



your *Real Estate* update

Your local real estate team keeping you connected to your town!

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www.RowlandMegTeam.com

**Dates to
remember**

April 28 Arbor Day

May 14 Mother's Day

May 20 Armed Forces
Day

May 29 Memorial Day

Peanut Butter Cup Cookies

- 1 3/4 cups all-purpose flour
 - 1/2 teaspoon salt
 - 1 teaspoon baking soda
 - 1/2 cup butter, softened
 - 1/2 cup white sugar
 - 1/2 cup peanut butter
 - 1/2 cup packed brown sugar
 - 1 egg, beaten
 - 1 teaspoon vanilla extract
 - 2 tablespoons milk
 - 40 miniature chocolate covered peanut butter cups, unwrapped
1. Preheat oven to 375 degrees F (190 degrees C). Sift together the flour, salt and baking soda; set aside.
 2. Cream together the butter, sugar, peanut butter and brown sugar until fluffy. Beat in the egg, vanilla and milk. Add the flour mixture; mix well. Shape into 40 balls and place each into an ungreased mini muffin pan.
 3. Bake at 375 degrees for about 8 minutes. Remove from oven and immediately press a mini peanut butter cup into each ball. Cool and carefully remove from pan.

From AllRecipes.com

Whether you heard it from the Bible or the Byrds we all know “to everything there is a season” (turn, turn, turn). Some people, such as myself, don’t think of seasons as winter, spring, summer and fall. I count seasons such as football season, basketball season and baseball/beach season! My favorite time of the year has just ended with March Madness so I can now officially unplug my television until football season starts, though I don’t think my wife and children would be too thrilled with that idea. The great thing about March Madness is watching the college kids give it their all to fight for each other and the victory. Watching a team work all year to get to “One Shining Moment” is fascinating, especially when your team wins. The same can be said with me coaching my daughter’s Upward Basketball Team and watching the girls grow into better basketball players and teammates. A team that plays together and has each other’s backs can accomplish much more than an individual star any day on the playing field. The same can be said about real estate.

In the past 6.5 months, The Rowland & Meg Team has formed for the same purposes. We know as a team, we can accomplish more for our clients than any one agent can do as an individual. Our team believes in specialization and client care. Specialization allows us to focus on the parts of real estate an individual excels at, instead of trying to be everything to everyone. Client care means we are bringing together a group of individuals with the same mindset that our clients are to be loved and cared for. To treat them as we would want to be treated when making the largest purchase or sale of most people’s lives. As an individual agent, a Realtor must be a buyer’s agent, a seller’s agent, an administrator, an internet guru, the marketing and advertising department, the treasurer, the runner, the negotiator, a professional photographer, the communicator, a social butterfly, a transaction coordinator and the lead follow up person, just to name a few of the roles. When you sit back and consider all that goes into real estate, can one person provide the level of service and support each client deserves? As a team, we provide better service to our sellers and buyers. We can advertise a home for sale in a better way, reaching a wider audience with the help of our marketing manager. We can reach out to buyers faster who may be interested in a home, since we have agents that specialize in working with buyers. The support of a team allows more freedom in our calendars making it easier to schedule convenient appointments for our sellers and buyers timeframe, as well as allow more time with our family.

The Rowland and Meg Team looks forward to being part of your real estate decisions. We want your business and need your referrals of your friends, family and co-workers. The real estate market is seeing some bright spots as you will notice by the statistics in this newsletter. However, with the lack of inventory, the market is getting tougher to find buyers the right home. If you or anyone you know has been considering selling, the market has not been this strong in 9 years. In fact, we sold more homes in 2016 locally, than any year since 2007 before the bubble popped! If you know someone thinking of buying or investing in real estate, now is the time to do it before interest rates rise higher affecting how much someone’s monthly house payment will be and the price of a home they can afford. Let us put our specialist to work for you as we will be happy to give you a free market analysis so you can see where you fit into this current market.

The Rowland and Meg Team has some wonderful people on our team as you will get to know a little more about us in this newsletter. We are here to serve you and help with your next steps. You may also find it true that I should have named the team, The Beauties and The Beast! However, even like the enchanted castle in the movie, all the characters had their specialties to take utmost care of their guest and The Rowland & Meg Team guarantee to do the same!!

-Rowland Bowen