

Meet the Team!



Meredith Jones
Marketing Manager

Meredith is a Junior in the Honors College at East Carolina University (Go Pirates!) studying Business Finance. Working as an administrative assistant under Meg Underwood for the past two years, she became interested in the Real Estate field and began to take the necessary steps to receive a real estate license. During the Summer of 2016, she received her license with plans to become a Buyers Agent for The Rowland & Meg Team upon graduating college in May of 2018. She is currently the Marketing Manager for The Rowland & Meg Team and loves being apart of such an awesome team! Meredith loves cheering on the ECU Pirates Football Team in the Boneyard Student Section. She also enjoys spending time with her friends and family and relaxing at the beach on warmer days!



Carly Richter
Listing Manager

Carly is the Listing Manager and provides administrative support for the awesome Rowland & Meg Team. She has a wonderful and supportive husband and they have 3 children, 2 boys, and a little princess. Both are from South Florida and moved to New Bern in the summer of 2016. Carly and her family love the history and charm of New Bern and the surrounding area. They are also pleased that they are not too far from the beach, which is important being that they grew up near the beach in FL. Carly loves the real estate field and spends a lot of time watching real estate shows on HGTV. She currently possesses a FL real estate license, where she also had an administrative role with a great team.



Sara Crozier
Buyer's Specialist

Sara was born and raised in Elkton, MD. where she attended a private Catholic school. Following High School, she attended college at St. Andrew University in Laurinburg NC on an equestrian scholarship; where Sara obtained a degree in Business. While in college she met her wonderful husband James. They are now the proud parents of the best kid in the world, Dylan. Dylan and Sara moved to the New Bern area about a year ago while her husband finishes his career in the Military. Her family fell in love with the character and charm that New Bern offers. Sara has been a manager for a major car rental company, a military enrollment counselor for a University, and a loan officer for an agricultural lender. Working at the agricultural lender allowed her to become more familiar with the lending side of a real estate transaction, having this background allows her to be a diversified real-estate agent. Sara obtained her North Carolina real-estate licenses, and was hired on by Keller Williams in July of 2016.



Katie LeMaire
Buyer's Specialist

Katie was born in Jacksonville, FL and has called many cities and states home over the years moving for ministry opportunities with her husband, Jonathan, for 12 years. New Bern has been by far her favorite because of the water access, historical beauty, and the people. She received her BS degree in Business Management and is pursuing her Master's Degree through UNCW in Social Work. Katie is mom to Anna Grace and Elliott who have been her focus for the past 4 years! Real estate has always been an interest that was fulfilled by a new career in 2017. The biggest question asked thus far is why do real estate when studying social work? The response is Why Not? Real estate is all about serving and so is social work. Serving others is a passion of Katie's which is why real estate is a perfect fit!