

THE
WALOWITZ
GROUP

REAL RELATIONSHIPS · REAL RESULTS



WHY BUY?



WHERE YOU CAN LIVE

Greater Phoenix—affectionately known as the Valley of the Sun—comprises more than 20 cities and towns. Get a lay of the land and discover each wonderful region.



Here resides most of Greater Phoenix's famous resorts—as well as the region's reputation for cowboy chic. Scottsdale boasts the Southwest's largest shopping mall and a nationally renowned dining-and-nightlife scene.

This corner is defined by university life, family fun and the ruggedly beautiful Superstition Mountains. Mesa is the spring-training home of many. Gilbert boasts a burgeoning downtown as well!



Arizona's largest and most cosmopolitan city is framed by rugged terrain, including Papago Park and the spine of Camelback Mountain. Restaurants and bars fill Midtown and Arcadia; Mexican food and murals spice up 16th Street; and vintage shopping and LGBTQ nightlife flourish in the Melrose District. Head Downtown to find culture, commerce and college life. You'll find indie restaurants, live music, pro sports, craft brews and cocktail culture. No cars required!



Estrella Mountain Regional Park is a favorite West Side spot for hiking, biking and horseback riding. Phoenix International Raceway, in Avondale, hosts two NASCAR events each year. Goodyear—named after the tire magnate—is one of the fastest-growing cities in the U.S.

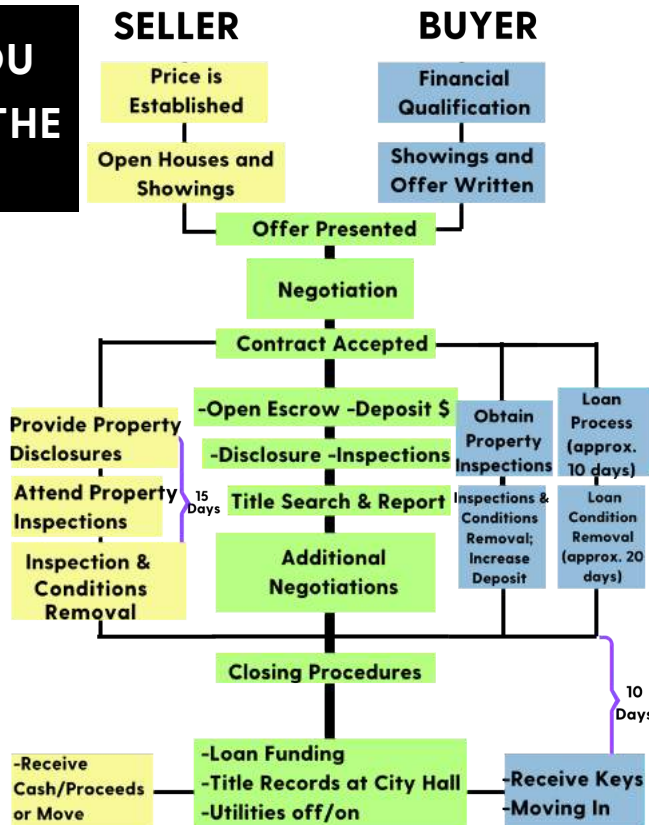


Some of the nation's biggest sports events and concerts take place in Glendale, site of University of Phoenix Stadium (home to the NFL's Arizona Cardinals) and Gila River Arena (home to the NHL's Arizona Coyotes). White Tank Regional Park preserves amazing ancient petroglyphs.



WE'RE WITH YOU EVERY STEP OF THE WAY

With over 40 years' experience in the Arizona market and 5 years nationally, The Walowitz Group has helped hundreds of buyers and sellers throughout the Valley. The Walowitz Group specializes in working with all buyers, sellers, investors, landlords, tenants, and developers, while maintaining their unique background in the residential and luxury markets



WHY LIST?

WHERE WE BEGIN

1. CONDITION THE PROPERTY

We hold Pre-Listing meetings to make a customized plan for each client. High quality photos are taken, digital staging is set, and we're there every step of the way!



2. GENERATE INTEREST

We start to generate interest before and during the listing, including dozens of real estate websites, social media, mailed postcards, and custom email lists of brokers and homeowners!



3. WALOWITZ GROUP MARKETING

We focus on target marketing and maximum exposure. We also host a special coming soon open house. We will get people speaking about the home before it's listed!



4. MAXIMIZING ONLINE EXPOSURE

We post coming soon and just listed ads on websites with the most traffic in the real estate world; like Facebook, Zillow, Trulia, Redfin, Top Agent Network, NY Times, Wall Street Journal, Robb Report, and much more!



5. BEYOND SUPERIOR SERVICE

We will be there from start to finish, from prepping for photography, updating you with input after every open house, negotiating offers, to attending the closing meeting with you!



WE'LL BE THERE



WE REACH



Facebook
2.45 Billion Viewers



Zillow
1.57 Million Viewers



Realtor.com
75 Million Viewers



Instagram
1 Billion Viewers



Youtube
1.8 Billion Viewers



NY Times
4.7 Billion Viewers



Robb Report
220 Million Viewers



Google
10 Billion Viewers

WE NEGOTIATE

After receiving offers from buyers and their agents, we will negotiate on your behalf to:

- Get the **best price** 💰
- Get the **best terms** ✓
- In the **shortest** amount of time! 🕒

On top of 50+ years of experience, our range of expert research includes, but is not limited to:

BUYER POOL REPORTS We analyze the demographics of the area, such as family size, income distribution, and education.

LISTING ANALYSIS REPORTS We calculate sales per month in the neighborhood and look at the relation between demand and supply.

CUSTOM BROKER REPORTS We have access to the history of the property its surrounding area, with details straight from MLS!

IN-DEPTH CMA We update you with a new Comparative Market Analysis every time there's a new sale in the area.

WHY WALOWITZ?

WHAT WE DO

- Assisted in the purchase, sale, and lease of hundreds of properties
- Successfully closed hundreds of millions of dollars in transactions
- Been a preferred representative for national banks and their distressed real estate assets
- **Specialties in:**
 - Buying Representation
 - Luxury Representation
 - Selling Representation
 - First-Time Buying
 - Landlord Representation
 - First-Time Selling
 - Tenant Representation
 - Commercial Representation
 - Investor Representation
 - Developer Representation

45 YEARS OF EXPERIENCE



WHAT PEOPLE ARE SAYING

"Went above and beyond. Very honest. Guided us along the entire process. We were out of town (snowbirds from Canada) and they took care of everything for us, including coordinating with movers and having a charity pick up remaining items. A pleasure to deal with."

SELLER
in Scottsdale, AZ

"My wife and I started planning for our move to Arizona several months in advance, and the group was happy to answer all of our questions and was very generous with their time before we even stepped foot in the state! The group was patient, helpful, and knowledgeable. The process went smoothly with them guiding us along the way."

BUYER
in Phoenix, AZ

"I cannot say enough about the professionalism of the Walowitz group. I felt 100% supported and I know they got us the best deal. I would highly recommend using the Walowitz group if you are planning on buying or selling a property. They definitely help you achieve your goals and are on your side every step of the way."

SELLER
in Peoria, AZ

"We were new to the area and were not sure what we were looking for, and the group was extremely patient and very accommodating. I have worked with many real estate agents in the past, but this group provided the best experience in this stressful process. The knowledge, patience and professionalism was appreciated."

BUYER
in Scottsdale, AZ

WHAT ARE YOU WAITING FOR?

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