

# Vancouver - West

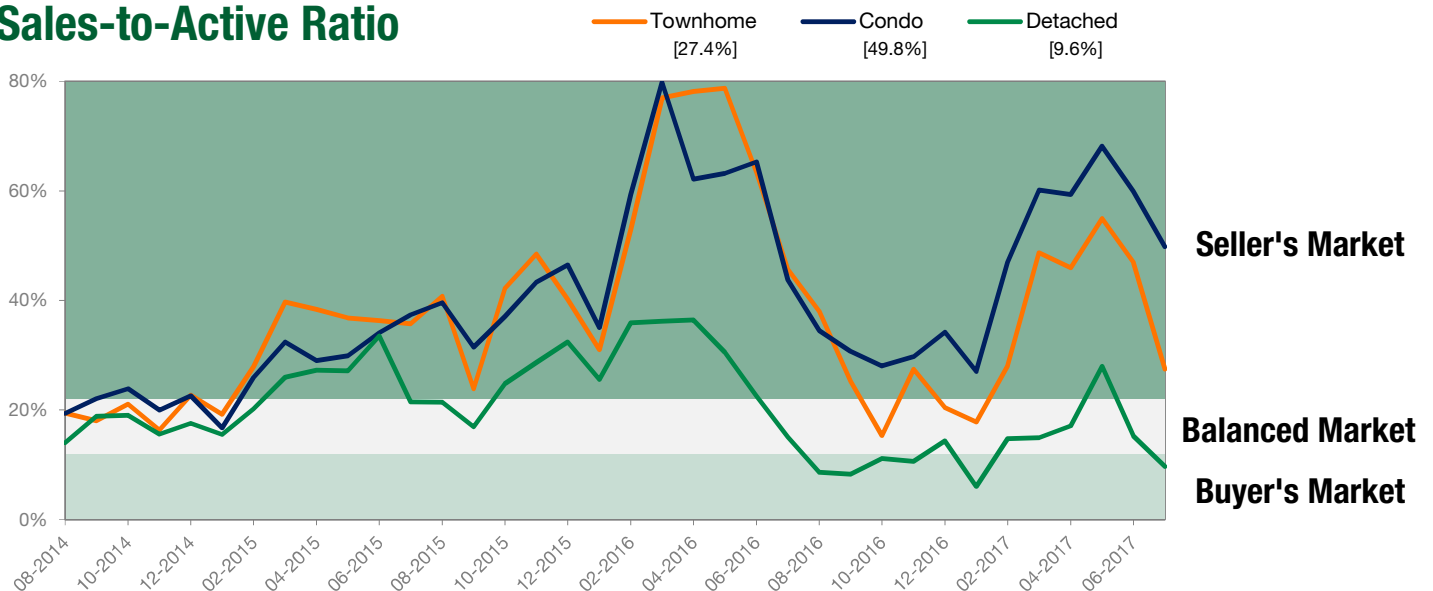
## July 2017

| Detached Properties      | July        |             |                 | June        |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2017        | 2016        | One-Year Change | 2017        | 2016        | One-Year Change |
| Total Active Listings    | 768         | 718         | + 7.0%          | 749         | 675         | + 11.0%         |
| Sales                    | 74          | 108         | - 31.5%         | 114         | 152         | - 25.0%         |
| Days on Market Average   | 36          | 27          | + 33.3%         | 29          | 24          | + 20.8%         |
| MLS® HPI Benchmark Price | \$3,666,200 | \$3,591,200 | + 2.1%          | \$3,627,200 | \$3,547,400 | + 2.2%          |

| Condos                   | July      |           |                 | June      |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2017      | 2016      | One-Year Change | 2017      | 2016      | One-Year Change |
| Total Active Listings    | 797       | 986       | - 19.2%         | 771       | 885       | - 12.9%         |
| Sales                    | 397       | 431       | - 7.9%          | 462       | 578       | - 20.1%         |
| Days on Market Average   | 17        | 18        | - 5.6%          | 17        | 18        | - 5.6%          |
| MLS® HPI Benchmark Price | \$783,700 | \$701,700 | + 11.7%         | \$772,900 | \$699,300 | + 10.5%         |

| Townhomes                | July        |             |                 | June        |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2017        | 2016        | One-Year Change | 2017        | 2016        | One-Year Change |
| Total Active Listings    | 146         | 103         | + 41.7%         | 130         | 101         | + 28.7%         |
| Sales                    | 40          | 47          | - 14.9%         | 61          | 64          | - 4.7%          |
| Days on Market Average   | 14          | 12          | + 16.7%         | 19          | 15          | + 26.7%         |
| MLS® HPI Benchmark Price | \$1,232,000 | \$1,125,200 | + 9.5%          | \$1,211,600 | \$1,145,500 | + 5.8%          |

## Sales-to-Active Ratio

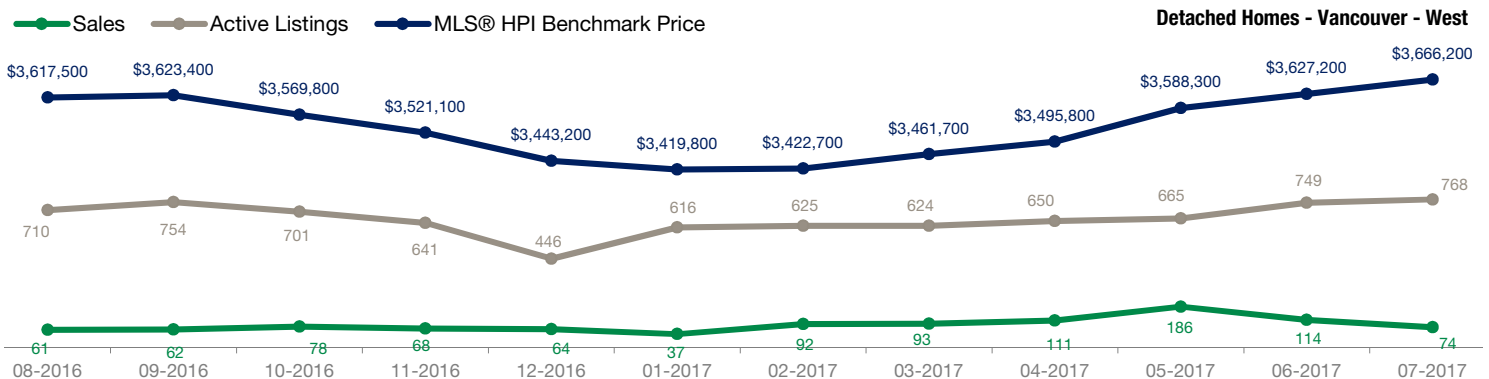


# Vancouver - West

## Detached Properties Report – July 2017

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|-------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Arbutus           | 6         | 42              | \$4,042,300        | + 4.9%          |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Cambie            | 7         | 33              | \$2,709,000        | + 6.4%          |
| \$200,000 to \$399,999      | 0         | 3               | 0                  | Coal Harbour      | 0         | 0               | \$0                | --              |
| \$400,000 to \$899,999      | 0         | 7               | 0                  | Downtown VW       | 0         | 1               | \$0                | --              |
| \$900,000 to \$1,499,999    | 0         | 11              | 0                  | Dunbar            | 9         | 99              | \$3,209,200        | - 3.2%          |
| \$1,500,000 to \$1,999,999  | 1         | 15              | 13                 | Fairview VW       | 0         | 5               | \$0                | --              |
| \$2,000,000 to \$2,999,999  | 18        | 115             | 18                 | False Creek       | 0         | 3               | \$0                | --              |
| \$3,000,000 and \$3,999,999 | 22        | 169             | 30                 | Kerrisdale        | 3         | 52              | \$3,600,400        | + 3.8%          |
| \$4,000,000 to \$4,999,999  | 20        | 149             | 35                 | Kitsilano         | 5         | 61              | \$2,580,700        | - 3.8%          |
| \$5,000,000 and Above       | 13        | 299             | 75                 | MacKenzie Heights | 5         | 25              | \$3,885,100        | + 2.1%          |
| <b>TOTAL</b>                | <b>74</b> | <b>768</b>      | <b>36</b>          | Marpole           | 4         | 42              | \$2,384,200        | - 0.5%          |
|                             |           |                 |                    | Mount Pleasant VW | 0         | 3               | \$2,500,800        | + 3.8%          |
|                             |           |                 |                    | Oakridge VW       | 7         | 13              | \$3,373,300        | + 6.9%          |
|                             |           |                 |                    | Point Grey        | 4         | 68              | \$3,907,900        | + 4.7%          |
|                             |           |                 |                    | Quilchena         | 0         | 27              | \$4,138,400        | + 6.3%          |
|                             |           |                 |                    | S.W. Marine       | 2         | 44              | \$3,395,400        | - 5.3%          |
|                             |           |                 |                    | Shaughnessy       | 4         | 88              | \$6,175,500        | + 4.8%          |
|                             |           |                 |                    | South Cambie      | 2         | 13              | \$3,874,100        | + 5.8%          |
|                             |           |                 |                    | South Granville   | 9         | 83              | \$4,622,900        | + 10.5%         |
|                             |           |                 |                    | Southlands        | 4         | 41              | \$3,686,100        | - 2.0%          |
|                             |           |                 |                    | University VW     | 2         | 21              | \$6,435,900        | + 1.8%          |
|                             |           |                 |                    | West End VW       | 1         | 3               | \$0                | --              |
|                             |           |                 |                    | Yaletown          | 0         | 1               | \$0                | --              |
|                             |           |                 |                    | <b>TOTAL*</b>     | <b>74</b> | <b>768</b>      | <b>\$3,666,200</b> | <b>+ 2.1%</b>   |

\* This represents the total of the Vancouver - West area, not the sum of the areas above.

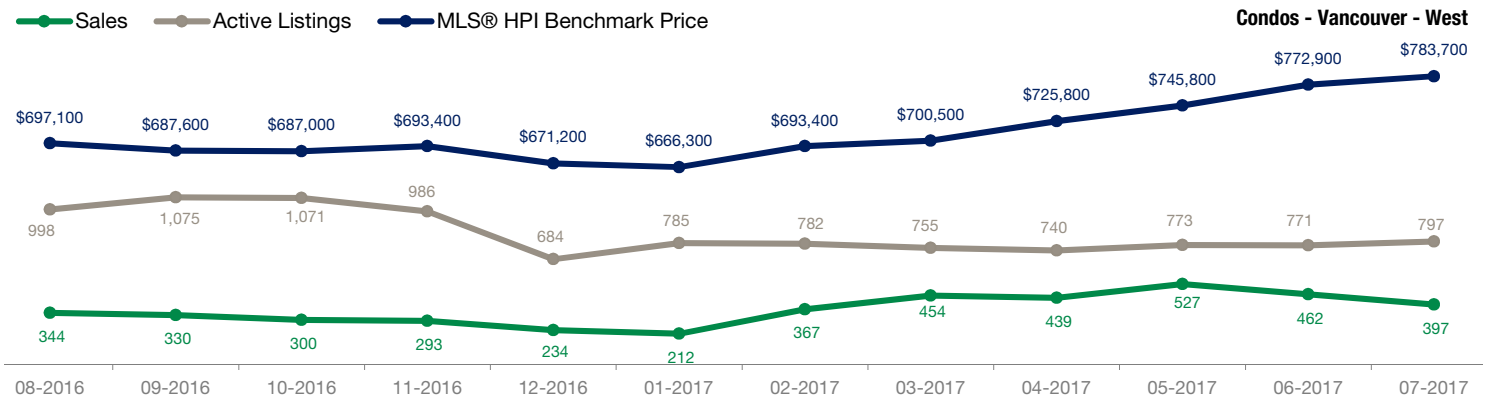


# Vancouver - West

## Condo Report – July 2017

| Price Range                 | Sales      | Active Listings | Avg Days on Market | Neighbourhood     | Sales      | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|------------|-----------------|--------------------|-------------------|------------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0          | 0               | 0                  | Arbutus           | 0          | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 0          | 0               | 0                  | Cambie            | 5          | 26              | \$653,900        | + 18.5%         |
| \$200,000 to \$399,999      | 7          | 11              | 9                  | Coal Harbour      | 20         | 65              | \$988,300        | - 0.7%          |
| \$400,000 to \$899,999      | 254        | 333             | 15                 | Downtown VW       | 100        | 151             | \$693,900        | + 11.1%         |
| \$900,000 to \$1,499,999    | 94         | 238             | 19                 | Dunbar            | 2          | 3               | \$687,000        | + 13.0%         |
| \$1,500,000 to \$1,999,999  | 17         | 83              | 28                 | Fairview VW       | 41         | 35              | \$771,700        | + 17.4%         |
| \$2,000,000 to \$2,999,999  | 16         | 61              | 19                 | False Creek       | 21         | 52              | \$844,700        | + 1.4%          |
| \$3,000,000 and \$3,999,999 | 6          | 30              | 11                 | Kerrisdale        | 5          | 21              | \$878,900        | + 8.5%          |
| \$4,000,000 to \$4,999,999  | 0          | 13              | 0                  | Kitsilano         | 42         | 56              | \$618,000        | + 15.5%         |
| \$5,000,000 and Above       | 3          | 28              | 52                 | MacKenzie Heights | 0          | 0               | \$0              | --              |
| <b>TOTAL</b>                | <b>397</b> | <b>797</b>      | <b>17</b>          | Marpole           | 10         | 21              | \$555,300        | + 25.5%         |
|                             |            |                 |                    | Mount Pleasant VW | 4          | 2               | \$565,600        | + 6.0%          |
|                             |            |                 |                    | Oakridge VW       | 7          | 12              | \$1,053,500      | + 16.4%         |
|                             |            |                 |                    | Point Grey        | 2          | 8               | \$595,300        | + 8.7%          |
|                             |            |                 |                    | Quilchena         | 5          | 12              | \$1,088,100      | + 6.3%          |
|                             |            |                 |                    | S.W. Marine       | 2          | 6               | \$472,500        | + 14.6%         |
|                             |            |                 |                    | Shaughnessy       | 1          | 1               | \$644,200        | + 17.1%         |
|                             |            |                 |                    | South Cambie      | 5          | 11              | \$893,000        | + 20.7%         |
|                             |            |                 |                    | South Granville   | 1          | 2               | \$940,400        | + 23.8%         |
|                             |            |                 |                    | Southlands        | 0          | 0               | \$793,100        | + 9.0%          |
|                             |            |                 |                    | University VW     | 27         | 96              | \$884,700        | + 19.1%         |
|                             |            |                 |                    | West End VW       | 36         | 94              | \$638,700        | + 14.8%         |
|                             |            |                 |                    | Yaletown          | 61         | 123             | \$863,700        | + 9.3%          |
|                             |            |                 |                    | <b>TOTAL*</b>     | <b>397</b> | <b>797</b>      | <b>\$783,700</b> | <b>+ 11.7%</b>  |

\* This represents the total of the Vancouver - West area, not the sum of the areas above.

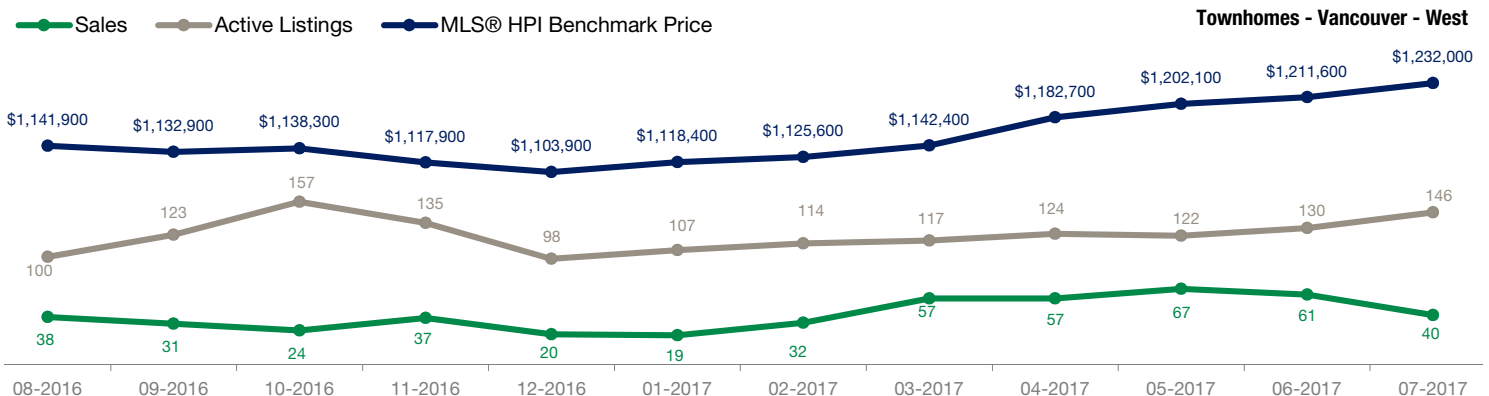


# Vancouver - West

## Townhomes Report – July 2017

| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|-------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0              | Arbutus           | 0         | 0               | \$0                | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Cambie            | 1         | 9               | \$1,214,400        | + 3.1%          |
| \$200,000 to \$399,999      | 0         | 0               | 0              | Coal Harbour      | 0         | 4               | \$1,817,700        | + 6.5%          |
| \$400,000 to \$899,999      | 9         | 10              | 6              | Downtown VW       | 1         | 6               | \$951,200          | + 12.5%         |
| \$900,000 to \$1,499,999    | 20        | 52              | 14             | Dunbar            | 0         | 3               | \$0                | --              |
| \$1,500,000 to \$1,999,999  | 6         | 48              | 17             | Fairview VW       | 9         | 18              | \$1,008,100        | + 16.9%         |
| \$2,000,000 to \$2,999,999  | 5         | 24              | 26             | False Creek       | 1         | 6               | \$898,700          | + 4.8%          |
| \$3,000,000 and \$3,999,999 | 0         | 5               | 0              | Kerrisdale        | 0         | 4               | \$1,547,500        | + 7.3%          |
| \$4,000,000 to \$4,999,999  | 0         | 3               | 0              | Kitsilano         | 9         | 20              | \$1,070,100        | + 5.4%          |
| \$5,000,000 and Above       | 0         | 4               | 0              | MacKenzie Heights | 0         | 0               | \$0                | --              |
| <b>TOTAL</b>                | <b>40</b> | <b>146</b>      | <b>14</b>      | Marpole           | 1         | 21              | \$1,097,600        | + 18.9%         |
|                             |           |                 |                | Mount Pleasant VW | 4         | 6               | \$1,204,300        | + 10.9%         |
|                             |           |                 |                | Oakridge VW       | 1         | 3               | \$1,613,000        | + 8.1%          |
|                             |           |                 |                | Point Grey        | 0         | 2               | \$1,147,100        | + 4.9%          |
|                             |           |                 |                | Quilchena         | 0         | 2               | \$1,511,700        | + 4.5%          |
|                             |           |                 |                | S.W. Marine       | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Shaughnessy       | 1         | 4               | \$2,365,500        | + 3.8%          |
|                             |           |                 |                | South Cambie      | 1         | 4               | \$1,821,700        | + 6.1%          |
|                             |           |                 |                | South Granville   | 0         | 11              | \$1,622,500        | + 8.2%          |
|                             |           |                 |                | Southlands        | 0         | 0               | \$0                | --              |
|                             |           |                 |                | University VW     | 2         | 8               | \$1,741,500        | + 7.7%          |
|                             |           |                 |                | West End VW       | 2         | 5               | \$1,160,100        | + 12.9%         |
|                             |           |                 |                | Yaletown          | 7         | 10              | \$1,643,600        | + 13.3%         |
|                             |           |                 |                | <b>TOTAL*</b>     | <b>40</b> | <b>146</b>      | <b>\$1,232,000</b> | <b>+ 9.5%</b>   |

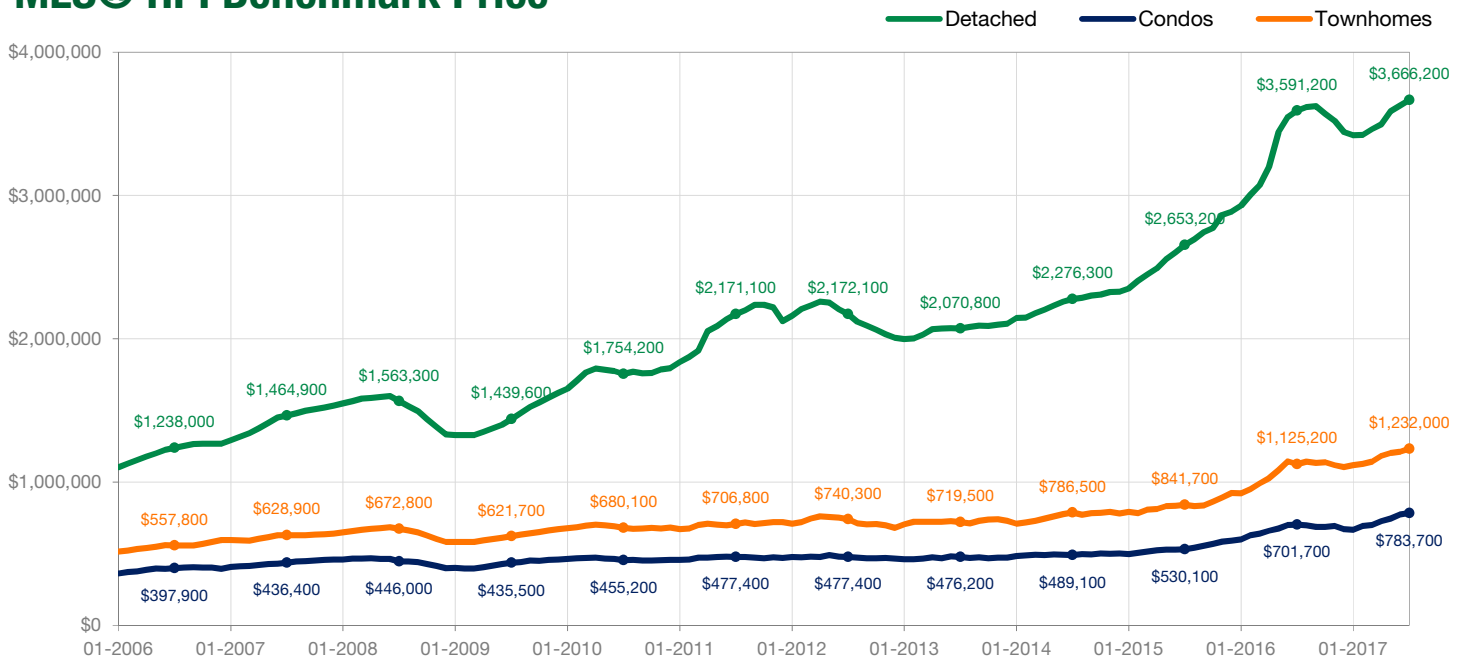
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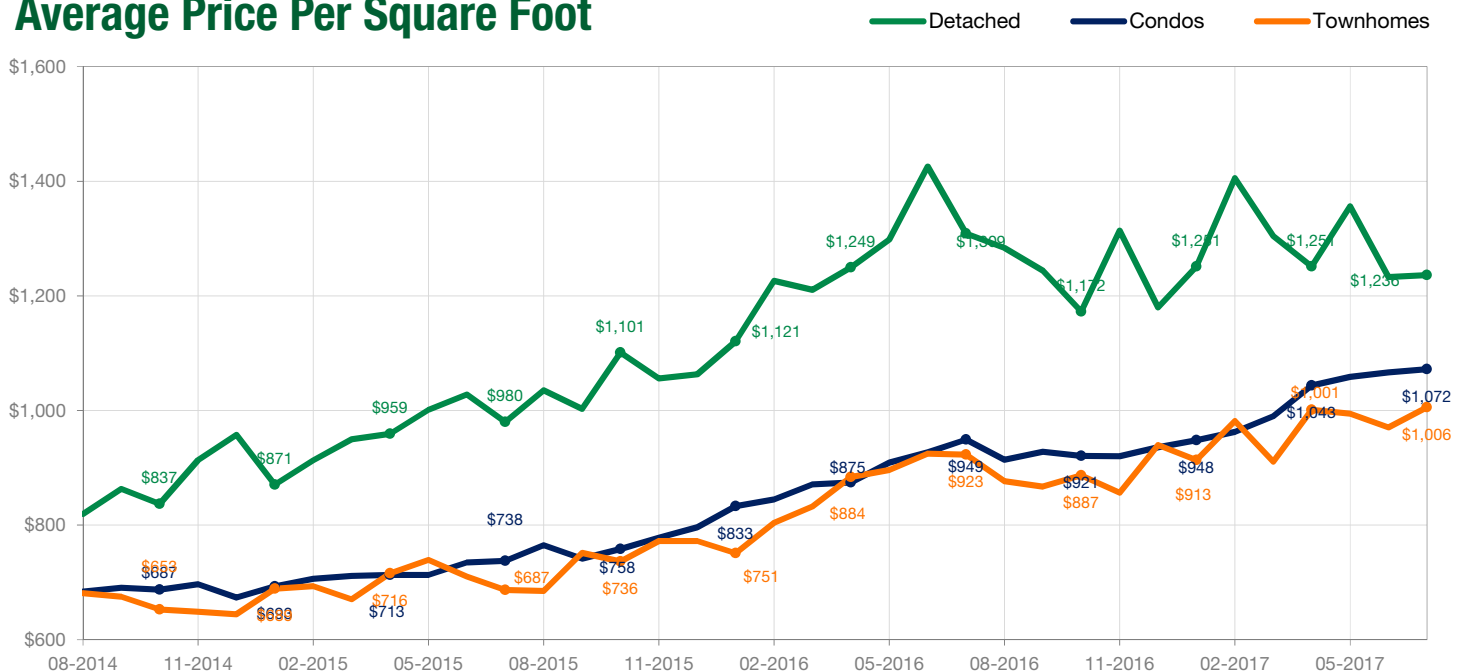
July 2017

## MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

## Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.