Everything you need to know about your Real Estate Market Today!

Compliments of:

#### Steve Birkic

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# SnapStats® BURNABY

#### **Price Band & Bedroom DETACHED HOMES**

	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 — 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	1	11	1100%*
1,250,001 - 1,500,000	70	22	31%
1,500,001 - 1,750,000	87	28	32%
1,750,001 — 2,000,000	79	11	14%
2,000,001 - 2,250,000	40	11	28%
2,250,001 - 2,500,000	56	14	25%
2,500,001 - 2,750,000	42	3	7%
2,750,001 - 3,000,000	37	1	3%
3,000,001 – 3,500,000	28	1	4%
3,500,001 - 4,000,000	19	0	NA
4,000,001 & Greater	8	1	13%
TOTAL	467	103	22%
2 Bedrooms & Less	10	3	30%
3 to 4 Bedrooms	133	43	32%
5 to 6 Bedrooms	217	43	20%
7 Bedrooms & More	107	14	13%
TOTAL	467	103	22%

SnapStats® Median Data	May	June	Variance
Inventory	424	467	10%
Solds	116	103	-11%
Sale Price	\$1,673,500	\$1,650,000	-1%
Sale Price SQFT	\$626	\$662	6%
Sale to List Price Ratio	99%	103%	4%
Days on Market	15	14	-7%

#### **Community DETACHED HOMES**

SnapStats®	Inventory	Sales	Sales Ratio*
Big Bend	5	0	NA
Brentwood Park	11	0	NA
Buckingham Heights	13	0	NA
Burnaby Hospital	12	5	42%
Burnaby Lake	15	3	20%
Cariboo	0	0	NA
Capitol Hill	34	9	26%
Central	5	2	40%
Central Park	8	0	NA
Deer Lake	13	2	15%
Deer Lake Place	9	3	33%
East Burnaby	34	4	12%
Edmonds	14	3	21%
Forest Glen	26	6	23%
Forest Hills	2	1	50%
Garden Village	10	0	NA
Government Road	14	2	14%
Greentree Village	5	1	20%
Highgate	16	4	25%
Metrotown	15	1	7%
Montecito	25	0	NA
Oakdale	1	0	NA
Oaklands	0	0	NA
Parkcrest	28	5	18%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	10	2	20%
South Slope	45	15	33%
Sperling-Duthie	23	6	26%
Sullivan Heights	3	1	33%
Suncrest	11	2	18%
The Crest	12	4	33%
Upper Deer Lake	18	5	28%
Vancouver Heights	11	7	64%
Westridge	10	3	30%
Willingdon Heights	9	7	78%
TOTAL	467	103	22%

<sup>\*</sup>Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

#### **Market Summary**

- Official Market Type BURNABY DETACHED: Sellers market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.75 mil to \$3.5 mil, Deer Lake, East Burnaby, Government Rd, Metrotown and 7+ bedrooms
- Sellers Best Bet\*\* Selling homes in Vancouver Heights, Willingdon Heights and up to 4 bedroom properties

#### 13 Month Market Trend



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<sup>\*</sup> With a minimum inventory of 10 in most instance

## SnapStats® BURNABY

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	8	9	113%*
300,001 - 400,000	32	36	113%*
400,001 - 500,000	59	85	144%*
500,001 - 600,000	57	71	125%*
600,001 - 700,000	38	54	142%*
700,001 - 800,000	37	37	100%
800,001 - 900,000	25	20	80%
900,001 - 1,000,000	13	15	115%*
1,000,001 - 1,250,000	17	5	29%
1,250,001 — 1,500,000	6	2	33%
1,500,001 - 1,750,000	2	0	NA
1,750,001 — 2,000,000	2	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	296	334	113%*
0 to 1 Bedroom	67	91	136%*
2 Bedrooms	169	196	116%*
3 Bedrooms	53	36	68%
4 Bedrooms & Greater	7	11	157%*
TOTAL	296	334	113%*
SnapStats® Median Data	May	June	Variance

Inventory	370	296	-20%
Solds	356	334	-6%
Sale Price	\$606,250	\$557,500	-8%
Sale Price SQFT	\$670	\$624	-7%
Sale to List Price Ratio	103%	103%	NA
Days on Market	8	8	NA
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#### Community CONDOS & TOWNHOMES

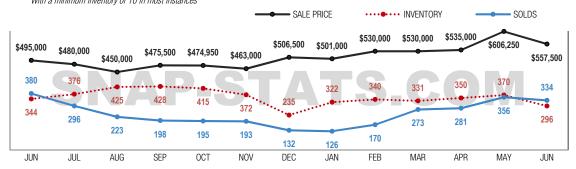
SnapStats®	Inventory	Sales	Sales Ratio*
Big Bend	0	2	NA*
Brentwood Park	30	44	147%*
Buckingham Heights	0	0	NA
Burnaby Hospital	1	1	100%
Burnaby Lake	3	1	33%
Cariboo	3	8	267%*
Capitol Hill	2	5	250%*
Central	7	7	100%
Central Park	8	10	125%*
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	1	0	NA
Edmonds	19	18	95%
Forest Glen	32	11	34%
Forest Hills	4	6	150%*
Garden Village	0	0	NA
Government Road	10	19	190%*
Greentree Village	0	1	NA*
Highgate	21	28	133%*
Metrotown	62	68	110%*
Montecito	2	5	250%*
Oakdale	0	0	NA
Oaklands	2	2	100%
Parkcrest	3	1	33%
Simon Fraser Hills	4	6	150%*
Simon Fraser University SFU	35	28	80%
South Slope	19	27	142%*
Sperling-Duthie	2	1	50%
Sullivan Heights	14	22	157%*
Suncrest	0	0	NA
The Crest	2	5	250%*
Upper Deer Lake	0	0	NA
Vancouver Heights	6	4	67%
Westridge	0	3	NA*
Willingdon Heights	4	1	25%
TOTAL	296	334	113%

<sup>\*</sup>Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

#### **Market Summary**

- Official Market Type **BURNABY ATTACHED:** Sellers market at > 100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band\*\* \$200,000 to \$700,000 and \$900,000 to \$1 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Forest Glen and 3 bedroom properties
- Sellers Best Bet\*\* Brentwood Park, Cariboo, Central Park, Government Rd, Highgate, Metrotown, S. Slope and Sullivan Heights
  \*\* With a minimum inventory of 10 in most instances

### 13 Month Market Trend



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### **JUNE 2017**

#### Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 — 800,000	1	0	NA
800,001 - 900,000	5	1	20%
900,001 - 1,000,000	7	4	57%
1,000,001 - 1,250,000	27	16	59%
1,250,001 – 1,500,000	19	6	32%
1,500,001 - 1,750,000	9	1	11%
1,750,001 – 2,000,000	1	1	100%
2,000,001 - 2,250,000	7	2	29%
2,250,001 - 2,500,000	2	1	50%
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	3	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	82	32	39%
2 Bedrooms & Less	8	2	25%
3 to 4 Bedrooms	33	22	67%
5 to 6 Bedrooms	31	7	23%
7 Bedrooms & More	10	1	10%
TOTAL	82	32	39%

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SnapStats®	Inventory	Sales	Sales Ratio*
Brunette	0	0	NA
Connaught Heights	2	1	50%
Downtown	0	0	NA
Fraserview	0	0	NA
GlenBrooke North	5	3	60%
Moody Park	2	0	NA
North Arm	1	0	NA
Quay	0	0	NA
Queensborough	22	4	18%
Queens Park	7	3	43%
Sapperton	6	4	67%
The Heights	19	5	26%
Uptown	5	4	80%
West End	13	8	62%
TOTAL	82	32	39%

SnapStats® Median Data	May	June	Variance
Inventory	75	82	9%
Solds	37	32	-14%
Sale Price	\$1,180,000	\$1,204,875	2%
Sale Price SQFT	\$524	\$567	8%
Sale to List Price Ratio	98%	101%	3%
Days on Market	8	11	38%

<sup>\*</sup>Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

#### **Market Summary**

- Official Market Type NEW WESTMINSTER DETACHED: Sellers market at 39% Sales Ratio average (3.9 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 59% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Queensborough and minimum 7 bedroom properties
- Sellers Best Bet\*\* Homes in West End and 3 to 4 bedroom properties

### 13 Month Market Trend



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<sup>\*\*</sup> With a minimum inventory of 10 in most instances

### SnapStats® NEW WESTMINSTER

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	4	1	25%
200,001 - 300,000	6	15	250%*
300,001 - 400,000	19	22	116%*
400,001 - 500,000	26	43	165%*
500,001 - 600,000	21	31	148%*
600,001 - 700,000	29	20	69%
700,001 - 800,000	21	16	76%
800,001 - 900,000	4	3	75%
900,001 - 1,000,000	3	2	67%
1,000,001 - 1,250,000	3	1	33%
1,250,001 - 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	137	154	112%*
0 to 1 Bedroom	27	44	163%*
2 Bedrooms	83	84	101%*
3 Bedrooms	25	26	104%*
4 Bedrooms & Greater	2	0	NA
TOTAL	137	154	112%*

Community	CONDOS &	<b>TOWNHOMES</b>
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	Inventory	Sales	Sales Ratio*
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	33	38	115%*
Fraserview	9	26	289%*
GlenBrooke North	2	5	250%*
Moody Park	1	1	100%
North Arm	0	0	NA
Quay	16	19	119%*
Queensborough	28	26	93%
Queens Park	1	0	NA
Sapperton	15	10	67%
The Heights	0	0	NA
Uptown	32	29	91%
West End	0	0	NA
TOTAL	137	154	112%*

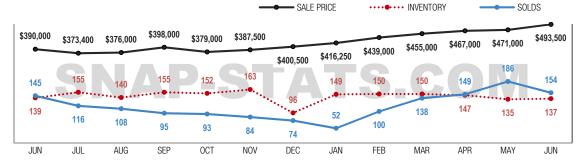
SnapStats® Median Data	May	June	Variance
Inventory	135	137	1%
Solds	186	154	-17%
Sale Price	\$471,000	\$493,500	5%
Sale Price SQFT	\$532	\$532	NA
Sale to List Price Ratio	106%	105%	-1%
Days on Market	8	8	NA

<sup>\*</sup>Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

#### **Market Summary**

- Official Market Type **NEW WESTMINSTER ATTACHED:** Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 5% above list price
- Most Active Price Band\*\* \$200,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$600,000 to \$700,000 and Sapperton
- Sellers Best Bet\*\* Homes in Downtown, Fraserview, Quay and up to 3 bedroom properties

### 13 Month Market Trend



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<sup>\*\*</sup> With a minimum inventory of 10 in most instances

## SnapStats coquitlam

#### **Price Band & Bedroom DETACHED HOMES**

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	1	1	100%
700,001 — 800,000	0	1	NA*
800,001 - 900,000	6	8	133%*
900,001 - 1,000,000	15	13	87%
1,000,001 - 1,250,000	47	26	55%
1,250,001 – 1,500,000	108	41	38%
1,500,001 - 1,750,000	43	19	44%
1,750,001 – 2,000,000	33	6	18%
2,000,001 - 2,250,000	13	4	31%
2,250,001 - 2,500,000	24	3	13%
2,500,001 – 2,750,000	17	1	6%
2,750,001 – 3,000,000	10	0	NA
3,000,001 - 3,500,000	6	0	NA
3,500,001 - 4,000,000	6	2	33%
4,000,001 & Greater	1	0	NA
TOTAL	330	125	38%
2 Bedrooms & Less	10	3	30%
3 to 4 Bedrooms	101	64	63%
5 to 6 Bedrooms	162	49	30%
7 Bedrooms & More	57	9	16%
TOTAL	330	125	38%

Community	DETACHED HON	1ES
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SnapStats®	Inventory	Sales	Sales Ratio*
Burke Mountain	24	15	63%
Canyon Springs	4	1	25%
Cape Horn	10	6	60%
Central Coquitlam	91	27	30%
Chineside	4	2	50%
Coquitlam East	18	9	50%
Coquitlam West	38	16	42%
Eagle Ridge	8	0	NA
Harbour Chines	12	6	50%
Harbour Place	7	3	43%
Hockaday	3	3	100%
Maillardville	21	4	19%
Meadow Brook	7	1	14%
New Horizons	9	8	89%
North Coquitlam	0	0	NA
Park Ridge Estates	2	0	NA
Ranch Park	15	8	53%
River Springs	2	3	150%*
Scott Creek	6	1	17%
Summitt View	0	2	NA*
Upper Eagle Ridge	2	1	50%
Westwood Plateau	46	9	20%
Westwood Summit	1	0	NA
TOTAL	330	125	38%

SnapStats® <i>Median Data</i>	May	June	Variance
Inventory	306	330	8%
Solds	139	125	-10%
Sale Price	\$1,310,000	\$1,350,000	3%
Sale Price SQFT	\$456	\$510	12%
Sale to List Price Ratio	101%	104%	3%
Davs on Market	11	12	9%

<sup>\*</sup>Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

#### **Market Summary**

- Official Market Type **COQUITLAM DETACHED:** Sellers market at 38% Sales Ratio average (3.8 in 10 homes selling rate)
- Homes are selling on average at 4% above list price
- Most Active Price Band\*\* \$800,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.5 mil to \$2.75 mil, Central Coquitlam, Maillardville, Westwood Plateau and 7+ bedrooms
- Sellers Best Bet\*\* Selling homes in Burke Mountain. Cape Horn, New Horizons and 3 to 4 bedroom properties

#### 13 Month Market Trend



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<sup>\*\*</sup> With a minimum inventory of 10 in most instances

### SnapStats COQUITLAM

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	2	0	NA
200,001 - 300,000	9	8	89%
300,001 - 400,000	20	28	140%*
400,001 - 500,000	39	51	131%*
500,001 - 600,000	36	42	117%*
600,001 - 700,000	22	24	109%*
700,001 — 800,000	7	16	229%*
800,001 - 900,000	16	8	50%
900,001 - 1,000,000	7	6	86%
1,000,001 - 1,250,000	4	2	50%
1,250,001 - 1,500,000	1	0	NA
1,500,001 - 1,750,000	1	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	164	185	113%*
0 to 1 Bedroom	33	54	164%*
2 Bedrooms	90	90	100%
3 Bedrooms	31	35	113%*
4 Bedrooms & Greater	10	6	60%
TOTAL	164	185	113%*

Community	CONDOS &	TOWNHOMES
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SnapStats®	Inventory	Sales	Sales Ratio*
Burke Mountain	12	13	108%*
Canyon Springs	6	7	117%*
Cape Horn	0	0	NA
Central Coquitlam	1	6	600%*
Chineside	0	0	NA
Coquitlam East	5	1	20%
Coquitlam West	34	50	147%*
Eagle Ridge	5	2	40%
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	0	0	NA
Maillardville	9	14	156%*
Meadow Brook	0	0	NA
New Horizons	12	10	83%
North Coquitlam	58	61	105%*
Park Ridge Estates	0	0	NA
Ranch Park	0	2	NA*
River Springs	0	0	NA
Scott Creek	0	1	NA*
Summitt View	0	0	NA
Upper Eagle Ridge	2	1	50%
Westwood Plateau	20	17	85%
Westwood Summit	0	0	NA
TOTAL	164	185	113%*

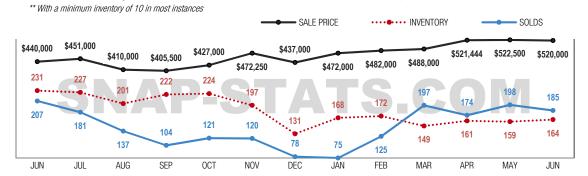
SnapStats® Median Dat	ta May	June	Variance	
Inventory	159	164	3%	
Solds	198	185	-7%	
Sale Price	\$522,500	\$520,000	NA	
Sale Price SQFT	\$551	\$587	7%	
Sale to List Price Ratio	105%	104%	-1%	
Days on Market	8	8	NA	

\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

#### **Market Summary**

- Official Market Type **COQUITLAM ATTACHED:** Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band\*\* \$300,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, New Horizons, Westwood Plateau and minimum 4 bedrooms
- Sellers Best Bet\*\* Selling homes in Burke Mountain, Coquitlam West, Maillardville, North Coquitlam and up to 3 bedrooms

#### 13 Month Market Trend



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### SnapStats® PORT COQUITLAM

#### Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	1	1	100%
700,001 - 800,000	7	3	43%
800,001 - 900,000	11	17	155%*
900,001 - 1,000,000	20	16	80%
1,000,001 - 1,250,000	33	18	55%
1,250,001 - 1,500,000	9	9	100%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	83	64	77%
2 Bedrooms & Less	7	3	43%
3 to 4 Bedrooms	48	41	85%
5 to 6 Bedrooms	27	18	67%
7 Bedrooms & More	1	2	200%*
TOTAL	83	64	77%

Community	<b>DETACHED</b>	<b>HOMES</b>
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SnapStats®	Inventory	Sales	Sales Ratio*
Birchland Manor	5	2	40%
Central Port Coquitlam	3	3	100%
Citadel	6	13	217%*
Glenwood	20	19	95%
Lincoln Park	6	9	150%*
Lower Mary Hill	6	2	33%
Mary Hill	7	5	71%
Oxford Heights	14	5	36%
Riverwood	6	4	67%
Woodland Acres	10	2	20%
TOTAL	83	64	77%

SnapStats® <i>Median Data</i>	May	June	Variance
Inventory	90	83	-8%
Solds	68	64	-6%
Sale Price	\$992,000	\$973,500	-2%
Sale Price SQFT	\$428	\$460	7%
Sale to List Price Ratio	103%	104%	1%
Days on Market	8	8	NA

<sup>\*</sup>Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

#### **Market Summary**

- Official Market Type PORT COQUITLAM DETACHED: Sellers market at 77% Sales Ratio average (7.7 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band\*\* \$800,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Oxford Heights, Woodland Acres and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Citadel, Glenwood, Lincoln Park and 3 to 4 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

**Steve Birkic** Personal Real Estate Corporation Keller Williams Realty - VanCentral 778.882.5700



<sup>\*\*</sup> With a minimum inventory of 10 in most instances

### SnapStats® PORT COQUITLAM

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	1	2	200%*
200,001 - 300,000	3	16	533%*
300,001 - 400,000	18	31	172%*
400,001 - 500,000	14	23	164%*
500,001 - 600,000	9	9	100%
600,001 - 700,000	2	13	650%*
700,001 - 800,000	10	10	100%
800,001 - 900,000	4	2	50%
900,001 - 1,000,000	0	1	NA*
1,000,001 - 1,250,000	1	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	62	107	173%*
0 to 1 Bedroom	13	28	215%*
2 Bedrooms	26	48	185%*
3 Bedrooms	19	28	147%*
4 Bedrooms & Greater	4	3	75%
TOTAL	62	107	173%*

Community	CONDOS &	<b>TOWNHOMES</b>
COMMINICAL	UUNDUU A	IUVVIVIIUVILU

SnapStats®	Inventory	Sales	Sales Ratio*
Birchland Manor	1	3	300%*
Central Port Coquitlam	23	63	274%*
Citadel	3	4	133%*
Glenwood	20	18	90%
Lincoln Park	0	0	NA
Lower Mary Hill	0	0	NA
Mary Hill	1	1	100%
Oxford Heights	1	0	NA
Riverwood	13	17	131%*
Woodland Acres	0	1	NA*
TOTAL	62	107	173%*

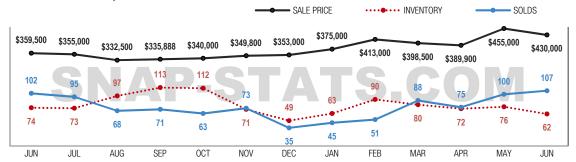
SnapStats® <i>Median Data</i>	May	June	Variance	
Inventory	76	62	-18%	
Solds	100	107	7%	
Sale Price	\$455,000	\$430,000	-5%	
Sale Price SQFT	\$434	\$452	4%	
Sale to List Price Ratio	101%	105%	4%	
Days on Market	9	8	-11%	

\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

#### **Market Summary**

- Official Market Type PORT COQUITLAM ATTACHED: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 5% above list price
- Most Active Price Band\*\* \$200,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes in Glenwood (Sellers market)
- Sellers Best Bet\*\* Selling homes in Central Port Coquitlam, Riverwood and up to 3 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

**Steve Birkic** Personal Real Estate Corporation Keller Williams Realty - VanCentral 778.882.5700



<sup>\*\*</sup> With a minimum inventory of 10 in most instances

### **JUNE 2017**

#### **Price Band & Bedroom DETACHED HOMES**

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	1	0	NA
700,001 - 800,000	1	0	NA
800,001 - 900,000	0	1	NA*
900,001 - 1,000,000	3	3	100%
1,000,001 - 1,250,000	7	5	71%
1,250,001 – 1,500,000	15	3	20%
1,500,001 – 1,750,000	13	3	23%
1,750,001 – 2,000,000	8	1	13%
2,000,001 - 2,250,000	2	0	NA
2,250,001 – 2,500,000	1	2	200%*
2,500,001 – 2,750,000	2	0	NA
2,750,001 - 3,000,000	5	0	NA
3,000,001 – 3,500,000	4	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 & Greater	10	1	10%
TOTAL	74	19	26%
2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	37	15	41%
5 to 6 Bedrooms	30	4	13%
7 Bedrooms & More	5	0	NA
TOTAL	74	19	26%

Community DE	TACHED HOMES
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SnapStats®	Inventory	Sales	Sales Ratio*
Anmore	22	5	23%
Barber Street	1	1	100%
Belcarra	9	1	11%
College Park	7	1	14%
Glenayre	1	2	200%*
Heritage Mountain	5	4	80%
Heritage Woods	12	1	8%
loco	0	0	NA
Mountain Meadows	0	1	NA*
North Shore	6	2	33%
Port Moody Centre	11	1	9%
Westwood Summit	0	0	NA
TOTAL	74	19	26%

SnapStats® Median Data	May	June	Variance
Inventory	65	74	14%
Solds	28	19	-32%
Sale Price	\$1,368,500	\$1,350,000	-1%
Sale Price SQFT	\$475	\$481	1%
Sale to List Price Ratio	99%	100%	1%
Days on Market	11	13	18%

\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

#### **Market Summary**

- Official Market Type PORT MOODY DETACHED: Sellers market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band\*\* \$1.5 mil to \$1.75 mil with average 23% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Belcarra, Heritage Woods, Port Moody Centre and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Anmore and 3 to 4 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

**Steve Birkic** Personal Real Estate Corporation Keller Williams Realty - VanCentral 778.882.5700



<sup>\*\*</sup> With a minimum inventory of 10 in most instances

### SnapStats® PORT MOODY

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	1	2	200%*
300,001 - 400,000	1	2	200%*
400,001 - 500,000	6	18	300%*
500,001 - 600,000	9	13	144%*
600,001 - 700,000	15	16	107%*
700,001 - 800,000	9	4	44%
800,001 - 900,000	6	10	167%*
900,001 - 1,000,000	2	2	100%
1,000,001 - 1,250,000	1	2	200%*
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	50	69	138%*
0 to 1 Bedroom	2	6	300%*
2 Bedrooms	31	42	135%*
3 Bedrooms	13	17	131%*
4 Bedrooms & Greater	4	4	100%
TOTAL	50	69	138%*

Community	CONDOS &	<b>TOWNHOMES</b>
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SnapStats®	Inventory	Sales	Sales Ratio*
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	7	6	86%
Glenayre	0	0	NA
Heritage Mountain	4	2	50%
Heritage Woods	3	3	100%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	8	17	213%*
Port Moody Centre	28	41	146%*
Westwood Summit	0	0	NA
TOTAL	50	69	138%*

SnapStats® Median Data	May	June	Variance
Inventory	65	50	-23%
Solds	75	69	-8%
Sale Price	\$589,000	\$587,000	NA
Sale Price SQFT	\$550	\$587	7%
Sale to List Price Ratio	102%	102%	NA
Days on Market	8	8	NA

\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

#### **Market Summary**

- Official Market Type PORT MOODY ATTACHED: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band\*\* \$400,000 to \$700,000 and \$800,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000
- Sellers Best Bet\*\* Selling homes in North Shore, Port Moody Centre and 2 to 3 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

**Steve Birkic** Personal Real Estate Corporation Keller Williams Realty - VanCentral 778.882.5700



<sup>\*\*</sup> With a minimum inventory of 10 in most instances

### SnapStats® PITT MEADOWS

#### Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	2	1	50%
700,001 - 800,000	1	5	500%*
800,001 - 900,000	7	11	157%*
900,001 - 1,000,000	0	8	NA*
1,000,001 - 1,250,000	1	0	NA
1,250,001 - 1,500,000	2	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	14	25	179%*
2 Bedrooms & Less	0	1	NA*
3 to 4 Bedrooms	8	19	238%*
5 to 6 Bedrooms	6	5	83%
7 Bedrooms & More	0	0	NA
TOTAL	14	25	179%*

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SnapStats®	Inventory	Sales	Sales Ratio*
Central Meadows	7	8	114%*
Mid Meadows	1	4	400%*
North Meadows	1	1	100%
South Meadows	5	12	240%*
West Meadows	0	0	NA
TOTAL	14	25	179%*

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Inventory	22	14	-36%
Solds	20	25	25%
Sale Price	\$863,950	\$865,000	NA
Sale Price SQFT	\$350	\$386	10%
Sale to List Price Ratio	102%	102%	NA
Days on Market	7	8	14%

<sup>\*</sup>Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

#### **Market Summary**

SnanState® Median Data

- Official Market Type PITT MEADOWS DETACHED: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band\*\* \$800,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Selling homes in Central / South Meadows and 3 to 4 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

**Steve Birkic** Personal Real Estate Corporation Keller Williams Realty - VanCentral 778.882.5700



<sup>\*\*</sup> With a minimum inventory of 10 in most instances

### SnapStats® PITT MEADOWS

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	2	8	400%*
300,001 - 400,000	3	25	833%*
400,001 - 500,000	9	10	111%*
500,001 - 600,000	4	8	200%*
600,001 - 700,000	2	0	NA
700,001 - 800,000	0	1	NA*
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	1	NA*
1,000,001 - 1,250,000	1	0	NA
1,250,001 - 1,500,000	1	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	22	53	241%*
0 to 1 Bedroom	3	19	633%*
2 Bedrooms	15	23	153%*
3 Bedrooms	4	11	275%*
4 Bedrooms & Greater	0	0	NA
TOTAL	22	53	241%*

Community	CONDOS &	<b>TOWNHOMES</b>
COMMINICAL	UUNDUU A	IUVVIVIIUVILU

	Inventory	Sales	Sales Ratio*
Central Meadows	10	20	200%*
Mid Meadows	7	25	357%*
North Meadows	5	5	100%
South Meadows	0	3	NA*
West Meadows	0	0	NA
TOTAL	22	53	241%*

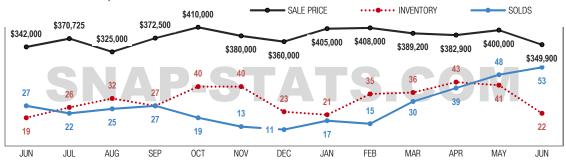
SnapStats® Median Data	May	June	Variance
Inventory	41	22	-46%
Solds	48	53	10%
Sale Price	\$400,000	\$349,900	-13%
Sale Price SQFT	\$390	\$349	-11%
Sale to List Price Ratio	100%	100%	NA
Days on Market	7	7	NA

<sup>\*</sup>Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

#### **Market Summary**

- Official Market Type PITT MEADOWS ATTACHED: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band\*\* \$200,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Selling homes in Central / Mid Meadows and up to 3 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

**Steve Birkic** Personal Real Estate Corporation Keller Williams Realty - VanCentral 778.882.5700



<sup>\*\*</sup> With a minimum inventory of 10 in most instances



#### **Price Band & Bedroom DETACHED HOMES**

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	7	8	114%*
600,001 - 700,000	33	23	70%
700,001 — 800,000	37	31	84%
800,001 - 900,000	34	27	79%
900,001 - 1,000,000	39	17	44%
1,000,001 - 1,250,000	40	16	40%
1,250,001 - 1,500,000	26	3	12%
1,500,001 - 1,750,000	12	0	NA
1,750,001 – 2,000,000	5	0	NA
2,000,001 - 2,250,000	1	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	2	0	NA
TOTAL	238	125	53%
2 Bedrooms & Less	14	5	36%
3 to 4 Bedrooms	126	85	67%
5 to 6 Bedrooms	86	33	38%
7 Bedrooms & More	12	2	17%
TOTAL	238	125	53%

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	Inventory	Sales	Sales Ratio*
Albion	30	21	70%
Cottonwood	27	19	70%
East Central	23	21	91%
North	1	0	NA
Northeast	1	0	NA
Northwest	20	11	55%
Silver Valley	36	16	44%
Southwest	24	12	50%
Thornhill	21	4	19%
Websters Corners	10	6	60%
West Central	43	14	33%
Whonnock	2	1	50%
TOTAL	238	125	53%

**Community DETACHED HOMES** 

SnapStats® Median Data	May	June	Variance
Inventory	217	238	10%
Solds	153	125	-18%
Sale Price	\$800,000	\$810,000	1%
Sale Price SQFT	\$321	\$322	NA
Sale to List Price Ratio	100%	102%	2%
Days on Market	8	8	NΔ

\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

#### **Market Summary**

- Official Market Type MAPLE RIDGE DETACHED: Sellers market at 53% Sales Ratio average (5.3 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Thornhill, West Central and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Albion, Cottonwood, East Central and 3 to 4 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

**Steve Birkic** Personal Real Estate Corporation Keller Williams Realty - VanCentral 778.882.5700



<sup>\*\*</sup> With a minimum inventory of 10 in most instances

### Snap Stats® MAPLE RIDGE

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	2	5	250%*
200,001 - 300,000	13	16	123%*
300,001 - 400,000	19	23	121%*
400,001 - 500,000	5	25	500%*
500,001 - 600,000	14	23	164%*
600,001 - 700,000	5	8	160%*
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	1	NA*
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 — 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	58	101	174%*
0 to 1 Bedroom	9	12	133%*
2 Bedrooms	28	39	139%*
3 Bedrooms	16	43	269%*
4 Bedrooms & Greater	5	7	140%*
TOTAL	58	101	174%*

Community	CONDOS &	<b>TOWNHOMES</b>
COMMINICAL	UUNDUU A	IUVVIVIIUVILU

SnapStats®	Inventory	Sales	Sales Ratio*
Albion	4	3	75%
Cottonwood	9	22	244%*
East Central	20	36	180%*
North	0	0	NA
Northeast	0	0	NA
Northwest	2	4	200%*
Silver Valley	2	5	250%*
Southwest	3	9	300%*
Thornhill	0	0	NA
Websters Corners	0	0	NA
West Central	18	22	122%*
Whonnock	0	0	NA
TOTAL	58	101	174%*

#### Inventory 88 58 -34% Solds 127 101 -20% \$392,000 \$415,000 6% Sale Price Sale Price SQFT 1% \$317 \$319 Sale to List Price Ratio 3% 101% 104% Days on Market 10 -20%

\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Variance

#### **Market Summary**

SnapStats® Median Dai

- Official Market Type MAPLE RIDGE ATTACHED: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band\*\* \$200,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Insufficient data

June

Sellers Best Bet\*\* Selling homes in Cottonwood, East Central, Southwest, West Central and up to 3 bedroom properties
 \*\* With a minimum inventory of 10 in most instances

#### 13 Month Market Trend



#### Compliments of...

**Steve Birkic** Personal Real Estate Corporation Keller Williams Realty - VanCentral 778.882.5700

