### Everything you need to know about your Real Estate Market Today!

Compliments of:

stevebirkic.com

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# SnapStats<sup>®</sup> November 2021 Produced & Published by SnapStats® Publishing Co. info@snap-stats.com | snap-stats.com Burnaby New Westminster Coquitlam Port Coquitlam Port Moody Pitt Meadows Maple Ridge



## BURNABY

### NOVEMBER 2021

### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	0	1	NA*
1,250,001 - 1,500,000	12	5	42%
1,500,001 - 1,750,000	28	24	86%
1,750,001 - 2,000,000	36	20	56%
2,000,001 - 2,250,000	13	11	85%
2,250,001 - 2,500,000	27	8	30%
2,500,001 - 2,750,000	17	7	41%
2,750,001 - 3,000,000	14	6	43%
3,000,001 - 3,500,000	19	5	26%
3,500,001 - 4,000,000	13	1	8%
4,000,001 - 4,500,000	3	1	33%
4,500,001 - 5,000,000	3	1	33%
5,000,001 - 5,500,000	1	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	2	0	NA
TOTAL*	189	90	48%
2 Bedrooms & Less	11	4	36%
3 to 4 Bedrooms	46	27	59%
5 to 6 Bedrooms	76	38	50%
7 Bedrooms & More	56	21	38%
TOTAL*	189	90	48%

SnapStats®	October	November	Variance
Inventory	212	189	-11%
Solds	96	90	-6%
Sale Price	\$1,786,000	\$1,954,000	9%
Sale Price SQFT	\$664	\$708	7%
Sale to List Price Ratio	102%	103%	1%
Days on Market	12	13	8%

#### Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	4	0	NA
Brentwood Park	2	1	50%
Buckingham Heights	4	1	25%
Burnaby Hospital	9	4	44%
Burnaby Lake	5	2	40%
Cariboo	0	0	NA
Capitol Hill	14	3	21%
Central	1	0	NA
Central Park	2	5	250%*
Deer Lake	8	4	50%
Deer Lake Place	3	3	100%
East Burnaby	5	3	60%
Edmonds	8	1	13%
Forest Glen	8	5	63%
Forest Hills	1	1	100%
Garden Village	5	4	80%
Government Road	6	4	67%
Greentree Village	2	1	50%
Highgate	4	1	25%
Metrotown	9	3	33%
Montecito	3	2	67%
Oakdale	3	1	33%
Oaklands	0	0	NA
Parkcrest	10	3	30%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	3	1	33%
South Slope	16	11	69%
Sperling-Duthie	10	9	90%
Sullivan Heights	4	0	NA
Suncrest	5	2	40%
The Crest	3	0	NA
Upper Deer Lake	10	9	90%
Vancouver Heights	2	2	100%
Westridge	9	3	33%
Willingdon Heights	11	1	9%
TOTAL*	189	90	48%

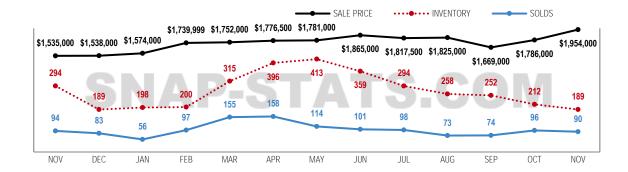
<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator BURNABY DETACHED: Sellers Market at 48% Sales Ratio average (4.8 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band\*\* \$1.5 mil to \$1.75 mil with average 86% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$3.5 mil to \$4 mil, Edmonds, Willingdon Heights and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Sperling-Duthie, Upper Deer Lake and 3 to 4 bedroom properties

  \*\*With minimum inventory of 10 in most instances

#### 13 Month Market Trend



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## BURNABY

### NOVEMBER 2021

### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	1	NA*
300,001 - 400,000	9	5	56%
400,001 – 500,000	36	33	92%
500,001 - 600,000	73	59	81%
600,001 – 700,000	61	81	133%*
700,001 – 800,000	73	53	73%
800,001 – 900,000	75	43	57%
900,001 - 1,000,000	60	24	40%
1,000,001 — 1,250,000	48	24	50%
1,250,001 - 1,500,000	25	7	28%
1,500,001 – 1,750,000	15	1	7%
1,750,001 – 2,000,000	4	1	25%
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	481	332	69%
0 to 1 Bedroom	88	81	92%
2 Bedrooms	328	203	62%
3 Bedrooms	58	42	72%
4 Bedrooms & Greater	7	6	86%
TOTAL*	481	332	69%

SnapStats®	October	November	Variance	
Inventory	570	481	-16%	
Solds	349	332	-5%	
Sale Price	\$680,000	\$678,500	0%	
Sale Price SQFT	\$762	\$765	0%	
Sale to List Price Ratio	100%	100%	0%	
Days on Market	16	13	-19%	

#### Community CONDOS & TOWNHOMES

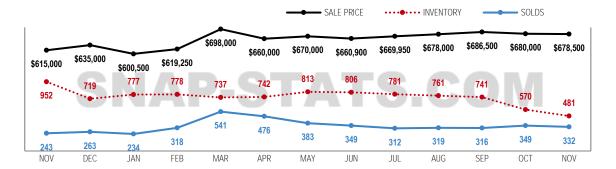
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	0	0	NA
Brentwood Park	115	58	50%
Buckingham Heights	0	0	NA
Burnaby Hospital	0	3	NA*
Burnaby Lake	2	2	100%
Cariboo	9	6	67%
Capitol Hill	7	5	71%
Central	22	17	77%
Central Park	12	7	58%
Deer Lake	1	0	NA
Deer Lake Place	0	0	NA
East Burnaby	3	1	33%
Edmonds	20	19	95%
Forest Glen	17	10	59%
Forest Hills	4	2	50%
Garden Village	0	0	NA
Government Road	10	11	110%*
Greentree Village	0	1	NA*
Highgate	31	29	94%
Metrotown	151	83	55%
Montecito	1	3	300%*
Oakdale	0	0	NA
Oaklands	3	4	133%*
Parkcrest	1	0	NA
Simon Fraser Hills	4	1	25%
Simon Fraser University SFU	40	20	50%
South Slope	14	22	157%*
Sperling-Duthie	0	1	NA*
Sullivan Heights	7	12	171%*
Suncrest	0	0	NA
The Crest	1	3	300%*
Upper Deer Lake	0	0	NA
Vancouver Heights	5	4	80%
Westridge	0	1	NA*
Willingdon Heights	1	7	700%*
TOTAL*	481	332	69%

<sup>\*</sup>Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator BURNABY ATTACHED: Sellers Market at 69% Sales Ratio average (6.9 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Brentwood Park, Central Park, Forest Glen, Metrotown and SFU
- Sellers Best Bet\*\* Selling homes in Government Road, South Slope, Sullivan Heights and up to 1 bedroom properties
   "With minimum inventory of 10 in most instances

#### 13 Month Market Trend



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## NEW WESTMINSTER

### NOVEMBER 2021

#### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	2	2	100%
1,000,001 - 1,250,000	9	3	33%
1,250,001 - 1,500,000	17	7	41%
1,500,001 - 1,750,000	6	7	117%*
1,750,001 - 2,000,000	8	1	13%
2,000,001 - 2,250,000	1	1	100%
2,250,001 - 2,500,000	5	2	40%
2,500,001 - 2,750,000	2	0	NA
2,750,001 - 3,000,000	2	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	2	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	56	23	41%
2 Bedrooms & Less	15	1	7%
3 to 4 Bedrooms	21	11	52%
5 to 6 Bedrooms	17	7	41%
7 Bedrooms & More	3	4	133%*
TOTAL*	56	23	41%

Community	DETACHED HOUSES
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	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	4	1	25%
Downtown	0	0	NA
Fraserview	0	0	NA
GlenBrooke North	4	5	125%*
Moody Park	1	2	200%*
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	16	3	19%
Queens Park	1	3	300%*
Sapperton	8	5	63%
The Heights	12	2	17%
Uptown	6	2	33%
West End	4	0	NA
TOTAL*	56	23	41%

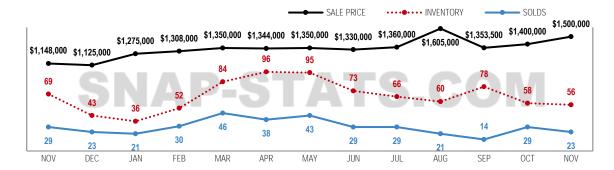
SnapStats®	October	November	Variance
Inventory	58	56	-3%
Solds	29	23	-21%
Sale Price	\$1,400,000	\$1,500,000	7%
Sale Price SQFT	\$536	\$600	12%
Sale to List Price Ratio	100%	107%	7%
Days on Market	10	8	-20%

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator NEW WESTMINSTER DETACHED: Sellers Market at 41% Sales Ratio average (4.1 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 41% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Queensborough, The Heights and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Sapperton and 3 to 4 bedroom properties

#### 13 Month Market Trend



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<sup>\*\*</sup>With minimum inventory of 10 in most instances



## NEW WESTMINSTER

### NOVEMBER 2021

### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	2	2	100%
300,001 - 400,000	16	10	63%
400,001 - 500,000	22	32	145%*
500,001 - 600,000	39	34	87%
600,001 – 700,000	22	28	127%*
700,001 – 800,000	29	19	66%
800,001 - 900,000	34	15	44%
900,001 – 1,000,000	10	3	30%
1,000,001 – 1,250,000	8	5	63%
1,250,001 – 1,500,000	5	4	80%
1,500,001 — 1,750,000	1	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	188	152	81%
0 to 1 Bedroom	38	44	116%*
2 Bedrooms	121	85	70%
3 Bedrooms	27	19	70%
4 Bedrooms & Greater	2	4	200%*
TOTAL*	188	152	81%

Community	CONDOS &	TOWNHOMES
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SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	72	33	46%
Fraserview	19	15	79%
GlenBrooke North	5	6	120%*
Moody Park	0	0	NA
North Arm	0	0	NA
Quay	27	28	104%*
Queensborough	12	20	167%*
Queens Park	0	0	NA
Sapperton	11	8	73%
The Heights	1	0	NA
Uptown	40	42	105%*
West End	1	0	NA
TOTAL*	188	152	81%

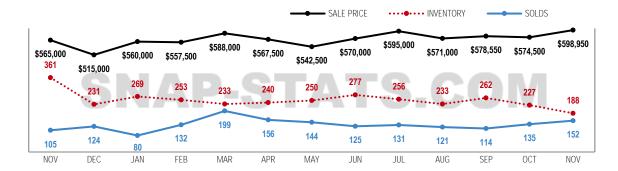
SnapStats®	October	November	Variance
Inventory	227	188	-17%
Solds	135	152	13%
Sale Price	\$574,500	\$598,950	4%
Sale Price SQFT	\$616	\$634	3%
Sale to List Price Ratio	99%	101%	2%
Days on Market	9	10	11%

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers Market at 81% Sales Ratio average (8.1 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Downtown and 2 to 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Quay, Queensborough, Uptown and up to 1 bedroom properties
   \*\*With minimum inventory of 10 in most instances

#### 13 Month Market Trend



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## COQUITLAM

### NOVEMBER 2021

#### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	4	5	125%*
1,250,001 - 1,500,000	20	19	95%
1,500,001 – 1,750,000	13	24	185%*
1,750,001 - 2,000,000	10	18	180%*
2,000,001 - 2,250,000	6	10	167%*
2,250,001 - 2,500,000	22	8	36%
2,500,001 - 2,750,000	12	2	17%
2,750,001 - 3,000,000	26	4	15%
3,000,001 - 3,500,000	24	0	NA
3,500,001 - 4,000,000	2	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	143	90	63%
2 Bedrooms & Less	12	3	25%
3 to 4 Bedrooms	55	29	53%
5 to 6 Bedrooms	51	42	82%
7 Bedrooms & More	25	16	64%
TOTAL*	143	90	63%

SnapStats®	October	November	Variance
Inventory	161	143	-11%
Solds	97	90	-7%
Sale Price	\$1,650,000	\$1,724,000	4%
Sale Price SQFT	\$545	\$592	9%
Sale to List Price Ratio	103%	101%	-2%
Days on Market	8	10	25%

#### Community DETACHED HOUSES

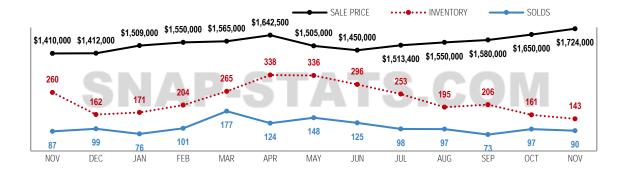
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	6	9	150%*
Canyon Springs	0	1	NA*
Cape Horn	4	3	75%
Central Coquitlam	24	19	79%
Chineside	1	2	200%*
Coquitlam East	5	3	60%
Coquitlam West	53	12	23%
Eagle Ridge	1	3	300%*
Harbour Chines	3	1	33%
Harbour Place	2	0	NA
Hockaday	1	2	200%*
Maillardville	15	6	40%
Meadow Brook	2	3	150%*
New Horizons	4	2	50%
North Coquitlam	1	0	NA
Park Ridge Estates	1	0	NA
Ranch Park	4	3	75%
River Springs	1	4	400%*
Scott Creek	0	2	NA*
Summitt View	2	2	100%
Upper Eagle Ridge	1	1	100%
Westwood Plateau	12	12	100%
Westwood Summit	0	0	NA
TOTAL*	143	90	63%

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator COQUITLAM DETACHED: Sellers Market at 63% Sales Ratio average (6.3 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$1.5 mil to \$2.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.5 mil to \$2.75 mil, Coquiltlam West, Maillardville and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Burke Mountain, Westwood Plateau and 5 to 6 bedroom properties
   \*\*With minimum inventory of 10 in most instances

#### 13 Month Market Trend



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## COQUITLAM

### NOVEMBER 2021

### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	4	3	75%
400,001 - 500,000	15	19	127%*
500,001 - 600,000	27	43	159%*
600,001 – 700,000	33	37	112%*
700,001 - 800,000	25	30	120%*
800,001 – 900,000	26	14	54%
900,001 – 1,000,000	15	17	113%*
1,000,001 — 1,250,000	15	20	133%*
1,250,001 – 1,500,000	11	6	55%
1,500,001 — 1,750,000	3	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	176	189	107%*
			10.10/#
0 to 1 Bedroom	38	47	124%*
2 Bedrooms	98	88	90%
3 Bedrooms	29	41	141%*
4 Bedrooms & Greater	11	13	118%*
TOTAL*	176	189	107%*

TUTAL	1/0	189	107%
SnapStats®	October	November	Variance
Inventory	202	176	-13%
Solds	195	189	-3%
Sale Price	\$639,900	\$682,000	7%
Sale Price SQFT	\$696	\$759	9%
Sale to List Price Ratio	102%	99%	-3%
5 11 1 1	4.0		0.007

#### Community CONDOS & TOWNHOMES

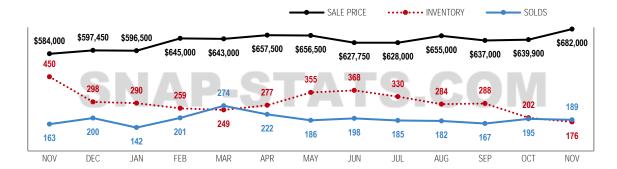
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	10	19	190%*
Canyon Springs	2	5	250%*
Cape Horn	0	0	NA
Central Coquitlam	6	9	150%*
Chineside	0	0	NA
Coquitlam East	2	1	50%
Coquitlam West	102	61	60%
Eagle Ridge	0	5	NA*
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	0	0	NA
Maillardville	4	2	50%
Meadow Brook	0	0	NA
New Horizons	6	15	250%*
North Coquitlam	32	58	181%*
Park Ridge Estates	0	0	NA
Ranch Park	0	0	NA
River Springs	0	0	NA
Scott Creek	0	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	0	0	NA
Westwood Plateau	12	14	117%*
Westwood Summit	0	0	NA
TOTAL*	176	189	107%*

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator COQUITLAM ATTACHED: Sellers Market at 107% Sales Ratio average (10.7 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Coquitlam West and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Burke Mountain, Central Coquitlam, New Horizons, North Coquitlam and Westwood Plateau
   \*\*With minimum inventory of 10 in most instances

#### 13 Month Market Trend



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#### Price Band & Bedroom DETACHED HOUSES

\$0 - 700,000	)	0	
		0	NA
700,001 - 800,000 1		0	NA
800,001 – 900,000		0	NA
900,001 - 1,000,000		0	NA
1,000,001 – 1,250,000 4		3	75%
1,250,001 – 1,500,000 1		21	117%*
1,500,001 – 1,750,000 7	1		114%*
1,750,001 – 2,000,000 6		1	17%
2,000,001 - 2,250,000 C	)	1	NA*
2,250,001 - 2,500,000 1		0	NA
2,500,001 - 2,750,000 C	)	0	NA
2,750,001 - 3,000,000	)	0	NA
3,000,001 - 3,500,000 C	)	0	NA
3,500,001 - 4,000,000 2	)	0	NA
4,000,001 - 4,500,000 C	)	0	NA
4,500,001 - 5,000,000 C	)	0	NA
5,000,001 - 5,500,000 1		0	NA
5,500,001 - 6,000,000	)	0	NA
6,000,001 - 6,500,000 C	)	0	NA
6,500,001 - 7,000,000 C	)	0	NA
7,000,001 & Greater C		0	NA
TOTAL* 4	10	34	85%
2 Bedrooms & Less 3	3	0	NA
			95%
	5	13	87%
7 Bedrooms & More 2		2	100%
TOTAL* 4	10	34	85%

SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	4	2	50%
Central Port Coquitlam	6	2	33%
Citadel	4	1	25%
Glenwood	7	7	100%
Lincoln Park	3	2	67%
Lower Mary Hill	1	6	600%*
Mary Hill	6	6	100%
Oxford Heights	3	3	100%
Riverwood	2	2	100%
Woodland Acres	4	3	75%
TOTAL*	40	34	85%

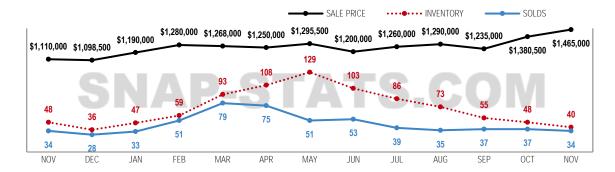
SnapStats®	October	November	Variance
Inventory	48	40	-17%
Solds	37	34	-8%
Sale Price	\$1,380,500	\$1,465,000	6%
Sale Price SQFT	\$593	\$621	5%
Sale to List Price Ratio	102%	105%	3%
Days on Market	8	8	0%

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PORT COQUITLAM DETACHED: Sellers Market at 85% Sales Ratio average (8.5 in 10 homes selling rate)
- Homes are selling on average 5% above list price
- Most Active Price Band\*\* \$1.25 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Insufficient data but homes with 5 to 6 bedrooms
- Sellers Best Bet\*\* Selling homes with 3 to 4 bedrooms

#### 13 Month Market Trend



#### Compliments of...

Steve Birkic Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700



<sup>\*\*</sup>With minimum inventory of 10 in most instances



#### Price Band & Bedroom CONDOS & TOWNHOMES

		0.1	0.1.0.11
SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 - 400,000	5	5	100%
400,001 - 500,000	11	20	182%*
500,001 - 600,000	14	22	157%*
600,001 - 700,000	10	15	150%*
700,001 - 800,000	5	6	120%*
800,001 - 900,000	4	8	200%*
900,001 - 1,000,000	2	5	250%*
1,000,001 - 1,250,000	4	5	125%*
1,250,001 - 1,500,000	1	0	NA
1,500,001 - 1,750,000	2	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	58	86	148%*
0 to 1 Bedroom	19	24	126%*
2 Bedrooms	23	40	174%*
3 Bedrooms	11	15	136%*
4 Bedrooms & Greater	5	7	140%*
TOTAL*	58	86	148%*
	- 0		

Community	CONDOS &	TOWNHOMES
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SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	0	NA
Central Port Coquitlam	41	53	129%*
Citadel	3	4	133%*
Glenwood	7	14	200%*
Lincoln Park	1	1	100%
Lower Mary Hill	0	0	NA
Mary Hill	1	1	100%
Oxford Heights	2	1	50%
Riverwood	3	12	400%*
Woodland Acres	0	0	NA
TOTAL*	58	86	148%*

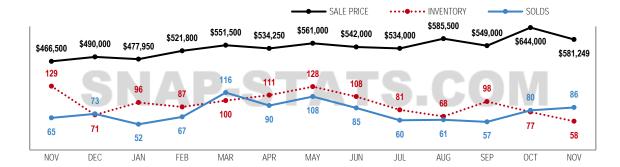
SnapStats®	October	November	Variance
Inventory	77	58	-25%
Solds	80	86	8%
Sale Price	\$644,000	\$581,249	-10%
Sale Price SQFT	\$621	\$659	6%
Sale to List Price Ratio	101%	101%	0%
Days on Market	8	8	0%

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator PORT COQUITLAM ATTACHED: Sellers Market at 148% Sales Ratio average (14.8 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$800,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Selling homes in Central Port Coguitlam, Glenwood, Riverwood and up to 3 bedroom properties \*\*With minimum inventory of 10 in most instances

#### 13 Month Market Trend



#### Compliments of...

Steve Birkic Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700



#### Price Band & Bedroom DETACHED HOUSES

\$0 - 700,000	SnapStats®	Inventory	Sales	Sales Ratio
800,001 - 900,000       0       NA         900,001 - 1,000,000       0       NA         1,000,001 - 1,250,000       1       0       NA         1,250,001 - 1,500,000       6       0       NA         1,500,001 - 1,750,000       2       2       100%         1,750,001 - 2,000,000       4       2       50%         2,000,001 - 2,250,000       5       1       20%         2,250,001 - 2,500,000       1       3       300%*         2,500,001 - 2,750,000       1       0       NA         2,750,001 - 3,000,000       3       1       33%         3,000,001 - 3,500,000       2       0       NA         4,500,001 - 4,500,000       2       0       NA         4,500,001 - 5,000,000       1       0       NA         5,500,001 - 5,500,000       0       0       NA         5,500,001 - 6,500,000       0       0       NA         6,500,001 - 7,000,000       1       0       NA         7,000,001 & Greater       0       NA         7000,001 & Greater       0       NA         10 A Bedrooms       13       4       31%         10 A Bedrooms       16	\$0 - 700,000	0	0	NA
900,001 - 1,000,000 0 NA 1,000,001 - 1,250,000 1 0 NA 1,250,001 - 1,500,000 6 0 NA 1,500,001 - 1,750,000 2 2 100% 1,750,001 - 2,000,000 4 2 50% 2,000,001 - 2,550,000 5 1 20% 2,250,001 - 2,500,000 1 3 300%* 2,500,001 - 2,750,000 1 0 NA 2,750,001 - 3,000,000 3 1 33% 3,000,001 - 3,500,000 2 0 NA 3,500,001 - 4,500,000 2 0 NA 4,000,001 - 4,500,000 2 0 NA 4,500,001 - 5,500,000 1 0 NA 5,500,001 - 5,500,000 0 NA 6,500,001 - 6,000,000 0 NA 6,500,001 - 6,000,000 1 0 NA 6,500,001 - 6,500,000 0 NA 6,500,001 - 6,500,000 1 0 NA 7,000,001 & Greater 0 NA 7,000,001 & Greater 0 NA TOTAL* 34 9 26%  2 Bedrooms & Less 2 0 NA 3 to 4 Bedrooms 13 4 31% 5 to 6 Bedrooms 16 4 25% 7 Bedrooms & More 3 1 33%	700,001 - 800,000	0	0	NA
1,000,001 - 1,250,000	800,001 - 900,000	0	0	NA
1,250,001 - 1,500,000 6 0 NA 1,500,001 - 1,750,000 2 2 100% 1,750,001 - 2,000,000 4 2 50% 2,000,001 - 2,250,000 5 1 20% 2,250,001 - 2,500,000 1 3 300%* 2,500,001 - 2,750,000 1 0 NA 2,750,001 - 3,000,000 3 1 33% 3,000,001 - 3,500,000 2 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 - 4,500,000 2 0 NA 4,500,001 - 5,500,000 1 0 NA 5,000,001 - 5,500,000 0 NA 5,000,001 - 6,500,000 0 NA 6,500,001 - 6,500,000 0 NA 6,500,001 - 7,000,000 1 0 NA 7,000,001 & Greater 0 NA 7,000,001 & Greater 0 NA TOTAL* 34 9 26%  2 Bedrooms & Less 2 0 NA 3 to 4 Bedrooms 13 4 31% 5 to 6 Bedrooms 16 4 25% 7 Bedrooms & More 3 1 33%	900,001 – 1,000,000	0	0	NA
1,500,001 - 1,750,000 2 2 2 100% 1,750,001 - 2,000,000 4 2 50% 2,000,001 - 2,250,000 5 1 20% 2,250,001 - 2,500,000 1 3 300%* 2,500,001 - 2,750,000 1 0 NA 2,750,001 - 3,000,000 3 1 33% 3,000,001 - 3,500,000 2 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 - 4,500,000 2 0 NA 4,500,001 - 5,500,000 1 0 NA 5,000,001 - 5,500,000 0 NA 5,500,001 - 6,000,000 0 NA 6,500,001 - 6,000,000 1 NA 6,500,001 - 6,500,000 0 NA 6,500,001 - 7,000,000 1 NA 7,000,001 & Greater 0 NA 7,000,001 & Greater 0 NA TOTAL* 34 9 26%  2 Bedrooms & Less 2 0 NA 3 to 4 Bedrooms 13 4 31% 5 to 6 Bedrooms 16 4 25% 7 Bedrooms & More 3 1 33%		1	0	NA
1,750,001 - 2,000,000			-	
2,000,001 - 2,250,000 5 1 20% 2,250,001 - 2,500,000 1 3 3000** 2,500,001 - 2,750,000 1 0 NA 2,750,001 - 3,000,000 3 1 33% 3,000,001 - 3,500,000 2 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 - 4,500,000 2 0 NA 4,500,001 - 5,000,000 1 0 NA 5,000,001 - 5,500,000 0 0 NA 5,500,001 - 6,000,000 0 0 NA 6,500,001 - 6,500,000 0 NA 6,500,001 - 7,000,000 1 0 NA 7,000,001 & Greater 0 NA TOTAL* 34 9 26%  2 Bedrooms & Less 2 0 NA 3 to 4 Bedrooms 13 4 31% 5 to 6 Bedrooms 16 4 25% 7 Bedrooms & More 3 1 33%				
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2,750,001 - 3,000,000 3 1 33% 3,000,001 - 3,500,000 2 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 - 4,500,000 2 0 NA 4,500,001 - 5,000,000 1 0 NA 5,000,001 - 5,500,000 0 0 NA 5,500,001 - 6,000,000 0 0 NA 6,000,001 - 6,500,000 0 0 NA 6,500,001 - 7,000,000 1 0 NA 7,000,001 & Greater 0 NA TOTAL* 34 9 26%  2 Bedrooms & Less 2 0 NA 3 to 4 Bedrooms 13 4 31% 5 to 6 Bedrooms 16 4 25% 7 Bedrooms & More 3 1 33%	2,250,001 - 2,500,000	1	3	300%*
3,000,001 - 3,500,000 2 0 NA 3,500,001 - 4,000,000 5 0 NA 4,000,001 - 4,500,000 2 0 NA 4,500,001 - 5,500,000 1 0 NA 5,000,001 - 5,500,000 0 0 NA 5,500,001 - 6,000,000 0 0 NA 6,000,001 - 6,500,000 0 0 NA 6,500,001 - 7,000,000 1 0 NA 7,000,001 & Greater 0 NA TOTAL* 34 9 26%  2 Bedrooms & Less 2 0 NA 3 to 4 Bedrooms 13 4 31% 5 to 6 Bedrooms 16 4 25% 7 Bedrooms & More 3 1 33%				
3,500,001 - 4,000,000 5 0 NA 4,000,001 - 4,500,000 2 0 NA 4,500,001 - 5,000,000 1 0 NA 5,000,001 - 5,500,000 0 0 NA 5,500,001 - 6,000,000 0 0 NA 6,000,001 - 6,500,000 0 0 NA 6,500,001 - 7,000,000 1 0 NA 7,000,001 & Greater 0 0 NA TOTAL* 34 9 26% 2 Bedrooms & Less 2 0 NA 3 to 4 Bedrooms 13 4 31% 5 to 6 Bedrooms 16 4 25% 7 Bedrooms & More 3 1 33%	2,750,001 – 3,000,000		1	33%
4,000,001 - 4,500,000       2       0       NA         4,500,001 - 5,000,000       1       0       NA         5,000,001 - 5,500,000       0       0       NA         5,500,001 - 6,000,000       0       0       NA         6,500,001 - 7,000,000       1       0       NA         7,000,001 & Greater       0       0       NA         TOTAL*       34       9       26%         2 Bedrooms & Less       2       0       NA         3 to 4 Bedrooms       13       4       31%         5 to 6 Bedrooms       16       4       25%         7 Bedrooms & More       3       1       33%				
4,500,001 - 5,000,000 1 0 NA 5,000,001 - 5,500,000 0 0 NA 5,500,001 - 6,000,000 0 0 NA 6,000,001 - 6,500,000 0 0 NA 6,500,001 - 7,000,000 1 0 NA 7,000,001 & Greater 0 NA TOTAL* 34 9 26%  2 Bedrooms & Less 2 0 NA 3 to 4 Bedrooms 13 4 31% 5 to 6 Bedrooms 16 4 25% 7 Bedrooms & More 3 1 33%	3,500,001 - 4,000,000		0	NA
5,000,001 - 5,500,000       0       NA         5,500,001 - 6,000,000       0       NA         6,000,001 - 6,500,000       0       NA         6,500,001 - 7,000,000       1       0       NA         7,000,001 & Greater       0       NA         TOTAL*       34       9       26%         2 Bedrooms & Less       2       0       NA         3 to 4 Bedrooms       13       4       31%         5 to 6 Bedrooms       16       4       25%         7 Bedrooms & More       3       1       33%			-	
5,500,001 - 6,000,000	4,500,001 – 5,000,000	1	0	NA
6,000,001 - 6,500,000 0 0 NA 6,500,001 - 7,000,000 1 0 NA 7,000,001 & Greater 0 0 NA TOTAL* 34 9 26%  2 Bedrooms & Less 2 0 NA 3 to 4 Bedrooms 13 4 31% 5 to 6 Bedrooms 16 4 25% 7 Bedrooms & More 3 1 33%	5,000,001 - 5,500,000	0	0	NA
6,500,001 - 7,000,000	5,500,001 - 6,000,000	0	0	NA
7,000,001 & Greater 0 0 NA TOTAL* 34 9 26%  2 Bedrooms & Less 2 0 NA 3 to 4 Bedrooms 13 4 31% 5 to 6 Bedrooms 16 4 25% 7 Bedrooms & More 3 1 33%	6,000,001 - 6,500,000	0	0	NA
TOTAL*     34     9     26%       2 Bedrooms & Less     2     0     NA       3 to 4 Bedrooms     13     4     31%       5 to 6 Bedrooms     16     4     25%       7 Bedrooms & More     3     1     33%	6,500,001 - 7,000,000	1	0	NA
2 Bedrooms & Less 2 0 NA 3 to 4 Bedrooms 13 4 31% 5 to 6 Bedrooms 16 4 25% 7 Bedrooms & More 3 1 33%		0	-	
3 to 4 Bedrooms 13 4 31% 5 to 6 Bedrooms 16 4 25% 7 Bedrooms & More 3 1 33%	TOTAL*	34	9	26%
3 to 4 Bedrooms 13 4 31% 5 to 6 Bedrooms 16 4 25% 7 Bedrooms & More 3 1 33%				
5 to 6 Bedrooms 16 4 25% 7 Bedrooms & More 3 1 33%	2 Bedrooms & Less	2	0	NA
7 Bedrooms & More 3 1 33%	3 to 4 Bedrooms	13	4	31%
	5 to 6 Bedrooms			
TOTAL* 34 9 26%				
	TOTAL*	34	9	26%

3 to 4 Bedrooms	13	4	31%
5 to 6 Bedrooms	16	4	25%
7 Bedrooms & More	3	1	33%
TOTAL*	34	9	26%
SnapStats®	October	November	Variance
SnapStats® Inventory	October 38	November 34	Variance -11%

\$1,698,000

\$572

97%

### Community DETACHED HOUSES

	Inventory	Sales	Sales Ratio
Anmore	9	0	NA
Barber Street	0	2	NA*
Belcarra	1	0	NA
College Park	8	1	13%
Glenayre	1	0	NA
Heritage Mountain	0	4	NA*
Heritage Woods	2	0	NA
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	1	2	200%*
Port Moody Centre	12	0	NA
TOTAL*	34	9	26%

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

Sale to List Price Ratio

Sale Price

Sale Price SQFT

Days on Market

- Market Type Indicator PORT MOODY DETACHED: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 1% above list price

\$2,010,000

\$692

101%

14

- Most Active Price Band\*\* Insufficient data but with 3 sales price band of \$2.25 mil to \$2.5 mil
- Buyers Best Bet\*\* Insufficient data but homes with 5 to 6 bedrooms

18%

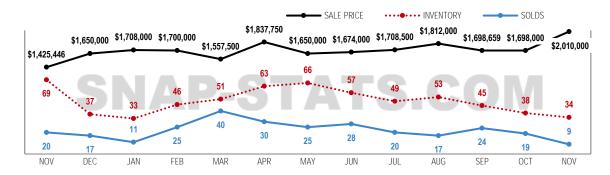
21%

4%

75%

• Sellers Best Bet\*\* Selling homes in College Park and 3 to 4 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

**Steve Birkic** Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700



<sup>\*\*</sup>With minimum inventory of 10 in most instances



### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	1	1	100%
400,001 – 500,000	3	0	NA
500,001 - 600,000	3	6	200%*
600,001 – 700,000	17	8	47%
700,001 – 800,000	13	13	100%
800,001 – 900,000	11	6	55%
900,001 – 1,000,000	4	1	25%
1,000,001 — 1,250,000	6	7	117%*
1,250,001 - 1,500,000	2	5	250%*
1,500,001 — 1,750,000	0	1	NA*
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	62	48	77%
0 to 1 Bedroom	6	4	67%
2 Bedrooms	37	28	76%
3 Bedrooms	18	11	61%
4 Bedrooms & Greater	1	5	500%*
TOTAL*	62	48	77%

Community	CONDOS &	<b>TOWNHOMES</b>
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	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	20	7	35%
Glenayre	0	0	NA
Heritage Mountain	0	2	NA*
Heritage Woods	0	4	NA*
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	7	8	114%*
Port Moody Centre	35	27	77%
TOTAL*	62	48	77%

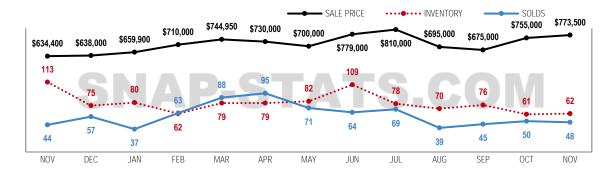
SnapStats®	October	November	Variance
Inventory	61	62	2%
Solds	50	48	-4%
Sale Price	\$755,000	\$773,500	2%
Sale Price SQFT	\$753	\$717	-5%
Sale to List Price Ratio	101%	102%	1%
Days on Market	8	9	13%

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PORT MOODY ATTACHED: Sellers Market at 77% Sales Ratio average (7.7 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band\*\* \$700,000 to \$800,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$600,000 to \$700,000, College Park and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in North Shore and 2 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

Steve Birkic Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700



<sup>\*\*</sup>With minimum inventory of 10 in most instances



## PITT MEADOWS

### NOVEMBER 2021

#### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	4	5	125%*
1,250,001 - 1,500,000	2	4	200%*
1,500,001 – 1,750,000	2	1	50%
1,750,001 – 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	10	10	100%
2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	6	8	133%*
5 to 6 Bedrooms	3	2	67%
7 Bedrooms & More	1	0	NA
TOTAL*	10	10	100%

TOTAL*	10	10	100%
SnapStats®	October	November	Variance
Inventory	10	10	0%
Solds	10	10	0%
Sale Price	\$1,277,000	\$1,262,000	-1%
Sale Price SQFT	\$558	\$453	-19%
Sale to List Price Ratio	114%	103%	-10%

#### Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	4	4	100%
Mid Meadows	3	2	67%
North Meadows	1	0	NA
South Meadows	2	4	200%*
West Meadows	0	0	NA
TOTAL*	10	10	100%

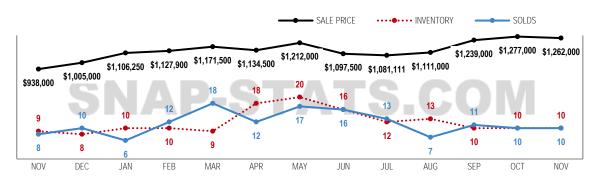
\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

Days on Market

- Market Type Indicator PITT MEADOWS DETACHED: Sellers Market at 100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band\*\* Insufficient data but with 5 sales price band of \$1 mil to \$1.25 mil
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Insufficient data but homes with 3 to 4 bedrooms

#### 13 Month Market Trend



#### Compliments of...

**Steve Birkic** Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700



<sup>\*\*</sup>With minimum inventory of 10 in most instances



### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	3	2	67%
500,001 - 600,000	5	8	160%*
600,001 - 700,000	1	3	300%*
700,001 - 800,000	2	1	50%
800,001 - 900,000	0	4	NA*
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	3	1	33%
1,250,001 - 1,500,000	1	0	NA
1,500,001 — 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	16	19	119%*
0 to 1 Bedroom	3	2	67%
2 Bedrooms	6	12	200%*
3 Bedrooms	4	4	100%
4 Bedrooms & Greater	3	1	33%
TOTAL*	16	19	119%*

O to 1 Boardonn	~	_	0,,0
2 Bedrooms	6	12	200%*
3 Bedrooms	4	4	100%
4 Bedrooms & Greater	3	1	33%
TOTAL*	16	19	119%*
SnapStats®	October	November	Variance
Inventory	13	16	23%

#### Inventory 13 23% Solds 23 19 -17% Sale Price \$571,500 \$590,000 3% Sale Price SQFT \$480 \$517 8% Sale to List Price Ratio 1% 106% 107% Days on Market -30%

#### Community CONDOS & TOWNHOMES

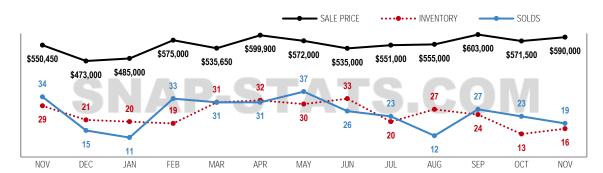
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	3	5	167%*
Mid Meadows	5	7	140%*
North Meadows	3	2	67%
South Meadows	5	5	100%
West Meadows	0	0	NA
TOTAL*	16	19	119%*

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator PITT MEADOWS ATTACHED: Sellers Market at 119% Sales Ratio average (11.9 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band\*\* Insufficient data but with 8 sales price band of \$500,000 to \$600,000
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Insufficient data but homes with 2 bedrooms

#### 13 Month Market Trend



#### Compliments of...

Steve Birkic Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700



<sup>\*\*</sup>With minimum inventory of 10 in most instances



## MAPLE RIDGE

### NOVEMBER 2021

#### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	1	0	NA
700,001 - 800,000	2	0	NA
800,001 - 900,000	5	1	20%
900,001 - 1,000,000	4	9	225%*
1,000,001 - 1,250,000	21	22	105%*
1,250,001 - 1,500,000	18	36	200%*
1,500,001 – 1,750,000	10	11	110%*
1,750,001 – 2,000,000	4	6	150%*
2,000,001 - 2,250,000	2	2	100%
2,250,001 - 2,500,000	9	2	22%
2,500,001 – 2,750,000	1	0	NA
2,750,001 - 3,000,000	1	1	100%
3,000,001 – 3,500,000	1	0	NA
3,500,001 - 4,000,000	2	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	82	90	110%*
2 Bedrooms & Less	10	4	40%
3 to 4 Bedrooms	41	50	122%*
5 to 6 Bedrooms	29	28	97%
7 Bedrooms & More	2	8	400%*
TOTAL*	82	90	110%*

SnapStats®	Inventory	Sales	Sales Ratio
Albion	6	15	250%*
Cottonwood	4	6	150%*
East Central	12	18	150%*
North	1	0	NA
Northeast	1	0	NA
Northwest	5	9	180%*
Silver Valley	5	14	280%*
Southwest	15	7	47%
Thornhill	7	3	43%
Websters Corners	5	3	60%
West Central	17	14	82%
Whonnock	4	1	25%
TOTAL*	82	90	110%*

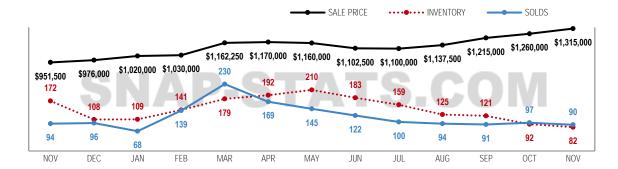
SnapStats®	October	November	Variance
Inventory	92	82	-11%
Solds	97	90	-7%
Sale Price	\$1,260,000	\$1,315,000	4%
Sale Price SQFT	\$534	\$548	3%
Sale to List Price Ratio	105%	110%	5%
Days on Market	8	8	0%

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator MAPLE RIDGE DETACHED: Sellers Market at 110% Sales Ratio average (11 in 10 homes selling rate)
- Homes are selling on average 10% above list price
- Most Active Price Band\*\* \$900,000 to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil, Southwest, West Central and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Albion, East Central, Northwest, Silver Valley and minimum 7 bedroom properties
   \*\*With minimum inventory of 10 in most instances

#### 13 Month Market Trend



#### Compliments of...

**Steve Birkic** Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700





### Price Band & Bedroom CONDOS & TOWNHOMES

\$0 - 100,000	SnapStats®	Inventory	Sales	Sales Ratio
200,001 - 300,000       1       1       100%         300,001 - 400,000       7       5       71%         400,001 - 500,000       15       19       127%*         500,001 - 600,000       13       17       131%*         600,001 - 700,000       8       7       88%         700,001 - 800,000       18       26       144%*         800,001 - 900,000       7       8       114%*         900,001 - 1,000,000       2       3       150%*         1,000,001 - 1,250,000       1       1       100%         1,250,001 - 1,550,000       0       0       NA         1,500,001 - 1,750,000       0       0       NA         2,000,001 - 2,250,000       0       0       NA         2,550,001 - 2,500,000       0       0       NA         2,750,001 - 2,750,000       0       0       NA         2,750,001 - 2,750,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       72       87       121%* <td>\$0 - 100,000</td> <td>0</td> <td>0</td> <td>NA</td>	\$0 - 100,000	0	0	NA
300,001 – 400,000	100,001 - 200,000	0	0	NA
400,001 - 500,000	200,001 - 300,000		1	100%
500,001 - 600,000         13         17         131%*           600,001 - 700,000         8         7         88%           700,001 - 800,000         18         26         144%*           800,001 - 900,000         7         8         114%*           900,001 - 1,000,000         2         3         150%*           1,000,001 - 1,250,000         1         1         100%           1,250,001 - 1,500,000         0         0         NA           1,750,001 - 2,000,000         0         0         NA           2,000,001 - 2,250,000         0         0         NA           2,750,001 - 2,500,000         0         0         NA           2,750,001 - 2,750,000         0         0         NA           2,750,001 - 3,000,000         0         0         NA           3,000,001 - 3,500,000         0         0         NA           3,500,001 - 4,000,000         0         0         NA           4,000,001 & Greater         0         0         NA           TOTAL*         72         87         121%*           0 to 1 Bedrooms         16         13         81%           2 Bedrooms         35         32         <	300,001 - 400,000	7	5	71%
600,001 - 700,000       8       7       88%         700,001 - 800,000       18       26       144%*         800,001 - 900,000       7       8       114%*         900,001 - 1,000,000       2       3       150%*         1,000,001 - 1,250,000       1       1       100%         1,250,001 - 1,500,000       0       0       NA         1,500,001 - 1,750,000       0       0       NA         2,000,001 - 2,250,000       0       0       NA         2,500,001 - 2,500,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       NA         3,000,001 - 3,500,000       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       72       87       121%*         0 to 1 Bedroom       16       13       81%         2 Bedrooms       35       32       91%         3 Bedrooms       15       39       260%*         4 Bedrooms & Greater       6       3       50%		15	19	127%*
700,001 – 800,000		-		
800,001 - 900,000       7       8       114%*         900,001 - 1,000,000       2       3       150%*         1,000,001 - 1,250,000       1       1       100%         1,250,001 - 1,500,000       0       0       NA         1,500,001 - 1,750,000       0       0       NA         1,750,001 - 2,000,000       0       0       NA         2,000,001 - 2,250,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       72       87       121%*         0 to 1 Bedroom       16       13       81%         2 Bedrooms       35       32       91%         3 Bedrooms       15       39       260%*         4 Bedrooms & Greater       6       3       50%	600,001 – 700,000			
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4,000,001 & Greater     0     0     NA       TOTAL*     72     87     121%*       0 to 1 Bedroom     16     13     81%       2 Bedrooms     35     32     91%       3 Bedrooms     15     39     260%*       4 Bedrooms & Greater     6     3     50%		*	-	
TOTAL*       72       87       121%*         0 to 1 Bedroom       16       13       81%         2 Bedrooms       35       32       91%         3 Bedrooms       15       39       260%*         4 Bedrooms & Greater       6       3       50%		0	-	
0 to 1 Bedroom       16       13       81%         2 Bedrooms       35       32       91%         3 Bedrooms       15       39       260%*         4 Bedrooms & Greater       6       3       50%			-	
2 Bedrooms       35       32       91%         3 Bedrooms       15       39       260%*         4 Bedrooms & Greater       6       3       50%	TOTAL*	72	87	121%*
2 Bedrooms       35       32       91%         3 Bedrooms       15       39       260%*         4 Bedrooms & Greater       6       3       50%				
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4 Bedrooms & Greater 6 3 50%				
		-		
TOTAL* 72 87 121%*			-	
	TOTAL*	72	87	121%*

Community	CONDOS &	<b>TOWNHOMES</b>
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	Inventory	Sales	Sales Ratio
Albion	1	6	600%*
Cottonwood	2	5	250%*
East Central	32	55	172%*
North	2	0	NA
Northeast	0	0	NA
Northwest	2	2	100%
Silver Valley	2	2	100%
Southwest	3	3	100%
Thornhill	1	0	NA
Websters Corners	0	0	NA
West Central	27	14	52%
Whonnock	0	0	NA
TOTAL*	72	87	121%*

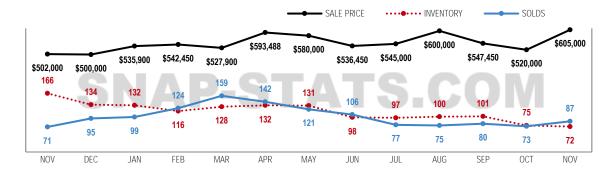
SnapStats®	October	November	Variance
Inventory	75	72	-4%
Solds	73	87	19%
Sale Price	\$520,000	\$605,000	16%
Sale Price SQFT	\$488	\$488	0%
Sale to List Price Ratio	100%	101%	1%
Days on Market	8	8	0%

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator MAPLE RIDGE ATTACHED: Sellers Market at 121% Sales Ratio average (12.1 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$700,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$600,000 to \$700,000, West Central and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in East Central and 3 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

Steve Birkic Personal Real Estate Corporation Keller Williams Realty VanCentral 778.882.5700



<sup>\*\*</sup>With minimum inventory of 10 in most instances