside Park and 3 to 4 bedroom properties

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	6	5	83%
400,001 – 500,000	14	15	107%*
500,001 – 600,000	18	25	139%*
600,001 – 700,000	21	26	124%*
700,001 – 800,000	19	23	121%*
800,001 – 900,000	25	19	76%
900,001 – 1,000,000	31	24	77%
1,000,001 – 1,250,000	51	51	100%
1,250,001 – 1,500,000	29	33	114%*
1,500,001 – 1,750,000	4	10	250%*
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	0	1	NA*
4,000,001 & Greater	1	0	NA
TOTAL*	224	232	104%*

0 to 1 Bedroom	27	31	115%*
2 Bedrooms	91	100	110%*
3 Bedrooms	67	61	91%
4 Bedrooms & Greater	39	40	103%*
TOTAL*	224	232	104%*

SnapStats®	February	March	Variance
Inventory	205	224	9%
Solds	162	232	43%
Sale Price	\$927,950	\$913,500	-2%
Sale Price SQFT	\$700	\$685	-2%
Sale to List Price Ratio	110%	104%	-5%
Days on Market	7	8	14%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

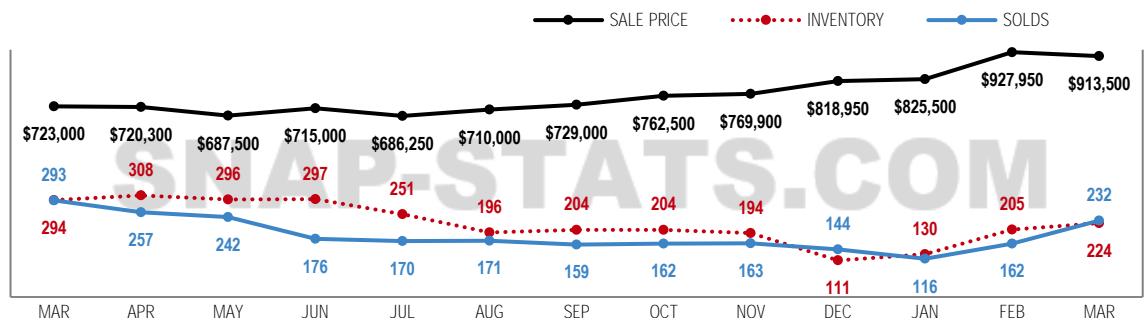
SnapStats®	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	2	3	150%*
Elgin Chantrell	2	4	200%*
Grandview	70	70	100%
Hazelmere	0	0	NA
King George Corridor	31	50	161%*
Morgan Creek	12	18	150%*
Pacific Douglas	22	11	50%
Sunnyside Park	10	12	120%*
White Rock	75	64	85%
TOTAL*	224	232	104%*

Market Summary

- Market Type Indicator **S SURREY WHITE ROCK ATTACHED**: Sellers Market at 104% Sales Ratio average (10.4 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$1 mil, Pacific Douglas and 3 bedrooms
- Sellers Best Bet** Selling homes in Grandview, King George Corridor, Morgan Creek, Sunnyside Park and up to 2 / minimum 4 bedrooms

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	1	0	NA
1,250,001 - 1,500,000	20	9	45%
1,500,001 - 1,750,000	34	31	91%
1,750,001 - 2,000,000	22	9	41%
2,000,001 - 2,250,000	3	4	133%*
2,250,001 - 2,500,000	6	2	33%
2,500,001 - 2,750,000	4	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	1	1	100%
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	92	56	61%

2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	45	36	80%
5 to 6 Bedrooms	37	17	46%
7 Bedrooms & More	8	3	38%
TOTAL*	92	56	61%

SnapStats®	February	March	Variance
Inventory	90	92	2%
Solds	58	56	-3%
Sale Price	\$1,720,450	\$1,655,500	-4%
Sale Price SQFT	\$763	\$716	-6%
Sale to List Price Ratio	108%	104%	-4%
Days on Market	7	7	0%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Annieville	22	14	64%
Nordel	28	15	54%
Scottsdale	22	11	50%
Sunshine Hills Woods	20	16	80%
TOTAL*	92	56	61%

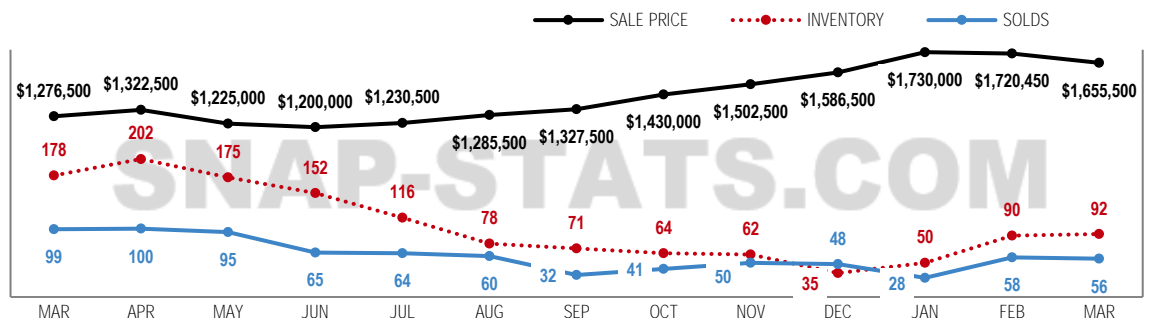
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **NORTH DELTA DETACHED**: Sellers Market at 61% Sales Ratio average (6.1 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 91% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Scottsdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Sunshine Hills Woods and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	1	NA*
200,001 – 300,000	1	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	1	100%
500,001 – 600,000	8	3	38%
600,001 – 700,000	7	2	29%
700,001 – 800,000	6	7	117%*
800,001 – 900,000	9	1	11%
900,001 – 1,000,000	2	2	100%
1,000,001 – 1,250,000	11	5	45%
1,250,001 – 1,500,000	3	1	33%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	48	23	48%

0 to 1 Bedroom	11	3	27%
2 Bedrooms	12	9	75%
3 Bedrooms	22	10	45%
4 Bedrooms & Greater	3	1	33%
TOTAL*	48	23	48%

SnapStats®	February	March	Variance
Inventory	41	48	17%
Solds	26	23	-12%
Sale Price	\$800,000	\$749,000	-6%
Sale Price SQFT	\$791	\$736	-7%
Sale to List Price Ratio	114%	107%	-6%
Days on Market	7	8	14%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

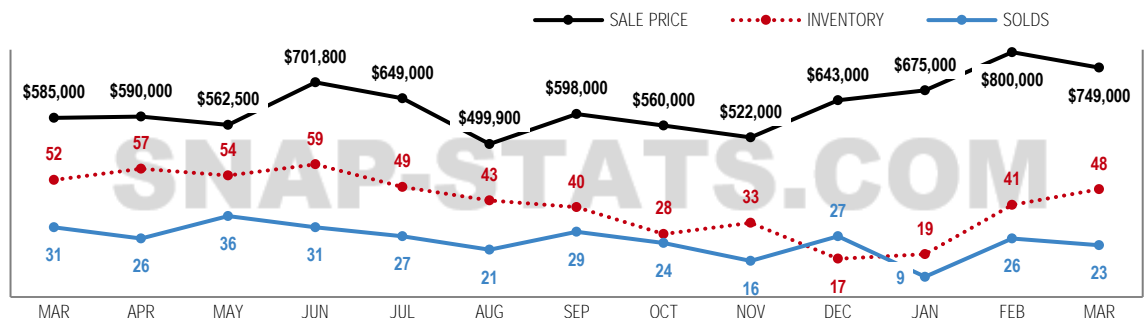
SnapStats®	Inventory	Sales	Sales Ratio
Annieville	6	7	117%*
Nordel	8	4	50%
Scottsdale	14	5	36%
Sunshine Hills Woods	20	7	35%
TOTAL*	48	23	48%

Market Summary

- Market Type Indicator **NORTH DELTA ATTACHED**: Sellers Market at 48% Sales Ratio average (4.8 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 45% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Scottsdale, Sunshine Hills Woods and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Nordel and 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	4	1	25%
1,250,001 - 1,500,000	30	10	33%
1,500,001 - 1,750,000	41	26	63%
1,750,001 - 2,000,000	32	12	38%
2,000,001 - 2,250,000	7	6	86%
2,250,001 - 2,500,000	7	4	57%
2,500,001 - 2,750,000	3	1	33%
2,750,001 - 3,000,000	2	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	129	60	47%

2 Bedrooms & Less	5	1	20%
3 to 4 Bedrooms	57	22	39%
5 to 6 Bedrooms	42	30	71%
7 Bedrooms & More	25	7	28%
TOTAL*	129	60	47%

SnapStats®	February	March	Variance
Inventory	90	129	43%
Solds	54	60	11%
Sale Price	\$1,782,500	\$1,703,000	-4%
Sale Price SQFT	\$647	\$658	2%
Sale to List Price Ratio	111%	106%	-5%
Days on Market	7	7	0%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Clayton	28	12	43%
Cloverdale	101	48	48%
Serpentine	0	0	NA
TOTAL*	129	60	47%

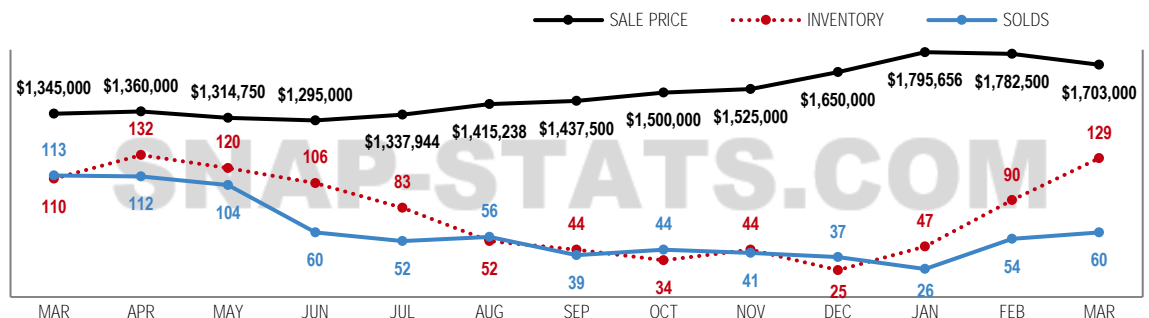
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **CLOVERDALE DETACHED**: Sellers Market at 47% Sales Ratio average (4.7 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 63% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Clayton and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Cloverdale and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	2	2	100%
400,001 – 500,000	15	6	40%
500,001 – 600,000	14	16	114%*
600,001 – 700,000	19	10	53%
700,001 – 800,000	20	21	105%*
800,001 – 900,000	27	15	56%
900,001 – 1,000,000	32	23	72%
1,000,001 – 1,250,000	13	23	177%*
1,250,001 – 1,500,000	2	1	50%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	145	117	81%

0 to 1 Bedroom	21	12	57%
2 Bedrooms	48	47	98%
3 Bedrooms	52	38	73%
4 Bedrooms & Greater	24	20	83%
TOTAL*	145	117	81%

SnapStats®	February	March	Variance
Inventory	115	145	26%
Solds	59	117	98%
Sale Price	\$870,000	\$815,000	-6%
Sale Price SQFT	\$692	\$639	-8%
Sale to List Price Ratio	116%	103%	-11%
Days on Market	7	7	0%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

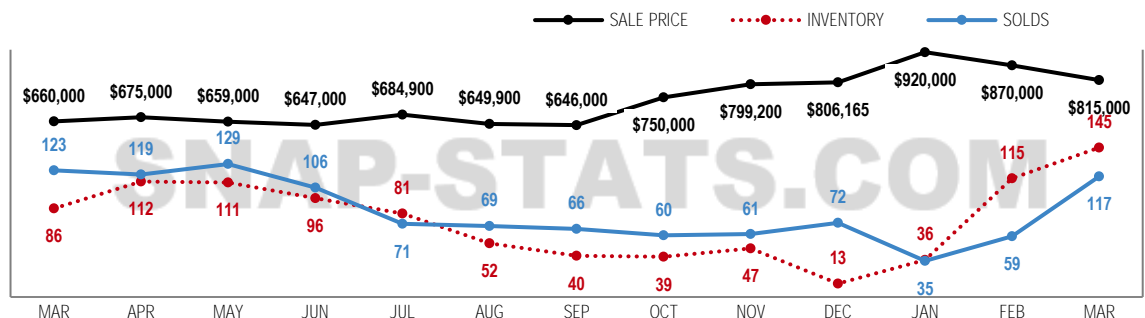
SnapStats®	Inventory	Sales	Sales Ratio
Clayton	95	71	75%
Cloverdale	50	46	92%
Serpentine	0	0	NA
TOTAL*	145	117	81%

Market Summary

- Market Type Indicator **CLOVERDALE ATTACHED**: Sellers Market at 81% Sales Ratio average (8.1 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$500,000, Clayton and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Cloverdale and 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	2	2	100%
1,000,001 - 1,250,000	16	14	88%
1,250,001 - 1,500,000	44	37	84%
1,500,001 - 1,750,000	53	49	92%
1,750,001 - 2,000,000	51	37	73%
2,000,001 - 2,250,000	19	11	58%
2,250,001 - 2,500,000	42	9	21%
2,500,001 - 2,750,000	5	3	60%
2,750,001 - 3,000,000	12	3	25%
3,000,001 - 3,500,000	5	0	NA
3,500,001 - 4,000,000	7	2	29%
4,000,001 - 4,500,000	5	0	NA
4,500,001 - 5,000,000	1	1	100%
5,000,001 - 5,500,000	1	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	6	0	NA
TOTAL*	271	168	62%

2 Bedrooms & Less	9	2	22%
3 to 4 Bedrooms	144	102	71%
5 to 6 Bedrooms	91	55	60%
7 Bedrooms & More	27	9	33%
TOTAL*	271	168	62%

SnapStats®	February	March	Variance
Inventory	206	271	32%
Solds	98	168	71%
Sale Price	\$1,773,000	\$1,661,500	-6%
Sale Price SQFT	\$694	\$722	4%
Sale to List Price Ratio	111%	104%	-6%
Days on Market	6	7	17%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

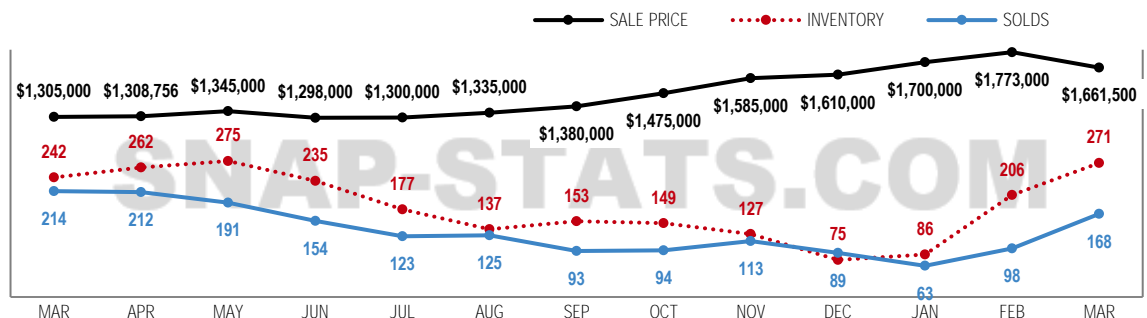
SnapStats®	Inventory	Sales	Sales Ratio
Aldergrove	42	29	69%
Brookwood	44	36	82%
Campbell Valley	9	2	22%
County Line Glen Valley	1	0	NA
Fort Langley	8	6	75%
Langley City	62	28	45%
Murrayville	12	12	100%
Otter District	2	0	NA
Salmon River	10	6	60%
Walnut Grove	27	23	85%
Willoughby Heights	54	26	48%
TOTAL*	271	168	62%

Market Summary

- Market Type Indicator **LANGLEY DETACHED**: Sellers Market at 62% Sales Ratio average (6.2 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 92% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.5 mil, Campbell Valley, Langley City, Willoughby Heights and up to 2 bedrooms
- Sellers Best Bet** Selling homes in Brookwood, Murrayville, Walnut Grove and 3 to 4 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	7	3	43%
400,001 – 500,000	32	35	109%*
500,001 – 600,000	60	49	82%
600,001 – 700,000	64	60	94%
700,001 – 800,000	42	39	93%
800,001 – 900,000	31	45	145%*
900,001 – 1,000,000	38	43	113%*
1,000,001 – 1,250,000	35	40	114%*
1,250,001 – 1,500,000	15	9	60%
1,500,001 – 1,750,000	2	2	100%
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	326	325	100%

0 to 1 Bedroom	59	50	85%
2 Bedrooms	145	167	115%*
3 Bedrooms	87	83	95%
4 Bedrooms & Greater	35	25	71%
TOTAL*	326	325	100%

SnapStats®	February	March	Variance
Inventory	293	326	11%
Solds	213	325	53%
Sale Price	\$760,000	\$749,800	-1%
Sale Price SQFT	\$622	\$639	3%
Sale to List Price Ratio	109%	107%	-2%
Days on Market	7	7	0%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

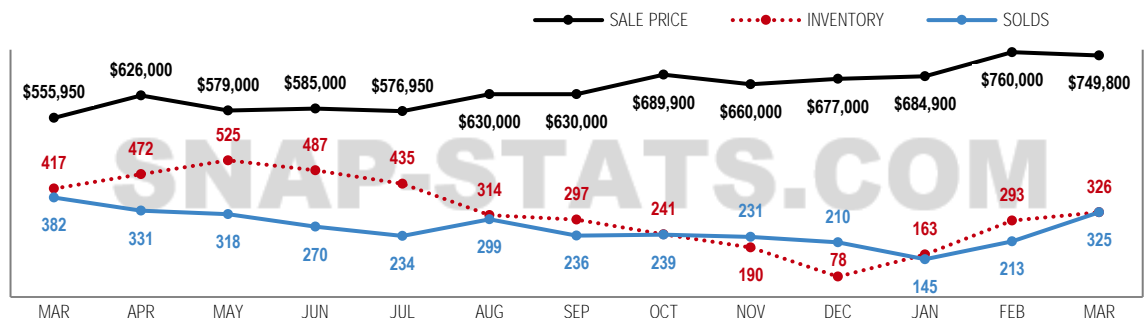
SnapStats®	Inventory	Sales	Sales Ratio
Aldergrove	4	8	200%*
Brookwood	0	0	NA
Campbell Valley	0	0	NA
County Line Glen Valley	0	0	NA
Fort Langley	1	3	300%*
Langley City	103	89	86%
Murrayville	11	14	127%*
Otter District	0	0	NA
Salmon River	4	6	150%*
Walnut Grove	34	39	115%*
Willoughby Heights	169	166	98%
TOTAL*	326	325	100%

Market Summary

- Market Type Indicator **LANGLEY ATTACHED**: Sellers Market at 100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band** \$800,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Langley City and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Aldergrove, Murrayville, Walnut Grove and 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	1	NA*
900,001 - 1,000,000	3	2	67%
1,000,001 - 1,250,000	37	31	84%
1,250,001 - 1,500,000	134	56	42%
1,500,001 - 1,750,000	69	51	74%
1,750,001 - 2,000,000	38	17	45%
2,000,001 - 2,250,000	4	6	150%*
2,250,001 - 2,500,000	11	8	73%
2,500,001 - 2,750,000	4	2	50%
2,750,001 - 3,000,000	4	1	25%
3,000,001 - 3,500,000	5	0	NA
3,500,001 - 4,000,000	2	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	311	175	56%

2 Bedrooms & Less	6	4	67%
3 to 4 Bedrooms	135	80	59%
5 to 6 Bedrooms	141	76	54%
7 Bedrooms & More	29	15	52%
TOTAL*	311	175	56%

SnapStats®	February	March	Variance
Inventory	235	311	32%
Solds	116	175	51%
Sale Price	\$1,496,250	\$1,485,000	-1%
Sale Price SQFT	\$603	\$571	-5%
Sale to List Price Ratio	115%	106%	-8%
Days on Market	7	7	0%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

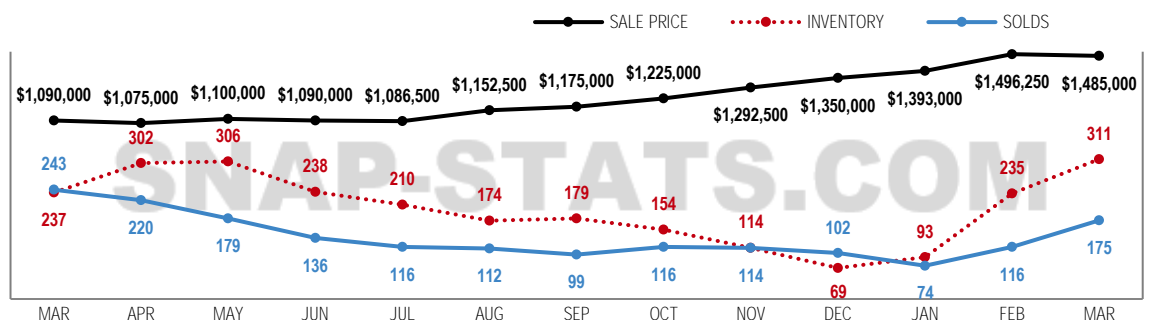
SnapStats®	Inventory	Sales	Sales Ratio
Abbotsford East	138	73	53%
Abbotsford West	85	36	42%
Aberdeen	13	12	92%
Bradner	1	1	100%
Central Abbotsford	53	39	74%
Matsqui	3	0	NA
Poplar	14	14	100%
Sumas Mountain	2	0	NA
Sumas Prairie	2	0	NA
TOTAL*	311	175	56%

Market Summary

- Market Type Indicator **ABBOTSFORD DETACHED**: Sellers Market at 56% Sales Ratio average (5.6 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 84% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Abbotsford East / West and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Aberdeen, Poplar and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	4	3	75%
300,001 – 400,000	24	24	100%
400,001 – 500,000	60	55	92%
500,001 – 600,000	32	50	156%*
600,001 – 700,000	26	30	115%*
700,001 – 800,000	45	21	47%
800,001 – 900,000	39	26	67%
900,001 – 1,000,000	21	16	76%
1,000,001 – 1,250,000	6	10	167%*
1,250,001 – 1,500,000	2	1	50%
1,500,001 – 1,750,000	2	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	262	236	90%

0 to 1 Bedroom	29	45	155%*
2 Bedrooms	126	116	92%
3 Bedrooms	84	60	71%
4 Bedrooms & Greater	23	15	65%
TOTAL*	262	236	90%

SnapStats®	February	March	Variance
Inventory	188	262	39%
Solds	137	236	72%
Sale Price	\$564,295	\$577,497	2%
Sale Price SQFT	\$522	\$555	6%
Sale to List Price Ratio	113%	108%	-4%
Days on Market	6	7	17%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

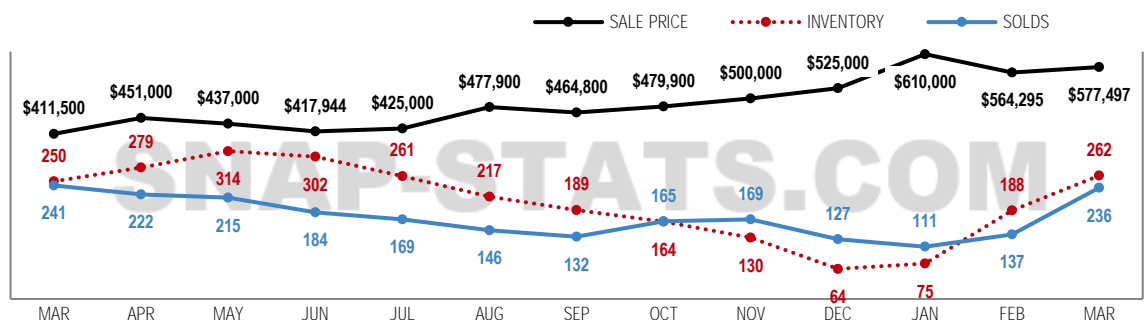
SnapStats®	Inventory	Sales	Sales Ratio
Abbotsford East	28	27	96%
Abbotsford West	115	76	66%
Aberdeen	5	5	100%
Bradner	1	0	NA
Central Abbotsford	95	120	126%*
Matsqui	0	0	NA
Poplar	18	8	44%
Sumas Mountain	0	0	NA
Sumas Prairie	0	0	NA
TOTAL*	262	236	90%

Market Summary

- Market Type Indicator **ABBOTSFORD ATTACHED**: Sellers Market at 90% Sales Ratio average (9 in 10 homes selling rate)
- Homes are selling on average 8% above list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Poplar and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Central Abbotsford and up to 1 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	3	0	NA
800,001 - 900,000	6	3	50%
900,001 - 1,000,000	21	11	52%
1,000,001 - 1,250,000	42	22	52%
1,250,001 - 1,500,000	36	25	69%
1,500,001 - 1,750,000	13	3	23%
1,750,001 - 2,000,000	13	3	23%
2,000,001 - 2,250,000	7	1	14%
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	2	1	50%
2,750,001 - 3,000,000	2	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	149	69	46%

2 Bedrooms & Less	15	3	20%
3 to 4 Bedrooms	69	34	49%
5 to 6 Bedrooms	55	29	53%
7 Bedrooms & More	10	3	30%
TOTAL*	149	69	46%

SnapStats®	February	March	Variance
Inventory	111	149	34%
Solds	52	69	33%
Sale Price	\$1,330,000	\$1,210,000	-9%
Sale Price SQFT	\$544	\$499	-8%
Sale to List Price Ratio	113%	101%	-11%
Days on Market	6	7	17%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

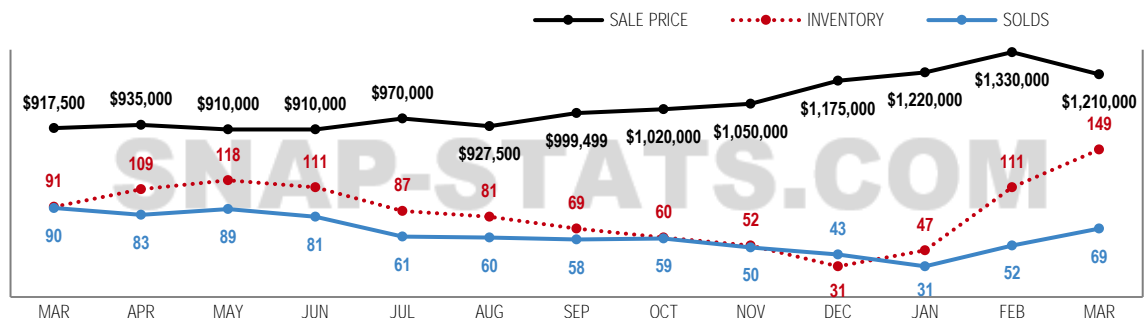
SnapStats®	Inventory	Sales	Sales Ratio
Dewdney Deroche	2	0	NA
Durieu	0	1	NA*
Hatzic	13	3	23%
Hemlock	0	0	NA
Lake Errock	4	2	50%
Mission	122	61	50%
Mission West	4	2	50%
Stave Falls	3	0	NA
Steelhead	1	0	NA
TOTAL*	149	69	46%

Market Summary

- Market Type Indicator **MISSION DETACHED**: Sellers Market at 46% Sales Ratio average (4.6 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 69% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$2 mil, Hatzic and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Mission and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	3	1	33%
400,001 – 500,000	2	3	150%*
500,001 – 600,000	9	6	67%
600,001 – 700,000	3	0	NA
700,001 – 800,000	3	0	NA
800,001 – 900,000	3	2	67%
900,001 – 1,000,000	2	1	50%
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	1	NA*
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	26	14	54%

0 to 1 Bedroom	1	2	200%*
2 Bedrooms	14	7	50%
3 Bedrooms	8	3	38%
4 Bedrooms & Greater	3	2	67%
TOTAL*	26	14	54%

SnapStats®	February	March	Variance
Inventory	15	26	73%
Solds	11	14	27%
Sale Price	\$604,000	\$532,450	-12%
Sale Price SQFT	\$464	\$448	-3%
Sale to List Price Ratio	105%	100%	-5%
Days on Market	6	9	50%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

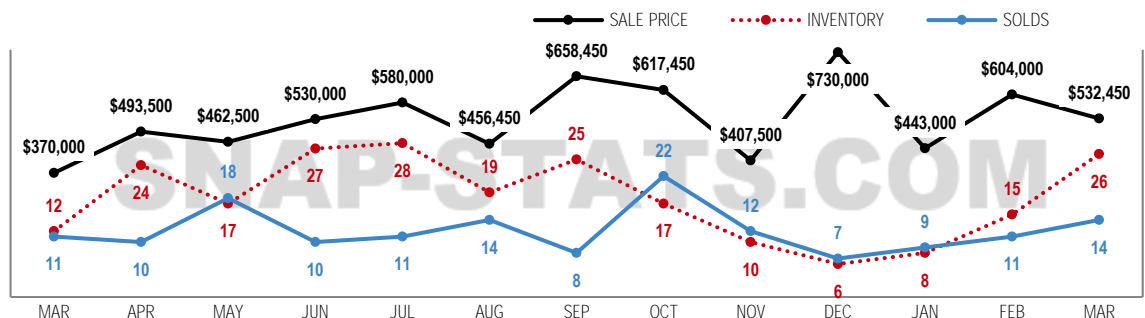
SnapStats®	Inventory	Sales	Sales Ratio
Dewdney Deroche	0	0	NA
Durieu	0	0	NA
Hatzic	0	0	NA
Hemlock	2	1	50%
Lake Errock	0	0	NA
Mission	23	12	52%
Mission West	1	1	100%
Stave Falls	0	0	NA
Steelhead	0	0	NA
TOTAL*	26	14	54%

Market Summary

- Market Type Indicator **MISSION ATTACHED**: Sellers Market at 54% Sales Ratio average (5.4 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$500,000 to \$600,000 with average 67% Sales Ratio (Sellers market)
- Buyers Best Bet** Insufficient data but homes with 3 bedrooms
- Sellers Best Bet** Selling homes in Mission and 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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