



JAHELKA REAL ESTATE GROUP

Real Estate Redefined

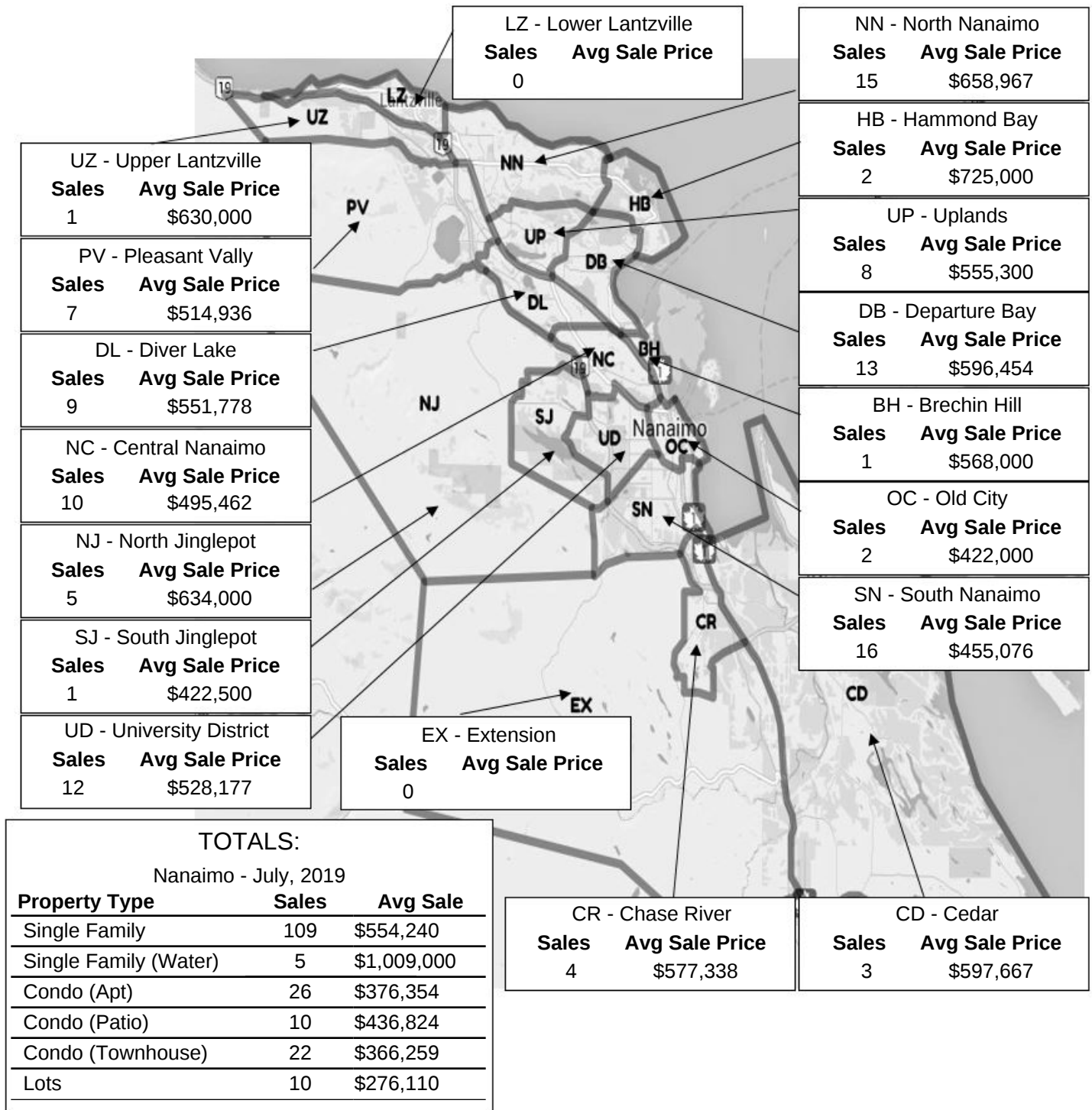
Market Statistics Nanaimo

July 2019

Nanaimo

Home Sales for the month of July, 2019

(Single Family)

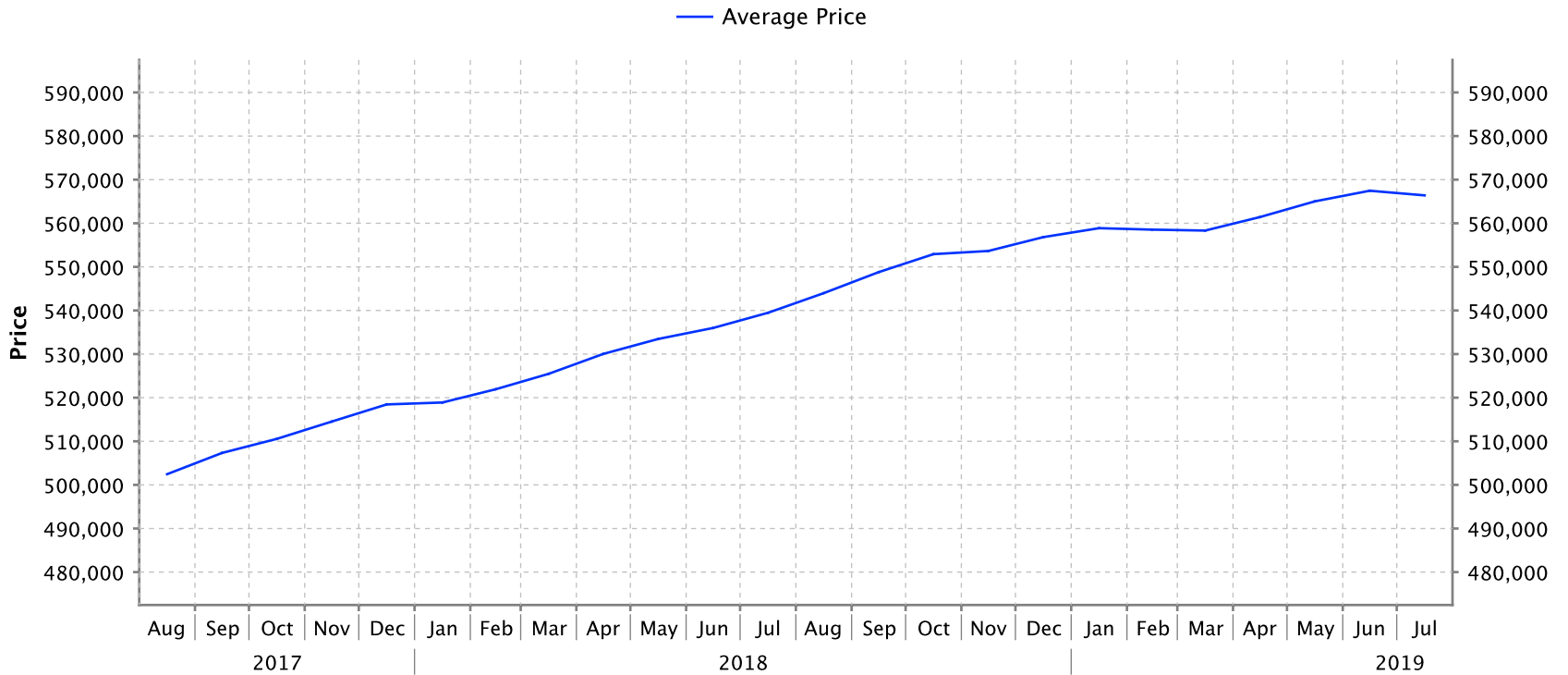


Average sale price does not include Waterfront.

Nanaimo

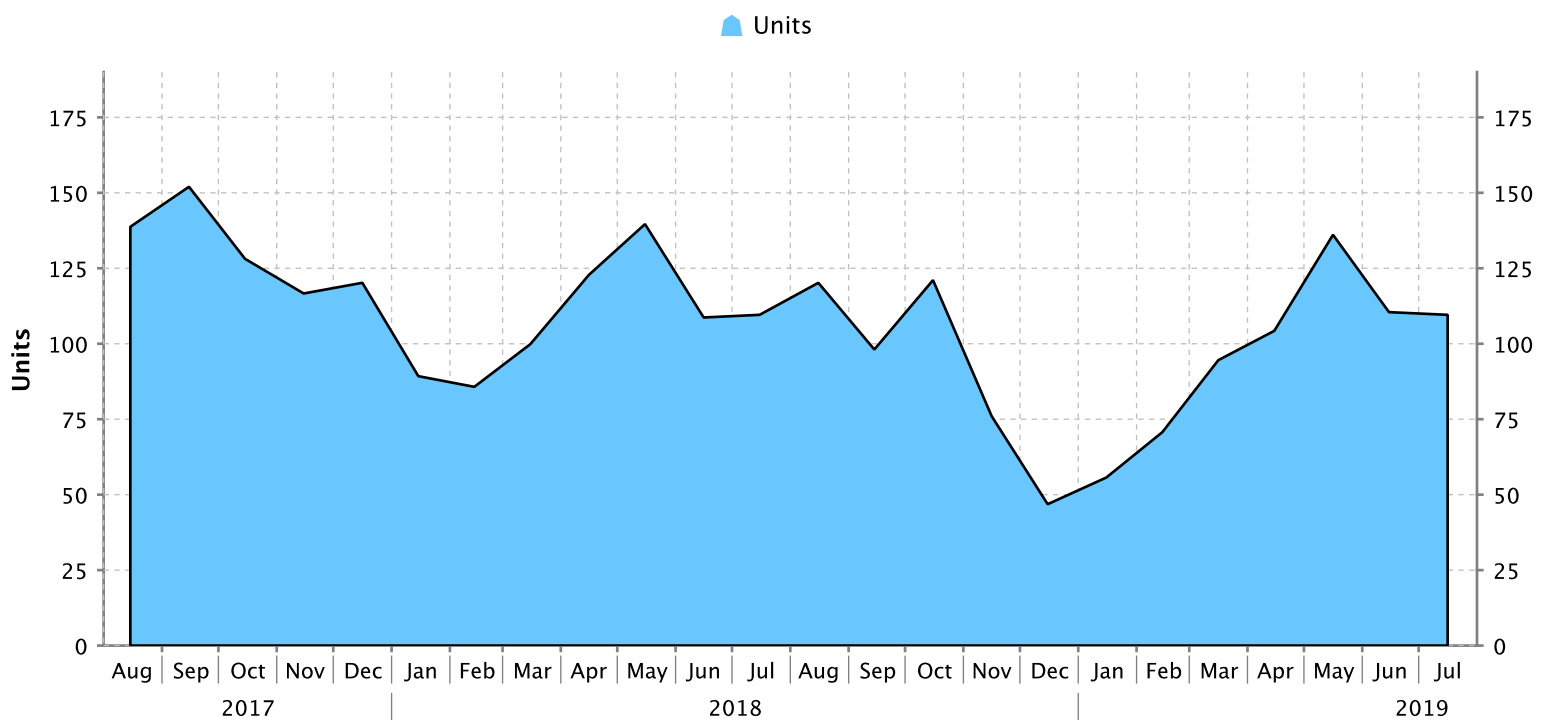
as at July 31, 2019

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	42	16	162%	318	175	82%
Units Reported Sold	10	4	150%	66	63	5%
Sell/List Ratio	24%	25%		21%	36%	
Reported Sales Dollars	\$2,761,100	\$871,000	217%	\$19,417,446	\$16,573,786	17%
Average Sell Price / Unit	\$276,110	\$217,750	27%	\$294,204	\$263,076	12%
Median Sell Price	\$260,000			\$280,000		
Sell Price / List Price	98%	82%		93%	99%	
Days to Sell	65	28	135%	87	70	23%
Active Listings	167	71				
Single Family						
Units Listed	189	228	-17%	1,982	2,246	-12%
Units Reported Sold	109	109	0%	1,139	1,405	-19%
Sell/List Ratio	58%	48%		57%	63%	
Reported Sales Dollars	\$60,412,160	\$61,627,318	-2%	\$645,123,487	\$757,948,654	-15%
Average Sell Price / Unit	\$554,240	\$565,388	-2%	\$566,395	\$539,465	5%
Median Sell Price	\$560,000			\$545,000		
Sell Price / List Price	97%	106%		97%	99%	
Days to Sell	33	23	42%	31	24	30%
Active Listings	388	442				
Condos (Apt)						
Units Listed	66	53	25%	545	553	-1%
Units Reported Sold	26	37	-30%	308	424	-27%
Sell/List Ratio	39%	70%		57%	77%	
Reported Sales Dollars	\$9,785,200	\$11,181,040	-12%	\$97,647,074	\$124,914,013	-22%
Average Sell Price / Unit	\$376,354	\$302,190	25%	\$317,036	\$294,609	8%
Median Sell Price	\$377,000			\$291,000		
Sell Price / List Price	97%	100%		97%	100%	
Days to Sell	38	21	80%	31	18	72%
Active Listings	105	64				
Condos (Patio)						
Units Listed	16	3	433%	102	90	13%
Units Reported Sold	10	6	67%	73	84	-13%
Sell/List Ratio	62%	200%		72%	93%	
Reported Sales Dollars	\$4,368,240	\$2,609,355	67%	\$32,551,550	\$36,773,188	-11%
Average Sell Price / Unit	\$436,824	\$434,892	0%	\$445,912	\$437,776	2%
Median Sell Price	\$430,000			\$459,900		
Sell Price / List Price	99%	100%		99%	101%	
Days to Sell	25	43	-42%	26	37	-31%
Active Listings	15	9				
Condos (Twnhse)						
Units Listed	37	49	-24%	375	363	3%
Units Reported Sold	22	16	38%	214	238	-10%
Sell/List Ratio	59%	33%		57%	66%	
Reported Sales Dollars	\$8,057,688	\$5,313,400	52%	\$78,355,559	\$78,428,947	-0%
Average Sell Price / Unit	\$366,259	\$332,088	10%	\$366,147	\$329,533	11%
Median Sell Price	\$370,500			\$353,000		
Sell Price / List Price	99%	96%		98%	99%	
Days to Sell	19	23	-17%	26	24	7%
Active Listings	73	75				

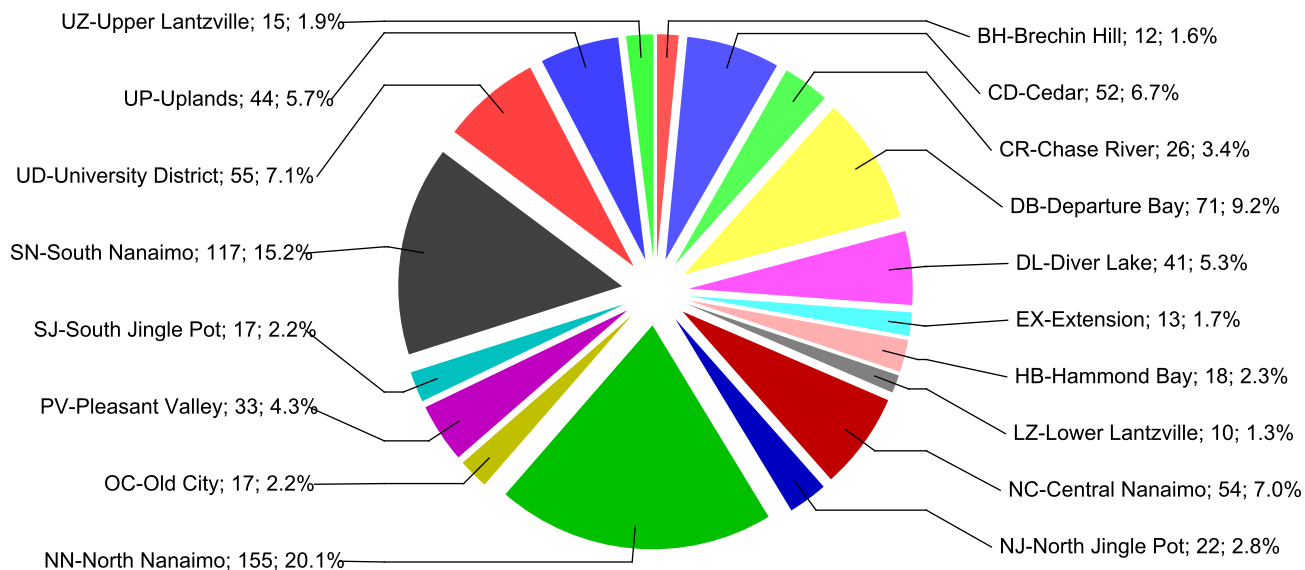
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jul 31, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	1	4	0	1	3	1	1	0	0	0	12
CD-Cedar	0	0	0	3	5	5	2	4	7	9	9	1	4	3	52
CR-Chase River	0	0	0	0	0	1	0	2	18	5	0	0	0	0	26
DB-Departure Bay	0	0	0	0	0	3	7	8	25	14	6	5	0	3	71
DL-Diver Lake	0	0	0	0	1	3	5	9	12	7	4	0	0	0	41
EX-Extension	0	1	0	1	2	1	0	2	3	1	0	0	1	1	13
HB-Hammond Bay	0	0	0	0	0	1	0	1	1	4	3	2	3	3	18
LZ-Lower Lantzville	0	0	0	0	0	0	1	1	2	1	1	2	0	2	10
NC-Central Nanaimo	0	0	0	1	2	8	14	11	14	4	0	0	0	0	54
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	2	8	7	4	0	1	22
NN-North Nanaimo	0	0	0	0	1	4	1	8	45	49	22	11	5	9	155
OC-Old City	0	1	0	1	1	7	1	4	1	1	0	0	0	0	17
PV-Pleasant Valley	0	0	0	0	0	4	1	6	6	9	4	1	0	2	33
SJ-South Jingle Pot	0	0	0	0	0	0	2	1	5	4	4	1	0	0	17
SN-South Nanaimo	0	0	1	3	9	15	24	21	24	20	0	0	0	0	117
UD-University District	0	0	0	1	2	9	5	4	17	11	2	4	0	0	55
UP-Uplands	0	0	0	0	0	3	7	7	17	5	3	1	1	0	44
UZ-Upper Lantzville	0	0	0	0	0	0	1	3	5	1	4	0	1	0	15
Zone 4 TOTALS	0	2	1	11	24	68	71	93	207	154	70	32	15	24	772

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to July 31, 2019 = 772



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