

# Vancouver - East

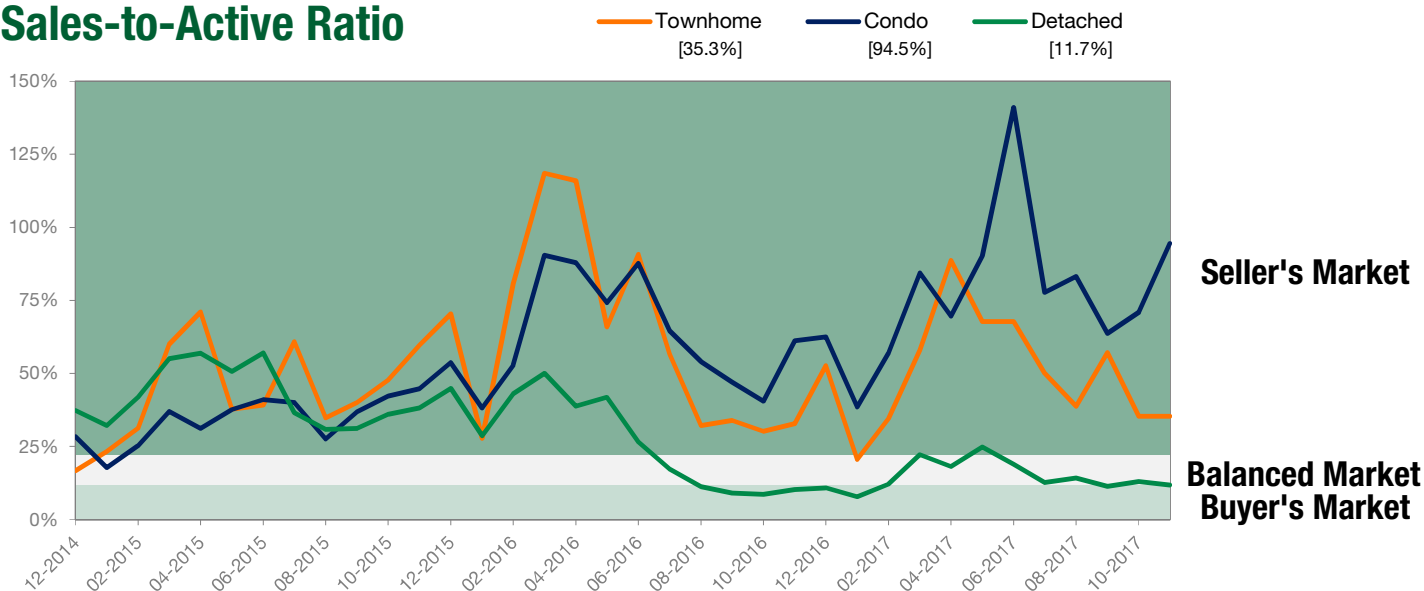
## November 2017

| Detached Properties      | November    |             |                 | October     |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2017        | 2016        | One-Year Change | 2017        | 2016        | One-Year Change |
| Total Active Listings    | 801         | 777         | + 3.1%          | 824         | 769         | + 7.2%          |
| Sales                    | 94          | 79          | + 19.0%         | 107         | 66          | + 62.1%         |
| Days on Market Average   | 30          | 36          | - 16.7%         | 26          | 20          | + 30.0%         |
| MLS® HPI Benchmark Price | \$1,573,500 | \$1,474,400 | + 6.7%          | \$1,566,700 | \$1,516,900 | + 3.3%          |

| Condos                   | November  |           |                 | October   |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2017      | 2016      | One-Year Change | 2017      | 2016      | One-Year Change |
| Total Active Listings    | 182       | 242       | - 24.8%         | 210       | 272       | - 22.8%         |
| Sales                    | 172       | 148       | + 16.2%         | 149       | 110       | + 35.5%         |
| Days on Market Average   | 16        | 18        | - 11.1%         | 15        | 20        | - 25.0%         |
| MLS® HPI Benchmark Price | \$540,300 | \$437,700 | + 23.4%         | \$538,500 | \$449,900 | + 19.7%         |

| Townhomes                | November  |           |                 | October   |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2017      | 2016      | One-Year Change | 2017      | 2016      | One-Year Change |
| Total Active Listings    | 85        | 61        | + 39.3%         | 85        | 63        | + 34.9%         |
| Sales                    | 30        | 20        | + 50.0%         | 30        | 19        | + 57.9%         |
| Days on Market Average   | 19        | 18        | + 5.6%          | 23        | 19        | + 21.1%         |
| MLS® HPI Benchmark Price | \$861,900 | \$766,800 | + 12.4%         | \$855,200 | \$772,300 | + 10.7%         |

## Sales-to-Active Ratio

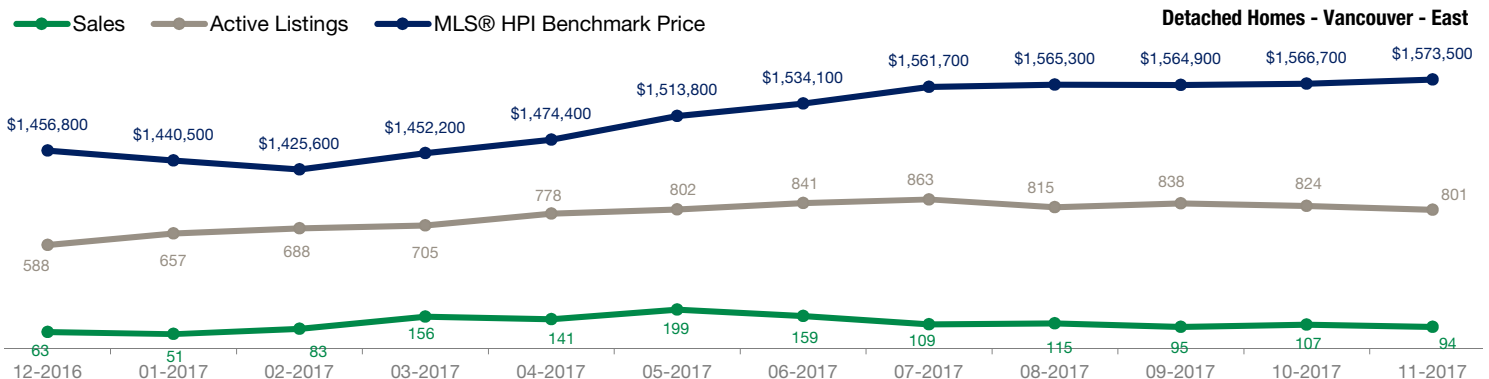


# Vancouver - East

## Detached Properties Report – November 2017

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|-------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Champlain Heights | 1         | 4               | \$0                | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Collingwood VE    | 7         | 101             | \$1,347,100        | + 12.2%         |
| \$200,000 to \$399,999      | 0         | 0               | 0                  | Downtown VE       | 0         | 0               | \$0                | --              |
| \$400,000 to \$899,999      | 0         | 5               | 0                  | Fraser VE         | 5         | 47              | \$1,604,000        | + 7.0%          |
| \$900,000 to \$1,499,999    | 41        | 128             | 34                 | Fraserview VE     | 1         | 45              | \$1,950,800        | + 0.8%          |
| \$1,500,000 to \$1,999,999  | 42        | 305             | 26                 | Grandview VE      | 9         | 61              | \$1,641,100        | + 5.2%          |
| \$2,000,000 to \$2,999,999  | 11        | 265             | 32                 | Hastings          | 0         | 21              | \$1,414,700        | + 6.6%          |
| \$3,000,000 and \$3,999,999 | 0         | 88              | 0                  | Hastings East     | 9         | 25              | \$1,500,500        | + 5.8%          |
| \$4,000,000 to \$4,999,999  | 0         | 8               | 0                  | Killarney VE      | 5         | 69              | \$1,604,300        | + 3.2%          |
| \$5,000,000 and Above       | 0         | 2               | 0                  | Knight            | 8         | 62              | \$1,578,800        | + 6.7%          |
| <b>TOTAL</b>                | <b>94</b> | <b>801</b>      | <b>30</b>          | Main              | 9         | 40              | \$1,810,700        | + 4.5%          |
|                             |           |                 |                    | Mount Pleasant VE | 2         | 17              | \$1,474,900        | + 3.3%          |
|                             |           |                 |                    | Renfrew Heights   | 10        | 45              | \$1,499,900        | + 13.8%         |
|                             |           |                 |                    | Renfrew VE        | 15        | 126             | \$1,439,900        | + 8.8%          |
|                             |           |                 |                    | South Vancouver   | 9         | 95              | \$1,574,500        | + 5.0%          |
|                             |           |                 |                    | Victoria VE       | 4         | 43              | \$1,555,700        | + 7.8%          |
|                             |           |                 |                    | <b>TOTAL*</b>     | <b>94</b> | <b>801</b>      | <b>\$1,573,500</b> | <b>+ 6.7%</b>   |

\* This represents the total of the Vancouver - East area, not the sum of the areas above.

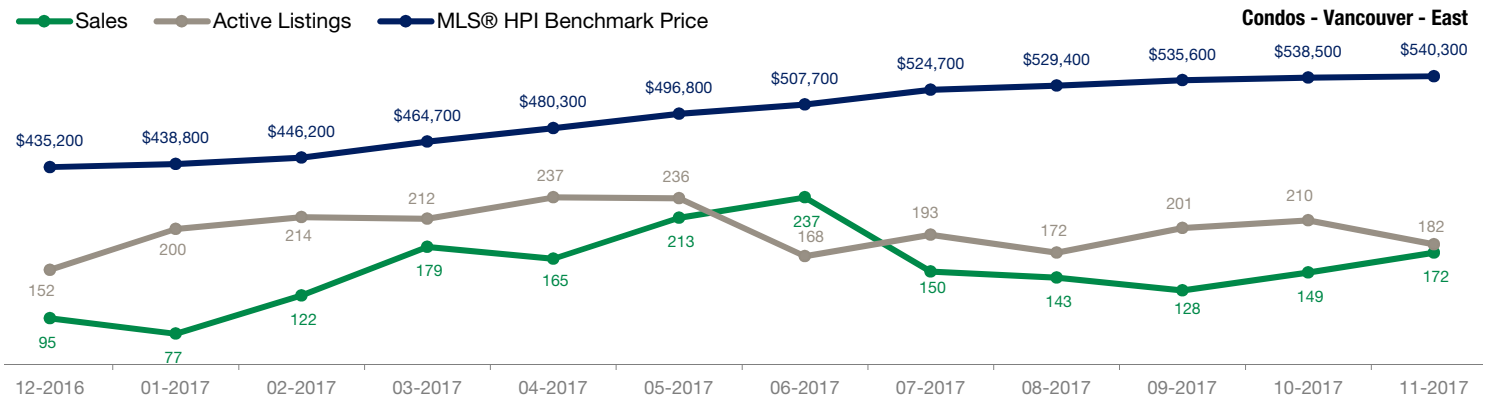


# Vancouver - East

## Condo Report – November 2017

| Price Range                 | Sales      | Active Listings | Avg Days on Market | Neighbourhood     | Sales      | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|------------|-----------------|--------------------|-------------------|------------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0          | 0               | 0                  | Champlain Heights | 16         | 28              | \$711,000        | + 24.3%         |
| \$100,000 to \$199,999      | 0          | 0               | 0                  | Collingwood VE    | 30         | 25              | \$478,200        | + 26.6%         |
| \$200,000 to \$399,999      | 10         | 5               | 15                 | Downtown VE       | 10         | 13              | \$718,200        | + 21.0%         |
| \$400,000 to \$899,999      | 149        | 136             | 15                 | Fraser VE         | 13         | 7               | \$551,500        | + 24.2%         |
| \$900,000 to \$1,499,999    | 12         | 32              | 24                 | Fraserview VE     | 4          | 6               | \$549,200        | + 22.2%         |
| \$1,500,000 to \$1,999,999  | 1          | 6               | 20                 | Grandview VE      | 9          | 7               | \$514,800        | + 33.1%         |
| \$2,000,000 to \$2,999,999  | 0          | 0               | 0                  | Hastings          | 9          | 10              | \$482,600        | + 24.4%         |
| \$3,000,000 and \$3,999,999 | 0          | 0               | 0                  | Hastings East     | 0          | 2               | \$452,800        | + 30.6%         |
| \$4,000,000 to \$4,999,999  | 0          | 1               | 0                  | Killarney VE      | 2          | 2               | \$438,200        | + 21.3%         |
| \$5,000,000 and Above       | 0          | 2               | 0                  | Knight            | 4          | 2               | \$711,900        | + 27.5%         |
| <b>TOTAL</b>                | <b>172</b> | <b>182</b>      | <b>16</b>          | Main              | 4          | 3               | \$708,600        | + 28.0%         |
|                             |            |                 |                    | Mount Pleasant VE | 59         | 34              | \$538,500        | + 17.1%         |
|                             |            |                 |                    | Renfrew Heights   | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | Renfrew VE        | 3          | 7               | \$560,400        | + 32.4%         |
|                             |            |                 |                    | South Vancouver   | 2          | 0               | \$0              | --              |
|                             |            |                 |                    | Victoria VE       | 7          | 36              | \$541,800        | + 28.8%         |
|                             |            |                 |                    | <b>TOTAL*</b>     | <b>172</b> | <b>182</b>      | <b>\$540,300</b> | <b>+ 23.4%</b>  |

\* This represents the total of the Vancouver - East area, not the sum of the areas above.

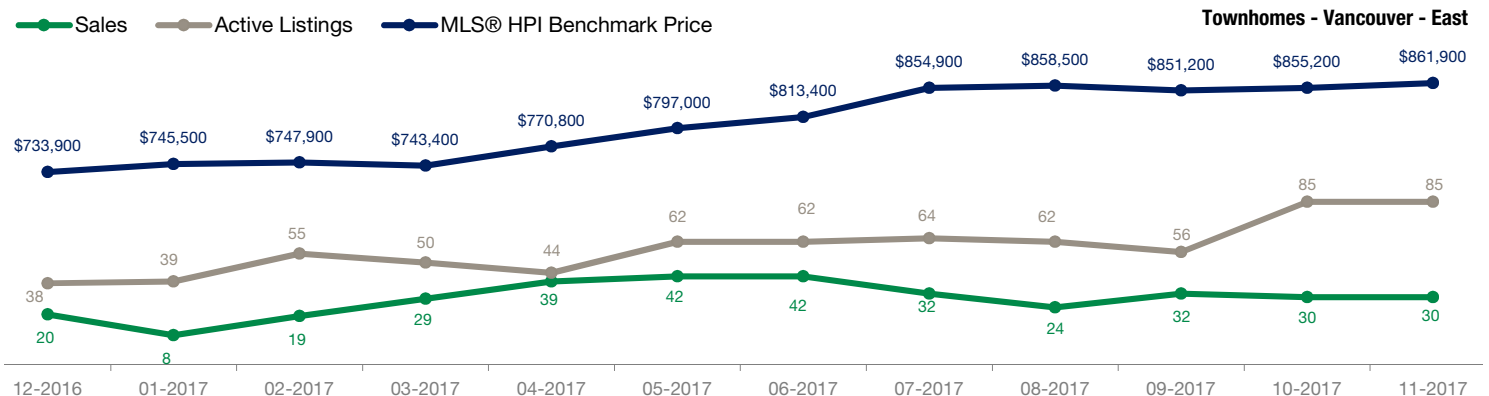


# Vancouver - East

## Townhomes Report – November 2017

| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|-------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0              | Champlain Heights | 5         | 9               | \$722,100        | + 12.7%         |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Collingwood VE    | 3         | 8               | \$758,400        | + 15.2%         |
| \$200,000 to \$399,999      | 0         | 0               | 0              | Downtown VE       | 0         | 0               | \$0              | --              |
| \$400,000 to \$899,999      | 15        | 19              | 20             | Fraser VE         | 1         | 11              | \$1,031,300      | + 12.8%         |
| \$900,000 to \$1,499,999    | 14        | 60              | 18             | Fraserview VE     | 3         | 3               | \$844,400        | + 16.0%         |
| \$1,500,000 to \$1,999,999  | 1         | 3               | 23             | Grandview VE      | 1         | 4               | \$914,500        | + 10.9%         |
| \$2,000,000 to \$2,999,999  | 0         | 3               | 0              | Hastings          | 4         | 6               | \$781,600        | + 10.3%         |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0              | Hastings East     | 0         | 5               | \$0              | --              |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0              | Killarney VE      | 1         | 5               | \$625,800        | + 9.0%          |
| \$5,000,000 and Above       | 0         | 0               | 0              | Knight            | 0         | 8               | \$959,000        | + 8.7%          |
| <b>TOTAL</b>                | <b>30</b> | <b>85</b>       | <b>19</b>      | Main              | 0         | 2               | \$1,004,400      | + 16.1%         |
|                             |           |                 |                | Mount Pleasant VE | 8         | 21              | \$1,172,700      | + 12.5%         |
|                             |           |                 |                | Renfrew Heights   | 0         | 0               | \$0              | --              |
|                             |           |                 |                | Renfrew VE        | 0         | 0               | \$834,700        | + 16.8%         |
|                             |           |                 |                | South Vancouver   | 0         | 0               | \$0              | --              |
|                             |           |                 |                | Victoria VE       | 4         | 3               | \$987,100        | + 10.8%         |
|                             |           |                 |                | <b>TOTAL*</b>     | <b>30</b> | <b>85</b>       | <b>\$861,900</b> | <b>+ 12.4%</b>  |

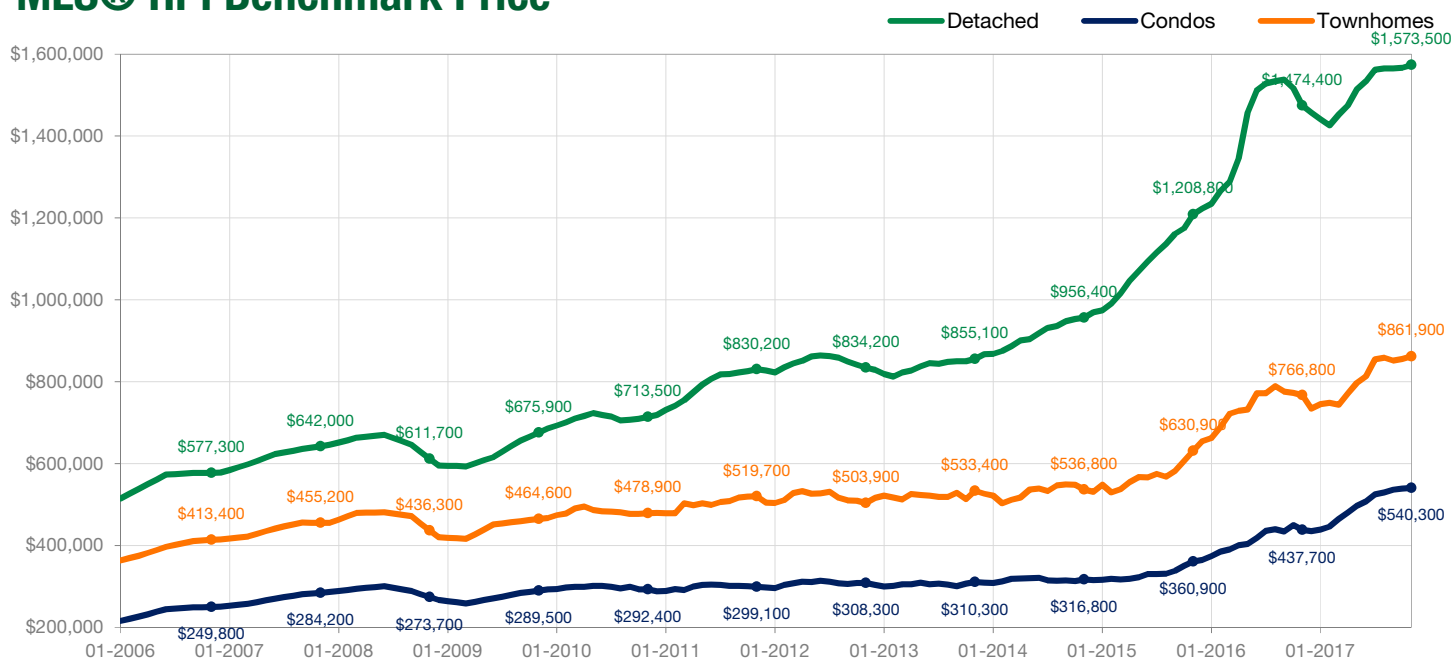
\* This represents the total of the Vancouver - East area, not the sum of the areas above.



## Vancouver - East

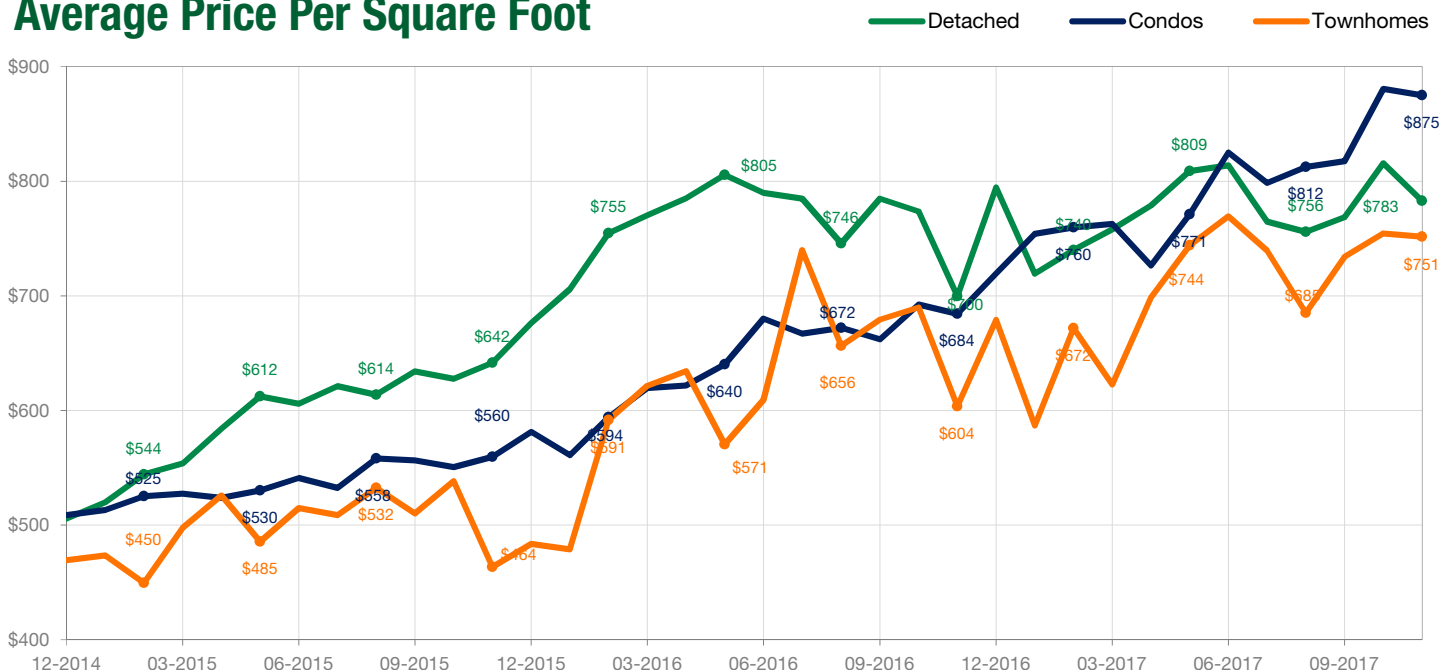
### November 2017

### MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

### Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.