



OCTOBER 2023



Months of October & November!

**DROP OFF DONATIONS AT
OUR RE/MAX OFFICES IN
Summerland, Penticton or Osoyoos.**

Collecting new or gently used
kids coats, snowpants, hats, gloves.

**OR DROP OFF DONATIONS
on November 29th
at the Penticton Vees Game at the
South Okanagan Events Center.**

When donations are made you are
entered for a chance to win
a signed Vees Jersey.

PROUDLY SPONSORED BY:
RE/MAX

MARKET UPDATE

We hope that you and your family are enjoying the warmer weather we have had this week. It is a perfect time to get out for a drive in the South Okanagan to take in the beautiful landscapes and collect the bounty of our local harvest.

Our local real estate market in Summerland saw more homes hit the market than usual with 53 new listings put for sale which is up 47.22% from the 36 that were listed last September. Year to date we have had 516 properties listed on the MLS System which is up 17.27% from last years listing numbers of 440. 11 properties changed hands in the month of September in Summerland which is 15.38% lower than September sales numbers last year. Year to date unit sales came in at 201 which is down over 3% from the 208 unit sales reported same time last year.

The average sale price for all types of real estate in the South Okanagan fell by 7% year to date with the average sale price this year coming in at \$640,060 vs \$688,302 last year. The Average Sale Price for a Single Family home in the South Okanagan held it's ground against economic pressures coming in at \$841,459 just a 3.95% decline from last years Average Sale Price of \$876,090. The Average Sale Price for a Single Family Home in Summerland increased to \$917,570 from

\$915,563 of last year as families adjust their budgets to fund higher interest rates and other inflationary costs.

The Average Days on Market for all types of real estate in the South Okanagan has increased by over 25.76% to 71.88 days from 57 days as our Seller clients patiently wait for the right buyer at the right price.

If you are contemplating a move now or in the spring, reach out and let us assist you by putting a plan in place to make it happen!

To the benefit of our Buyer clients, we know when our new listings are coming online and they often are sold to our clients working with their RE/MAX Agent. Our Seller clients benefit from the MAXIMUM exposure of their property by RE/MAX.

It's good to have a friend
in the real estate business!

Happy Thanksgiving
from our HOME to yours!
Cheers,

RE/MAX
ORCHARD COUNTRY

TRICK OR TREAT SAFELY AT RE/MAX

TUESDAY, OCTOBER 31ST 9:00PM - 5:00PM

Stop by one of our offices in Summerland, Penticton or Osoyoos with your little ghost & goblin to safely trick or treat before dark.

RE/MAX Orchard Country - 10114 Main Street, Summerland, BC
RE/MAX Penticton Realty - 101-3115 Skaha Lake Rd, Penticton, BC
RE/MAX Realty Solutions - 8507A Main Street, Osoyoos, BC

HALLOWEEN DECOR TRENDS TO ADD SEASONAL SPOOKINESS



MESSAGING PUMPKINS



FARMHOUSE PORCH



GIANT SPIDER HOUSE

For the full list of trends see <https://rem.ax/outdoorhalloweendecor>

JUST THE *Stats Please*

as of October 6, 2023

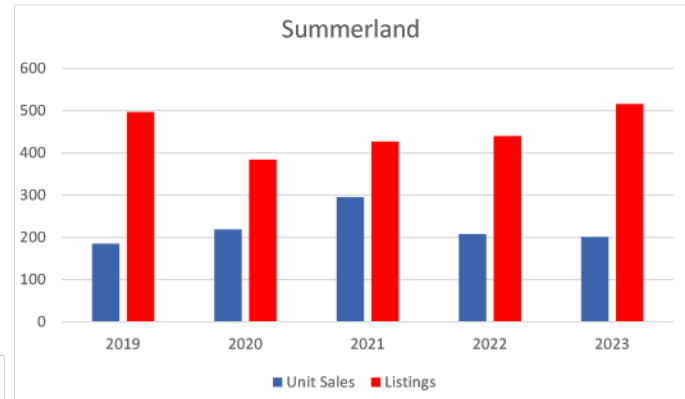
Active Inventory

Property Types Purchased Summerland, September 2023

	TYPE	UNITS SOLD	% OF UNITS	AVERAGE SALE PRICES
86	SINGLE FAMILY	6	50%	\$1,107,167
26	TOWNHOUSE	3	25%	\$548,333
24	LOT/ACREAGE	-	-	\$566,333-
16	APARTMENT	2	16.67%	\$445,000
5	HALF DUPLEX	1	8.33%	\$545,000

Statistics as reported by AIOR for Summerland Active Inventory as of Oct. 6, 2023.

5 Year Comparison of YTD Unit Sales & Listings



Average Days on Market in Summerland

ALL TYPES

YTD
2023

53.45
up 0.64%
from 2022

SINGLE FAMILY

YTD
2023

48.85
up 19.6%
from 2022

Who is the Okanagan Buyer?

YTD 2022

25%
COUPLE,
WITH CHILDREN

24%
COUPLE,
WITHOUT CHILDREN

20%
EMPTY
NESTERS/
RETIREES

13%
SINGLE
FEMALE

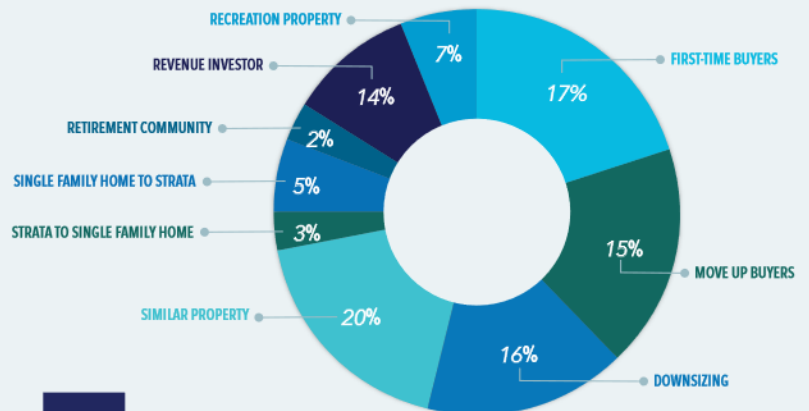
12%
SINGLE
MALE

4%
SINGLE
PARENT WITH CHILDREN

*Statistics provided by AIOR to reflect Buyers of homes within the region the association serves and is obtained through a

What are They Buying in the Okanagan?

YTD 2022



Where Are They Moving From?



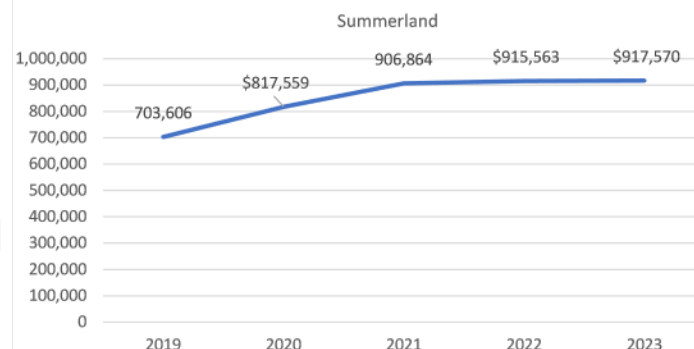
SOLD



RE/MAX

REMAX.CA

Average Sale Price Single Family YTD Comparison In Summerland



*Based on MLS® Statistics as reported by AIOR for the South Okanagan for 2017-2023.

IN OUR *Blog*

FALL FIRE PROOFING HOME IMPROVEMENT PROJECTS

Fall is a wonderful time to complete many home maintenance projects as the weather is milder, making work outside more comfortable.

As 2023 was the worst fire season on record for Canada, fireproofing our homes makes the top of RE/MAX's list of fall home maintenance projects.

No area of Canada went untouched, and we certainly felt the effects in the Southern Interior of BC as we lost hundreds of properties. It is estimated that more than 15 million hectares burned this fire season which is unparalleled when you consider that the previous record was 7.6 in 1989 and that the 10-year average is 2.5 million hectares.

There are practical things homeowners can do to safeguard their properties, and the fall is a perfect time to tackle some of those projects and make plans for others in the Spring.

Did you know that you could get a FireSmart assessment of your property?

The FireSmart Home Partners Program was created to engage homeowners in voluntary, proactive wildfire mitigation efforts by offering a professional home assessment with property-specific recommendation. There are several things that make a home a FireSmart one.

Homeowners should consider;

- * the construction of the home itself,
- * the yard and landscaping,
- * the vegetation and fuels, and
- * access.

Today we are going to recommend that you focus on what we are going to call your safe zone, a 10 metre area directly around your home. We suggest that you think of this area as a moat that protects your property. This area should be free from all combustibles.

FireSmart properties owners have prepared 4 zones.

1. Non-Combustible Zone – 0-1.5 metres this critical, non-combustible surface area should extend around the entire home and any attachments, such as decks, to reduce the chance of wind-blown embers igniting materials near your home.
 2. Zone 1 – 1.5-10 metres this should be a completely fire-resistant zone, free of all materials that could easily ignite from a wildfire.
 3. Zone 2 – 10-30 metres away from your home, your outer yard. In this area trees should be thinned and pruned to reduce hazards. Fallen branches, dry grass and needles should be cleaned up to eliminate potential surface fuels.
 4. Zone 3 – 30-100 metres and is your larger yard or neighborhood.
- Look for opportunities here to create fire breaks by removing potentially flammable vegetation to reduce the intensity of a wildfire.

A 1.5 metre non-combustible surface should extend around the entire home and any attachments, such as decks, to reduce the chance of wind-blown embers igniting materials near your home.

- Use non-combustible materials such as gravel, brick, or concrete in this critical 1.5 metre area adjacent to your home. Woody shrubs, trees or tree branches should be avoided in this area; any that are present should be properly mitigated.
- Plant only a few fire-resistant plants and shrubs within 10 metres of your home.
- Do not use bark or pine needle mulches within 10 metres of your home as they are highly combustible. Gravel mulch and decorative crushed rock mulch significantly reduce the risk of wildfire.
- A mowed lawn is a fire-resistant lawn. Grasses shorter than 10 centimetres in height are less likely to burn intensely.
- Move firewood piles, stored trailers/recreational vehicles, storage sheds, and other combustible materials a minimum of 10 metres from your home.
- Regularly clean up accumulations of fallen branches, dry grass and needles from the ground to eliminate potential surface fuels.
- Remove all branches to a height of 2 metres from the ground on evergreen trees that are within 30 metres.

Living near forested regions puts all our homes at risk, but it is possible to live safely and resiliently with wildfire.

The choices we make about our homes and properties – out to 100 metres from the foundation – can greatly reduce it's vulnerability to wildfire.

Wishing you and yours a fun and safe fall season at home!

Deborah Moore
Broker Owner
RE/MAX Orchard Country
RE/MAX Penticton Realty
RE/MAX Realty Solutions



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Visit our website! www.yoursouthokanaganhome.com/blog



IN OUR *Community*

LOCAL EVENTS IN *October*

PENTICTON FARMERS MARKET - LAST MONTH!

SATURDAYS 8:30AM - 1:00PM

The Penticton Farmers' Market is a true "make it, bake it, grow it" market and is a member of the BC Association of Farmers' Markets. The Market has been in downtown Penticton since 1991.

Where: 100 Block of Main Street

LIVE MUSIC SUNDAY

AT COVERT FARMS FAMILY ESTATE, OLIVER

OCTOBER 8, 15, 22 & 28TH 1:00PM - 4:00PM

Live Music Sundays are in full swing! Stop by the farm every Sunday from 1-4pm to enjoy live musical performances from a roster of BC acts.

<https://www.visitpenticton.com/event/>

MURDER MYSTERY NIGHT AT ELIZA AT NARAMATA INN

OCTOBER 14TH 5:00PM - 9:00PM

Step back in time to the roaring 1920s and immerse yourself in an evening of suspense, intrigue, and indulgence at Eliza at the Naramata Inn.

As you indulge in snacks & drinks, you'll be taken on a thrilling quest created by our team to find the truth behind "Aiden Abet's" scheme and unmask the secrets that lie within the walls of the Eliza Speakeasy.

Tickets are \$100 per person to secure your place in this captivating adventure. Reserve your spot today and prepare for an unforgettable night of murder, mystery, food, drink, and fun!

HAUNTED HALLOWEEN TRAIL AT SAGEBRUSH RANCH

THURSDAY-MONDAY MONTH OF OCTOBER

12:00PM-7:00PM

Family friendly Halloween Trail Hundreds of lights, fog, music. Wander through a cleared forested path into Spider Alley, Grinning Ghosts, Pirates Cove, Lollipop Lane, animatronics, inflatables & much More!! Older ages can venture into Clown Town and Terror Trailer walk through. Afterwards visit our horses, goats & chickens! Plenty to see and do.

Visit EventBrite to purchase tickets.

<https://www.eventbrite.ca/e/haunted-halloween-trail-tickets-626233149207?aff=oddtcreator>

OKANAGAN FALL WINE FESTIVAL

OCTOBER 27-28TH & NOV 3-5TH

With events happening all the way up Bottleneck Drive, its the only festival in North America to happen at the heart of harvest. Join us for a vineyard tour, lunch among the vines or dine on a waterfront patio. Take in a seminar, learn food and wine pairings from award-winning Okanagan sommeliers and chefs.

www.thewinefestivals.com

HAUNTED MUSEUM TRICK- OR - TREATING EVENT

SUMMERLAND MUSEUM AND ARCHIVES

OCTOBER 28TH 3:00PM-5:00PM

Mark your calendars for the Summerland Museum's second annual Haunted museum trick- or - treating event! The museum will be transformed with creepy crawlies, spooky decorations, and ghoulish characters. Dress up in your Halloween costume and come wander our haunted halls... your bravery will be rewarded with candy along the way! Don't forget your treat bag! NEW THIS YEAR: Face painting by donation. This event is free! Donations to the museum are greatly appreciated if possible!

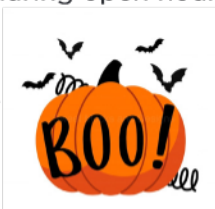
CEMETERY TOURS

OCTOBER 30TH & 31ST AT 3:00PM

This spooktober we will be holding guided tours in Summerland's historic cemeteries! Do you dare join us? This tour will be a bit spookier, with haunting and paranormal stories from the early years. Tickets for either tour are \$15/person or \$10/person for SMAS members.

To reserve your spot, visit the Museum during open hours or call 250-494-9395.

October 30th - Anglican Cemetery
October 31st - Peach Orchard Cemetery



Trick or Treat Accessibly THIS HALLOWEEN

Since 2018, RE/MAX Canada has partnered with Treat Accessibly to help drive household awareness to make trick-or-treating accessible and inclusive for children with disabilities by removing barriers that can make getting candy difficult such as staircases, steep or long driveways, strobe lights or loud noises, crowded front entrances, narrow pathways, and more.

Contact one of our locations to pick up your FREE SIGN, post it on your front lawn in the days leading up to Halloween, and help make this a day that everybody can enjoy.

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