

Everything you need to know about your Real Estate Market Today!

Compliments of:

Steve Birkic

Personal Real Estate Corporation

778.882.5700

steve@stevebirkic.com

stevebirkic.com

Keller Williams Realty VanCentral

3995 Fraser Street

Vancouver, BC V5V 4E5



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info@snap-stats.com | snap-stats.com

GREATER VANCOUVER EDITION

Burnaby
New Westminster
Coquitlam
Port Coquitlam
Port Moody
Pitt Meadows
Maple Ridge



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	1	NA*
1,250,001 - 1,500,000	5	7	140%*
1,500,001 - 1,750,000	10	13	130%*
1,750,001 - 2,000,000	18	19	106%*
2,000,001 - 2,250,000	8	8	100%
2,250,001 - 2,500,000	16	11	69%
2,500,001 - 2,750,000	11	11	100%
2,750,001 - 3,000,000	14	4	29%
3,000,001 - 3,500,000	12	5	42%
3,500,001 - 4,000,000	17	1	6%
4,000,001 - 4,500,000	1	1	100%
4,500,001 - 5,000,000	4	0	NA
5,000,001 - 5,500,000	2	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	2	0	NA
TOTAL*	120	81	68%

2 Bedrooms & Less	6	4	67%
3 to 4 Bedrooms	25	24	96%
5 to 6 Bedrooms	54	30	56%
7 Bedrooms & More	35	23	66%
TOTAL*	120	81	68%

SnapStats®	November	December	Variance
Inventory	189	120	-37%
Solds	90	81	-10%
Sale Price	\$1,954,000	\$2,008,000	3%
Sale Price SQFT	\$708	\$700	-1%
Sale to List Price Ratio	103%	106%	3%
Days on Market	13	10	-23%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

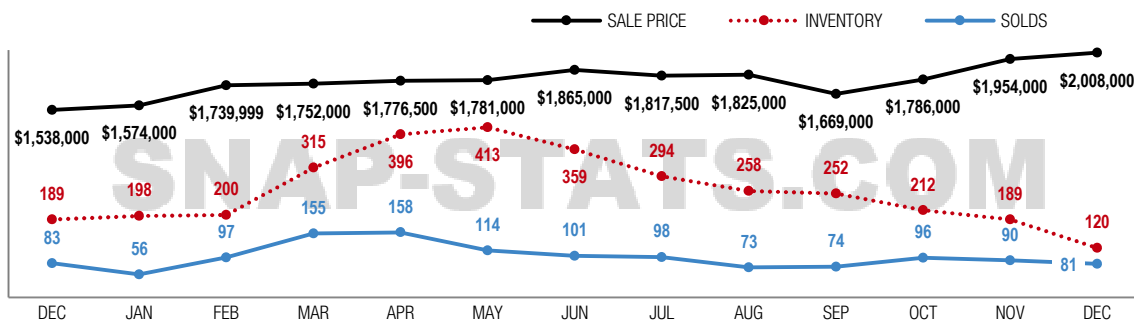
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	2	1	50%
Brentwood Park	1	2	200%*
Buckingham Heights	4	1	25%
Burnaby Hospital	2	5	250%*
Burnaby Lake	2	3	150%*
Cariboo	0	0	NA
Capitol Hill	7	5	71%
Central	1	0	NA
Central Park	1	0	NA
Deer Lake	5	2	40%
Deer Lake Place	0	3	NA*
East Burnaby	2	5	250%*
Edmonds	2	5	250%*
Forest Glen	6	1	17%
Forest Hills	1	0	NA
Garden Village	3	2	67%
Government Road	5	3	60%
Greentree Village	0	3	NA*
Highgate	2	1	50%
Metrotown	4	5	125%*
Montecito	4	1	25%
Oakdale	0	3	NA*
Oaklands	0	0	NA
Parkcrest	8	4	50%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	1	4	400%*
South Slope	18	2	11%
Sperling-Duthie	8	3	38%
Sullivan Heights	1	3	300%*
Suncrest	2	3	150%*
The Crest	3	0	NA
Upper Deer Lake	6	6	100%
Vancouver Heights	2	2	100%
Westridge	10	0	NA
Willingdon Heights	7	3	43%
TOTAL*	120	81	68%

Market Summary

- Market Type Indicator **BURNABY DETACHED**: Sellers Market at 68% Sales Ratio average (6.8 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$3.5 mil to \$4 mil, South Slope and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Parkcrest and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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stevebirkic.com
steve@stevebirkic.com



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	5	3	60%
400,001 – 500,000	19	18	95%
500,001 – 600,000	49	51	104%*
600,001 – 700,000	36	52	144%*
700,001 – 800,000	41	53	129%*
800,001 – 900,000	41	40	98%
900,001 – 1,000,000	43	29	67%
1,000,001 – 1,250,000	36	24	67%
1,250,001 – 1,500,000	22	6	27%
1,500,001 – 1,750,000	9	2	22%
1,750,001 – 2,000,000	3	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	305	278	91%

0 to 1 Bedroom	65	71	109%*
2 Bedrooms	199	180	90%
3 Bedrooms	38	24	63%
4 Bedrooms & Greater	3	3	100%
TOTAL*	305	278	91%

SnapStats®	November	December	Variance
Inventory	481	305	-37%
Solds	332	278	-16%
Sale Price	\$678,500	\$744,000	10%
Sale Price SQFT	\$765	\$843	10%
Sale to List Price Ratio	100%	103%	3%
Days on Market	13	11	-15%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

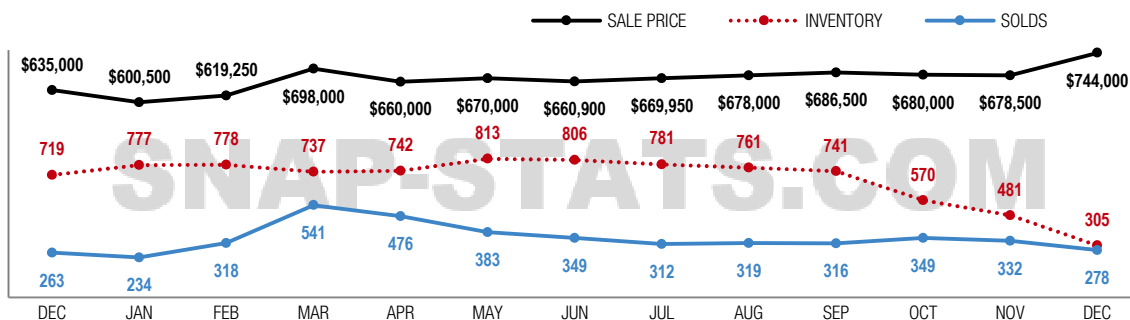
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	0	0	NA
Brentwood Park	67	60	90%
Buckingham Heights	0	0	NA
Burnaby Hospital	0	0	NA
Burnaby Lake	0	2	NA*
Cariboo	4	5	125%*
Capitol Hill	23	3	13%
Central	13	9	69%
Central Park	3	8	267%*
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	2	1	50%
Edmonds	14	20	143%*
Forest Glen	14	7	50%
Forest Hills	0	4	NA*
Garden Village	0	0	NA
Government Road	6	6	100%
Greentree Village	1	1	100%
Highgate	10	21	210%*
Metrotown	105	87	83%
Montecito	0	2	NA*
Oakdale	0	0	NA
Oaklands	2	3	150%*
Parkcrest	1	0	NA
Simon Fraser Hills	2	3	150%*
Simon Fraser University SFU	19	14	74%
South Slope	9	10	111%*
Sperling-Duthie	0	0	NA
Sullivan Heights	5	8	160%*
Suncrest	0	0	NA
The Crest	2	0	NA
Upper Deer Lake	0	0	NA
Vancouver Heights	3	3	100%
Westridge	0	0	NA
Willingdon Heights	0	1	NA*
TOTAL*	305	278	91%

Market Summary

- Market Type Indicator **BURNABY ATTACHED**: Sellers Market at 91% Sales Ratio average (9.1 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Capitol Hill, Forest Glen and 3 bedroom properties
- Sellers Best Bet** Selling homes in Central Park, Edmonds, Highgate, South Slope, Sullivan Heights and up to 1 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	0	1	NA*
1,000,001 - 1,250,000	8	3	38%
1,250,001 - 1,500,000	9	5	56%
1,500,001 - 1,750,000	2	7	350%*
1,750,001 - 2,000,000	4	3	75%
2,000,001 - 2,250,000	2	1	50%
2,250,001 - 2,500,000	5	0	NA
2,500,001 - 2,750,000	1	1	100%
2,750,001 - 3,000,000	2	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	35	21	60%

2 Bedrooms & Less	15	2	13%
3 to 4 Bedrooms	11	9	82%
5 to 6 Bedrooms	9	8	89%
7 Bedrooms & More	0	2	NA*
TOTAL*	35	21	60%

SnapStats®	November	December	Variance
Inventory	56	35	-38%
Solds	23	21	-9%
Sale Price	\$1,500,000	\$1,600,000	7%
Sale Price SQFT	\$600	\$682	14%
Sale to List Price Ratio	107%	114%	7%
Days on Market	8	7	-13%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

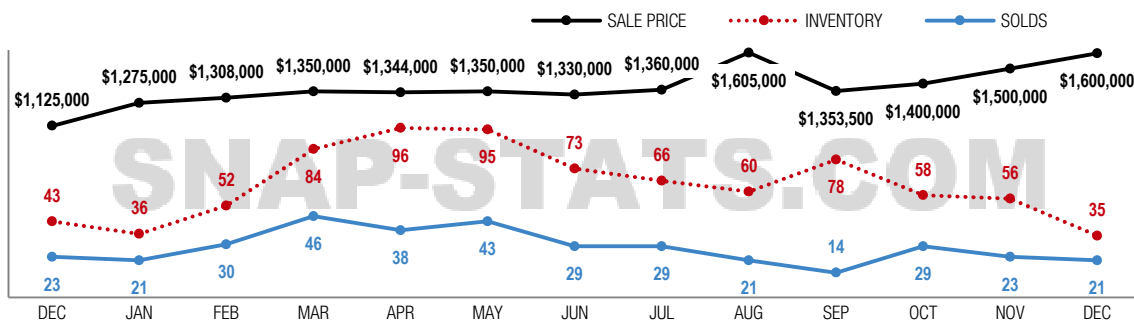
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	2	1	50%
Downtown	0	0	NA
Fraserview	0	0	NA
GlenBrooke North	2	3	150%*
Moody Park	1	0	NA
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	11	3	27%
Queens Park	0	2	NA*
Sapperton	5	1	20%
The Heights	10	4	40%
Uptown	2	3	150%*
West End	2	4	200%*
TOTAL*	35	21	60%

Market Summary

- Market Type Indicator **NEW WESTMINSTER DETACHED**: Sellers Market at 60% Sales Ratio average (6 in 10 homes selling rate)
- Homes are selling on average 14% above list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 56% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Queensborough and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in The Heights and 5 to 6 bedroom properties

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	0	2	NA*
300,001 – 400,000	8	11	138%*
400,001 – 500,000	11	16	145%*
500,001 – 600,000	17	29	171%*
600,001 – 700,000	10	18	180%*
700,001 – 800,000	15	18	120%*
800,001 – 900,000	9	9	100%
900,001 – 1,000,000	8	9	113%*
1,000,001 – 1,250,000	3	2	67%
1,250,001 – 1,500,000	1	1	100%
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	84	115	137%*

0 to 1 Bedroom	16	34	213%*
2 Bedrooms	59	60	102%*
3 Bedrooms	7	19	271%*
4 Bedrooms & Greater	2	2	100%
TOTAL*	84	115	137%*

SnapStats®	November	December	Variance
Inventory	188	84	-55%
Solds	152	115	-24%
Sale Price	\$598,950	\$600,000	0%
Sale Price SQFT	\$634	\$641	1%
Sale to List Price Ratio	101%	101%	0%
Days on Market	10	8	-20%

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Community CONDOS & TOWNHOMES

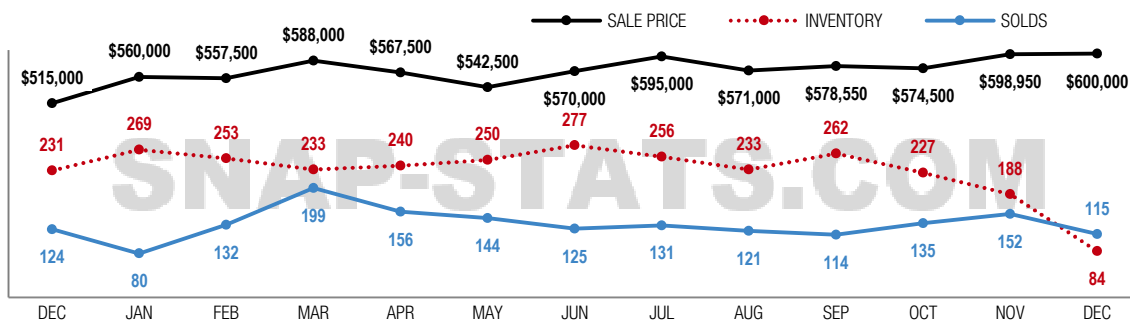
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	25	28	112%*
Fraserview	11	13	118%*
GlenBrooke North	1	5	500%*
Moody Park	0	0	NA
North Arm	0	0	NA
Quay	19	12	63%
Queensborough	6	17	283%*
Queens Park	0	0	NA
Sapperton	6	9	150%*
The Heights	0	0	NA
Uptown	16	30	188%*
West End	0	1	NA*
TOTAL*	84	115	137%*

Market Summary

- Market Type Indicator **NEW WESTMINSTER ATTACHED**: Sellers Market at 137% Sales Ratio average (13.7 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Quay and 2 bedroom properties
- Sellers Best Bet** Selling homes in Queensborough, Uptown and 3 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	1	1	100%
1,250,001 - 1,500,000	8	17	213%*
1,500,001 - 1,750,000	7	19	271%*
1,750,001 - 2,000,000	8	7	88%
2,000,001 - 2,250,000	6	4	67%
2,250,001 - 2,500,000	16	8	50%
2,500,001 - 2,750,000	14	2	14%
2,750,001 - 3,000,000	20	5	25%
3,000,001 - 3,500,000	15	3	20%
3,500,001 - 4,000,000	2	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	101	66	65%

2 Bedrooms & Less	9	2	22%
3 to 4 Bedrooms	39	27	69%
5 to 6 Bedrooms	34	23	68%
7 Bedrooms & More	19	14	74%
TOTAL*	101	66	65%

SnapStats®	November	December	Variance
Inventory	143	101	-29%
Solds	90	66	-27%
Sale Price	\$1,724,000	\$1,712,500	-1%
Sale Price SQFT	\$592	\$635	7%
Sale to List Price Ratio	101%	107%	6%
Days on Market	10	8	-20%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

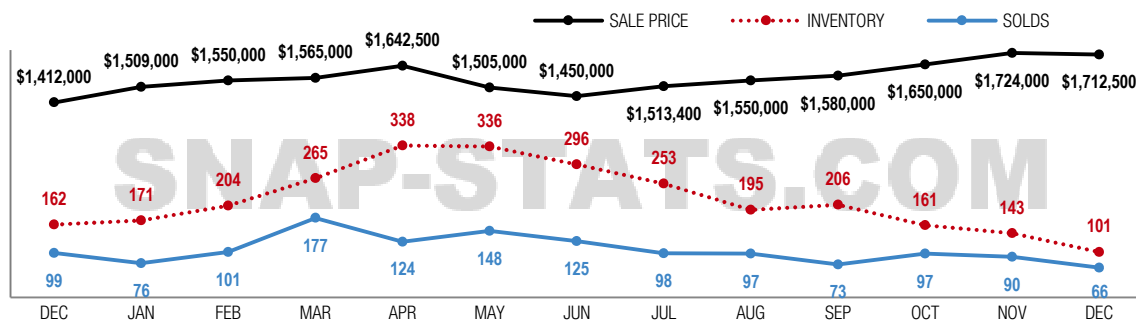
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	7	4	57%
Canyon Springs	0	2	NA*
Cape Horn	4	1	25%
Central Coquitlam	18	14	78%
Chineside	0	1	NA*
Coquitlam East	1	7	700%*
Coquitlam West	36	8	22%
Eagle Ridge	0	1	NA*
Harbour Chines	2	1	50%
Harbour Place	2	1	50%
Hockaday	0	1	NA*
Maillardville	11	4	36%
Meadow Brook	3	3	100%
New Horizons	1	2	200%*
North Coquitlam	1	0	NA
Park Ridge Estates	0	1	NA*
Ranch Park	6	2	33%
River Springs	0	1	NA*
Scott Creek	2	0	NA
Summitt View	1	2	200%*
Upper Eagle Ridge	0	2	NA*
Westwood Plateau	6	8	133%*
Westwood Summit	0	0	NA
TOTAL*	101	66	65%

Market Summary

- Market Type Indicator **COQUITLAM DETACHED**: Sellers Market at 65% Sales Ratio average (6.5 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.5 mil to \$2.75 mil, Coquitlam West, Maillardville and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Westwood Plateau and minimum 7 bedroom properties

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	3	NA*
400,001 – 500,000	5	9	180%*
500,001 – 600,000	8	26	325%*
600,001 – 700,000	19	28	147%*
700,001 – 800,000	11	28	255%*
800,001 – 900,000	20	14	70%
900,001 – 1,000,000	23	8	35%
1,000,001 – 1,250,000	7	11	157%*
1,250,001 – 1,500,000	9	8	89%
1,500,001 – 1,750,000	4	0	NA
1,750,001 – 2,000,000	2	1	50%
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	108	136	126%*

0 to 1 Bedroom	14	37	264%*
2 Bedrooms	64	72	113%*
3 Bedrooms	26	19	73%
4 Bedrooms & Greater	4	8	200%*
TOTAL*	108	136	126%*

SnapStats®	November	December	Variance
Inventory	176	108	-39%
Solds	189	136	-28%
Sale Price	\$682,000	\$713,950	5%
Sale Price SQFT	\$759	\$826	9%
Sale to List Price Ratio	99%	102%	3%
Days on Market	8	9	13%

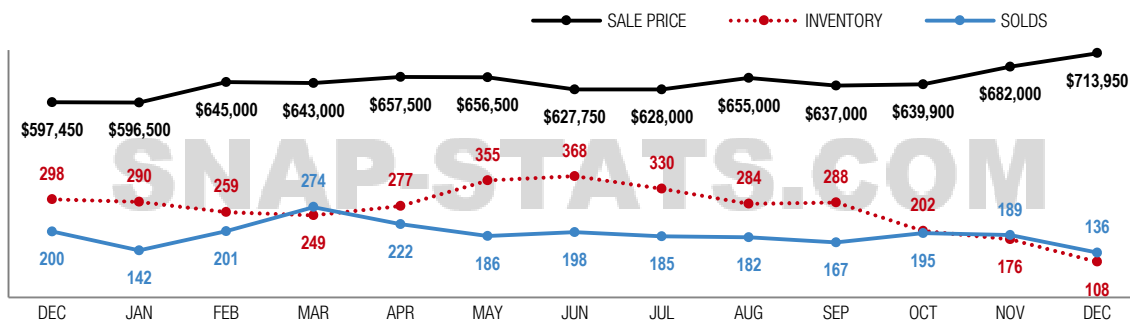
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **COQUITLAM ATTACHED**: Sellers Market at 126% Sales Ratio average (12.6 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** \$500,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Coquitlam West and 3 bedroom properties
- Sellers Best Bet** Selling homes in Burke Mountain, New Horizons, North Coquitlam, Westwood Plateau and up to 1 bedrooms

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	1	NA*
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	2	2	100%
1,250,001 - 1,500,000	6	13	217%*
1,500,001 - 1,750,000	8	6	75%
1,750,001 - 2,000,000	5	1	20%
2,000,001 - 2,250,000	0	2	NA*
2,250,001 - 2,500,000	0	1	NA*
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	0	1	NA*
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	22	27	123%*

2 Bedrooms & Less	2	2	100%
3 to 4 Bedrooms	11	12	109%*
5 to 6 Bedrooms	7	11	157%*
7 Bedrooms & More	2	2	100%
TOTAL*	22	27	123%*

SnapStats®	November	December	Variance
Inventory	40	22	-45%
Solds	34	27	-21%
Sale Price	\$1,465,000	\$1,480,000	1%
Sale Price SQFT	\$621	\$614	-1%
Sale to List Price Ratio	105%	106%	1%
Days on Market	8	9	13%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

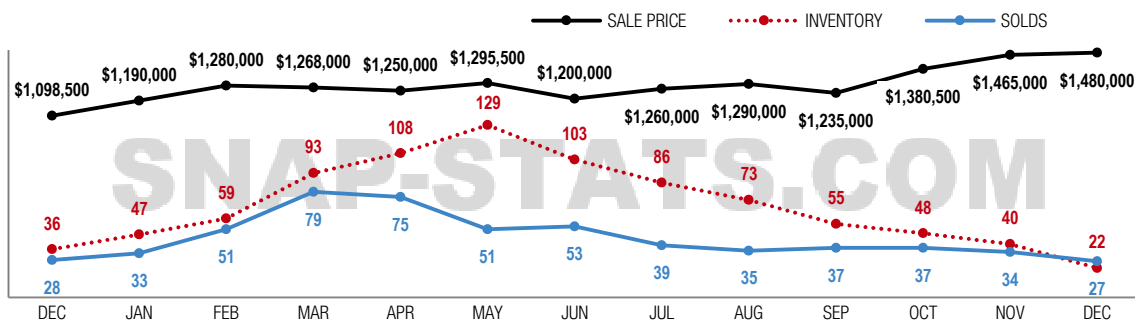
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	4	1	25%
Central Port Coquitlam	3	6	200%*
Citadel	1	4	400%*
Glenwood	4	5	125%*
Lincoln Park	2	1	50%
Lower Mary Hill	1	1	100%
Mary Hill	0	5	NA*
Oxford Heights	2	1	50%
Riverwood	0	2	NA*
Woodland Acres	5	1	20%
TOTAL*	22	27	123%*

Market Summary

- Market Type Indicator **PORT COQUITLAM DETACHED**: Sellers Market at 123% Sales Ratio average (12.3 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil and with 3 to 4 bedrooms
- Sellers Best Bet** Selling homes with 5 to 6 bedrooms

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Steve Birkic Personal Real Estate Corporation
Keller Williams Realty VanCentral
778.882.5700

stevebirkic.com
steve@stevebirkic.com



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	1	3	300%*
400,001 – 500,000	4	11	275%*
500,001 – 600,000	5	20	400%*
600,001 – 700,000	4	14	350%*
700,001 – 800,000	3	4	133%*
800,001 – 900,000	0	7	NA*
900,001 – 1,000,000	1	6	600%*
1,000,001 – 1,250,000	1	8	800%*
1,250,001 – 1,500,000	0	1	NA*
1,500,001 – 1,750,000	0	2	NA*
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	19	76	400%*

0 to 1 Bedroom	8	17	213%*
2 Bedrooms	7	37	529%*
3 Bedrooms	3	15	500%*
4 Bedrooms & Greater	1	7	700%*
TOTAL*	19	76	400%*

SnapStats®	November	December	Variance
Inventory	58	19	-67%
Solds	86	76	-12%
Sale Price	\$581,249	\$644,900	11%
Sale Price SQFT	\$659	\$657	0%
Sale to List Price Ratio	101%	106%	5%
Days on Market	8	7	-13%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

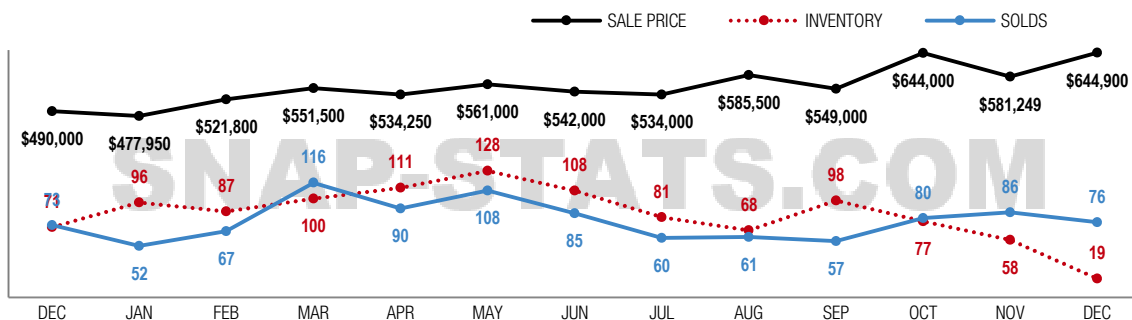
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	0	NA
Central Port Coquitlam	11	46	418%*
Citadel	0	4	NA*
Glenwood	7	11	157%*
Lincoln Park	0	1	NA*
Lower Mary Hill	0	0	NA
Mary Hill	0	4	NA*
Oxford Heights	1	1	100%
Riverwood	0	9	NA*
Woodland Acres	0	0	NA
TOTAL*	19	76	400%*

Market Summary

- Market Type Indicator **PORT COQUITLAM ATTACHED**: Sellers Market at 400% Sales Ratio average (40 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$500,000, Glenwood and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Central Port Coquitlam and minimum 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Keller Williams Realty VanCentral
778.882.5700

stevebirkic.com
steve@stevebirkic.com



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	1	NA*
1,250,001 - 1,500,000	4	1	25%
1,500,001 - 1,750,000	3	2	67%
1,750,001 - 2,000,000	5	1	20%
2,000,001 - 2,250,000	5	0	NA
2,250,001 - 2,500,000	1	1	100%
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	3	0	NA
3,000,001 - 3,500,000	4	0	NA
3,500,001 - 4,000,000	3	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	31	6	19%

2 Bedrooms & Less	1	1	100%
3 to 4 Bedrooms	13	4	31%
5 to 6 Bedrooms	16	1	6%
7 Bedrooms & More	1	0	NA
TOTAL*	31	6	19%

SnapStats®	November	December	Variance
Inventory	34	31	-9%
Solds	9	6	-33%
Sale Price	\$2,010,000	\$1,598,000	-20%
Sale Price SQFT	\$692	\$517	-25%
Sale to List Price Ratio	101%	103%	2%
Days on Market	14	7	-50%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

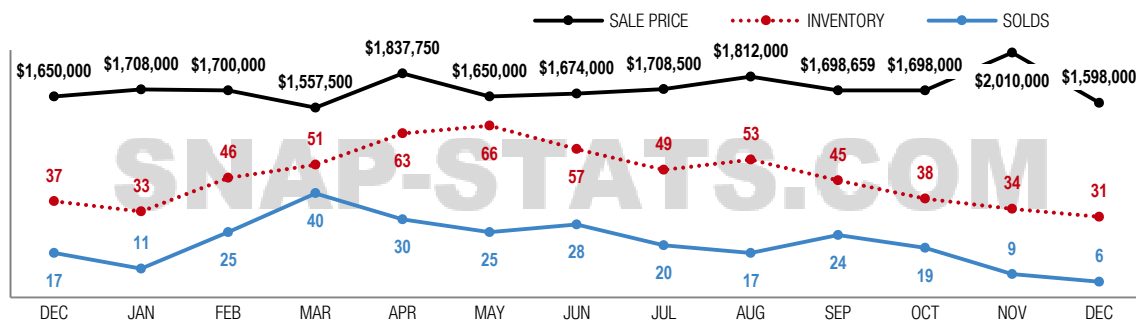
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	4	1	25%
Barber Street	1	0	NA
Belcarra	1	0	NA
College Park	9	0	NA
Glenayre	0	1	NA*
Heritage Mountain	0	1	NA*
Heritage Woods	1	1	100%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	3	1	33%
Port Moody Centre	12	1	8%
TOTAL*	31	6	19%

Market Summary

- Market Type Indicator **PORT MOODY DETACHED**: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** Insufficient data but with 2 sales price band of \$1.5 mil to \$1.75 mil
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Insufficient data

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13 Month Market Trend



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Steve Birkic Personal Real Estate Corporation
Keller Williams Realty VanCentral
778.882.5700

stevebirkic.com
steve@stevebirkic.com



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	3	NA*
500,001 – 600,000	2	2	100%
600,001 – 700,000	8	9	113%*
700,001 – 800,000	5	7	140%*
800,001 – 900,000	5	9	180%*
900,001 – 1,000,000	1	8	800%*
1,000,001 – 1,250,000	3	3	100%
1,250,001 – 1,500,000	0	3	NA*
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	26	44	169%*

0 to 1 Bedroom	4	5	125%*
2 Bedrooms	15	31	207%*
3 Bedrooms	7	6	86%
4 Bedrooms & Greater	0	2	NA*
TOTAL*	26	44	169%*

SnapStats®	November	December	Variance
Inventory	62	26	-58%
Solds	48	44	-8%
Sale Price	\$773,500	\$817,500	6%
Sale Price SQFT	\$717	\$814	14%
Sale to List Price Ratio	102%	104%	2%
Days on Market	9	8	-11%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

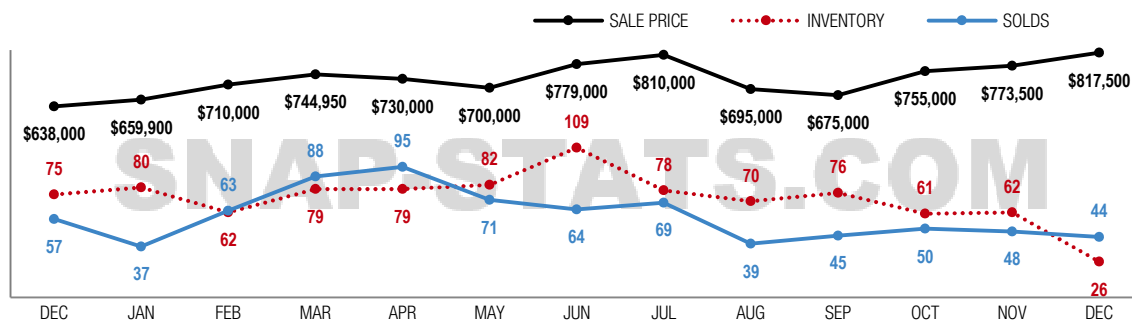
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	4	5	125%*
Glenayre	0	0	NA
Heritage Mountain	0	1	NA*
Heritage Woods	0	1	NA*
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	3	9	300%*
Port Moody Centre	19	28	147%*
TOTAL*	26	44	169%*

Market Summary

- Market Type Indicator **PORT MOODY ATTACHED**: Sellers Market at 169% Sales Ratio average (16.9 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band** \$900,000 to \$1 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000 and Port Moody Centre
- Sellers Best Bet** Selling homes in North Shore and 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Steve Birkic Personal Real Estate Corporation
Keller Williams Realty VanCentral
778.882.5700

stevebirkic.com
steve@stevebirkic.com



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	1	NA*
1,000,001 - 1,250,000	1	2	200%*
1,250,001 - 1,500,000	1	3	300%*
1,500,001 - 1,750,000	1	7	700%*
1,750,001 - 2,000,000	0	1	NA*
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	4	14	350%*

2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	2	10	500%*
5 to 6 Bedrooms	1	4	400%*
7 Bedrooms & More	1	0	NA
TOTAL*	4	14	350%*

SnapStats®	November	December	Variance
Inventory	10	4	-60%
Solds	10	14	40%
Sale Price	\$1,262,000	\$1,506,250	19%
Sale Price SQFT	\$453	\$625	38%
Sale to List Price Ratio	103%	112%	9%
Days on Market	7	8	14%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

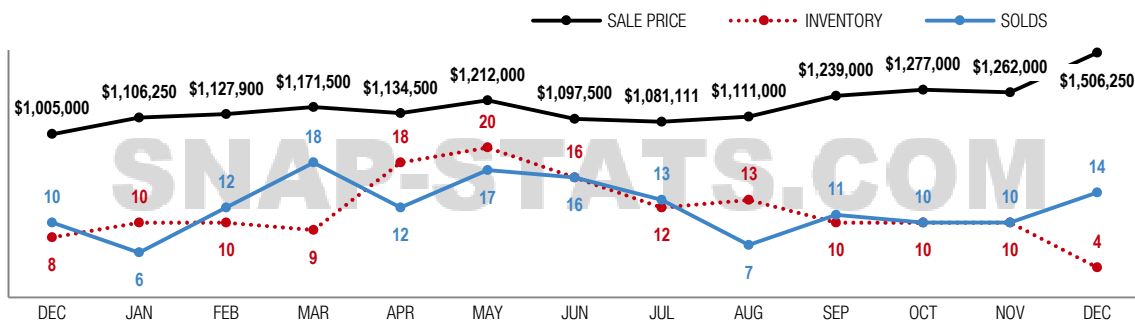
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	1	6	600%*
Mid Meadows	1	3	300%*
North Meadows	1	0	NA
South Meadows	1	5	500%*
West Meadows	0	0	NA
TOTAL*	4	14	350%*

Market Summary

- Market Type Indicator **PITT MEADOWS DETACHED**: Sellers Market at 350% Sales Ratio average (35 in 10 homes selling rate)
- Homes are selling on average 12% above list price
- Most Active Price Band** Insufficient data but with 7 sales price band of \$1.5 mil to \$1.75 mil
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Insufficient data

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Keller Williams Realty VanCentral
778.882.5700

stevebirkic.com
steve@stevebirkic.com



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	2	200%*
500,001 – 600,000	0	3	NA*
600,001 – 700,000	2	2	100%
700,001 – 800,000	1	4	400%*
800,001 – 900,000	0	2	NA*
900,001 – 1,000,000	3	0	NA
1,000,001 – 1,250,000	2	2	100%
1,250,001 – 1,500,000	1	1	100%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	10	16	160%*

0 to 1 Bedroom	1	2	200%*
2 Bedrooms	2	8	400%*
3 Bedrooms	5	4	80%
4 Bedrooms & Greater	2	2	100%
TOTAL*	10	16	160%*

SnapStats®	November	December	Variance
Inventory	16	10	-38%
Solds	19	16	-16%
Sale Price	\$590,000	\$712,500	21%
Sale Price SQFT	\$517	\$560	8%
Sale to List Price Ratio	107%	109%	2%
Days on Market	7	7	0%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

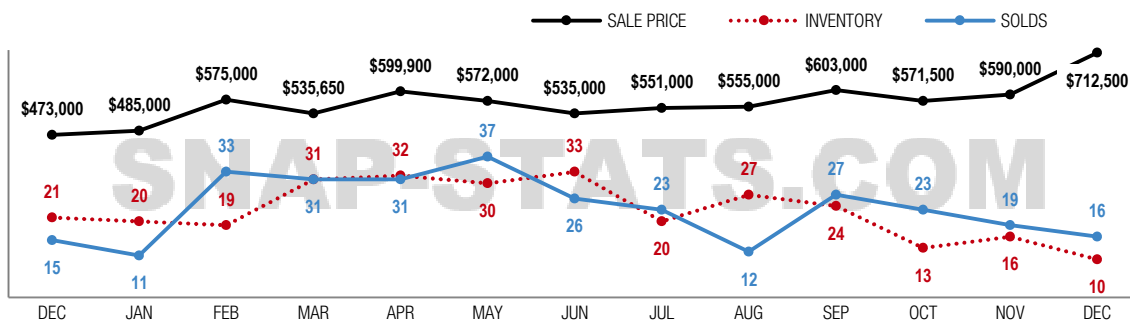
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	1	4	400%*
Mid Meadows	2	4	200%*
North Meadows	1	3	300%*
South Meadows	6	5	83%
West Meadows	0	0	NA
TOTAL*	10	16	160%*

Market Summary

- Market Type Indicator **PITT MEADOWS ATTACHED**: Sellers Market at 160% Sales Ratio average (16 in 10 homes selling rate)
- Homes are selling on average 9% above list price
- Most Active Price Band** Insufficient data but with 4 sales price band of \$700,000 to \$800,000
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Insufficient data

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13 Month Market Trend



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Keller Williams Realty VanCentral
778.882.5700

stevebirkic.com
steve@stevebirkic.com



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	1	4	400%*
900,001 - 1,000,000	2	2	100%
1,000,001 - 1,250,000	4	13	325%*
1,250,001 - 1,500,000	5	37	740%*
1,500,001 - 1,750,000	8	13	163%*
1,750,001 - 2,000,000	5	5	100%
2,000,001 - 2,250,000	1	1	100%
2,250,001 - 2,500,000	7	1	14%
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	3	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	39	76	195%*

2 Bedrooms & Less	4	7	175%*
3 to 4 Bedrooms	18	39	217%*
5 to 6 Bedrooms	16	27	169%*
7 Bedrooms & More	1	3	300%*
TOTAL*	39	76	195%*

SnapStats®	November	December	Variance
Inventory	82	39	-52%
Solds	90	76	-16%
Sale Price	\$1,315,000	\$1,335,000	2%
Sale Price SQFT	\$548	\$558	2%
Sale to List Price Ratio	110%	111%	1%
Days on Market	8	7	-13%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

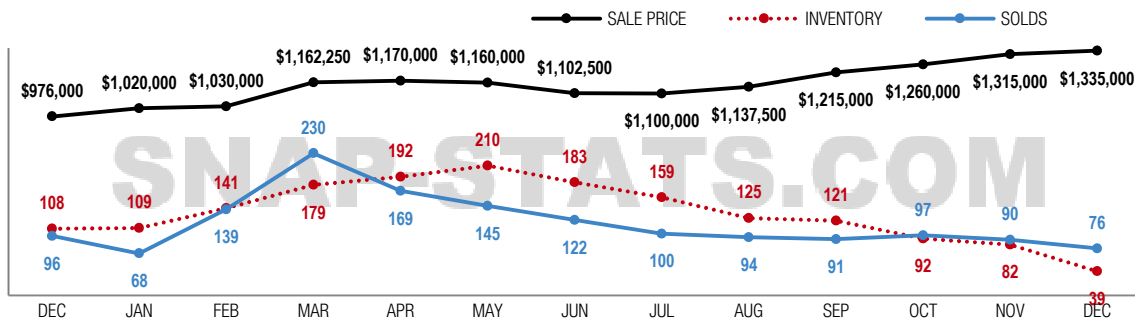
SnapStats®	Inventory	Sales	Sales Ratio
Albion	7	6	86%
Cottonwood	4	5	125%*
East Central	6	15	250%*
North	0	1	NA*
Northeast	1	0	NA
Northwest	0	6	NA*
Silver Valley	2	8	400%*
Southwest	8	10	125%*
Thornhill	2	3	150%*
Websters Corners	2	3	150%*
West Central	6	17	283%*
Whonnock	1	2	200%*
TOTAL*	39	76	195%*

Market Summary

- Market Type Indicator **MAPLE RIDGE DETACHED**: Sellers Market at 195% Sales Ratio average (19.5 in 10 homes selling rate)
- Homes are selling on average 11% above list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Southwest and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in East Central, Silver Valley, West Central and 3 to 4 bedroom properties

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13 Month Market Trend



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stevebirkic.com
steve@stevebirkic.com



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	2	0	NA
300,001 – 400,000	1	5	500%*
400,001 – 500,000	15	15	100%
500,001 – 600,000	7	15	214%*
600,001 – 700,000	8	5	63%
700,001 – 800,000	10	13	130%*
800,001 – 900,000	5	10	200%*
900,001 – 1,000,000	1	3	300%*
1,000,001 – 1,250,000	2	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	51	66	129%*

0 to 1 Bedroom	12	15	125%*
2 Bedrooms	25	27	108%*
3 Bedrooms	11	19	173%*
4 Bedrooms & Greater	3	5	167%*
TOTAL*	51	66	129%*

SnapStats®	November	December	Variance
Inventory	72	51	-29%
Solds	87	66	-24%
Sale Price	\$605,000	\$587,900	-3%
Sale Price SQFT	\$488	\$528	8%
Sale to List Price Ratio	101%	100%	-1%
Days on Market	8	8	0%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

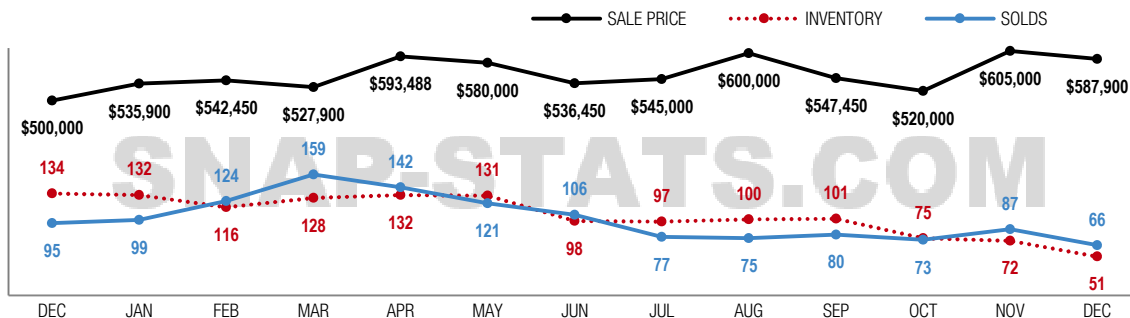
SnapStats®	Inventory	Sales	Sales Ratio
Albion	0	1	NA*
Cottonwood	1	5	500%*
East Central	26	31	119%*
North	2	0	NA
Northeast	0	0	NA
Northwest	0	2	NA*
Silver Valley	0	3	NA*
Southwest	6	2	33%
Thornhill	0	1	NA*
Websters Corners	0	0	NA
West Central	16	21	131%*
Whonnock	0	0	NA
TOTAL*	51	66	129%*

Market Summary

- Market Type Indicator **MAPLE RIDGE ATTACHED**: Sellers Market at 129% Sales Ratio average (12.9 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$500,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, East Central and 2 bedroom properties
- Sellers Best Bet** Selling homes in West Central and 3 bedroom properties

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steve@stevebirkic.com

