

# Vancouver - East

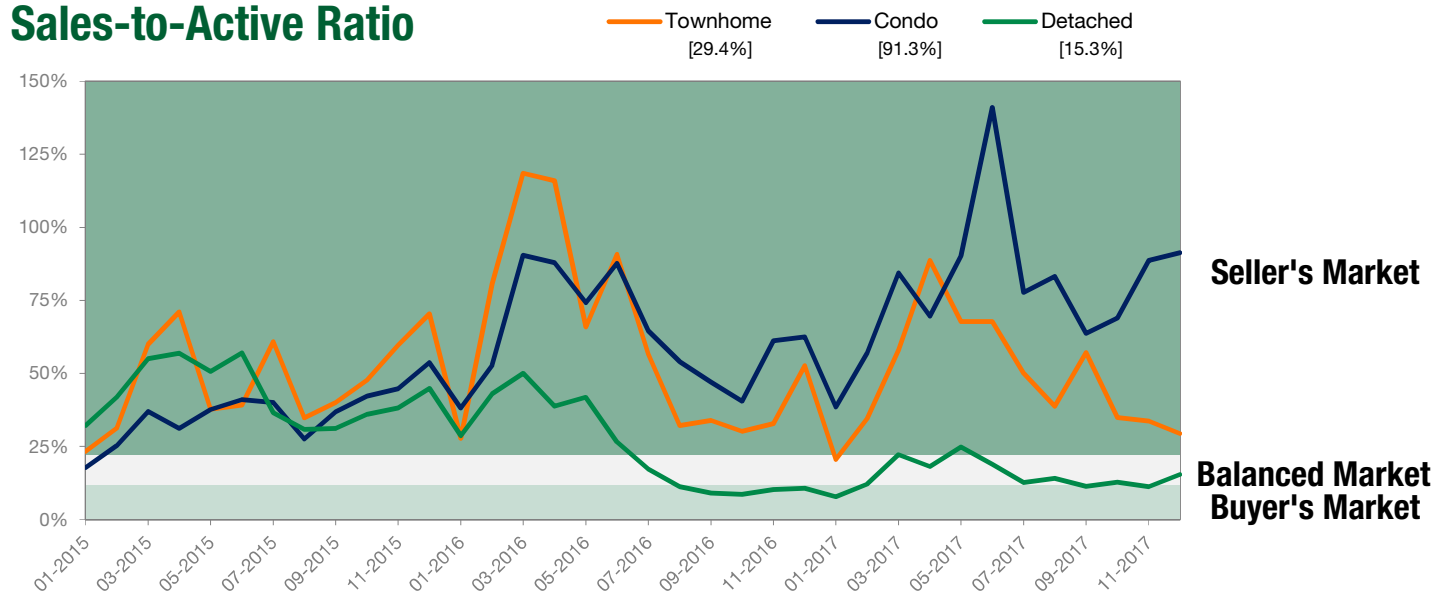
## December 2017

| Detached Properties      | December    |             |                 | November    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2017        | 2016        | One-Year Change | 2017        | 2016        | One-Year Change |
| Total Active Listings    | 575         | 589         | - 2.4%          | 837         | 778         | + 7.6%          |
| Sales                    | 88          | 63          | + 39.7%         | 94          | 79          | + 19.0%         |
| Days on Market Average   | 39          | 47          | - 17.0%         | 30          | 36          | - 16.7%         |
| MLS® HPI Benchmark Price | \$1,559,900 | \$1,456,800 | + 7.1%          | \$1,573,500 | \$1,474,400 | + 6.7%          |

| Condos                   | December  |           |                 | November  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2017      | 2016      | One-Year Change | 2017      | 2016      | One-Year Change |
| Total Active Listings    | 127       | 152       | - 16.4%         | 194       | 242       | - 19.8%         |
| Sales                    | 116       | 95        | + 22.1%         | 172       | 148       | + 16.2%         |
| Days on Market Average   | 16        | 26        | - 38.5%         | 16        | 18        | - 11.1%         |
| MLS® HPI Benchmark Price | \$545,600 | \$435,200 | + 25.4%         | \$540,300 | \$437,700 | + 23.4%         |

| Townhomes                | December  |           |                 | November  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2017      | 2016      | One-Year Change | 2017      | 2016      | One-Year Change |
| Total Active Listings    | 68        | 38        | + 78.9%         | 89        | 61        | + 45.9%         |
| Sales                    | 20        | 20        | 0.0%            | 30        | 20        | + 50.0%         |
| Days on Market Average   | 21        | 34        | - 38.2%         | 19        | 18        | + 5.6%          |
| MLS® HPI Benchmark Price | \$879,200 | \$733,900 | + 19.8%         | \$861,900 | \$766,800 | + 12.4%         |

## Sales-to-Active Ratio

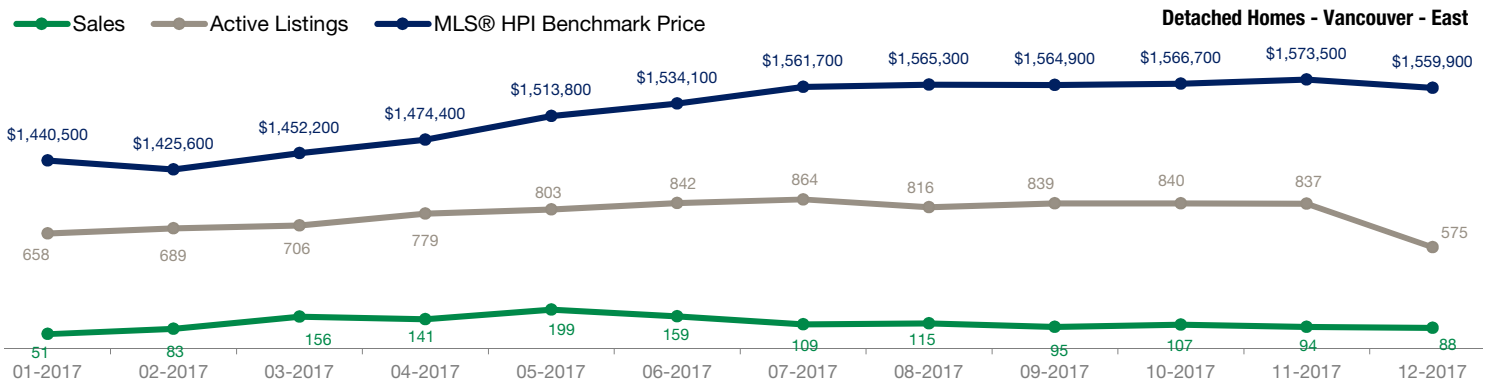


# Vancouver - East

## Detached Properties Report – December 2017

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|-------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Champlain Heights | 0         | 4               | \$0                | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Collingwood VE    | 5         | 76              | \$1,314,800        | + 6.4%          |
| \$200,000 to \$399,999      | 0         | 0               | 0                  | Downtown VE       | 0         | 0               | \$0                | --              |
| \$400,000 to \$899,999      | 0         | 5               | 0                  | Fraser VE         | 7         | 37              | \$1,642,600        | + 13.9%         |
| \$900,000 to \$1,499,999    | 28        | 93              | 27                 | Fraserview VE     | 4         | 38              | \$1,959,600        | + 2.6%          |
| \$1,500,000 to \$1,999,999  | 35        | 205             | 41                 | Grandview VE      | 14        | 49              | \$1,629,800        | + 8.1%          |
| \$2,000,000 to \$2,999,999  | 17        | 196             | 41                 | Hastings          | 2         | 18              | \$1,373,200        | + 8.7%          |
| \$3,000,000 and \$3,999,999 | 7         | 71              | 42                 | Hastings East     | 3         | 21              | \$1,483,300        | + 6.6%          |
| \$4,000,000 to \$4,999,999  | 1         | 4               | 290                | Killarney VE      | 7         | 46              | \$1,613,500        | + 6.1%          |
| \$5,000,000 and Above       | 0         | 1               | 0                  | Knight            | 6         | 38              | \$1,543,600        | + 8.2%          |
| <b>TOTAL</b>                | <b>88</b> | <b>575</b>      | <b>39</b>          | Main              | 7         | 26              | \$1,884,100        | + 13.0%         |
|                             |           |                 |                    | Mount Pleasant VE | 4         | 10              | \$1,438,800        | + 8.7%          |
|                             |           |                 |                    | Renfrew Heights   | 6         | 26              | \$1,473,700        | + 6.8%          |
|                             |           |                 |                    | Renfrew VE        | 7         | 97              | \$1,417,700        | + 6.6%          |
|                             |           |                 |                    | South Vancouver   | 10        | 65              | \$1,512,500        | - 0.7%          |
|                             |           |                 |                    | Victoria VE       | 6         | 24              | \$1,519,000        | + 8.1%          |
|                             |           |                 |                    | <b>TOTAL*</b>     | <b>88</b> | <b>575</b>      | <b>\$1,559,900</b> | <b>+ 7.1%</b>   |

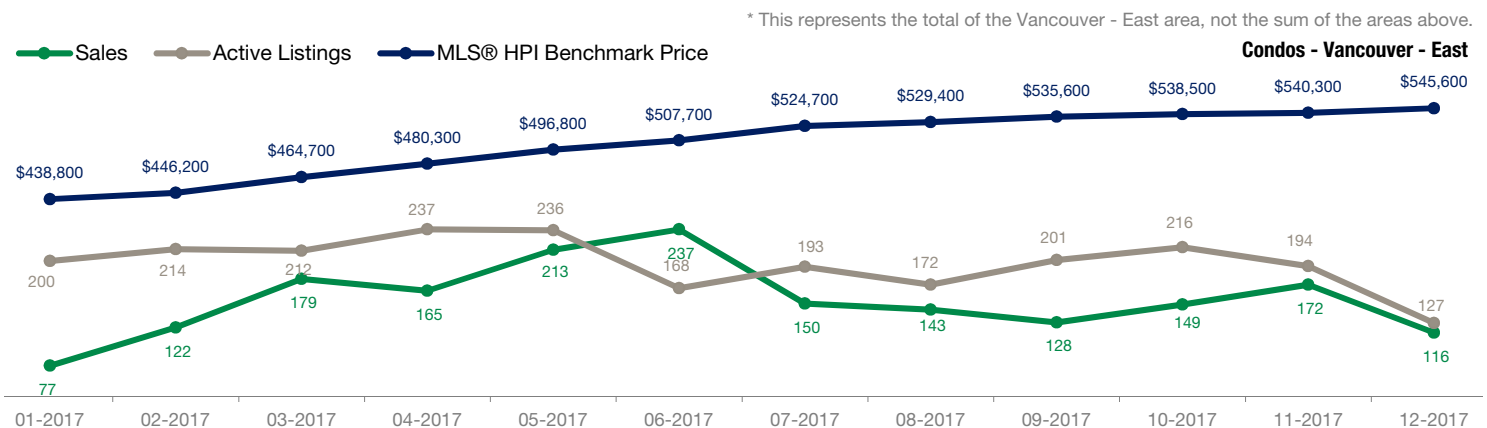
\* This represents the total of the Vancouver - East area, not the sum of the areas above.



# Vancouver - East

## Condo Report – December 2017

| Price Range                 | Sales      | Active Listings | Avg Days on Market | Neighbourhood     | Sales      | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|------------|-----------------|--------------------|-------------------|------------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0          | 0               | 0                  | Champlain Heights | 17         | 20              | \$726,400        | + 26.9%         |
| \$100,000 to \$199,999      | 0          | 0               | 0                  | Collingwood VE    | 21         | 15              | \$484,300        | + 26.4%         |
| \$200,000 to \$399,999      | 9          | 2               | 8                  | Downtown VE       | 7          | 8               | \$724,000        | + 20.4%         |
| \$400,000 to \$899,999      | 97         | 89              | 16                 | Fraser VE         | 8          | 4               | \$552,700        | + 22.6%         |
| \$900,000 to \$1,499,999    | 10         | 25              | 23                 | Fraserview VE     | 7          | 2               | \$556,900        | + 22.6%         |
| \$1,500,000 to \$1,999,999  | 0          | 6               | 0                  | Grandview VE      | 9          | 4               | \$515,000        | + 30.7%         |
| \$2,000,000 to \$2,999,999  | 0          | 1               | 0                  | Hastings          | 11         | 6               | \$484,400        | + 24.1%         |
| \$3,000,000 and \$3,999,999 | 0          | 1               | 0                  | Hastings East     | 0          | 1               | \$457,700        | + 29.1%         |
| \$4,000,000 to \$4,999,999  | 0          | 1               | 0                  | Killarney VE      | 2          | 2               | \$446,500        | + 20.8%         |
| \$5,000,000 and Above       | 0          | 2               | 0                  | Knight            | 1          | 2               | \$713,000        | + 23.1%         |
| <b>TOTAL</b>                | <b>116</b> | <b>127</b>      | <b>16</b>          | Main              | 2          | 0               | \$710,400        | + 24.3%         |
|                             |            |                 |                    | Mount Pleasant VE | 21         | 29              | \$544,100        | + 23.4%         |
|                             |            |                 |                    | Renfrew Heights   | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | Renfrew VE        | 3          | 5               | \$566,600        | + 33.2%         |
|                             |            |                 |                    | South Vancouver   | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | Victoria VE       | 7          | 29              | \$543,800        | + 27.1%         |
|                             |            |                 |                    | <b>TOTAL*</b>     | <b>116</b> | <b>127</b>      | <b>\$545,600</b> | <b>+ 25.4%</b>  |

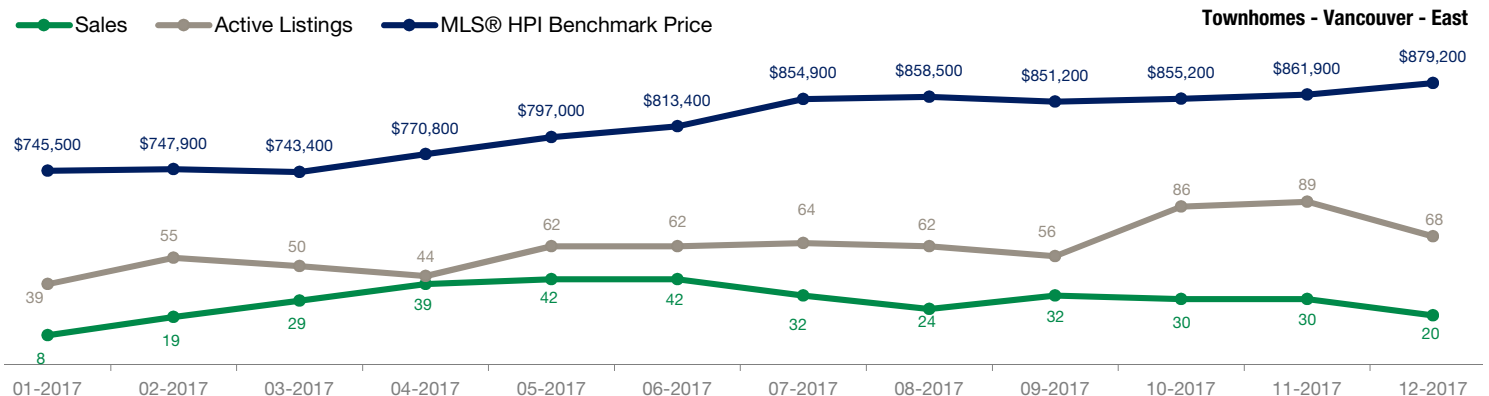


# Vancouver - East

## Townhomes Report – December 2017

| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|-------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0              | Champlain Heights | 2         | 5               | \$740,700        | + 22.6%         |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Collingwood VE    | 4         | 5               | \$799,600        | + 28.3%         |
| \$200,000 to \$399,999      | 0         | 0               | 0              | Downtown VE       | 0         | 0               | \$0              | --              |
| \$400,000 to \$899,999      | 6         | 17              | 24             | Fraser VE         | 3         | 9               | \$983,300        | + 8.9%          |
| \$900,000 to \$1,499,999    | 14        | 45              | 21             | Fraserview VE     | 1         | 2               | \$870,500        | + 25.3%         |
| \$1,500,000 to \$1,999,999  | 0         | 3               | 0              | Grandview VE      | 0         | 4               | \$956,800        | + 23.1%         |
| \$2,000,000 to \$2,999,999  | 0         | 3               | 0              | Hastings          | 2         | 3               | \$816,600        | + 23.1%         |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0              | Hastings East     | 0         | 5               | \$0              | --              |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0              | Killarney VE      | 2         | 6               | \$640,300        | + 20.1%         |
| \$5,000,000 and Above       | 0         | 0               | 0              | Knight            | 1         | 5               | \$932,100        | + 4.4%          |
| <b>TOTAL</b>                | <b>20</b> | <b>68</b>       | <b>21</b>      | Main              | 0         | 2               | \$977,000        | + 12.1%         |
|                             |           |                 |                | Mount Pleasant VE | 4         | 19              | \$1,178,300      | + 13.1%         |
|                             |           |                 |                | Renfrew Heights   | 0         | 0               | \$0              | --              |
|                             |           |                 |                | Renfrew VE        | 0         | 0               | \$876,400        | + 31.0%         |
|                             |           |                 |                | South Vancouver   | 0         | 0               | \$0              | --              |
|                             |           |                 |                | Victoria VE       | 1         | 3               | \$1,012,800      | + 24.8%         |
|                             |           |                 |                | <b>TOTAL*</b>     | <b>20</b> | <b>68</b>       | <b>\$879,200</b> | <b>+ 19.8%</b>  |

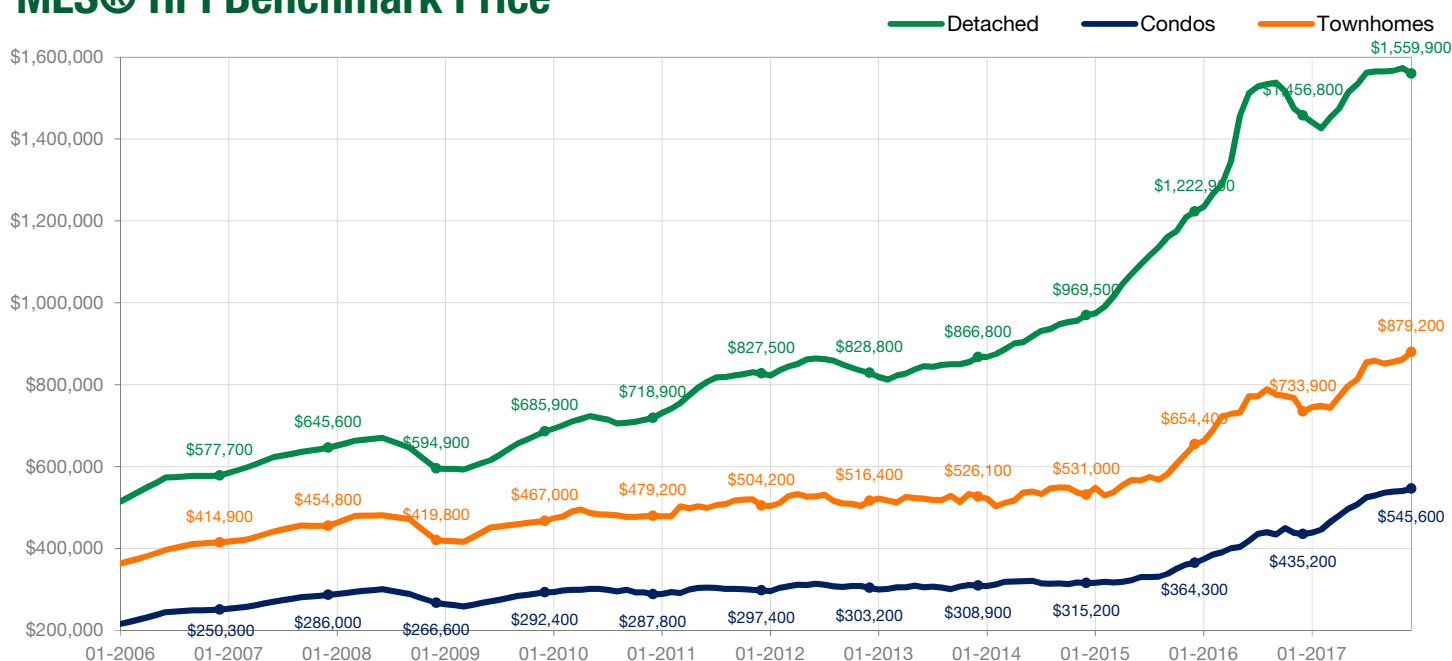
\* This represents the total of the Vancouver - East area, not the sum of the areas above.



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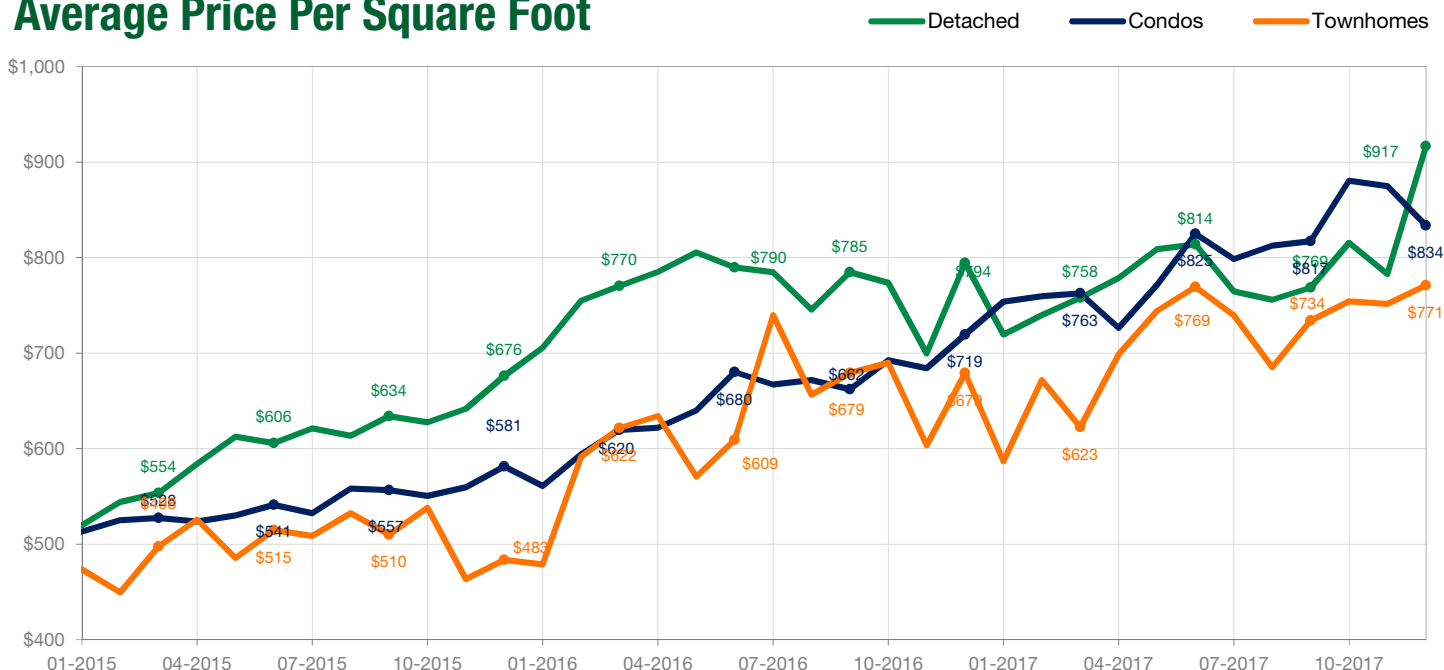
December 2017

## MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

## Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.