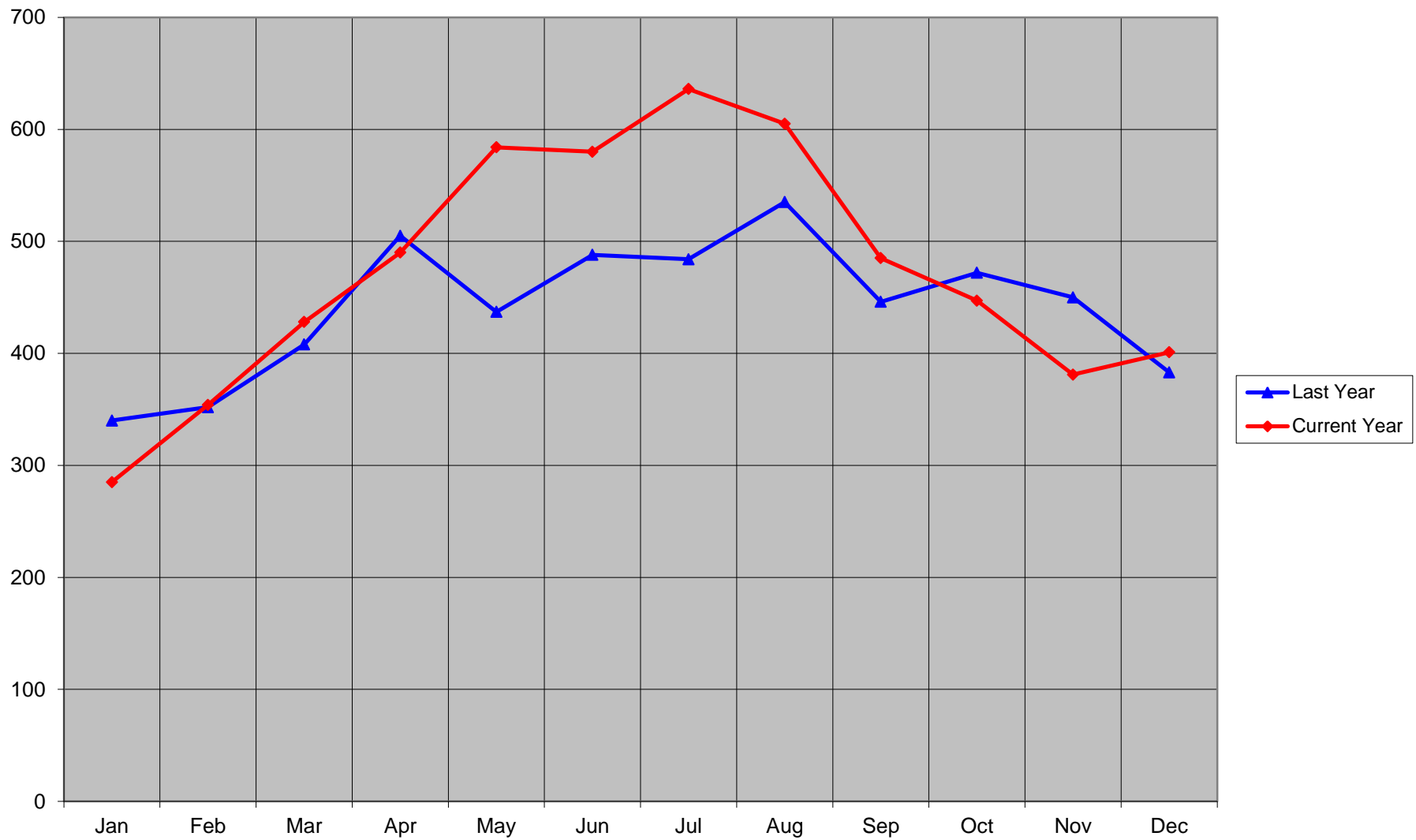


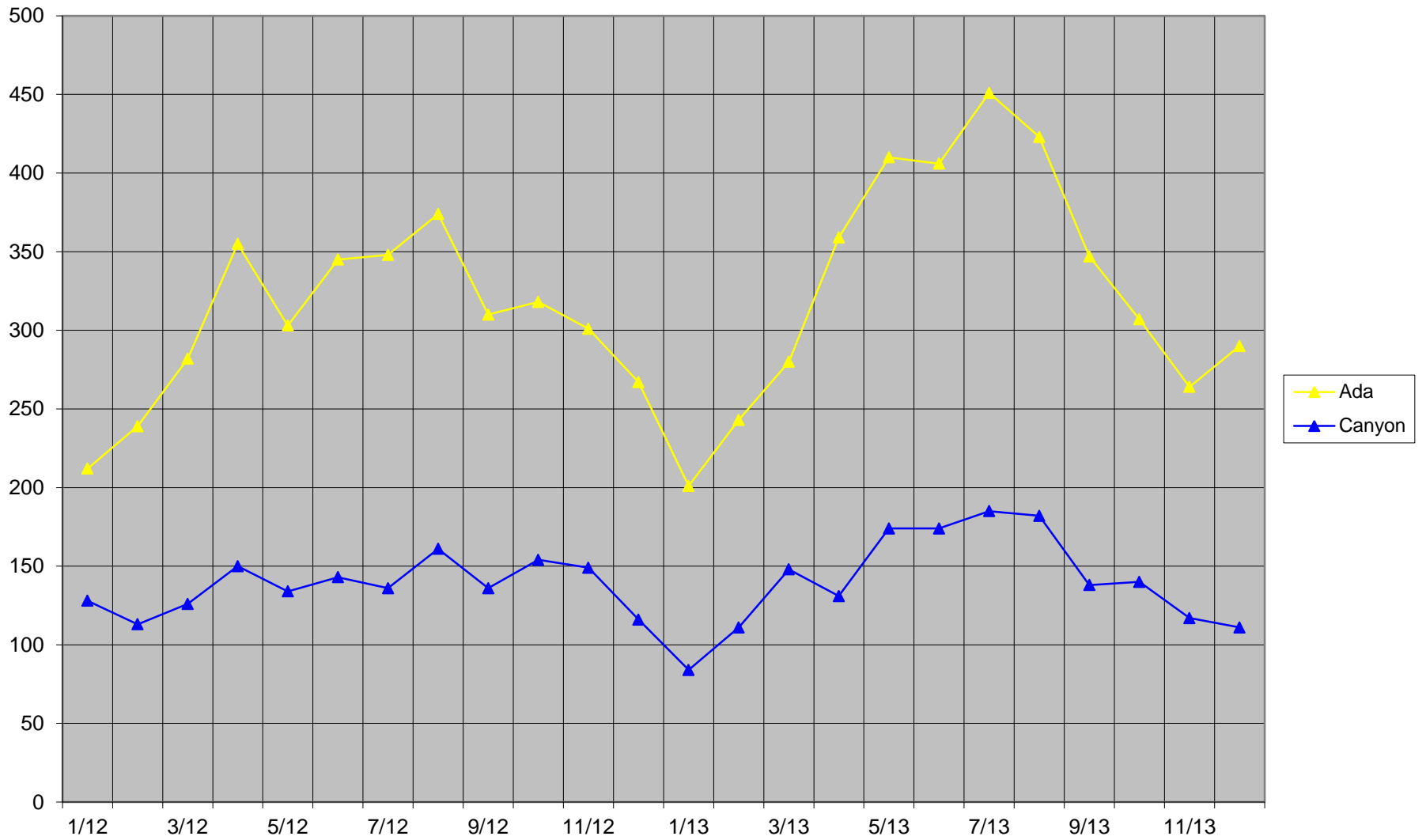
Total Number of Sales

Total Number of Sales

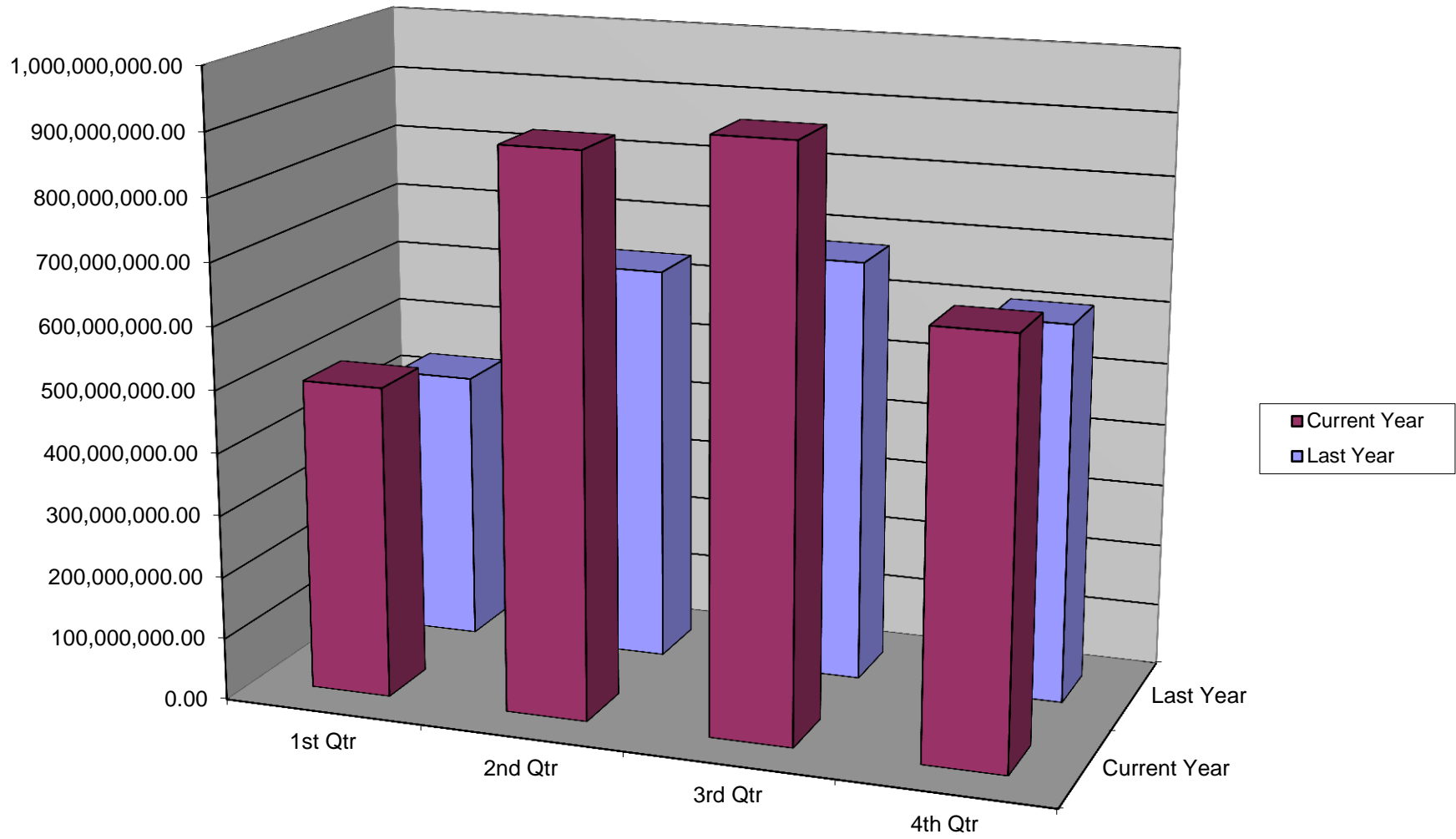


Total Number of Sales by County

Number of Sales by County

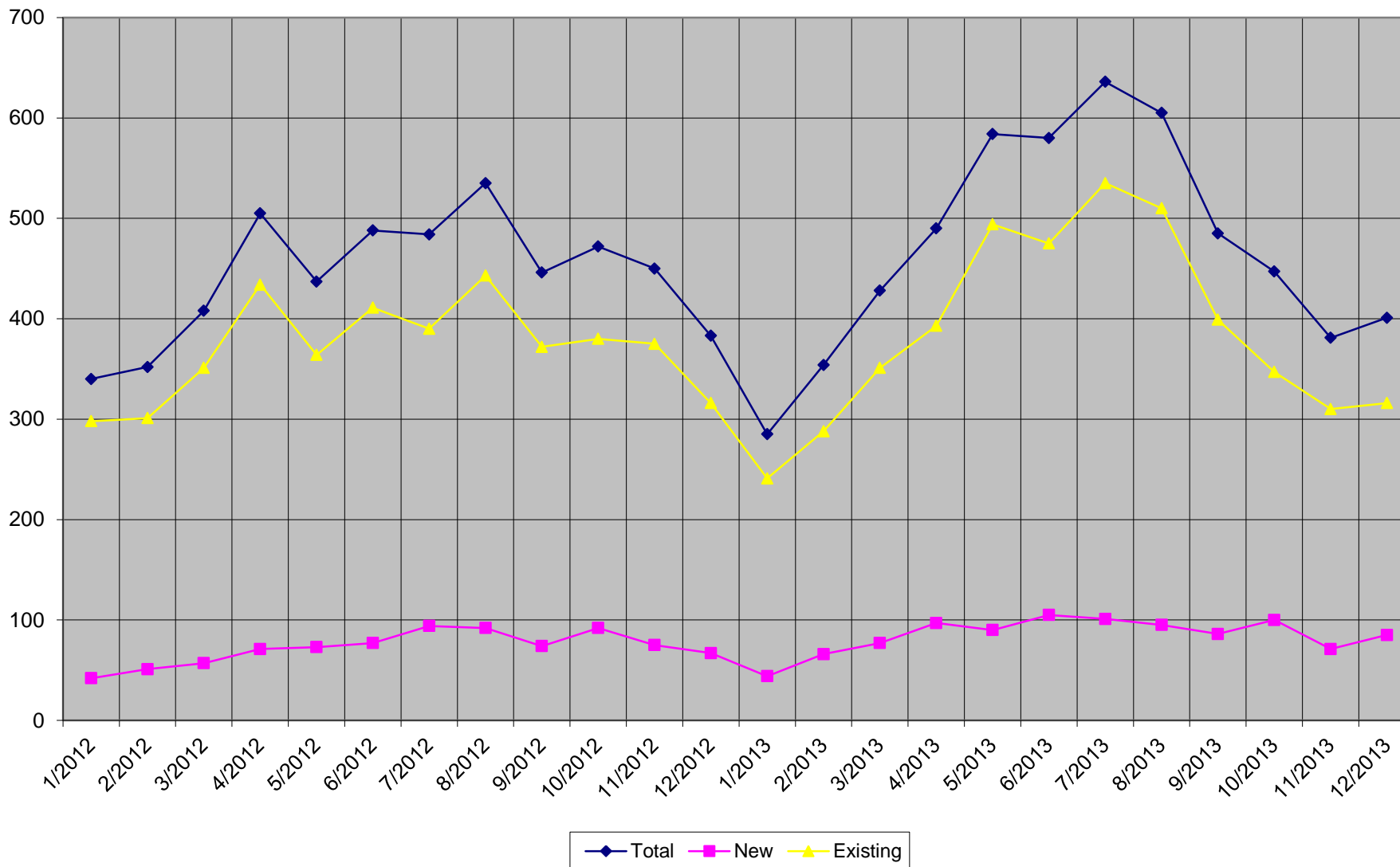


Sales Volume



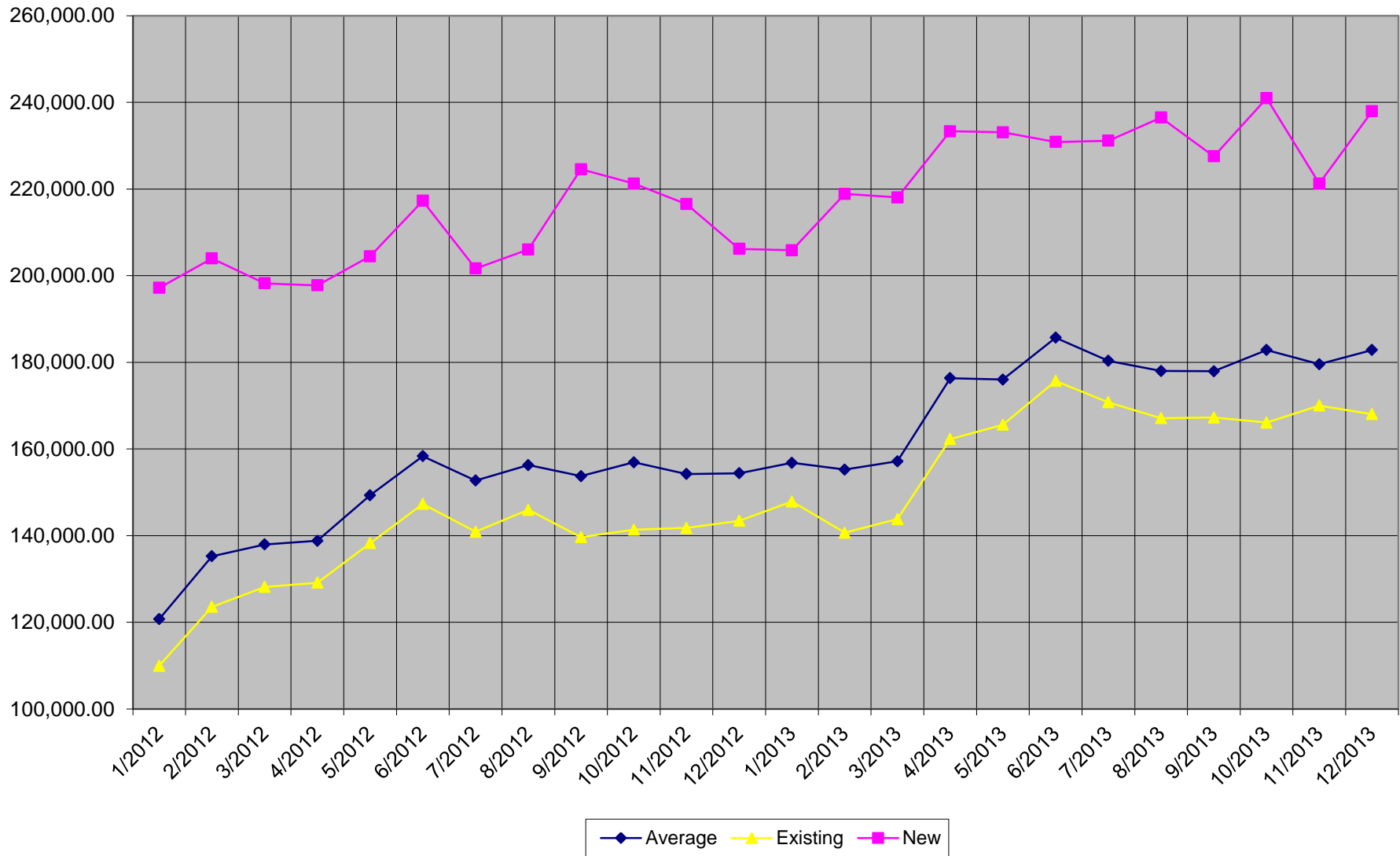
Total Sales (New vs Existing Homes)

Number of Sales: New vs Existing



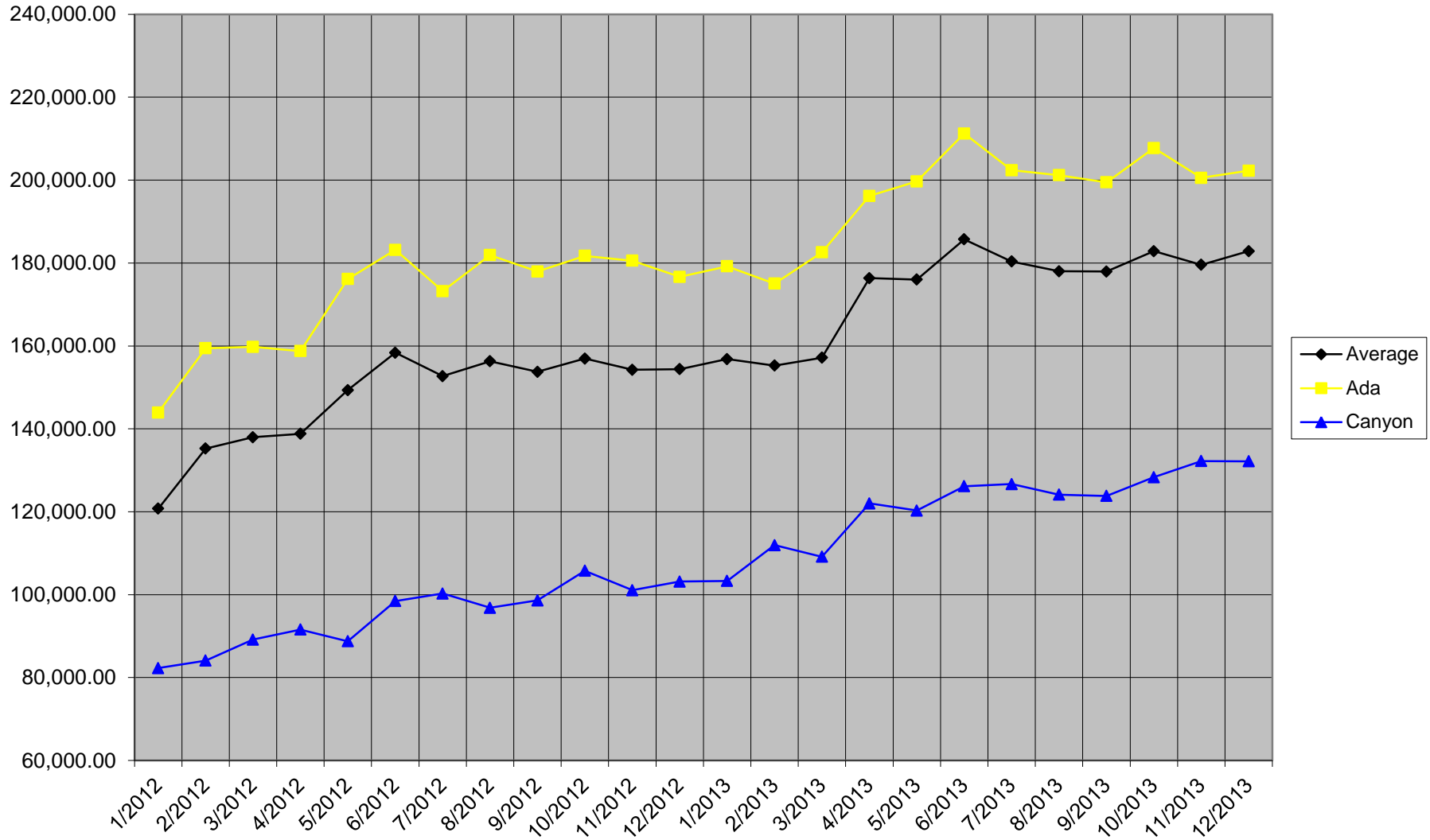
Average Sales Price (New vs Existing Homes)

Average Sales Price: New vs Existing



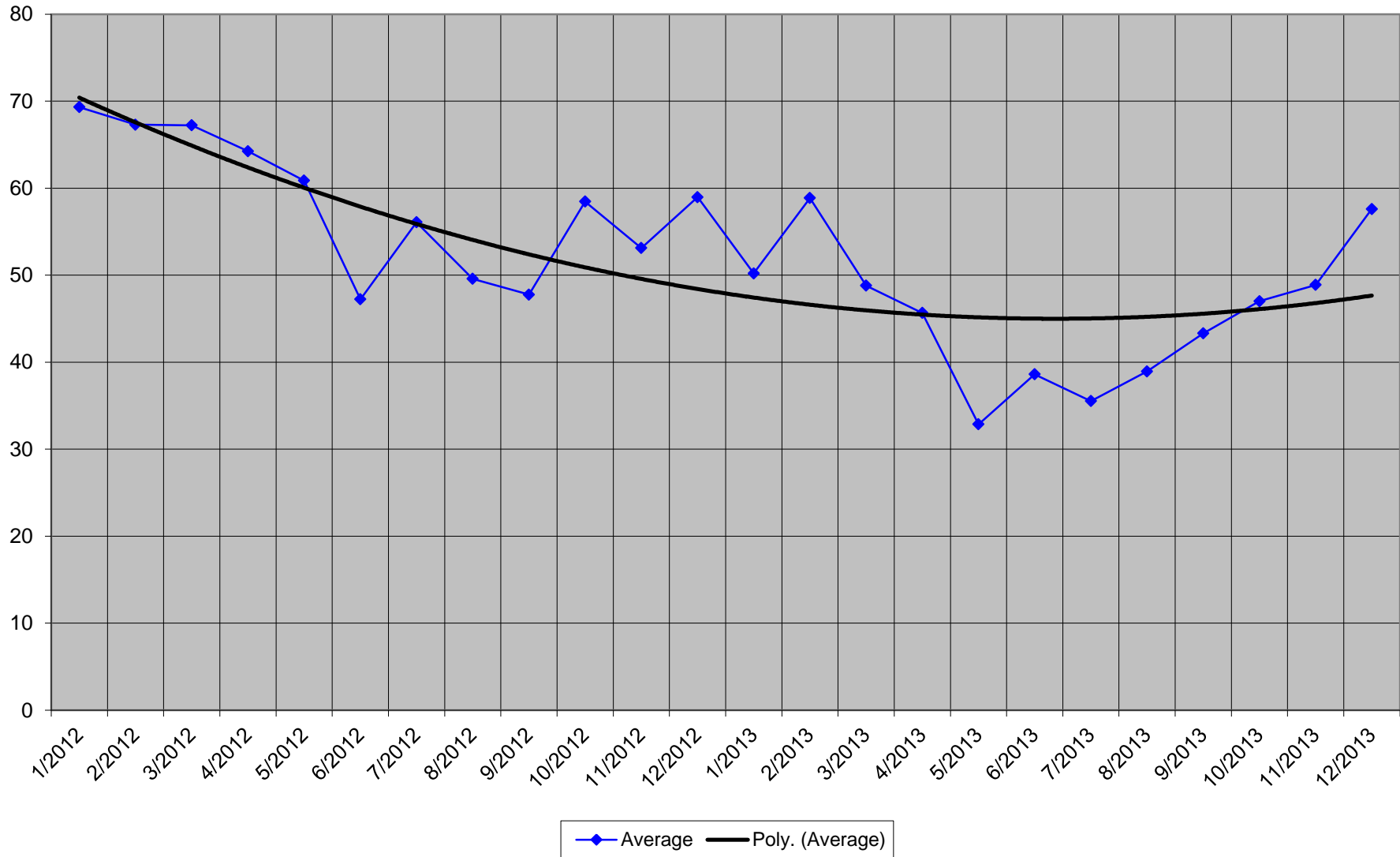
Average Sales Price

Average Sales Price by County



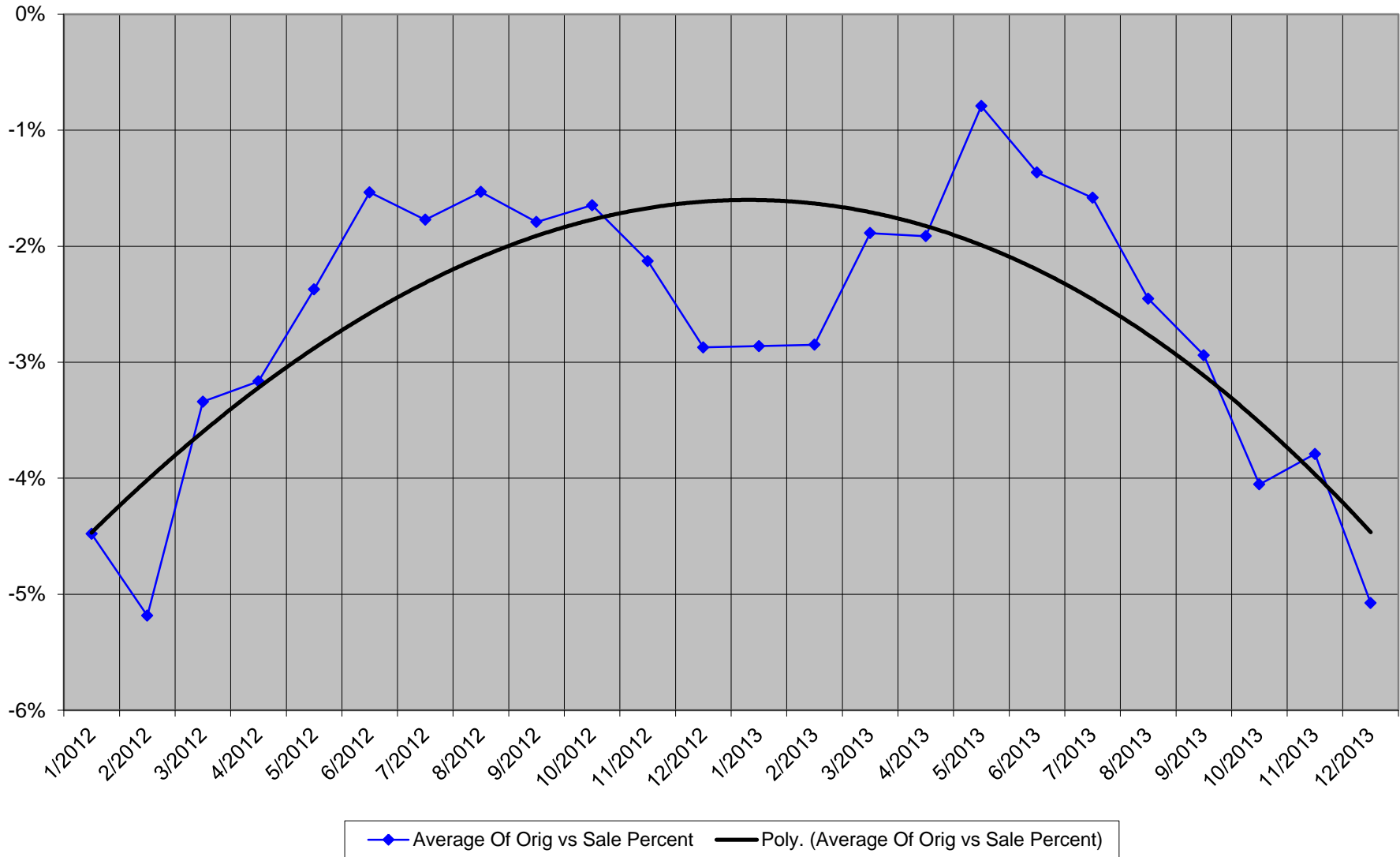
Average Days on Market (Existing Homes)

Average Days On Market: Existing Homes



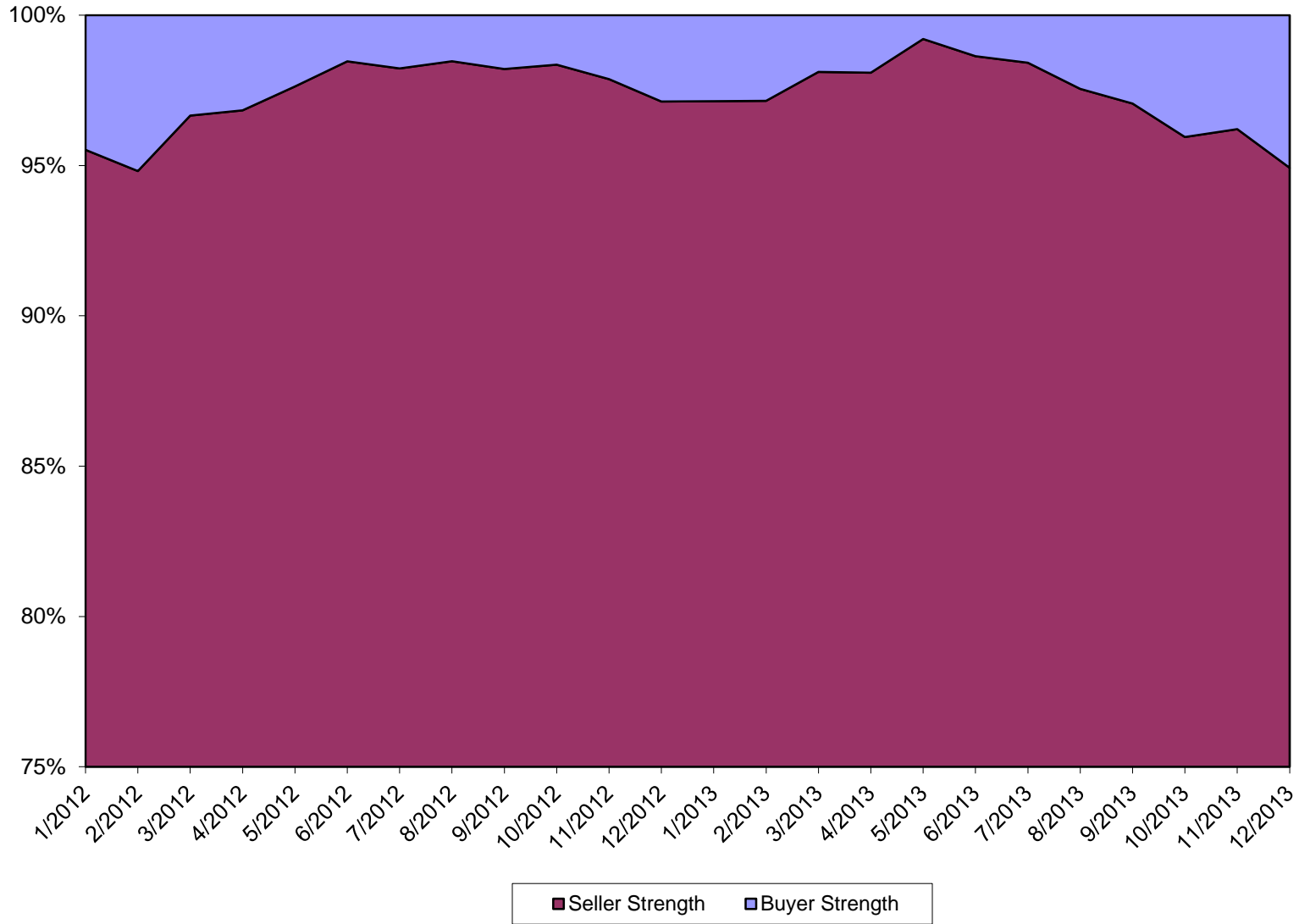
Original Asking vs Sales Price (Existing Homes)

Existing Home Negotiations



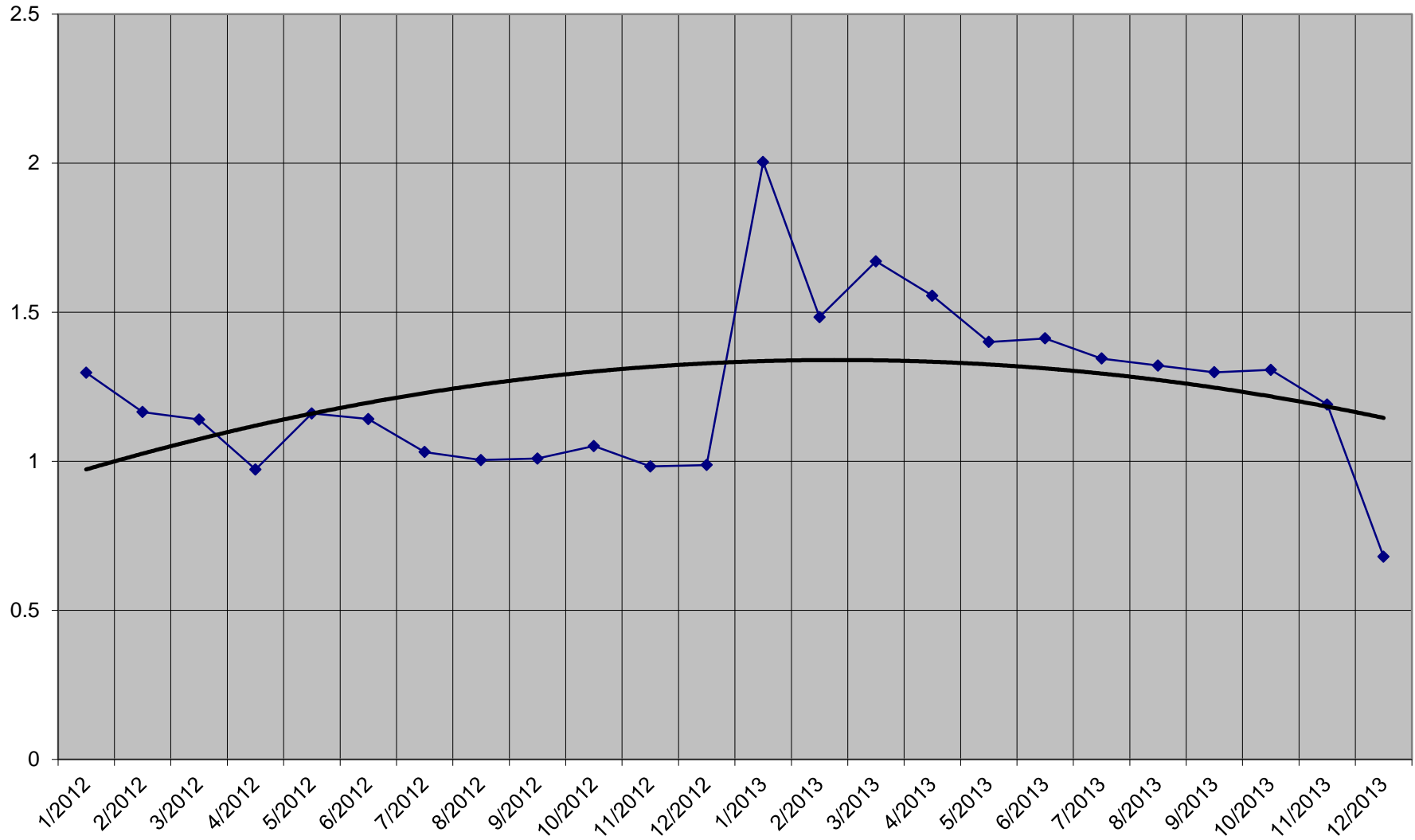
Buyer and Seller Relative Negotiating Strength

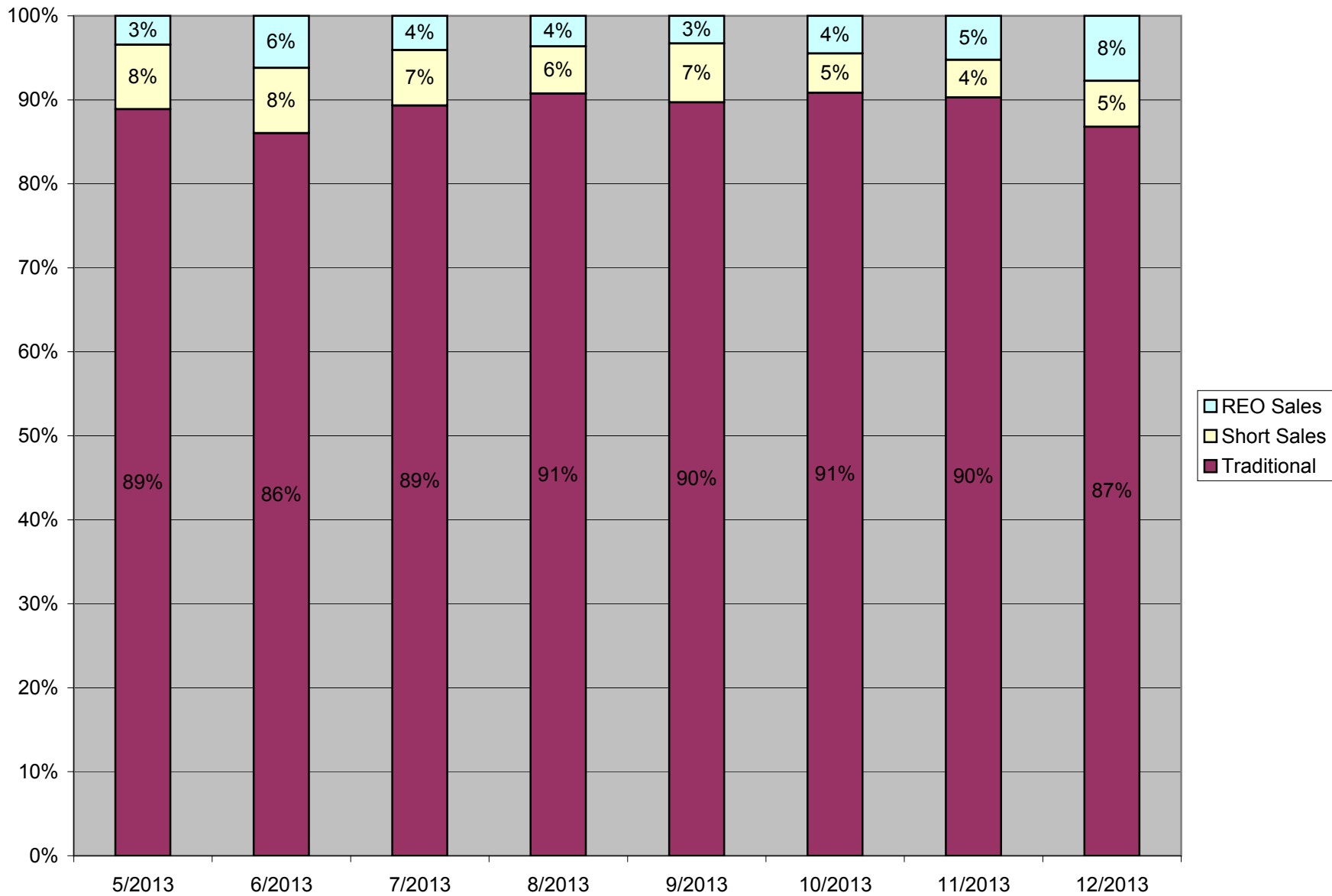
Buyer and Seller Relative Strength



New Listings per Closing

Number of New Listings per Sale





New Listings vs Closings

