## Everything you need to know about your Real Estate Market Today!

Compliments of:

### Steve Birkic

Personal Real Estate Corporation 778.882.5700 steve@stevebirkic.com stevebirkic.com

## Keller Williams Realty VanCentral

3995 Fraser Street Vancouver, BC V5V 4E5



SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	0	1	NA*
1,000,001 - 1,250,000	15	4	27%
1,250,001 - 1,500,000	56	11	20%
1,500,001 - 1,750,000	40	5	13%
1,750,001 - 2,000,000	29	4	14%
2,000,001 - 2,250,000	23	0	NA
2,250,001 - 2,500,000	30	1	3%
2,500,001 - 2,750,000	13	0	NA
2,750,001 - 3,000,000	23	0	NA
3,000,001 - 3,500,000	5	0	NA
3,500,001 - 4,000,000	5	0	NA
4,000,001 & Greater	5	0	NA
TOTAL*	245	26	11%
2 Bedrooms & Less	12	1	8%
3 to 4 Bedrooms	62	15	24%
5 to 6 Bedrooms	110	7	6%
7 Bedrooms & More	61	3	5%
TOTAL*	245	26	11%
SnapStats®	March	April	Variance

SnapStats®	March	April	Variance
Inventory	257	245	-5%
Solds	69	26	-62%
Sale Price	\$1,549,000	\$1,462,500	-6%
Sale Price SQFT	\$574	\$602	5%
Sale to List Price Ratio	100%	98%	-2%
Days on Market	13	9	-31%

## **Community DETACHED HOUSES**

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	6	0	NA
Brentwood Park	3	3	100%
Buckingham Heights	9	0	NA
Burnaby Hospital	8	1	13%
Burnaby Lake	11	0	NA
Cariboo	0	0	NA
Capitol Hill	22	5	23%
Central	6	0	NA
Central Park	2	2	100%
Deer Lake	5	0	NA
Deer Lake Place	4	0	NA
East Burnaby	20	3	15%
Edmonds	13	1	8%
Forest Glen	8	0	NA
Forest Hills	0	0	NA
Garden Village	2	0	NA
Government Road	9	0	NA
Greentree Village	2	0	NA
Highgate	9	0	NA
Metrotown	10	0	NA
Montecito	6	1	17%
Oakdale	0	0	NA
Oaklands	0	0	NA
Parkcrest	10	0	NA
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	5	0	NA
South Slope	29	2	7%
Sperling-Duthie	6	2	33%
Sullivan Heights	1	0	NA
Suncrest	5	3	60%
The Crest	4	0	NA
Upper Deer Lake	8	0	NA
Vancouver Heights	10	2	20%
Westridge	6	0	NA
Willingdon Heights	6	1	17%
TOTAL*	245	26	11%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### **Market Summary**

- Market Type Indicator BURNABY DETACHED: Buyers Market at 11% Sales Ratio average (1.1 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 27% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil, Edmonds, South Slope and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Capitol Hill, Vancouver Heights and 3 to 4 bedroom properties
   \*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



## Compliments of...

Steve Birkic Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700



# SnapStats®

## BURNABY

## Price Band & Bedroom CONDOS & TOWNHOMES

#### Inventory Sales Sales Ratio \$0 - 100,0000 NA 100,001 - 200,000 NA 0 0 200,001 - 300,0000 NA 300,001 - 400,00026 15% 4 400.001 - 500.00090 11 12% 500,001 - 600,000115 16 14% 600,001 - 700,00098 16 16% 700,001 - 800,000 96 14 15% 800,001 - 900,0009% 79 7 900,001 - 1,000,000 49 14% 1,000,001 - 1,250,00033 3% 1,250,001 - 1,500,00024 0 NA 1,500,001 - 1,750,0009 0 NA 1,750,001 - 2,000,0003 0 NA 2,000,001 - 2,250,0000 0 NΑ 2,250,001 - 2,500,0000 NA 2,500,001 - 2,750,0000 0 NA 2,750,001 - 3,000,0000 0 NA 3,000,001 - 3,500,000 3,500,001 - 4,000,000 0 0 NA 0 0 NA 4,000,001 & Greater 0 NA 0 TOTAL\* 625 76 12% 0 to 1 Bedroom 132 18 14% 2 Bedrooms 375 44 12% 9% 104 3 Bedrooms 9 4 Bedrooms & Greater 14 5 36% TOTAL\* 625 76 12%

SnapStats®	March	April	Variance	
Inventory	617	625	1%	
Solds	207	76	-63%	
Sale Price	\$628,000	\$645,000	3%	
Sale Price SQFT	\$700	\$708	1%	
Sale to List Price Ratio	98%	99%	1%	
Days on Market	12	13	8%	

## Community CONDOS & TOWNHOMES

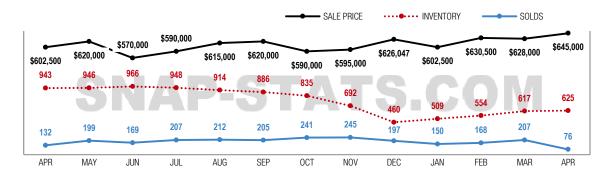
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	0	2	NA*
Brentwood Park	111	14	13%
Buckingham Heights	0	0	NA
Burnaby Hospital	4	2	50%
Burnaby Lake	5	2	40%
Cariboo	12	1	8%
Capitol Hill	8	0	NA
Central	23	0	NA
Central Park	20	3	15%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	2	0	NA
Edmonds	42	6	14%
Forest Glen	33	3	9%
Forest Hills	7	1	14%
Garden Village	0	0	NA
Government Road	23	1	4%
Greentree Village	2	1	50%
Highgate	45	14	31%
Metrotown	146	18	12%
Montecito	7	0	NA
Oakdale	0	0	NA
Oaklands	7	0	NA
Parkcrest	0	0	NA
Simon Fraser Hills	7	1	14%
Simon Fraser University SFU	53	1	2%
South Slope	24	1	4%
Sperling-Duthie	1	1	100%
Sullivan Heights	23	1	4%
Suncrest	0	0	NA
The Crest	3	1	33%
Upper Deer Lake	0	0	NA
Vancouver Heights	10	1	10%
Westridge	3	0	NA
Willingdon Heights	4	1	25%
TOTAL*	625	76	12%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### **Market Summary**

- Market Type Indicator BURNABY ATTACHED: Balanced Market at 12% Sales Ratio average (1.2 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 16% Sales Ratio (Balanced market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Government Road, SFU, Sullivan Heights and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Highgate and minimum 4 bedroom properties

## 13 Month Market Trend



#### Compliments of...

Steve Birkic Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700



<sup>\*\*</sup>With minimum inventory of 10 in most instances



## NEW WESTMINSTER

## APRIL 2020

## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	2	1	50%
900,001 - 1,000,000	9	4	44%
1,000,001 - 1,250,000	20	2	10%
1,250,001 - 1,500,000	25	2	8%
1,500,001 – 1,750,000	2	1	50%
1,750,001 - 2,000,000	6	0	NA
2,000,001 - 2,250,000	3	0	NA
2,250,001 - 2,500,000	2	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	72	10	14%
2 Bedrooms & Less	6	0	NA
3 to 4 Bedrooms	38	9	24%
5 to 6 Bedrooms	20	1	5%
7 Bedrooms & More	8	0	NA
TOTAL*	72	10	14%

טוומטטומוטש	iviaitii	ΑΡΙΙΙ	variance
Inventory	70	72	3%
Solds	21	10	-52%
Sale Price	\$1,200,000	\$1,071,500	-11%
Sale Price SQFT	\$490	\$538	10%
Sale to List Price Ratio	96%	95%	-1%
Days on Market	20	9	-55%
-			

### Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	9	0	NA
Downtown	0	0	NA
Fraserview	0	0	NA
GlenBrooke North	13	0	NA
Moody Park	2	0	NA
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	21	4	19%
Queens Park	8	2	25%
Sapperton	4	2	50%
The Heights	6	1	17%
Uptown	3	0	NA
West End	6	1	17%
TOTAL*	72	10	14%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### **Market Summary**

- Market Type Indicator NEW WESTMINSTER DETACHED: Balanced Market at 14% Sales Ratio average (1.4 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 44% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Queensborough and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Queens Park and 3 to 4 bedroom properties

## 13 Month Market Trend



## Compliments of...

Steve Birkic Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700



<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	1	0	NA
300,001 - 400,000	22	3	14%
400,001 - 500,000	48	18	38%
500,001 - 600,000	52	9	17%
600,001 – 700,000	45	13	29%
700,001 – 800,000	35	5	14%
800,001 – 900,000	19	1	5%
900,001 - 1,000,000	7	0	NA
1,000,001 - 1,250,000	6	0	NA
1,250,001 - 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	238	49	21%
0 to 1 Bedroom	58	12	21%
2 Bedrooms	139	31	22%
3 Bedrooms	34	5	15%
4 Bedrooms & Greater	7	1	14%
TOTAL*	238	49	21%

SnapStats®	March	April	Variance
Inventory	248	238	-4%
Solds	96	49	-49%
Sale Price	\$547,000	\$525,000	-4%
Sale Price SQFT	\$596	\$554	-7%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	8	20	150%

## Community CONDOS & TOWNHOMES

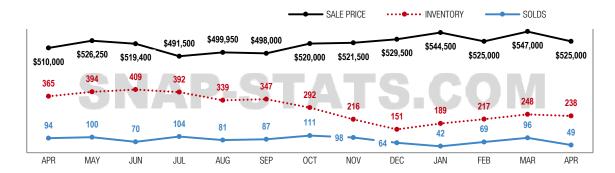
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	60	9	15%
Fraserview	39	6	15%
GlenBrooke North	4	1	25%
Moody Park	4	0	NA
North Arm	0	0	NA
Quay	36	11	31%
Queensborough	21	8	38%
Queens Park	1	0	NA
Sapperton	12	3	25%
The Heights	0	0	NA
Uptown	59	11	19%
West End	2	0	NA
TOTAL*	238	49	21%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### **Market Summary**

- Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers Market at 21% Sales Ratio average (2.1 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Downtown, Fraserview and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Quay, Queensborough and up to 2 bedroom properties
   \*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



## Compliments of...

Steve Birkic Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700

stevebirkic.com steve@stevebirkic.com



©2010-2020 SnapStats® Publishing Co. All rights reserved. No part of this publication may be reproduced, copied, posted on the internet or forwarded in any printed or electronic format without written permission. This report data was captured on May 1, 2020 from the Real Estate Board of Greater Vancouver MLS®. Refer to our YTD reports for sustained periods of the Sales Ratio %. The accuracy and completeness of the information is not guaranteed. In providing this information SnapStats® or Steve Birkic do not assume any responsibility or liability. More info at snap-stats.com.

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	1	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	3	0	NA
800,001 - 900,000	4	1	25%
900,001 - 1,000,000	7	8	114%*
1,000,001 - 1,250,000	42	9	21%
1,250,001 - 1,500,000	55	9	16%
1,500,001 - 1,750,000	43	6	14%
1,750,001 - 2,000,000	32	0	NA
2,000,001 - 2,250,000	24	0	NA
2,250,001 - 2,500,000	22	0	NA
2,500,001 - 2,750,000	16	0	NA
2,750,001 - 3,000,000	18	0	NA
3,000,001 - 3,500,000	4	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	272	33	12%
2 Bedrooms & Less	15	1	7%
3 to 4 Bedrooms	87	15	17%
5 to 6 Bedrooms	99	14	14%
7 Bedrooms & More	71	3	4%
TOTAL*	272	33	12%

SnapStats®	March	April	Variance
Inventory	286	272	-5%
Solds	74	33	-55%
Sale Price	\$1,270,000	\$1,182,000	-7%
Sale Price SQFT	\$419	\$471	12%
Sale to List Price Ratio	100%	95%	-5%
Days on Market	13	14	8%

## **Community DETACHED HOUSES**

SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	39	3	8%
Canyon Springs	1	0	NA
Cape Horn	6	1	17%
Central Coquitlam	52	10	19%
Chineside	4	0	NA
Coquitlam East	10	0	NA
Coquitlam West	47	4	9%
Eagle Ridge	0	1	NA*
Harbour Chines	9	1	11%
Harbour Place	4	1	25%
Hockaday	6	0	NA
Maillardville	33	1	3%
Meadow Brook	2	0	NA
New Horizons	3	3	100%
North Coquitlam	1	0	NA
Park Ridge Estates	1	0	NA
Ranch Park	9	4	44%
River Springs	3	1	33%
Scott Creek	5	0	NA
Summitt View	1	0	NA
Upper Eagle Ridge	4	0	NA
Westwood Plateau	32	3	9%
Westwood Summit	0	0	NA
TOTAL*	272	33	12%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### **Market Summary**

- Market Type Indicator COQUITLAM DETACHED: Balanced Market at 12% Sales Ratio average (1.2 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Burke Mountain, Coquitlam West, Maillardville and Westwood Plateau
- Sellers Best Bet\*\* Selling homes in Ranch Park and 3 to 4 bedroom properties

## 13 Month Market Trend



### Compliments of...

Steve Birkic Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700



<sup>\*\*</sup>With minimum inventory of 10 in most instances

# SnapStats<sup>®</sup>

## Price Band & Bedroom CONDOS & TOWNHOMES

COQUITLAM

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	1	1	100%
300,001 - 400,000	16	3	19%
400,001 - 500,000	61	16	26%
500,001 - 600,000	70	15	21%
600,001 – 700,000	61	7	11%
700,001 - 800,000	42	5	12%
800,001 – 900,000	43	6	14%
900,001 - 1,000,000	19	3	16%
1,000,001 – 1,250,000	21	2	10%
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	3	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	339	58	17%
0. 10.1	•		100/
0 to 1 Bedroom	90	11	12%
2 Bedrooms	159	31	19%
3 Bedrooms	57	7	12%
4 Bedrooms & Greater	33	9	27%
TOTAL*	339	58	17%

SnapStats®	March	April	Variance
Inventory	334	339	1%
Solds	121	58	-52%
Sale Price	\$609,900	\$548,000	-10%
Sale Price SQFT	\$632	\$591	-6%
Sale to List Price Ratio	102%	99%	-3%
Days on Market	10	13	30%

## Community CONDOS & TOWNHOMES

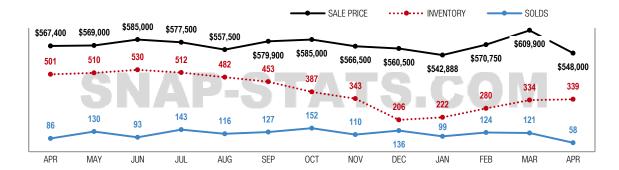
•			
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	30	8	27%
Canyon Springs	10	2	20%
Cape Horn	0	0	NA
Central Coquitlam	11	3	27%
Chineside	0	0	NA
Coquitlam East	1	0	NA
Coquitlam West	164	18	11%
Eagle Ridge	6	3	50%
Harbour Chines	1	0	NA
Harbour Place	0	0	NA
Hockaday	1	0	NA
Maillardville	9	3	33%
Meadow Brook	0	0	NA
New Horizons	11	3	27%
North Coquitlam	72	8	11%
Park Ridge Estates	0	0	NA
Ranch Park	1	1	100%
River Springs	1	0	NA
Scott Creek	0	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	4	0	NA
Westwood Plateau	17	9	53%
Westwood Summit	0	0	NA
TOTAL*	339	58	17%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### **Market Summary**

- Market Type Indicator COQUITLAM ATTACHED: Balanced Market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 26% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Coquitlam West, North Coquitlam, up to 1 / and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Maillardville, Westwood Plateau and minimum 4 bedroom properties
   \*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



### Compliments of...

**Steve Birkic** Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700

stevebirkic.com steve@stevebirkic.com



©2010-2020 SnapStats® Publishing Co. All rights reserved. No part of this publication may be reproduced, copied, posted on the internet or forwarded in any printed or electronic format without written permission. This report data was captured on May 1, 2020 from the Real Estate Board of Greater Vancouver MLS®. Refer to our YTD reports for sustained periods of the Sales Ratio %. The accuracy and completeness of the information is not guaranteed. In providing this information SnapStats® or Steve Birkic do not assume any responsibility or liability. More info at snap-stats.com.

SnanStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	()	0	NA
100,001 – 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	7	1	14%
800,001 - 900,000	9	2	22%
900,001 - 1,000,000	17	5	29%
1,000,001 - 1,250,000	27	7	26%
1,250,001 - 1,500,000	7	1	14%
1,500,001 – 1,750,000	1	0	NA
1,750,001 - 2,000,000	3	0	NA
2,000,001 - 2,250,000	2	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	73	16	22%
2 Bedrooms & Less	4	0	NA
3 to 4 Bedrooms	45	12	27%
5 to 6 Bedrooms	22	3	14%
7 Bedrooms & More	2	1	50%
TOTAL*	73	16	22%

TOTAL*	73	16	22%
SnapStats®	March	April	Variance
Silapolaisw	March	Aprii	variance
Inventory	71	73	3%
Solds	28	16	-43%
Sale Price	\$1,031,000	\$995,000	-3%
Sale Price SQFT	\$439	\$425	-3%
Sale to List Price Ratio	100%	95%	-5%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	3	0	NA
Central Port Coquitlam	5	0	NA
Citadel	8	3	38%
Glenwood	12	4	33%
Lincoln Park	10	2	20%
Lower Mary Hill	5	1	20%
Mary Hill	14	1	7%
Oxford Heights	6	3	50%
Riverwood	5	1	20%
Woodland Acres	5	1	20%
TOTAL*	73	16	22%

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

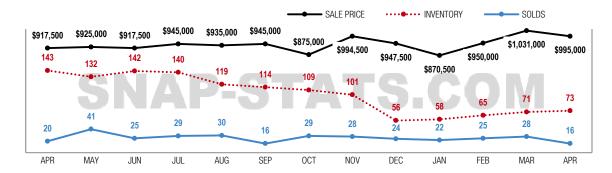
### **Market Summary**

Days on Market

- Market Type Indicator PORT COQUITLAM DETACHED: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 29% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Mary Hill and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Citadel, Glenwood and 3 to 4 bedroom properties

56%

## 13 Month Market Trend



## Compliments of...

**Steve Birkic** Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700



<sup>\*\*</sup>With minimum inventory of 10 in most instances

	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	4	2	50%
300,001 - 400,000	10	5	50%
400,001 - 500,000	29	7	24%
500,001 - 600,000	25	3	12%
600,001 - 700,000	13	3	23%
700,001 - 800,000	13	3	23%
800,001 - 900,000	5	3	60%
900,001 - 1,000,000	3	0	NA
1,000,001 - 1,250,000	1	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	103	26	25%
0 to 1 Bedroom	23	8	35%
2 Bedrooms	50	9	18%
3 Bedrooms	20	7	35%
4 Bedrooms & Greater	10	2	20%
TOTAL*	103	26	25%

March	April	Variance
101	103	2%
68	26	-62%
\$532,500	\$500,000	-6%
\$517	\$505	-2%
101%	100%	-1%
7	7	0%
	101 68 \$532,500 \$517	101 103 68 26 \$532,500 \$500,000 \$517 \$505

## Community CONDOS & TOWNHOMES

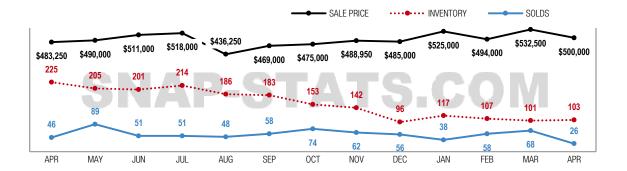
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	1	1	100%
Central Port Coquitlam	53	11	21%
Citadel	13	4	31%
Glenwood	19	4	21%
Lincoln Park	1	0	NA
Lower Mary Hill	0	0	NA
Mary Hill	1	1	100%
Oxford Heights	0	0	NA
Riverwood	15	5	33%
Woodland Acres	0	0	NA
TOTAL*	103	26	25%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### **Market Summary**

- Market Type Indicator PORT COQUITLAM ATTACHED: Sellers Market at 25% Sales Ratio average (2.5 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$500,000 to \$600,000, Central Port Coquitlam, Glenwood and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Citadel, Riverwood, up to 1 / and 3 bedroom properties \*\*With minimum inventory of 10 in most instances

<sup>13</sup> Month **Market Trend** 



## Compliments of...

Steve Birkic Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700



SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 – 900,000	1	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	12	2	17%
1,250,001 – 1,500,000	13	3	23%
1,500,001 – 1,750,000	9	1	11%
1,750,001 – 2,000,000	10	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 - 2,500,000	3	0	NA
2,500,001 - 2,750,000	3	0	NA
2,750,001 - 3,000,000	9	0	NA
3,000,001 - 3,500,000	3	0	NA
3,500,001 - 4,000,000	4	0	NA
4,000,001 & Greater	6	0	NA
TOTAL*	75	6	8%
2 Bedrooms & Less	1	0	NA
3 to 4 Bedrooms	39	3	8%
5 to 6 Bedrooms	32	3	9%
7 Bedrooms & More	3	0	NA
TOTAL*	75	6	8%

SnapStats®	March	April	Variance
Inventory	78	75	-4%
Solds	16	6	-63%
Sale Price	\$1,390,400	\$1,307,500	-6%
Sale Price SQFT	\$392	\$440	12%
Sale to List Price Ratio	96%	94%	-2%
Days on Market	28	20	-29%

## Community DETACHED HOUSES

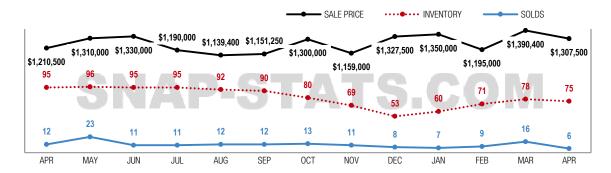
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	17	0	NA
Barber Street	3	0	NA
Belcarra	4	0	NA
College Park	8	1	13%
Glenayre	3	0	NA
Heritage Mountain	6	2	33%
Heritage Woods	12	1	8%
loco	1	0	NA
Mountain Meadows	0	0	NA
North Shore	8	1	13%
Port Moody Centre	13	1	8%
TOTAL*	75	6	8%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### **Market Summary**

- Market Type Indicator PORT MOODY DETACHED: Buyers Market at 8% Sales Ratio average (8 in 100 homes selling rate)
- Homes are selling on average 6% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 23% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Heritage Woods and Port Moody Centre
- Sellers Best Bet\*\* Selling homes in College Park and North Shore

## 13 Month Market Trend



## Compliments of...

Steve Birkic Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700



<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	Inventory ()	0	NA
100,001 – 200,000	0	0	NA
200,001 – 200,000	1	0	NA
300,001 – 300,000	3	0	NA NA
400.001 – 400,000	6	3	50%
	15	5 5	33%
500,001 - 600,000	-	~	
600,001 - 700,000	18	6	33% 13%
700,001 – 800,000	15		
800,001 - 900,000	14	1	7%
900,001 – 1,000,000	11	4	36%
1,000,001 - 1,250,000	10	0	NA
1,250,001 - 1,500,000	1	0	NA
1,500,001 – 1,750,000	3	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	98	21	21%
0 to 1 Bedroom	8	2	25%
2 Bedrooms	52	10	19%
3 Bedrooms	28	6	21%
4 Bedrooms & Greater	10	3	30%
TOTAL*	98	21	21%

4 Deurooms & Greater	10	3	30%
TOTAL*	98	21	21%
SnapStats®	March	April	Variance
Inventory	84	98	17%
Solds	37	21	-43%
Sale Price	\$648,000	\$634,000	-2%
Sale Price SQFT	\$646	\$613	-5%
Sale to List Price Ratio	100%	99%	-1%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	6	1	17%
Glenayre	0	0	NA
Heritage Mountain	5	1	20%
Heritage Woods	6	3	50%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	18	6	33%
Port Moody Centre	63	10	16%
TOTAL*	98	21	21%

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

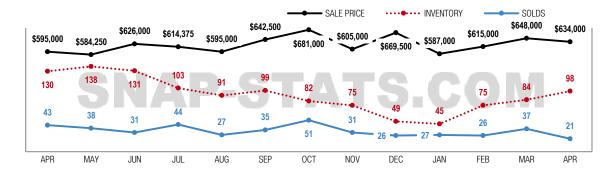
### **Market Summary**

Days on Market

- Market Type Indicator PORT MOODY ATTACHED: Sellers Market at 21% Sales Ratio average (2.1 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 36% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Port Moody Centre and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in North Shore and minimum 4 bedroom properties

183%

## 13 Month **Market Trend**



## Compliments of...

Steve Birkic Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700

stevebirkic.com steve@stevebirkic.com



©2010-2020 SnapStats® Publishing Co. All rights reserved. No part of this publication may be reproduced, copied, posted on the internet or forwarded in any printed or electronic format without written permission. This report data was captured on May 1, 2020 from the Real Estate Board of Greater Vancouver MLS®. Refer to our YTD reports for sustained periods of the Sales Ratio %. The accuracy and completeness of the information is not guaranteed. In providing this information SnapStats® or Steve Birkic do not assume any responsibility or liability. More info at snap-stats.com.

<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	2	2	100%
800,001 - 900,000	6	1	17%
900,001 - 1,000,000	7	3	43%
1,000,001 – 1,250,000	3	1	33%
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	22	7	32%
2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	15	6	40%
5 to 6 Bedrooms	5	1	20%
7 Bedrooms & More	2	0	NA
TOTAL*	22	7	32%

onapotatow	IVIAI UII	Aprili	variance
Inventory	24	22	-8%
Solds	14	7	-50%
Sale Price	\$872,500	\$917,500	5%
Sale Price SQFT	\$408	\$440	8%
Sale to List Price Ratio	98%	98%	0%
Days on Market	11	12	9%

## **Community DETACHED HOUSES**

Inventory	Sales	Sales Ratio
9	1	11%
3	1	33%
2	1	50%
8	4	50%
0	0	NA
22	7	32%
	9 3 2 8 0	9 1 3 1 2 1 8 4 0 0

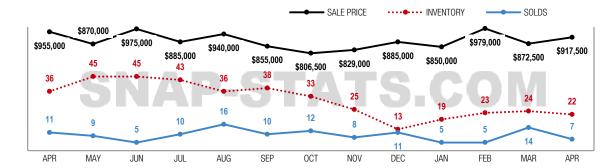
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### **Market Summary**

CnanCtata®

- Market Type Indicator PITT MEADOWS DETACHED: Sellers Market at 32% Sales Ratio average (3.2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* Insufficient data but with 3 sales \$900,000 to \$1 mil price band
- Buyers Best Bet\*\* Homes in Central Meadows
- Sellers Best Bet\*\* Selling homes in South Meadows and 3 to 4 bedroom properties

## 13 Month **Market Trend**



## Compliments of...

Steve Birkic Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700



<sup>\*\*</sup>With minimum inventory of 10 in most instances

\$0 - 100,000	SnapStats®	Inventory	Sales	Sales Ratio
200,001 - 300,000       0       NA         300,001 - 400,000       3       1       33%         400,001 - 500,000       10       5       50%         500,001 - 600,000       12       4       33%         600,001 - 700,000       5       1       20%         700,001 - 800,000       1       0       NA         800,001 - 900,000       2       0       NA         900,001 - 1,000,000       0       0       NA         1,250,001 - 1,500,000       0       0       NA         1,500,001 - 1,750,000       0       0       NA         1,750,001 - 2,000,000       0       0       NA         2,250,001 - 2,250,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,500,000       0       0       NA         3,500,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       NA         0 to 1 Bedroom       6       0       NA         2 Bedrooms       14       2       14%         3 Bedrooms       11	\$0 - 100,000		0	NA
300,001 - 400,000       3       1       33%         400,001 - 500,000       10       5       50%         500,001 - 600,000       12       4       33%         600,001 - 700,000       5       1       20%         700,001 - 800,000       1       0       NA         800,001 - 900,000       2       0       NA         900,001 - 1,000,000       0       0       NA         1,000,001 - 1,250,000       0       0       NA         1,500,001 - 1,750,000       0       0       NA         1,750,001 - 2,000,000       0       0       NA         2,250,001 - 2,250,000       0       0       NA         2,500,001 - 2,500,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         2,750,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       33       11       33%         0 to 1 Bedrooms       6       0       NA         2 Bedrooms       14       2       14%         3 Bedrooms </td <td>100,001 - 200,000</td> <td>0</td> <td>0</td> <td>NA</td>	100,001 - 200,000	0	0	NA
400,001 - 500,000       10       5       50%         500,001 - 600,000       12       4       33%         600,001 - 700,000       5       1       20%         700,001 - 800,000       1       0       NA         800,001 - 900,000       2       0       NA         900,001 - 1,000,000       0       0       NA         1,000,001 - 1,250,000       0       0       NA         1,550,001 - 1,750,000       0       0       NA         1,750,001 - 2,000,000       0       0       NA         2,000,001 - 2,250,000       0       0       NA         2,550,001 - 2,550,000       0       0       NA         2,750,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       33       11       33%         0 to 1 Bedroom       6       0       NA         2 Bedrooms       14       2       14%         3 Bedrooms       11       5       45%         4 Bedrooms & Greate	200,001 - 300,000	0	0	NA
500,001 - 600,000         12         4         33%           600,001 - 700,000         5         1         20%           700,001 - 800,000         1         0         NA           800,001 - 900,000         2         0         NA           900,001 - 1,000,000         0         0         NA           1,000,001 - 1,250,000         0         0         NA           1,550,001 - 1,750,000         0         0         NA           1,750,001 - 2,000,000         0         0         NA           2,000,001 - 2,250,000         0         0         NA           2,250,001 - 2,550,000         0         0         NA           2,750,001 - 3,000,000         0         0         NA           2,750,001 - 3,500,000         0         0         NA           3,500,001 - 4,000,000         0         0         NA           4,000,001 & Greater         0         0         NA           10TAL*         33         11         33%           0 to 1 Bedroom         6         0         NA           2 Bedrooms         14         2         14%           3 Bedrooms         11         5         45%	300,001 - 400,000	3	1	33%
600,001 - 700,000         5         1         20%           700,001 - 800,000         1         0         NA           800,001 - 900,000         2         0         NA           900,001 - 1,000,000         0         0         NA           1,000,001 - 1,250,000         0         0         NA           1,550,001 - 1,750,000         0         0         NA           1,750,001 - 2,000,000         0         0         NA           2,000,001 - 2,250,000         0         0         NA           2,550,001 - 2,550,000         0         0         NA           2,750,001 - 3,000,000         0         0         NA           3,000,001 - 3,500,000         0         0         NA           3,500,001 - 4,000,000         0         0         NA           4,000,001 & Greater         0         0         NA           TOTAL*         33         11         33%           0 to 1 Bedroom         6         0         NA           2 Bedrooms         14         2         14%           3 Bedrooms         11         5         45%           4 Bedrooms & Greater         2         4         200%* <td>400,001 - 500,000</td> <td>10</td> <td>5</td> <td>50%</td>	400,001 - 500,000	10	5	50%
700,001 - 800,000         1         0         NA           800,001 - 900,000         2         0         NA           900,001 - 1,000,000         0         0         NA           1,000,001 - 1,250,000         0         0         NA           1,250,001 - 1,500,000         0         0         NA           1,500,001 - 1,750,000         0         0         NA           2,000,001 - 2,000,000         0         0         NA           2,250,001 - 2,550,000         0         0         NA           2,750,001 - 2,750,000         0         0         NA           2,750,001 - 3,000,000         0         0         NA           3,000,001 - 3,500,000         0         0         NA           3,500,001 - 4,000,000         0         0         NA           4,000,001 & Greater         0         0         NA           TOTAL*         33         11         33%           0 to 1 Bedroom         6         0         NA           2 Bedrooms         14         2         14%           3 Bedrooms         11         5         45%           4 Bedrooms & Greater         2         400%*         200%*	500,001 - 600,000	12	4	33%
800,001 - 900,000       2       0       NA         900,001 - 1,000,000       0       0       NA         1,000,001 - 1,250,000       0       0       NA         1,250,001 - 1,500,000       0       0       NA         1,500,001 - 1,750,000       0       0       NA         1,750,001 - 2,000,000       0       0       NA         2,000,001 - 2,250,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       33       11       33%         0 to 1 Bedroom       6       0       NA         2 Bedrooms       14       2       14%         3 Bedrooms       11       5       45%         4 Bedrooms & Greater       2       4       200%*	600,001 - 700,000			20%
900,001 - 1,000,000 0 0 NA 1,000,001 - 1,250,000 0 0 NA 1,250,001 - 1,500,000 0 0 NA 1,500,001 - 1,750,000 0 0 NA 1,750,001 - 2,000,000 0 0 NA 2,000,001 - 2,250,000 0 0 NA 2,250,001 - 2,500,000 0 0 NA 2,500,001 - 2,750,000 0 NA 2,750,001 - 3,000,000 0 NA 2,750,001 - 3,000,000 0 NA 3,000,001 - 3,500,000 0 NA 3,500,001 - 4,000,000 0 NA 4,000,001 & Greater 0 NA TOTAL* 33 11 33%  0 to 1 Bedroom 6 0 NA 2 Bedrooms 14 2 14% 3 Bedrooms 4 Greater 2 4 200%*	700,001 - 800,000	•	0	NA
1,000,001 - 1,250,000       0       NA         1,250,001 - 1,500,000       0       0       NA         1,500,001 - 1,750,000       0       0       NA         1,750,001 - 2,000,000       0       0       NA         2,000,001 - 2,250,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       33       11       33%         0 to 1 Bedroom       6       0       NA         2 Bedrooms       14       2       14%         3 Bedrooms       11       5       45%         4 Bedrooms & Greater       2       4       200%*	800,001 - 900,000	2	0	NA
1,250,001 - 1,500,000       0       NA         1,500,001 - 1,750,000       0       NA         1,750,001 - 2,000,000       0       NA         2,000,001 - 2,250,000       0       NA         2,250,001 - 2,750,000       0       NA         2,500,001 - 2,750,000       0       NA         2,750,001 - 3,000,000       0       NA         3,000,001 - 3,500,000       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       33       11       33%         0 to 1 Bedroom       6       0       NA         2 Bedrooms       14       2       14%         3 Bedrooms       11       5       45%         4 Bedrooms & Greater       2       4       200%*	900,001 - 1,000,000	0	0	NA
1,500,001 - 1,750,000       0       NA         1,750,001 - 2,000,000       0       NA         2,000,001 - 2,250,000       0       NA         2,250,001 - 2,750,000       0       NA         2,500,001 - 2,750,000       0       NA         2,750,001 - 3,000,000       0       NA         3,000,001 - 3,500,000       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       33       11       33%         0 to 1 Bedroom       6       0       NA         2 Bedrooms       14       2       14%         3 Bedrooms       11       5       45%         4 Bedrooms & Greater       2       4       200%*		0	0	
1,750,001 - 2,000,000       0       NA         2,000,001 - 2,250,000       0       NA         2,250,001 - 2,500,000       0       NA         2,500,001 - 2,750,000       0       NA         2,750,001 - 3,000,000       0       NA         3,000,001 - 3,500,000       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       33       11       33%         0 to 1 Bedroom       6       0       NA         2 Bedrooms       14       2       14%         3 Bedrooms       11       5       45%         4 Bedrooms & Greater       2       4       200%*		-	-	
2,000,001 - 2,250,000       0       NA         2,250,001 - 2,500,000       0       NA         2,500,001 - 2,750,000       0       NA         2,750,001 - 3,000,000       0       NA         3,000,001 - 3,500,000       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       33       11       33%         0 to 1 Bedroom       6       0       NA         2 Bedrooms       14       2       14%         3 Bedrooms       11       5       45%         4 Bedrooms & Greater       2       4       200%*		-		
2,250,001 - 2,500,000       0       NA         2,500,001 - 2,750,000       0       NA         2,750,001 - 3,000,000       0       NA         3,000,001 - 3,500,000       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       33       11       33%         0 to 1 Bedroom       6       0       NA         2 Bedrooms       14       2       14%         3 Bedrooms       11       5       45%         4 Bedrooms & Greater       2       4       200%*		0	0	
2,500,001 - 2,750,000       0       NA         2,750,001 - 3,000,000       0       NA         3,000,001 - 3,500,000       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       33       11       33%         0 to 1 Bedroom       6       0       NA         2 Bedrooms       14       2       14%         3 Bedrooms       11       5       45%         4 Bedrooms & Greater       2       4       200%*		-	-	
2,750,001 - 3,000,000       0       NA         3,000,001 - 3,500,000       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       33       11       33%         0 to 1 Bedroom       6       0       NA         2 Bedrooms       14       2       14%         3 Bedrooms       11       5       45%         4 Bedrooms & Greater       2       4       200%*		-	0	
3,000,001 - 3,500,000       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       33       11       33%         0 to 1 Bedroom       6       0       NA         2 Bedrooms       14       2       14%         3 Bedrooms       11       5       45%         4 Bedrooms & Greater       2       4       200%*		-	-	
3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       33       11       33%         0 to 1 Bedroom       6       0       NA         2 Bedrooms       14       2       14%         3 Bedrooms       11       5       45%         4 Bedrooms & Greater       2       4       200%*	2,750,001 – 3,000,000	0	-	
4,000,001 & Greater     0     0     NA       TOTAL*     33     11     33%       0 to 1 Bedroom     6     0     NA       2 Bedrooms     14     2     14%       3 Bedrooms     11     5     45%       4 Bedrooms & Greater     2     4     200%*		-		
TOTAL*     33     11     33%       0 to 1 Bedroom     6     0     NA       2 Bedrooms     14     2     14%       3 Bedrooms     11     5     45%       4 Bedrooms & Greater     2     4     200%*		-	0	
0 to 1 Bedroom       6       0       NA         2 Bedrooms       14       2       14%         3 Bedrooms       11       5       45%         4 Bedrooms & Greater       2       4       200%*		-	-	
2 Bedrooms       14       2       14%         3 Bedrooms       11       5       45%         4 Bedrooms & Greater       2       4       200%*	TOTAL*	33	11	33%
2 Bedrooms       14       2       14%         3 Bedrooms       11       5       45%         4 Bedrooms & Greater       2       4       200%*				
3 Bedrooms 11 5 45% 4 Bedrooms & Greater 2 4 200%*		-	-	
4 Bedrooms & Greater 2 4 200%*				
			•	
TUTAL* 33 11 33%	TOTAL*	33	11	33%

March 48

\$443

101%

\$505,000

Community	CONDOS &	<b>TOWNHOMES</b>
-----------	----------	------------------

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	13	6	46%
Mid Meadows	10	5	50%
North Meadows	4	0	NA
South Meadows	6	0	NA
West Meadows	0	0	NA
TOTAL*	33	11	33%

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### **Market Summary**

Sale to List Price Ratio

SnapStats®

Inventory

Sale Price

Sale Price SQFT

Days on Market

Solds

- Market Type Indicator PITT MEADOWS ATTACHED: Sellers Market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price

April 33

\$417

98%

\$485,000

- Most Active Price Band\*\* \$400,000 to \$500,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$500,000 to \$600,000 and 2 bedroom properties

Variance

-31%

-27%

-4%

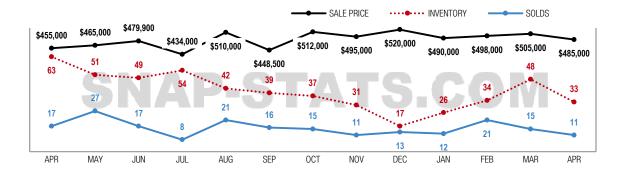
-6%

-3%

-50%

Sellers Best Bet\*\* Selling homes in Central / Mid Meadows and 3 bedroom properties
 \*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



### Compliments of...

Steve Birkic Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700

stevebirkic.com steve@stevebirkic.com



©2010-2020 SnapStats® Publishing Co. All rights reserved. No part of this publication may be reproduced, copied, posted on the internet or forwarded in any printed or electronic format without written permission. This report data was captured on May 1, 2020 from the Real Estate Board of Greater Vancouver MLS®. Refer to our YTD reports for sustained periods of the Sales Ratio %. The accuracy and completeness of the information is not guaranteed. In providing this information SnapStats® or Steve Birkic do not assume any responsibility or liability. More info at snap-stats.com.

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	3	0	NA
600,001 - 700,000	17	6	35%
700,001 - 800,000	39	7	18%
800,001 – 900,000	45	9	20%
900,001 - 1,000,000	47	5	11%
1,000,001 – 1,250,000	83	6	7%
1,250,001 - 1,500,000	31	2	6%
1,500,001 – 1,750,000	5	1	20%
1,750,001 – 2,000,000	5	0	NA
2,000,001 - 2,250,000	2	0	NA
2,250,001 - 2,500,000	4	0	NA
2,500,001 - 2,750,000	1	1	100%
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	285	37	13%
2 Bedrooms & Less	23	2	9%
3 to 4 Bedrooms	127	18	14%
5 to 6 Bedrooms	126	17	13%
7 Bedrooms & More	9	0	NA
TOTAL*	285	37	13%

SnapStats®	March	April	Variance
Inventory	274	285	4%
Solds	82	37	-55%
Sale Price	\$895,309	\$866,667	-3%
Sale Price SQFT	\$339	\$312	-8%
Sale to List Price Ratio	100%	97%	-3%
Days on Market	13	10	-23%

## Community DETACHED HOUSES

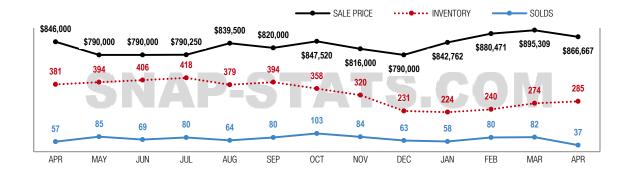
SnapStats®	Inventory	Sales	Sales Ratio
Albion	45	5	11%
Cottonwood	50	7	14%
East Central	41	3	7%
North	0	0	NA
Northeast	3	1	33%
Northwest	21	5	24%
Silver Valley	39	4	10%
Southwest	28	4	14%
Thornhill	15	1	7%
Websters Corners	10	1	10%
West Central	29	6	21%
Whonnock	4	0	NA
TOTAL*	285	37	13%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### **Market Summary**

- Market Type Indicator MAPLE RIDGE DETACHED: Balanced Market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 35% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.5 mil, East Central, Thornhill and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Northwest, West Central and 3 to 6 bedroom properties \*\*With minimum inventory of 10 in most instances

## 13 Month **Market Trend**



## Compliments of...

Steve Birkic Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700



CoonChoto®	Incombance	Calaa	Oalaa Datia
SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	14	3	21%
300,001 – 400,000	45	7	16%
400,001 - 500,000	58	12	21%
500,001 - 600,000	58	11	19%
600,001 - 700,000	24	6	25%
700,001 - 800,000	8	0	NA
800,001 – 900,000	4	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	212	39	18%
0 to 1 Bedroom	32	5	16%
2 Bedrooms	95	14	15%
3 Bedrooms	70	15	21%
4 Bedrooms & Greater	15	5	33%
TOTAL*	212	39	18%

SnapStats®	March	April	Variance
Inventory	234	212	-9%
Solds	73	39	-47%
Sale Price	\$509,900	\$495,900	-3%
Sale Price SQFT	\$396	\$397	0%
Sale to List Price Ratio	98%	99%	1%
Days on Market	9	23	156%

## Community CONDOS & TOWNHOMES

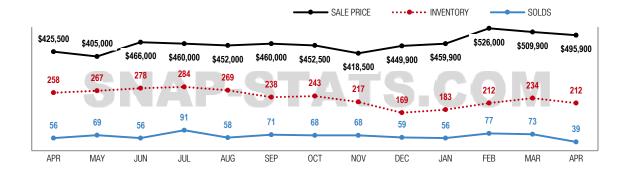
SnapStats®	Inventory	Sales	Sales Ratio
Albion	8	3	38%
Cottonwood	23	6	26%
East Central	80	12	15%
North	0	0	NA
Northeast	0	0	NA
Northwest	8	3	38%
Silver Valley	17	1	6%
Southwest	11	3	27%
Thornhill	6	1	17%
Websters Corners	0	0	NA
West Central	59	10	17%
Whonnock	0	0	NA
TOTAL*	212	39	18%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### **Market Summary**

- Market Type Indicator MAPLE RIDGE ATTACHED: Balanced Market at 18% Sales Ratio average (1.8 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 25% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$300,000 to \$400,000, Silver Valley and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Albion, Northwest and minimum 4 bedroom properties \*\*With minimum inventory of 10 in most instances

## 13 Month **Market Trend**



### Compliments of...

Steve Birkic Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700

stevebirkic.com steve@stevebirkic.com



©2010-2020 SnapStats® Publishing Co. All rights reserved. No part of this publication may be reproduced, copied, posted on the internet or forwarded in any printed or electronic format without written permission. This report data was captured on May 1, 2020 from the Real Estate Board of Greater Vancouver MLS®. Refer to our YTD reports for sustained periods of the Sales Ratio %. The accuracy and completeness of the information is not guaranteed. In providing this information SnapStats® or Steve Birkic do not assume any responsibility or liability. More info at snap-stats.com.