Everything you need to know about your Real Estate Market Today!

Compliments of: SnapStats Publishing

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SnapStats Publishing Company

1838 West 1 Avenue Vancouver, BC V6J 1G5



SnapStats®

Price Band & Bedroom DETACHED HOUSES

BURNABY

| SnapStats® | Inventory | Sales | Sales Ratio |
|--------------------------|-------------|-------------|-------------|
| \$0 - 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 - 300,000 | 0 | 0 | NA |
| 300,001 - 400,000 | 0 | 0 | NA |
| 400,001 - 500,000 | 0 | 0 | NA |
| 500,001 - 600,000 | 0 | 0 | NA |
| 600,001 - 700,000 | 0 | 0 | NA |
| 700,001 - 800,000 | 0 | 0 | NA |
| 800,001 – 900,000 | 0 | 0 | NA |
| 900,001 - 1,000,000 | 4 | 2 | 50% |
| 1,000,001 - 1,250,000 | 39 | 15 | 38% |
| 1,250,001 - 1,500,000 | 107 | 13 | 12% |
| 1,500,001 - 1,750,000 | 93 | 12 | 13% |
| 1,750,001 - 2,000,000 | 64 | 5 | 8% |
| 2,000,001 - 2,250,000 | 33 | 3 | 9% |
| 2,250,001 - 2,500,000 | 43 | 2 | 5% |
| 2,500,001 – 2,750,000 | 37 | 0 | NA |
| 2,750,001 – 3,000,000 | 27 | 0 | NA |
| 3,000,001 - 3,500,000 | 14 | 1 | 7% |
| 3,500,001 - 4,000,000 | 9 | 0 | NA |
| 4,000,001 & Greater | 5 | 0 | NA |
| TOTAL* | 475 | 53 | 11% |
| | | | |
| 2 Bedrooms & Less | 12 | 1 | 8% |
| 3 to 4 Bedrooms | 166 | 22 | 13% |
| 5 to 6 Bedrooms | 197 | 25 | 13% |
| 7 Bedrooms & More | 100 | 5 | 5% |
| TOTAL* | 475 | 53 | 11% |
| | | | |
| SnapStats® | March | April | Variance |
| Inventory | 443 | 475 | 7% |
| Solds | 36 | 53 | 47% |
| Sale Price | \$1,427,000 | \$1,425,000 | 0% |
| Sale Price SQFT | \$583 | \$558 | -4% |
| Sale to List Price Ratio | 95% | 95% | 0% |
| | | | 000/ |

Community DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------------|-----------|-------|-------------|
| Big Bend | 2 | 0 | NA |
| Brentwood Park | 10 | 2 | 20% |
| Buckingham Heights | 14 | 1 | 7% |
| Burnaby Hospital | 14 | 1 | 7% |
| Burnaby Lake | 12 | 4 | 33% |
| Cariboo | 0 | 0 | NA |
| Capitol Hill | 45 | 4 | 9% |
| Central | 7 | 2 | 29% |
| Central Park | 7 | 3 | 43% |
| Deer Lake | 9 | 0 | NA |
| Deer Lake Place | 9 | 2 | 22% |
| East Burnaby | 28 | 6 | 21% |
| Edmonds | 18 | 0 | NA |
| Forest Glen | 15 | 3 | 20% |
| Forest Hills | 1 | 0 | NA |
| Garden Village | 8 | 0 | NA |
| Government Road | 21 | 2 | 10% |
| Greentree Village | 7 | 0 | NA |
| Highgate | 13 | 2 | 15% |
| Metrotown | 26 | 2 | 8% |
| Montecito | 8 | 0 | NA |
| Oakdale | 0 | 0 | NA |
| Oaklands | 0 | 0 | NA |
| Parkcrest | 29 | 2 | 7% |
| Simon Fraser Hills | 0 | 0 | NA |
| Simon Fraser University SFU | 10 | 1 | 10% |
| South Slope | 42 | 5 | 12% |
| Sperling-Duthie | 24 | 2 | 8% |
| Sullivan Heights | 2 | 1 | 50% |
| Suncrest | 7 | 0 | NA |
| The Crest | 9 | 0 | NA |
| Upper Deer Lake | 22 | 0 | NA |
| Vancouver Heights | 20 | 6 | 30% |
| Westridge | 14 | 0 | NA |
| Willingdon Heights | 22 | 2 | 9% |
| TOTAL* | 475 | 53 | 11% |
| | | | |

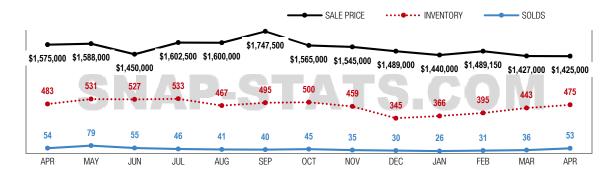
*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

Days on Market

- Market Type Indicator BURNABY DETACHED: Buyers Market at 11% Sales Ratio average (1.1 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.5 mil, Buckingham Heights, Burnaby Hospital, Metrotown and Parkcrest
- Sellers Best Bet** Selling homes in Vancouver Heights and 3 to 6 bedroom properties

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances

SnapStats®

BURNABY

Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|--------------------------|-----------|-----------|-------------|
| \$0 - 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 2 | 0 | NA |
| 300,001 - 400,000 | 21 | 11 | 52% |
| 400,001 - 500,000 | 125 | 26 | 21% |
| 500,001 - 600,000 | 192 | 29 | 15% |
| 600,001 – 700,000 | 184 | 28 | 15% |
| 700,001 – 800,000 | 160 | 16 | 10% |
| 800,001 – 900,000 | 120 | 14 | 12% |
| 900,001 - 1,000,000 | 62 | 3 | 5% |
| 1,000,001 - 1,250,000 | 38 | 5 | 13% |
| 1,250,001 – 1,500,000 | 21 | 0 | NA |
| 1,500,001 – 1,750,000 | 12 | 0 | NA |
| 1,750,001 - 2,000,000 | 4 | 0 | NA |
| 2,000,001 - 2,250,000 | 2 | 0 | NA |
| 2,250,001 - 2,500,000 | 0 | 0 | NA |
| 2,500,001 - 2,750,000 | 0 | 0 | NA |
| 2,750,001 - 3,000,000 | 0 | 0 | NA |
| 3,000,001 - 3,500,000 | 0 | 0 | NA |
| 3,500,001 - 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 943 | 132 | 14% |
| | | | |
| 0 to 1 Bedroom | 192 | 41 | 21% |
| 2 Bedrooms | 579 | 69 | 12% |
| 3 Bedrooms | 152 | 18 | 12% |
| 4 Bedrooms & Greater | 20 | 4 | 20% |
| TOTAL* | 943 | 132 | 14% |
| | | | |
| SnapStats® | March | April | Variance |
| Inventory | 831 | 943 | 13% |
| Solds | 145 | 132 | -9% |
| Sale Price | \$600,000 | \$602,500 | 0% |
| Sale Price SQFT | \$684 | \$690 | 1% |
| Sale to List Price Ratio | 95% | 98% | 3% |
| Days on Market | 34 | 23 | -32% |

Community CONDOS & TOWNHOMES

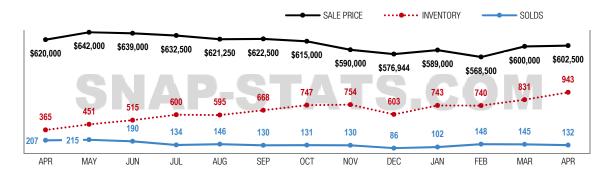
| 2 21 1 2 | | 0.1 | 0 1 0 11 |
|-----------------------------|-----------|-------|-------------|
| SnapStats® | Inventory | Sales | Sales Ratio |
| Big Bend | 1 | 0 | NA |
| Brentwood Park | 149 | 17 | 11% |
| Buckingham Heights | 0 | 0 | NA |
| Burnaby Hospital | 1. | 0 | NA |
| Burnaby Lake | 14 | 1 | 7% |
| Cariboo | 8 | 3 | 38% |
| Capitol Hill | 10 | 0 | NA |
| Central | 24 | 2 | 8% |
| Central Park | 33 | 5 | 15% |
| Deer Lake | 0 | 0 | NA |
| Deer Lake Place | 0 | 0 | NA |
| East Burnaby | 3 | 1 | 33% |
| Edmonds | 51 | 6 | 12% |
| Forest Glen | 35 | 3 | 9% |
| Forest Hills | 9 | 1 | 11% |
| Garden Village | 0 | 0 | NA |
| Government Road | 31 | 4 | 13% |
| Greentree Village | 6 | 1 | 17% |
| Highgate | 84 | 16 | 19% |
| Metrotown | 278 | 36 | 13% |
| Montecito | 8 | 3 | 38% |
| Oakdale | 0 | 0 | NA |
| Oaklands | 9 | 1 | 11% |
| Parkcrest | 2 | 1 | 50% |
| Simon Fraser Hills | 9 | 4 | 44% |
| Simon Fraser University SFU | 48 | 8 | 17% |
| South Slope | 45 | 7 | 16% |
| Sperling-Duthie | 4 | 0 | NA |
| Sullivan Heights | 33 | 11 | 33% |
| Suncrest | 0 | 0 | NA |
| The Crest | 10 | 1 | 10% |
| Upper Deer Lake | 3 | 0 | NA |
| Vancouver Heights | 19 | 0 | NA |
| Westridge | 5 | 0 | NA |
| Willingdon Heights | 11 | 0 | NA |
| TOTAL* | 943 | 132 | 14% |
| - | | | |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator BURNABY ATTACHED: Balanced Market at 14% Sales Ratio average (1.4 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 52% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Burnaby Lake, Central, Forest Glen and 2 to 3 bedroom properties
- Sellers Best Bet** Selling homes in Cariboo, Montecito, Simon Fraser Hills, Sullivan Heights and up to 1 bedroom
 **With minimum inventory of 10 in most instances

13 Month Market Trend



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| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 - 100,000 | 0 | 0 | NA |
| 100,001 - 200,000 | 0 | 0 | NA |
| 200,001 - 300,000 | 0 | 0 | NA |
| 300,001 - 400,000 | 0 | 0 | NA |
| 400,001 - 500,000 | 0 | 0 | NA |
| 500,001 - 600,000 | 0 | 0 | NA |
| 600,001 - 700,000 | 0 | 0 | NA |
| 700,001 - 800,000 | 0 | 0 | NA |
| 800,001 – 900,000 | 9 | 2 | 22% |
| 900,001 – 1,000,000 | 24 | 5 | 21% |
| 1,000,001 - 1,250,000 | 31 | 1 | 3% |
| 1,250,001 - 1,500,000 | 28 | 4 | 14% |
| 1,500,001 – 1,750,000 | 20 | 0 | NA |
| 1,750,001 - 2,000,000 | 14 | 1 | 7% |
| 2,000,001 – 2,250,000 | 1 | 1 | 100% |
| 2,250,001 - 2,500,000 | 5 | 0 | NA |
| 2,500,001 - 2,750,000 | 1 | 0 | NA |
| 2,750,001 – 3,000,000 | 2 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 - 4,000,000 | 1 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 136 | 14 | 10% |
| | | | |
| 2 Bedrooms & Less | 12 | 1 | 8% |
| 3 to 4 Bedrooms | 65 | 7 | 11% |
| 5 to 6 Bedrooms | 40 | 2 | 5% |
| 7 Bedrooms & More | 19 | 4 | 21% |
| TOTAL* | 136 | 14 | 10% |

| SnapStats® | March | April | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory | 112 | 136 | 21% |
| Solds | 11 | 14 | 27% |
| Sale Price | \$1,115,000 | \$1,065,000 | -4% |
| Sale Price SQFT | \$417 | \$430 | 3% |
| Sale to List Price Ratio | 97% | 93% | -4% |
| Days on Market | 31 | 37 | 19% |

Community DETACHED HOUSES

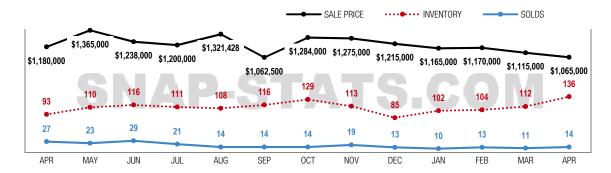
| SnapStats® | Inventory | Sales | Sales Ratio |
|-------------------|-----------|-------|-------------|
| Brunette | 0 | 0 | NA |
| Connaught Heights | 15 | 0 | NA |
| Downtown | 1 | 0 | NA |
| Fraserview | 2 | 0 | NA |
| GlenBrooke North | 8 | 0 | NA |
| Moody Park | 5 | 0 | NA |
| North Arm | 0 | 0 | NA |
| Quay | 0 | 0 | NA |
| Queensborough | 37 | 4 | 11% |
| Queens Park | 10 | 3 | 30% |
| Sapperton | 10 | 1 | 10% |
| The Heights | 23 | 2 | 9% |
| Uptown | 7 | 1 | 14% |
| West End | 18 | 3 | 17% |
| TOTAL* | 136 | 14 | 10% |
| | | | |
| | | | |
| | | | |
| | | | |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator NEW WESTMINSTER DETACHED: Buyers Market at 10% Sales Ratio average (1 in 10 homes selling rate)
- Homes are selling on average 7% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 22% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, The Heights and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Queens Park and minimum 7 bedroom properties

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances

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|-----------------------|----------------|-------|-------------|
| SnapStats® | Inventory | Sales | Sales Ratio |
| \$0 - 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA 140 |
| 200,001 - 300,000 | 7 | 1 | 14% |
| 300,001 - 400,000 | 31 | 17 | 55% |
| 400,001 – 500,000 | 90 | 28 | 31% |
| 500,001 - 600,000 | 87 | 20 | 23% |
| 600,001 – 700,000 | 81 | 13 | 16% |
| 700,001 - 800,000 | 37 | 11 | 30% |
| 800,001 - 900,000 | 20 | 2 | 10% |
| 900,001 - 1,000,000 | 7 | 1 | 14% |
| 1,000,001 - 1,250,000 | 2 | 1 | 50% |
| 1,250,001 - 1,500,000 | 2 | 0 | NA |
| 1,500,001 - 1,750,000 | 0 | 0 | NA |
| 1,750,001 - 2,000,000 | 0 | 0 | NA |
| 2,000,001 - 2,250,000 | 0 | 0 | NA |
| 2,250,001 - 2,500,000 | 0 | 0 | NA |
| 2,500,001 - 2,750,000 | 0 | 0 | NA |
| 2,750,001 - 3,000,000 | 1 | 0 | NA |
| 3,000,001 - 3,500,000 | 0 | 0 | NA |
| 3,500,001 - 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 365 | 94 | 26% |
| | | | |
| 0 to 1 Bedroom | 83 | 28 | 34% |
| 2 Bedrooms | 231 | 54 | 23% |
| 3 Bedrooms | 49 | 12 | 24% |
| 4 Bedrooms & Greater | 2 | 0 | NA |
| TOTAL* | 365 | 94 | 26% |
| | 500 | 01 | 2070 |

| SnapStats® | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 325 | 365 | 12% |
| Solds | 71 | 94 | 32% |
| Sale Price | \$525,000 | \$510,000 | -3% |
| Sale Price SQFT | \$587 | \$554 | -6% |
| Sale to List Price Ratio | 98% | 97% | -1% |
| Dava on Market | 15 | 21 | 400/ |

Community CONDOS & TOWNHOMES

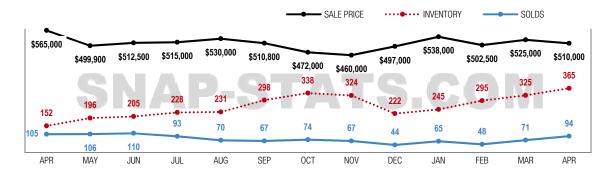
| SnapStats® | Inventory | Sales | Sales Ratio |
|-------------------|-----------|-------|-------------|
| Brunette | 0 | 0 | NA |
| Connaught Heights | 0 | 0 | NA |
| Downtown | 99 | 35 | 35% |
| Fraserview | 46 | 11 | 24% |
| GlenBrooke North | 6 | 3 | 50% |
| Moody Park | 3 | 0 | NA |
| North Arm | 0 | 0 | NA |
| Quay | 57 | 13 | 23% |
| Queensborough | 39 | 7 | 18% |
| Queens Park | 2 | 1 | 50% |
| Sapperton | 18 | 4 | 22% |
| The Heights | 0 | 1 | NA* |
| Uptown | 94 | 19 | 20% |
| West End | 1 | 0 | NA |
| TOTAL* | 365 | 94 | 26% |
| | | | |
| | | | |
| | | | |
| | | | |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 55% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Queensborough and 2 to 3 bedroom properties
- Sellers Best Bet** Selling homes in Downtown and up to 1 bedroom properties

13 Month Market Trend



Compliments of...

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^{**}With minimum inventory of 10 in most instances

| \$0 - 100,000 | SnapStats® | Inventory | Sales | Sales Ratio |
|---|-----------------------|-----------|-------|-------------|
| 200,001 - 300,000 0 NA 300,001 - 400,000 0 NA 400,001 - 500,000 0 NA 500,001 - 600,000 0 1 600,001 - 700,000 3 1 33% 700,001 - 800,000 4 2 50% 800,001 - 900,000 12 3 25% 900,001 - 1,000,000 17 4 24% 1,000,001 - 1,250,000 98 19 19% 1,250,001 - 1,500,000 122 18 15% 1,500,001 - 1,750,000 63 3 5% 1,750,001 - 2,000,000 43 5 12% 2,000,001 - 2,250,000 15 2 13% 2,250,001 - 2,500,000 30 1 3% 2,550,001 - 3,000,000 13 0 NA 3,500,001 - 3,500,000 6 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA 70TAL* | | 0 | 0 | NA |
| 300,001 - 400,000 0 NA 400,001 - 500,000 0 NA 500,001 - 600,000 0 1 600,001 - 700,000 3 1 33% 700,001 - 800,000 4 2 50% 800,001 - 900,000 12 3 25% 900,001 - 1,000,000 17 4 24% 1,000,001 - 1,250,000 98 19 19% 1,250,001 - 1,500,000 122 18 15% 1,500,001 - 1,750,000 63 3 5% 1,750,001 - 2,000,000 43 5 12% 2,000,001 - 2,250,000 15 2 13% 2,250,001 - 2,500,000 30 1 3% 2,500,001 - 2,750,000 29 1 3% 2,750,001 - 3,000,000 13 0 NA 3,500,001 - 3,500,000 6 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms 156 <td>100,001 - 200,000</td> <td>0</td> <td>0</td> <td>NA</td> | 100,001 - 200,000 | 0 | 0 | NA |
| 400,001 - 500,000 0 NA 500,001 - 600,000 0 1 NA* 600,001 - 700,000 3 1 33% 700,001 - 800,000 4 2 50% 800,001 - 900,000 12 3 25% 900,001 - 1,000,000 17 4 24% 1,000,001 - 1,250,000 98 19 19% 1,250,001 - 1,500,000 122 18 15% 1,500,001 - 1,750,000 63 3 5% 1,750,001 - 2,000,000 43 5 12% 2,000,001 - 2,250,000 15 2 13% 2,250,001 - 2,500,000 30 1 3% 2,500,001 - 2,750,000 29 1 3% 2,750,001 - 3,000,000 13 0 NA 3,000,001 - 3,500,000 6 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms 156 28 18% | 200,001 - 300,000 | 0 | 0 | NA |
| 500,001 - 600,000 0 1 NA* 600,001 - 700,000 3 1 33% 700,001 - 800,000 4 2 50% 800,001 - 900,000 12 3 25% 900,001 - 1,000,000 17 4 24% 1,000,001 - 1,250,000 98 19 19% 1,250,001 - 1,500,000 122 18 15% 1,500,001 - 1,750,000 63 3 5% 1,750,001 - 2,000,000 43 5 12% 2,000,001 - 2,250,000 15 2 13% 2,250,001 - 2,500,000 30 1 3% 2,500,001 - 2,750,000 29 1 3% 2,750,001 - 3,000,000 13 0 NA 3,500,001 - 3,500,000 6 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms 156 28 | 300,001 - 400,000 | 0 | 0 | NA |
| 600,001 - 700,000 3 1 33% 700,001 - 800,000 4 2 50% 800,001 - 900,000 12 3 25% 900,001 - 1,000,000 17 4 24% 1,000,001 - 1,250,000 98 19 19% 1,250,001 - 1,500,000 122 18 15% 1,500,001 - 1,750,000 63 3 5% 1,750,001 - 2,000,000 43 5 12% 2,000,001 - 2,250,000 15 2 13% 2,550,001 - 2,500,000 30 1 3% 2,750,001 - 2,750,000 29 1 3% 2,750,001 - 3,000,000 13 0 NA 3,500,001 - 3,500,000 6 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | 400,001 - 500,000 | 0 | | NA |
| 700,001 - 800,000 4 2 50% 800,001 - 900,000 12 3 25% 900,001 - 1,000,000 17 4 24% 1,000,001 - 1,250,000 98 19 19% 1,250,001 - 1,500,000 122 18 15% 1,500,001 - 1,750,000 63 3 5% 1,750,001 - 2,000,000 43 5 12% 2,000,001 - 2,250,000 15 2 13% 2,550,001 - 2,500,000 30 1 3% 2,750,001 - 3,000,000 13 0 NA 3,000,001 - 3,500,000 6 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | 500,001 - 600,000 | 0 | 1 | NA* |
| 800,001 - 900,000 12 3 25% 900,001 - 1,000,000 17 4 24% 1,000,001 - 1,250,000 98 19 19% 1,250,001 - 1,500,000 122 18 15% 1,500,001 - 1,750,000 63 3 5% 1,750,001 - 2,000,000 43 5 12% 2,000,001 - 2,250,000 15 2 13% 2,250,001 - 2,500,000 30 1 3% 2,750,001 - 3,000,000 13 0 NA 3,000,001 - 3,500,000 6 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | 600,001 - 700,000 | 3 | 1 | 33% |
| 900,001 - 1,000,000 17 4 24% 1,000,001 - 1,250,000 98 19 19% 1,250,001 - 1,500,000 122 18 15% 1,500,001 - 1,750,000 63 3 5% 1,750,001 - 2,000,000 43 5 12% 2,000,001 - 2,250,000 15 2 13% 2,500,001 - 2,500,000 30 1 3% 2,500,001 - 2,750,000 29 1 3% 2,750,001 - 3,000,000 13 0 NA 3,000,001 - 3,500,000 6 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms & Less 19 0 NA 3 to 4 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | 700,001 - 800,000 | 4 | | 50% |
| 1,000,001 - 1,250,000 98 19 19% 1,250,001 - 1,500,000 122 18 15% 1,500,001 - 1,750,000 63 3 5% 1,750,001 - 2,000,000 43 5 12% 2,000,001 - 2,250,000 15 2 13% 2,250,001 - 2,500,000 30 1 3% 2,500,001 - 2,750,000 29 1 3% 2,750,001 - 3,000,000 13 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms & Less 19 0 NA 3 to 4 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | 800,001 – 900,000 | 12 | 3 | 25% |
| 1,250,001 - 1,500,000 122 18 15% 1,500,001 - 1,750,000 63 3 5% 1,750,001 - 2,000,000 43 5 12% 2,000,001 - 2,250,000 15 2 13% 2,250,001 - 2,500,000 30 1 3% 2,500,001 - 2,750,000 29 1 3% 2,750,001 - 3,000,000 13 0 NA 3,500,001 - 3,500,000 6 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms & Less 19 0 NA 3 to 4 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | 900,001 - 1,000,000 | 17 | 4 | 24% |
| 1,500,001 - 1,750,000 63 3 5% 1,750,001 - 2,000,000 43 5 12% 2,000,001 - 2,250,000 15 2 13% 2,250,001 - 2,500,000 30 1 3% 2,500,001 - 2,750,000 29 1 3% 2,750,001 - 3,000,000 13 0 NA 3,500,001 - 3,500,000 6 0 NA 4,000,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms & Less 19 0 NA 3 to 4 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | 1,000,001 - 1,250,000 | 98 | 19 | 19% |
| 1,750,001 - 2,000,000 43 5 12% 2,000,001 - 2,250,000 15 2 13% 2,250,001 - 2,500,000 30 1 3% 2,500,001 - 2,750,000 29 1 3% 2,750,001 - 3,000,000 13 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms & Less 19 0 NA 3 to 4 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | 1,250,001 - 1,500,000 | 122 | 18 | 15% |
| 2,000,001 - 2,250,000 15 2 13% 2,250,001 - 2,500,000 30 1 3% 2,500,001 - 2,750,000 29 1 3% 2,750,001 - 3,000,000 13 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms & Less 19 0 NA 3 to 4 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | 1,500,001 - 1,750,000 | 63 | 3 | 5% |
| 2,250,001 - 2,500,000 30 1 3% 2,500,001 - 2,750,000 29 1 3% 2,750,001 - 3,000,000 13 0 NA 3,000,001 - 3,500,000 6 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms & Less 19 0 NA 3 to 4 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | 1,750,001 - 2,000,000 | 43 | 5 | 12% |
| 2,500,001 - 2,750,000 29 1 3% 2,750,001 - 3,000,000 13 0 NA 3,000,001 - 3,500,000 6 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms & Less 19 0 NA 3 to 4 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | 2,000,001 - 2,250,000 | 15 | | 13% |
| 2,750,001 - 3,000,000 13 0 NA 3,000,001 - 3,500,000 6 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms & Less 19 0 NA 3 to 4 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | 2,250,001 - 2,500,000 | 30 | 1 | 3% |
| 3,000,001 - 3,500,000 6 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms & Less 19 0 NA 3 to 4 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | 2,500,001 - 2,750,000 | | | 3% |
| 3,500,001 - 4,000,000 5 0 NA 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms & Less 19 0 NA 3 to 4 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | 2,750,001 - 3,000,000 | 13 | 0 | NA |
| 4,000,001 & Greater 4 0 NA TOTAL* 464 60 13% 2 Bedrooms & Less 19 0 NA 3 to 4 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | 3,000,001 - 3,500,000 | 6 | 0 | NA |
| TOTAL* 464 60 13% 2 Bedrooms & Less 19 0 NA 3 to 4 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | 3,500,001 - 4,000,000 | 5 | 0 | NA |
| 2 Bedrooms & Less 19 0 NA 3 to 4 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | | • | 0 | |
| 3 to 4 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | TOTAL* | 464 | 60 | 13% |
| 3 to 4 Bedrooms 156 28 18% 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | | | | |
| 5 to 6 Bedrooms 192 25 13% 7 Bedrooms & More 97 7 7% | 2 Bedrooms & Less | 19 | 0 | NA |
| 7 Bedrooms & More 97 7 7% | | | | |
| | 5 to 6 Bedrooms | 192 | - | |
| TOTAL* 464 60 120/ | | | | |
| 101AL 404 00 15% | TOTAL* | 464 | 60 | 13% |

| SnapStats® | March | April | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory | 422 | 464 | 10% |
| Solds | 43 | 60 | 40% |
| Sale Price | \$1,180,000 | \$1,254,125 | 6% |
| Sale Price SQFT | \$405 | \$385 | -5% |
| Sale to List Price Ratio | 94% | 100% | 6% |
| Days on Market | 32 | 22 | -31% |

Community DETACHED HOUSES

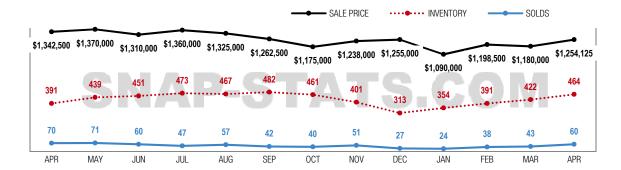
| SnapStats® | Inventory | Sales | Sales Ratio |
|--------------------|-----------|-------|-------------|
| Burke Mountain | 82 | 9 | 11% |
| Canyon Springs | 7 | 1 | 14% |
| Cape Horn | 13 | 3 | 23% |
| Central Coquitlam | 94 | 20 | 21% |
| Chineside | 6 | 0 | NA |
| Coquitlam East | 18 | 6 | 33% |
| Coquitlam West | 57 | 0 | NA |
| Eagle Ridge | 2 | 0 | NA |
| Harbour Chines | 13 | 1 | 8% |
| Harbour Place | 1 | 1 | 100% |
| Hockaday | 6 | 0 | NA |
| Maillardville | 36 | 4 | 11% |
| Meadow Brook | 7 | 1 | 14% |
| New Horizons | 12 | 1 | 8% |
| North Coquitlam | 2 | 0 | NA |
| Park Ridge Estates | 3 | 0 | NA |
| Ranch Park | 29 | 1 | 3% |
| River Springs | 5 | 1 | 20% |
| Scott Creek | 9 | 2 | 22% |
| Summitt View | 2 | 0 | NA |
| Upper Eagle Ridge | 5 | 2 | 40% |
| Westwood Plateau | 55 | 7 | 13% |
| Westwood Summit | 0 | 0 | NA |
| TOTAL* | 464 | 60 | 13% |
| | | | |
| | | | |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator COQUITLAM DETACHED: Balanced Market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$800,000 to \$1 mil with average 25% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.75 mil, Harbour Chines, New Horizons, Ranch Park and 7 plus bedrooms
- Sellers Best Bet** Selling homes in Coquitlam East, Upper Eagle Ridge and 3 to 4 bedroom properties
 **With minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

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SnapStats[®]

COQUITLAM

Price Band & Bedroom CONDOS & TOWNHOMES

| CoorCtoto® | lassa mata ma | Calaa | Oalaa Datia |
|-----------------------|---------------|-------|-------------|
| SnapStats® | Inventory | Sales | Sales Ratio |
| \$0 - 100,000 | 0 | 0 | NA |
| 100,001 - 200,000 | 0 | 0 | NA NA* |
| 200,001 - 300,000 | 0 | 1 | NA* |
| 300,001 – 400,000 | 26 | 4 | 15% |
| 400,001 - 500,000 | 85 | 24 | 28% |
| 500,001 - 600,000 | 117 | 25 | 21% |
| 600,001 - 700,000 | 91 | 12 | 13% |
| 700,001 – 800,000 | 82 | 8 | 10% |
| 800,001 – 900,000 | 39 | 9 | 23% |
| 900,001 – 1,000,000 | 29 | 2 | 7% |
| 1,000,001 – 1,250,000 | 23 | 1 | 4% |
| 1,250,001 - 1,500,000 | 7 | 0 | NA |
| 1,500,001 – 1,750,000 | 1 | 0 | NA |
| 1,750,001 - 2,000,000 | 1 | 0 | NA |
| 2,000,001 - 2,250,000 | 0 | 0 | NA |
| 2,250,001 - 2,500,000 | 0 | 0 | NA |
| 2,500,001 - 2,750,000 | 0 | 0 | NA |
| 2,750,001 - 3,000,000 | 0 | 0 | NA |
| 3,000,001 - 3,500,000 | 0 | 0 | NA |
| 3,500,001 - 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 501 | 86 | 17% |
| | | | |
| 0 to 1 Bedroom | 92 | 15 | 16% |
| 2 Bedrooms | 273 | 49 | 18% |
| 3 Bedrooms | 102 | 19 | 19% |
| 4 Bedrooms & Greater | 34 | 3 | 9% |
| TOTAL* | 501 | 86 | 17% |
| | | | |

| SnapStats® | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 413 | 501 | 21% |
| Solds | 90 | 86 | -4% |
| Sale Price | \$575,000 | \$567,400 | -1% |
| Sale Price SQFT | \$569 | \$590 | 4% |
| Sale to List Price Ratio | 97% | 98% | 1% |
| Days on Market | 19 | 22 | 16% |

Community CONDOS & TOWNHOMES

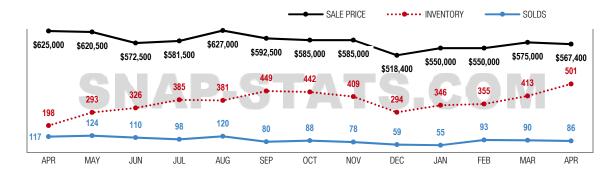
| SnapStats® | Inventory | Sales | Sales Ratio |
|--------------------|-----------|-------|-------------|
| Burke Mountain | 43 | 11 | 26% |
| Canyon Springs | 19 | 3 | 16% |
| Cape Horn | 0 | 0 | NA |
| Central Coquitlam | 25 | 4 | 16% |
| Chineside | 0 | 0 | NA |
| Coquitlam East | 9 | 1 | 11% |
| Coquitlam West | 107 | 21 | 20% |
| Eagle Ridge | 9 | 5 | 56% |
| Harbour Chines | 0 | 0 | NA |
| Harbour Place | 0 | 0 | NA |
| Hockaday | 1 | 0 | NA |
| Maillardville | 32 | 6 | 19% |
| Meadow Brook | 0 | 0 | NA |
| New Horizons | 39 | 3 | 8% |
| North Coquitlam | 150 | 18 | 12% |
| Park Ridge Estates | 0 | 0 | NA |
| Ranch Park | 1 | 1 | 100% |
| River Springs | 1 | 0 | NA |
| Scott Creek | 3 | 0 | NA |
| Summitt View | 0 | 0 | NA |
| Upper Eagle Ridge | 2 | 1 | 50% |
| Westwood Plateau | 60 | 12 | 20% |
| Westwood Summit | 0 | 0 | NA |
| TOTAL* | 501 | 86 | 17% |
| TOTAL | 001 | 00 | 17/0 |
| | | | |
| | | | |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator COQUITLAM ATTACHED: Balanced Market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$400,000 to \$500,000 with average 28% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, New Horizons and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Eagle Ridge and 3 bedroom properties

13 Month Market Trend



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snap-stats.com snapstatsinfo@gmail.com



^{**}With minimum inventory of 10 in most instances

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 - 100,000 | 0 | 0 | NA |
| 100,001 - 200,000 | 0 | 0 | NA |
| 200,001 - 300,000 | 0 | 0 | NA |
| 300,001 - 400,000 | 0 | 0 | NA |
| 400,001 - 500,000 | 0 | 0 | NA |
| 500,001 - 600,000 | 4 | 0 | NA |
| 600,001 - 700,000 | 0 | 1 | NA* |
| 700,001 - 800,000 | 15 | 1 | 7% |
| 800,001 - 900,000 | 26 | 6 | 23% |
| 900,001 - 1,000,000 | 31 | 9 | 29% |
| 1,000,001 – 1,250,000 | 32 | 3 | 9% |
| 1,250,001 - 1,500,000 | 19 | 0 | NA |
| 1,500,001 – 1,750,000 | 12 | 0 | NA |
| 1,750,001 - 2,000,000 | 2 | 0 | NA |
| 2,000,001 – 2,250,000 | 1 | 0 | NA |
| 2,250,001 - 2,500,000 | 0 | 0 | NA |
| 2,500,001 - 2,750,000 | 1 | 0 | NA |
| 2,750,001 - 3,000,000 | 0 | 0 | NA |
| 3,000,001 - 3,500,000 | 0 | 0 | NA |
| 3,500,001 - 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 143 | 20 | 14% |
| | | | |
| 2 Bedrooms & Less | 6 | 1 | 17% |
| 3 to 4 Bedrooms | 81 | 14 | 17% |
| 5 to 6 Bedrooms | 44 | 5 | 11% |
| 7 Bedrooms & More | 12 | 0 | NA |
| TOTAL* | 143 | 20 | 14% |

| SnapStats® | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 141 | 143 | 1% |
| Solds | 16 | 20 | 25% |
| Sale Price | \$917,500 | \$917,500 | 0% |
| Sale Price SQFT | \$435 | \$388 | -11% |
| Sale to List Price Ratio | 98% | 97% | -1% |
| Days on Market | 30 | 8 | -73% |

Community DETACHED HOUSES

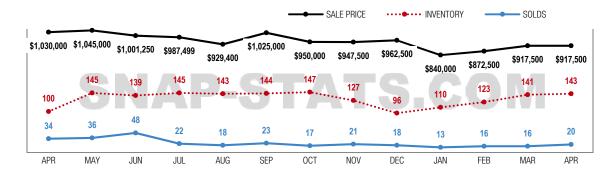
| SnapStats® | Inventory | Sales | Sales Ratio |
|------------------------|-----------|-------|-------------|
| Birchland Manor | 8 | 0 | NA |
| Central Port Coquitlam | 8 | 0 | NA |
| Citadel | 12 | 3 | 25% |
| Glenwood | 33 | 3 | 9% |
| Lincoln Park | 12 | 3 | 25% |
| Lower Mary Hill | 8 | 0 | NA |
| Mary Hill | 19 | 2 | 11% |
| Oxford Heights | 15 | 5 | 33% |
| Riverwood | 9 | 2 | 22% |
| Woodland Acres | 19 | 2 | 11% |
| TOTAL* | 143 | 20 | 14% |
| | | | |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT COQUITLAM DETACHED: Balanced Market at 14% Sales Ratio average (1.4 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$900,000 to \$1 mil with average 29% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Glenwood, Mary Hill, Woodland Acres and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Oxford Heights and 3 to 4 bedroom properties

13 Month Market Trend



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snap-stats.com snapstatsinfo@gmail.com



^{**}With minimum inventory of 10 in most instances

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 - 100,000 | 0 | 0 | NA |
| 100,001 - 200,000 | 0 | 0 | NA |
| 200,001 - 300,000 | 10 | 1 | 10% |
| 300,001 - 400,000 | 27 | 12 | 44% |
| 400,001 - 500,000 | 66 | 13 | 20% |
| 500,001 - 600,000 | 37 | 8 | 22% |
| 600,001 - 700,000 | 40 | 6 | 15% |
| 700,001 - 800,000 | 27 | 4 | 15% |
| 800,001 – 900,000 | 16 | 1 | 6% |
| 900,001 – 1,000,000 | 2 | 1 | 50% |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 - 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 - 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 - 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 225 | 46 | 20% |
| O to 1 Dadrasm | 0.1 | 0 | 000/ |
| 0 to 1 Bedroom | 31 | 8 | 26% |
| 2 Bedrooms | 114 | 23 | 20% |
| 3 Bedrooms | 66 | 14 | 21% |
| 4 Bedrooms & Greater | 14 | 1 | 7% |
| TOTAL* | 225 | 46 | 20% |

| SnapStats® | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 186 | 225 | 21% |
| Solds | 42 | 46 | 10% |
| Sale Price | \$477,500 | \$483,250 | 1% |
| Sale Price SQFT | \$500 | \$462 | -8% |
| Sale to List Price Ratio | 98% | 99% | 1% |
| Days on Market | 28 | 22 | -21% |

Community CONDOS & TOWNHOMES

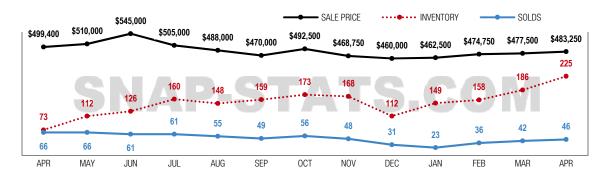
| SnapStats® | Inventory | Sales | Sales Ratio |
|------------------------|-----------|-------|-------------|
| Birchland Manor | 2 | 0 | NA |
| Central Port Coquitlam | 108 | 25 | 23% |
| Citadel | 19 | 6 | 32% |
| Glenwood | 43 | 7 | 16% |
| Lincoln Park | 1 | 0 | NA |
| Lower Mary Hill | 0 | 0 | NA |
| Mary Hill | 8 | 0 | NA |
| Oxford Heights | 1 | 1 | 100% |
| Riverwood | 41 | 6 | 15% |
| Woodland Acres | 2 | 1 | 50% |
| TOTAL* | 225 | 46 | 20% |
| | | | |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT COQUITLAM ATTACHED: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 44% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Glenwood, Riverwood and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Citadel and up to 1 bedroom properties

13 Month **Market Trend**



Compliments of...

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^{**}With minimum inventory of 10 in most instances

| \$0 - 100,000 | SnanStats® | Inventory | Sales | Sales Ratio |
|--|---------------------|-----------|-------|-------------|
| 100,001 - 200,000 0 NA 200,001 - 300,000 0 NA 300,001 - 400,000 0 NA 400,001 - 500,000 0 NA 500,001 - 600,000 0 NA 600,001 - 700,000 0 NA 700,001 - 800,000 0 NA 800,001 - 900,000 1 0 NA 900,001 - 1,000,000 4 0 NA 1,000,001 - 1,250,000 17 8 47% 1,250,001 - 1,500,000 19 2 11% 1,500,001 - 2,750,000 9 2 22% 1,750,001 - 2,000,000 13 0 NA 2,000,001 - 2,250,000 4 0 NA 2,500,001 - 2,500,000 4 0 NA 2,750,001 - 3,500,000 4 0 NA 2,750,001 - 3,500,000 4 0 NA 3,500,001 - 4,000,000 4 0 NA 4,000,001 & Greater 8 0 NA | | | | |
| 200,001 - 300,000 0 NA 300,001 - 400,000 0 NA 400,001 - 500,000 0 NA 500,001 - 600,000 0 NA 600,001 - 700,000 0 NA 700,001 - 800,000 0 NA 800,001 - 900,000 1 0 NA 900,001 - 1,000,000 4 0 NA 1,000,001 - 1,250,000 17 8 47% 1,250,001 - 1,500,000 19 2 11% 1,500,001 - 2,000,000 13 0 NA 2,000,001 - 2,250,000 4 0 NA 2,500,001 - 2,500,000 4 0 NA 2,500,001 - 2,750,000 2 0 NA 2,750,001 - 3,500,000 4 0 NA 3,500,001 - 3,500,000 4 0 NA 3,500,001 - 4,000,000 4 0 NA 4,000,001 & Greater 8 0 NA 7 Bedrooms & Less 2 1 50% | | - | 0 | |
| 300,001 - 400,000 0 NA 400,001 - 500,000 0 NA 500,001 - 600,000 0 NA 600,001 - 700,000 0 NA 700,001 - 800,000 0 NA 800,001 - 900,000 1 0 NA 900,001 - 1,000,000 4 0 NA 1,000,001 - 1,250,000 17 8 47% 1,250,001 - 1,550,000 19 2 11% 1,500,001 - 1,750,000 9 2 22% 1,750,001 - 2,000,000 13 0 NA 2,250,001 - 2,250,000 4 0 NA 2,500,001 - 2,550,000 4 0 NA 2,750,001 - 3,000,000 6 0 NA 2,750,001 - 3,500,000 4 0 NA 3,500,001 - 4,000,000 4 0 NA 3,500,001 - 4,000,000 4 0 NA 4,000,001 & Greater 8 0 NA TOTAL* 95 12 13% 2 Bedrooms 53 10 19% | | 0 | 0 | NA |
| 400,001 - 500,000 0 NA 500,001 - 600,000 0 NA 600,001 - 700,000 0 NA 700,001 - 800,000 0 NA 800,001 - 900,000 1 0 NA 900,001 - 1,000,000 4 0 NA 1,000,001 - 1,250,000 17 8 47% 1,250,001 - 1,500,000 19 2 11% 1,500,001 - 1,750,000 9 2 22% 1,750,001 - 2,000,000 13 0 NA 2,250,001 - 2,250,000 4 0 NA 2,500,001 - 2,550,000 4 0 NA 2,750,001 - 3,000,000 6 0 NA 3,000,001 - 3,500,000 4 0 NA 3,500,001 - 4,000,000 4 0 NA 4,000,01 & Greater 8 0 NA TOTAL* 95 12 13% 2 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | | 0 | 0 | NA |
| 500,001 - 600,000 0 NA 600,001 - 700,000 0 NA 700,001 - 800,000 0 NA 800,001 - 900,000 1 0 NA 900,001 - 1,000,000 4 0 NA 1,000,001 - 1,250,000 17 8 47% 1,250,001 - 1,500,000 19 2 11% 1,500,001 - 1,750,000 9 2 22% 1,750,001 - 2,000,000 13 0 NA 2,250,001 - 2,250,000 4 0 NA 2,550,001 - 2,550,000 4 0 NA 2,750,001 - 3,000,000 6 0 NA 3,000,001 - 3,500,000 4 0 NA 3,500,001 - 4,000,000 4 0 NA 4,000,01 & Greater 8 0 NA 70TAL* 95 12 13% 2 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More < | | 0 | 0 | NA |
| 700,001 - 800,000 0 NA 800,001 - 900,000 1 0 NA 900,001 - 1,000,000 4 0 NA 1,000,001 - 1,250,000 17 8 47% 1,250,001 - 1,500,000 19 2 11% 1,500,001 - 1,750,000 9 2 22% 1,750,001 - 2,000,000 13 0 NA 2,000,001 - 2,250,000 4 0 NA 2,550,001 - 2,500,000 4 0 NA 2,750,001 - 3,000,000 6 0 NA 3,000,001 - 3,500,000 4 0 NA 3,500,001 - 4,000,000 4 0 NA 4,000,001 & Greater 8 0 NA TOTAL* 95 12 13% 2 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | | 0 | 0 | NA |
| 800,001 - 900,000 1 0 NA 900,001 - 1,000,000 4 0 NA 1,000,001 - 1,250,000 17 8 47% 1,250,001 - 1,500,000 19 2 11% 1,500,001 - 1,750,000 9 2 22% 1,750,001 - 2,000,000 13 0 NA 2,000,001 - 2,250,000 4 0 NA 2,500,001 - 2,750,000 2 0 NA 2,750,001 - 3,000,000 6 0 NA 3,000,001 - 3,500,000 4 0 NA 3,500,001 - 4,000,000 4 0 NA 4,000,001 & Greater 8 0 NA TOTAL* 95 12 13% 2 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | | 0 | 0 | NA |
| 900,001 - 1,000,000 | 700,001 - 800,000 | 0 | 0 | NA |
| 1,000,001 - 1,250,000 17 8 47% 1,250,001 - 1,500,000 19 2 11% 1,500,001 - 1,750,000 9 2 22% 1,750,001 - 2,000,000 13 0 NA 2,000,001 - 2,250,000 4 0 NA 2,500,001 - 2,750,000 2 0 NA 2,750,001 - 3,000,000 6 0 NA 3,000,001 - 3,500,000 4 0 NA 3,500,001 - 4,000,000 4 0 NA 4,000,001 & Greater 8 0 NA TOTAL* 95 12 13% 2 Bedrooms & Less 2 1 50% 3 to 4 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | | 1 | 0 | NA |
| 1,250,001 - 1,500,000 19 2 11% 1,500,001 - 1,750,000 9 2 22% 1,750,001 - 2,000,000 13 0 NA 2,000,001 - 2,250,000 4 0 NA 2,250,001 - 2,500,000 4 0 NA 2,500,001 - 2,750,000 2 0 NA 2,750,001 - 3,000,000 6 0 NA 3,500,001 - 4,000,000 4 0 NA 4,000,001 & Greater 8 0 NA TOTAL* 95 12 13% 2 Bedrooms & Less 2 1 50% 3 to 4 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | 900,001 - 1,000,000 | 4 | 0 | NA |
| 1,500,001 - 1,750,000 9 2 22% 1,750,001 - 2,000,000 13 0 NA 2,000,001 - 2,250,000 4 0 NA 2,250,001 - 2,500,000 4 0 NA 2,500,001 - 2,750,000 2 0 NA 2,750,001 - 3,000,000 6 0 NA 3,500,001 - 3,500,000 4 0 NA 4,000,001 - 4,000,000 4 0 NA TOTAL* 95 12 13% 2 Bedrooms & Less 2 1 50% 3 to 4 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | | 17 | - | 47% |
| 1,750,001 - 2,000,000 | | | | |
| 2,000,001 - 2,250,000 4 0 NA 2,250,001 - 2,500,000 4 0 NA 2,500,001 - 2,750,000 2 0 NA 2,750,001 - 3,000,000 6 0 NA 3,500,001 - 4,000,000 4 0 NA 4,000,001 & Greater 8 0 NA TOTAL* 95 12 13% 2 Bedrooms & Less 2 1 50% 3 to 4 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | | | | |
| 2,250,001 - 2,500,000 4 0 NA 2,500,001 - 2,750,000 2 0 NA 2,750,001 - 3,000,000 6 0 NA 3,000,001 - 3,500,000 4 0 NA 3,500,001 - 4,000,000 4 0 NA 4,000,001 & Greater 8 0 NA TOTAL* 95 12 13% 2 Bedrooms & Less 2 1 50% 3 to 4 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | | - | - | |
| 2,500,001 - 2,750,000 2 0 NA 2,750,001 - 3,000,000 6 0 NA 3,000,001 - 3,500,000 4 0 NA 3,500,001 - 4,000,000 4 0 NA 4,000,001 & Greater 8 0 NA TOTAL* 95 12 13% 2 Bedrooms & Less 2 1 50% 3 to 4 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | | • | - | |
| 2,750,001 - 3,000,000 6 0 NA 3,000,001 - 3,500,000 4 0 NA 3,500,001 - 4,000,000 4 0 NA 4,000,001 & Greater 8 0 NA TOTAL* 95 12 13% 2 Bedrooms & Less 2 1 50% 3 to 4 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | | • | - | |
| 3,000,001 - 3,500,000 4 0 NA 3,500,001 - 4,000,000 4 0 NA 4,000,001 & Greater 8 0 NA TOTAL* 95 12 13% 2 Bedrooms & Less 2 1 50% 3 to 4 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | | | • | |
| 3,500,001 - 4,000,000 4 0 NA 4,000,001 & Greater 8 0 NA TOTAL* 95 12 13% 2 Bedrooms & Less 2 1 50% 3 to 4 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | | • | - | |
| 4,000,001 & Greater 8 0 NA TOTAL* 95 12 13% 2 Bedrooms & Less 2 1 50% 3 to 4 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | | | - | |
| TOTAL* 95 12 13% 2 Bedrooms & Less 2 1 50% 3 to 4 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | | • | - | |
| 2 Bedrooms & Less 2 1 50% 3 to 4 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | | - | • | |
| 3 to 4 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | TOTAL* | 95 | 12 | 13% |
| 3 to 4 Bedrooms 53 10 19% 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | | | | |
| 5 to 6 Bedrooms 36 1 3% 7 Bedrooms & More 4 0 NA | | _ | • | |
| 7 Bedrooms & More 4 0 NA | | | | |
| | | | • | |
| 101AL* 95 12 13% | | | - | |
| | IOIAL* | 95 | 12 | 13% |

| SnapStats® | March | April | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory | 80 | 95 | 19% |
| Solds | 6 | 12 | 100% |
| Sale Price | \$1,120,000 | \$1,210,500 | 8% |
| Sale Price SQFT | \$512 | \$519 | 1% |
| Sale to List Price Ratio | 92% | 96% | 4% |
| Days on Market | 15 | 27 | 80% |

Community DETACHED HOUSES

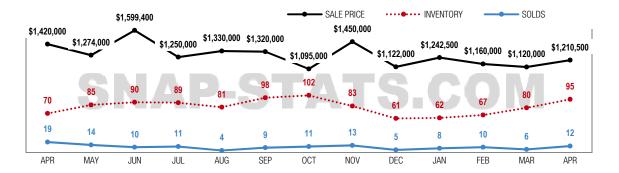
| SnapStats® | Inventory | Sales | Sales Ratio |
|-------------------|-----------|-------|-------------|
| Anmore | 19 | 0 | NA |
| Barber Street | 7 | 1 | 14% |
| Belcarra | 7 | 0 | NA |
| College Park | 10 | 2 | 20% |
| Glenayre | 6 | 3 | 50% |
| Heritage Mountain | 10 | 1 | 10% |
| Heritage Woods | 14 | 3 | 21% |
| loco | 0 | 0 | NA |
| Mountain Meadows | 1 | 2 | 200%* |
| North Shore | 14 | 0 | NA |
| Port Moody Centre | 7 | 0 | NA |
| Westwood Summit | 0 | 0 | NA |
| TOTAL* | 95 | 12 | 13% |
| | | | |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT MOODY DETACHED: Balanced Market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 47% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Heritage Mountain and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in College Park, Heritage Woods and 3 to 4 bedroom properties
 **With minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521



| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 - 100,000 | 0 | 0 | NA |
| 100,001 - 200,000 | 0 | 0 | NA |
| 200,001 - 300,000 | 1 | 1 | 100% |
| 300,001 - 400,000 | 5 | 3 | 60% |
| 400,001 - 500,000 | 20 | 7 | 35% |
| 500,001 - 600,000 | 22 | 11 | 50% |
| 600,001 - 700,000 | 23 | 6 | 26% |
| 700,001 – 800,000 | 21 | 10 | 48% |
| 800,001 - 900,000 | 20 | 2 | 10% |
| 900,001 - 1,000,000 | 9 | 2 | 22% |
| 1,000,001 - 1,250,000 | 5 | 1 | 20% |
| 1,250,001 - 1,500,000 | 3 | 0 | NA |
| 1,500,001 – 1,750,000 | 1 | 0 | NA |
| 1,750,001 - 2,000,000 | 0 | 0 | NA |
| 2,000,001 - 2,250,000 | 0 | 0 | NA |
| 2,250,001 - 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 - 3,000,000 | 0 | 0 | NA |
| 3,000,001 - 3,500,000 | 0 | 0 | NA |
| 3,500,001 - 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 130 | 43 | 33% |
| | | | |
| 0 to 1 Bedroom | 12 | 7 | 58% |
| 2 Bedrooms | 72 | 24 | 33% |
| 3 Bedrooms | 43 | 8 | 19% |
| 4 Bedrooms & Greater | 3 | 4 | 133%* |
| TOTAL* | 130 | 43 | 33% |
| | | | |

| SnapStats® | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 98 | 130 | 33% |
| Solds | 31 | 43 | 39% |
| Sale Price | \$631,000 | \$595,000 | -6% |
| Sale Price SQFT | \$599 | \$622 | 4% |
| Sale to List Price Ratio | 100% | 96% | -4% |
| Days on Market | 17 | 11 | -35% |

Community CONDOS & TOWNHOMES

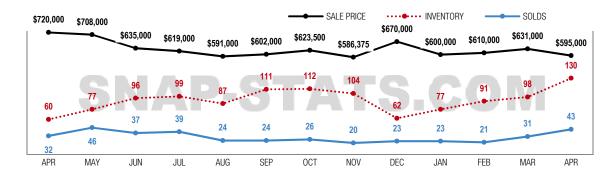
| SnapStats® | Inventory | Sales | Sales Ratio |
|-------------------|-----------|-------|-------------|
| Anmore | 0 | 0 | NA |
| Barber Street | 0 | 0 | NA |
| Belcarra | 0 | 0 | NA |
| College Park | 18 | 3 | 17% |
| Glenayre | 0 | 0 | NA |
| Heritage Mountain | 10 | 2 | 20% |
| Heritage Woods | 18 | 6 | 33% |
| loco | 0 | 0 | NA |
| Mountain Meadows | 0 | 0 | NA |
| North Shore | 19 | 3 | 16% |
| Port Moody Centre | 65 | 29 | 45% |
| Westwood Summit | 0 | 0 | NA |
| TOTAL* | 130 | 43 | 33% |
| | | | |
| | | | |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT MOODY ATTACHED: Sellers Market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, College Park, North Shore and 3 bedroom properties
- Sellers Best Bet** Selling homes in Heritage Woods, Port Moody Centre and up to 1 bedroom properties **With minimum inventory of 10 in most instances

13 Month **Market Trend**



Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521



| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 - 100,000 | 0 | 0 | NA |
| 100,001 - 200,000 | 0 | 0 | NA |
| 200,001 - 300,000 | 0 | 0 | NA |
| 300,001 - 400,000 | 0 | 0 | NA |
| 400,001 - 500,000 | 0 | 0 | NA |
| 500,001 - 600,000 | 0 | 0 | NA |
| 600,001 - 700,000 | 2 | 0 | NA |
| 700,001 - 800,000 | 9 | 1 | 11% |
| 800,001 - 900,000 | 5 | 4 | 80% |
| 900,001 - 1,000,000 | 8 | 3 | 38% |
| 1,000,001 - 1,250,000 | 9 | 2 | 22% |
| 1,250,001 - 1,500,000 | 1 | 1 | 100% |
| 1,500,001 – 1,750,000 | 1 | 0 | NA |
| 1,750,001 - 2,000,000 | 0 | 0 | NA |
| 2,000,001 - 2,250,000 | 1 | 0 | NA |
| 2,250,001 - 2,500,000 | 0 | 0 | NA |
| 2,500,001 - 2,750,000 | 0 | 0 | NA |
| 2,750,001 - 3,000,000 | 0 | 0 | NA |
| 3,000,001 - 3,500,000 | 0 | 0 | NA |
| 3,500,001 - 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 36 | 11 | 31% |
| | | | |
| 2 Bedrooms & Less | 3 | 0 | NA |
| 3 to 4 Bedrooms | 24 | 7 | 29% |
| 5 to 6 Bedrooms | 9 | 3 | 33% |
| 7 Bedrooms & More | 0 | 1 | NA* |
| TOTAL* | 36 | 11 | 31% |
| | | | |

| SnapStats® | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 31 | 36 | 16% |
| Solds | 4 | 11 | 175% |
| Sale Price | \$919,000 | \$955,000 | 4% |
| Sale Price SQFT | \$399 | \$376 | -6% |
| Sale to List Price Ratio | 98% | 97% | -1% |
| Days on Market | 3 | 21 | 600% |

Community DETACHED HOUSES

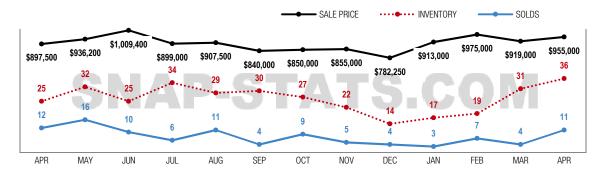
| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------|-----------|-------|-------------|
| Central Meadows | 15 | 4 | 27% |
| Mid Meadows | 5 | 4 | 80% |
| North Meadows | 0 | 0 | NA |
| South Meadows | 15 | 3 | 20% |
| West Meadows | 1 | 0 | NA |
| TOTAL* | 36 | 11 | 31% |
| | | | |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PITT MEADOWS DETACHED: Sellers Market at 31% Sales Ratio average (3.1 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$900,000 to \$1 mil with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, South Meadows and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Central Meadows and 5 to 6 bedroom properties

13 Month Market Trend



Compliments of...

SnapStats Publishing SnapStats Publishing Company

SnapStats Publishing Company 604.229.0521



^{**}With minimum inventory of 10 in most instances

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|---------|-------------|
| \$0 – 100,000 | () |) () | NA |
| 100,001 – 200,000 | 0 | 0 | NA NA |
| 200,001 – 200,000 | 1 | 0 | NA NA |
| 300,001 – 400,000 | 11 | 5 | 45% |
| 400,001 - 500,000 | 17 | 6 | 35% |
| 500,001 – 600,000 | 21 | 5 | 24% |
| 600,001 - 700,000 | 8 | 1 | 13% |
| 700,001 - 800,000 | 3 | 0 | NA |
| 800,001 – 900,000 | 2 | 0 | NA |
| 900,001 – 1,000,000 | 0 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 - 2,500,000 | 0 | 0 | NA |
| 2,500,001 - 2,750,000 | 0 | 0 | NA |
| 2,750,001 - 3,000,000 | 0 | 0 | NA |
| 3,000,001 - 3,500,000 | 0 | 0 | NA |
| 3,500,001 - 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 63 | 17 | 27% |
| | | | |
| 0 to 1 Bedroom | 10 | 5 | 50% |
| 2 Bedrooms | 27 | 5 | 19% |
| 3 Bedrooms | 23 | 7 | 30% |
| 4 Bedrooms & Greater | 3 | 0 | NA |
| TOTAL* | 63 | 17 | 27% |
| | | | |

| SnapStats® | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 57 | 63 | 11% |
| Solds | 16 | 17 | 6% |
| Sale Price | \$510,000 | \$455,000 | -11% |
| Sale Price SQFT | \$418 | \$404 | -3% |
| Sale to List Price Ratio | 98% | 97% | -1% |
| Days on Market | 24 | 13 | -46% |

Community CONDOS & TOWNHOMES

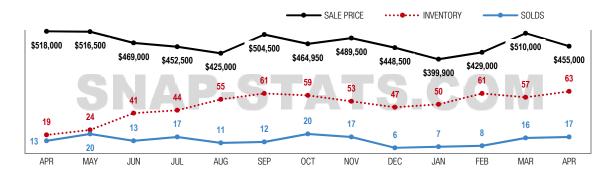
| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------|-----------|-------|-------------|
| Central Meadows | 36 | 9 | 25% |
| Mid Meadows | 17 | 8 | 47% |
| North Meadows | 5 | 0 | NA |
| South Meadows | 5 | 0 | NA |
| West Meadows | 0 | 0 | NA |
| TOTAL* | 63 | 17 | 27% |
| | | | |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PITT MEADOWS ATTACHED: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 45% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Central Meadows and 2 bedroom properties
- Sellers Best Bet** Selling homes in Mid Meadows and up to 1 bedroom properties

13 Month Market Trend



Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521

snap-stats.com snapstatsinfo@gmail.com



^{**}With minimum inventory of 10 in most instances

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 - 400,000 | 1 | 0 | NA |
| 400,001 - 500,000 | 0 | 0 | NA |
| 500,001 - 600,000 | 11 | 0 | NA |
| 600,001 - 700,000 | 38 | 11 | 29% |
| 700,001 - 800,000 | 69 | 12 | 17% |
| 800,001 - 900,000 | 61 | 12 | 20% |
| 900,001 - 1,000,000 | 81 | 12 | 15% |
| 1,000,001 - 1,250,000 | 61 | 10 | 16% |
| 1,250,001 - 1,500,000 | 32 | 0 | NA |
| 1,500,001 - 1,750,000 | 14 | 0 | NA |
| 1,750,001 - 2,000,000 | 7 | 0 | NA |
| 2,000,001 - 2,250,000 | 1 | 0 | NA |
| 2,250,001 - 2,500,000 | 1 | 0 | NA |
| 2,500,001 - 2,750,000 | 1 | 0 | NA |
| 2,750,001 - 3,000,000 | 1 | 0 | NA |
| 3,000,001 - 3,500,000 | 0 | 0 | NA |
| 3,500,001 - 4,000,000 | 1 | 0 | NA |
| 4,000,001 & Greater | 1 | 0 | NA |
| TOTAL* | 381 | 57 | 15% |
| | | | |
| 2 Bedrooms & Less | 18 | 1 | 6% |
| 3 to 4 Bedrooms | 207 | 36 | 17% |
| 5 to 6 Bedrooms | 143 | 19 | 13% |
| 7 Bedrooms & More | 13 | 1 | 8% |
| TOTAL* | 381 | 57 | 15% |
| | | | |

| SnapStats® | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 313 | 381 | 22% |
| Solds | 46 | 57 | 24% |
| Sale Price | \$822,250 | \$846,000 | 3% |
| Sale Price SQFT | \$310 | \$333 | 7% |
| Sale to List Price Ratio | 97% | 99% | 2% |
| Days on Market | 33 | 21 | -36% |

Community DETACHED HOUSES

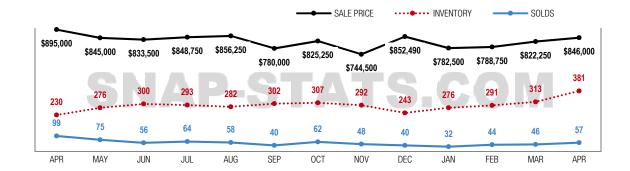
| SnapStats® | Inventory | Sales | Sales Ratio |
|------------------|-----------|-------|-------------|
| Albion | 60 | 8 | 13% |
| Cottonwood | 41 | 10 | 24% |
| East Central | 43 | 6 | 14% |
| North | 0 | 0 | NA |
| Northeast | 1 | 0 | NA |
| Northwest | 34 | 9 | 26% |
| Silver Valley | 64 | 12 | 19% |
| Southwest | 49 | 6 | 12% |
| Thornhill | 30 | 2 | 7% |
| Websters Corners | 10 | 2 | 20% |
| West Central | 44 | 2 | 5% |
| Whonnock | 5 | 0 | NA |
| TOTAL* | 381 | 57 | 15% |
| | | | |
| | | | |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator MAPLE RIDGE DETACHED: Balanced Market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 29% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Thornhill, West Central and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Cottonwood, Northwest and 3 to 4 bedroom properties **With minimum inventory of 10 in most instances

13 Month **Market Trend**



Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521



SnapStats MAPLE RIDGE

Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats@ Inventory Sales Sales Ratio |
|---|
| 100,001 - 200,000 3 0 NA 200,001 - 300,000 21 9 43% 300,001 - 400,000 57 15 26% 400,001 - 500,000 61 15 25% 500,001 - 600,000 62 9 15% 600,001 - 700,000 32 2 6% 700,001 - 800,000 19 6 32% 800,001 - 900,000 1 0 NA 900,001 - 1,000,000 2 0 NA 1,000,001 - 1,250,000 0 NA 1,250,001 - 1,500,000 0 NA |
| 200,001 - 300,000 21 9 43% 300,001 - 400,000 57 15 26% 400,001 - 500,000 61 15 25% 500,001 - 600,000 62 9 15% 600,001 - 700,000 32 2 6% 700,001 - 800,000 19 6 32% 800,001 - 900,000 1 0 NA 900,001 - 1,000,000 2 0 NA 1,000,001 - 1,250,000 0 NA 1,250,001 - 1,500,000 0 NA |
| 400,001 - 500,000 61 15 25% 500,001 - 600,000 62 9 15% 600,001 - 700,000 32 2 6% 700,001 - 800,000 19 6 32% 800,001 - 900,000 1 0 NA 900,001 - 1,000,000 2 0 NA 1,000,001 - 1,250,000 0 NA 1,250,001 - 1,500,000 0 NA |
| 500,001 - 600,000 62 9 15% 600,001 - 700,000 32 2 6% 700,001 - 800,000 19 6 32% 800,001 - 900,000 1 0 NA 900,001 - 1,000,000 2 0 NA 1,000,001 - 1,250,000 0 NA 1,250,001 - 1,500,000 0 NA |
| 600,001 - 700,000 32 2 6% 700,001 - 800,000 19 6 32% 800,001 - 900,000 1 0 NA 900,001 - 1,000,000 2 0 NA 1,000,001 - 1,250,000 0 0 NA 1,250,001 - 1,500,000 0 0 NA |
| 700,001 - 800,000 19 6 32% 800,001 - 900,000 1 0 NA 900,001 - 1,000,000 2 0 NA 1,000,001 - 1,250,000 0 0 NA 1,250,001 - 1,500,000 0 0 NA |
| 800,001 - 900,000 1 0 NA 900,001 - 1,000,000 2 0 NA 1,000,001 - 1,250,000 0 0 NA 1,250,001 - 1,500,000 0 0 NA |
| 900,001 – 1,000,000 2 0 NA 1,000,001 – 1,250,000 0 0 NA 1,250,001 – 1,500,000 0 0 NA |
| 1,000,001 – 1,250,000 |
| 1,250,001 – 1,500,000 |
| |
| 1.500.001 - 1.750.000 0 0 NA |
| |
| 1,750,001 – 2,000,000 |
| 2,000,001 - 2,250,000 0 NA |
| 2,250,001 – 2,500,000 |
| 2,500,001 – 2,750,000 |
| 2,750,001 – 3,000,000 |
| 3,000,001 – 3,500,000 |
| 3,500,001 – 4,000,000 |
| 4,000,001 & Greater 0 0 NA |
| TOTAL* 258 56 22% |
| |
| 0 to 1 Bedroom 42 10 24% |
| 2 Bedrooms 97 16 16% |
| 3 Bedrooms 104 26 25% |
| 4 Bedrooms & Greater 15 4 27% |
| TOTAL* 258 56 22% |

| SnapStats® | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 221 | 258 | 17% |
| Solds | 61 | 56 | -8% |
| Sale Price | \$460,000 | \$425,500 | -8% |
| Sale Price SQFT | \$372 | \$353 | -5% |
| Sale to List Price Ratio | 99% | 96% | -3% |
| Davs on Market | 28 | 17 | -39% |

Community CONDOS & TOWNHOMES

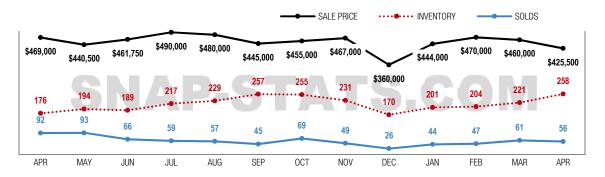
| SnapStats® | Inventory | Sales | Sales Ratio |
|------------------|-----------|-------|-------------|
| Albion | 23 | 8 | 35% |
| Cottonwood | 45 | 10 | 22% |
| East Central | 100 | 16 | 16% |
| North | 1 | 0 | NA |
| Northeast | 0 | 0 | NA |
| Northwest | 5 | 2 | 40% |
| Silver Valley | 14 | 2 | 14% |
| Southwest | 13 | 3 | 23% |
| Thornhill | 0 | 1 | NA* |
| Websters Corners | 1 | 0 | NA |
| West Central | 56 | 14 | 25% |
| Whonnock | 0 | 0 | NA |
| TOTAL* | 258 | 56 | 22% |
| | | | |
| | | | |
| | | | |
| | | | |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator MAPLE RIDGE ATTACHED: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$200,000 to \$300,000 with average 43% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, East Central, Silver Valley and 2 bedroom properties
- Sellers Best Bet** Selling homes in Albion and minimum 4 bedroom properties

13 Month **Market Trend**



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^{**}With minimum inventory of 10 in most instances